Clerk's stamp:

COURT FILE NUMBER 2203 12557

COURT OF KING'S BENCH OF ALBERTA

JUDICIAL CENTRE Edmonton

PLAINTIFF ROYAL BANK OF CANADA

DEFENDANTS FAISSAL MOUHAMAD PROFESSIONAL

CORPORATION, MCIVOR DEVELOPMENTS LTD., 985842 ALBERTA LTD., 52 DENTAL CORPORATION, DELTA DENTAL CORP., 52 WELLNESS CENTRE INC., PARADISE MCIVOR DEVELOPMENTS LTD., MICHAEL DAVE MANAGEMENT LTD., FAISSAL MOUHAMAD and FETOUN AHMAD, also known as

**FETOUN AHMED** 

DOCUMENT BOOK OF RELEVANT PROCEEDINGS OF ROYAL

BANK OF CANADA FOR APPLICATION FOR ADVICE AND DIRECTION SCHEDULED ON

**OCTOBER 23, 2023** 

ADDRESS FOR SERVICE AND CONTACT INFORMATION OF PARTY FILING THIS DOCUMENT

MILLER THOMSON LLP

Counsel to the Royal Bank of Canada

Barristers and Solicitors 2700, Commerce Place 10155-102 Street

Edmonton, AB, Canada T5J 4G8

Phone: 780.429.1751 Fax: 780.424.5866

Lawyer's Name: Susy M. Trace

Lawyer's Email: strace@millerthomson.com

File No.: 0255685.4

BOOK TEN OF RELEVANT PROCEEDINGS RELIED ON BY ROYAL BANK OF CANADA FOR HEARING ON OCTOBER 23, 2023

TAB 1	Application for the appointment of a Receiver over Faissal Mouhamad Professional Corporation, 52 Dental Corporation and Delta Dental Corp. filed by Royal Bank of Canada on August 19, 2022
TAB 2	Affidavit of Jocelyn Beriault filed August 23, 2022 Exhibits A to Exhibit Y

### BOOK 2

TAB 2	Affidavit of Jocelyn Beriault filed August 23, 2022
	Exhibit Z

### **BOOK 3**

TAB 2	Affidavit of Jocelyn Beriault filed August 23, 2022
	Exhibit AA

### BOOK 4

TAB 2	Affidavit of Jocelyn Beriault filed August 23, 2022 Exhibits BB to OO

### **BOOK 5**

TAB 2	Affidavit of Jocelyn Beriault filed August 23, 2022 Exhibits PP to RR
TAB 3	Affidavit of Service of Nikki Ebbers sworn on August 30, 2022 and filed August 31, 2022
TAB 4	Supplemental Affidavit of Jocelyn Beriault filed September 9, 2022
TAB 5	Affidavit of Faissal Mouhamad sworn on August 23, 2022

TAB 6	Affidavit of Faissal Mouhamad filed on September 8, 2022 (249 pages)
TAB 7	Supplemental Affidavit of Faissal Mouhamad filed on September 8, 2022 (two pages)
TAB 8	Written Submissions of the Defendant Faissal Mouhamad Professional Corporation filed September 8, 2023

TAB 9	Affidavit of Fetoun Ahmad filed on September 8, 2022

### **BOOK 8**

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TAB 10	Affidavit of Service of Samantha Hallett sworn on September 13, 2022 and filed on September 14, 2022
TAB 11	Receivership Order granted by Justice Mah on September 16, 2022 appointing a receiver and manager over Faissal Mouhamad Professional Corporation, 52 Dental Corporation, Delta Dental Corp., Michael Dave Management Ltd. and 52 Wellness Centre Inc. and filed September 16, 2022 (the "First Receivership Order")
TAB 12	First Report of the Interim Receiver of Faissal Mouhamad Professional Corporation, Delta Dental Corp. and 52 Dental Corporation dated September 9, 2022 and filed September 23, 2022
TAB 13	Transcript of Proceeding – September 16, 2022
TAB 14	Affidavit of Service of the First Report of the Interim Receiver, filed September 23, 2022
TAB 15	Receivership Order for 985842 Alberta Ltd. – filed September 30, 2022
TAB 16	First Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp. Michael Dave Management Corporation, 52 Dental Corporation and 52 Wellness Centre Inc. dated September 29, 2022 and filed October 31, 2022
TAB 17	Affidavit of Service of the Receivers First Report – Filed September 27, 2023
TAB 18	Transcript of Proceeding – September 29, 2022
TAB 19	Order (Advice and Direction) granted September 29, 2022 filed September 30, 2022
TAB 20	Application (Approval of Sales Process, Contempt, Sealing, Approval of Fees and Activities) returnable on November 4, 2022 and filed October 31, 2022
TAB 21	Affidavit of Service of Clarice Scheck of the First Receivership Order sworn on October 6, 2022 and filed October 26, 2022.

TAB 22	Second Report of the Receiver and Manager of Faissal Mouhamad
	Professional Corporation, Delta Dental Corp. Michael Dave Managemen

	Corporation, 52 Dental Corporation and 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated October 28, 2022 and filed October 31, 2022
TAB 23	Affidavit of Service of Application and Second Report of the Receiver, filed November 3, 2022
TAB 24	Third Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp. Michael Dave Management Corporation, 52 Dental Corporation and 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated January 3, 2022 and filed January 16, 2023

TAB 25	Supplement to the Third Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp. Michael Dave Management Corporation, 52 Dental Corporation and 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated January 10, 2023 and filed January 16, 2023
TAB 26	Second Confidential Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp., Michael Dave Management Ltd., 52 Dental Corporation, 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated January 3, 2023 to Schedule 6

TAB 26	Second Confidential Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp., Michael Dave Management Ltd., 52 Dental Corporation, 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated January 3, 2023 From Schedule 7
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TAB 34	Proof of Claim of Royal Bank of Canada in respect of 52 Dental Corporation dated April 6, 2023
TAB 35	Proof of Claim of Royal Bank of Canada in respect of Michael Dave Management Ltd. dated April 6, 2023

TAB 36	Affidavit of Jocelyn Beriault sworn April 6, 2023 in support of Royal Bank of
	Canada Proof of Claims
	Exhibits A to Exhibit Z

### **BOOK 13**

TAB 36	Affidavit of Jocelyn Beriault sworn April 6, 2023 in support of Royal Bank of Canada Proof of Claims from Exhibit AA
TAB 37	Revised Proof of Claim of CWB National Leasing Inc. in respect of Faissal Mouhamad Professional Corporation dated March 24, 2023

### **BOOK 14**

TAB 38	Affidavit of Emmanuel Tiku in support of Poof of Claim Submitted on Behalf of CWB National Leasing Inc. sworn April 12, 2023
TAB 39	Proof of Claim of Jovica Property Management Ltd., Solar Star Holdings Inc. & 1245233 Alberta Ltd. in respect of Michael Dave Management Ltd. dated April 10, 2023 (including Affidavit of Ellis Jovica sworn on April 10, 2023)
TAB 40	Proof of Claim of Jovica Property Management Ltd., Solar Star Holdings Inc. & 1245233 Alberta Ltd. in respect of Michael Dave Management Ltd. dated April 10, 2023 (including an Affidavit of Ellis Jovica sworn on April 10, 2023)
TAB 41	Proof of Claim submitted by Patterson Dental Canada Inc. in respect of 52 Dental Corporation on April 6, 2023
TAB 42	Affidavit of Claude Roberge affirmed on April 6, 2023 in support of Proof of Claim submitted by Patterson Dental Canada Inc.

### Click or tap here to enter text.

TAB 43	Additional documents submitted by Patterson Dental Canada Inc. in the Claims Process
TAB 44	Seventh Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp., Michael Dave Management Ltd., 52 Dental Corporation, 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated May 1, 2023 and filed May 2, 2023
TAB 45	Order Approving Receiver's Activities and Consolidation of the estates of Faissal Mouhamad Professional Corporation and Delta Dental Corp. granted by Justice Lema on May 8, 2023 and filed May 10, 2023
TAB 46	Eight Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp., Michael Dave Management Ltd., 52 Dental Corporation, 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated June 5, 2023 and filed June 5, 2023
TAB 47	Scheduling Order granted by Justice Little on June 13, 2023 and filed June 19, 2023
TAB 48	Ninth Report of the Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corp., Michael Dave Management Ltd., 52 Dental Corporation, 52 Wellness Centre Inc. and 985842 Alberta Ltd. dated July 10, 2023 and filed July 11, 2023

## **TAB 25**

COURT FILE NO. 2203-12557

Clerk's Stamp

**ENT** 

COURT OF KING'S BENCH OF

**ALBERTA** 

JUDICIAL CENTRE EDMONTON

PLAINTIFF ROYAL BANK OF CANADA

DEFENDENTS FAISSAL MOUHAMAD PROFESSIONAL CORPORATION,

MCIVOR DEVELOPMENTS LTD., 985842 ALBERTA LTD.,52 DENTAL CORPORATION, DELTA DENTAL CORP., 52

WELLNESS CENTRE INC., PARADISE MCIVOR

DEVELOPMENTS LTD., MICHAEL DAVE MANAGEMENT LTD., FAISSAL MOUHAMAD AND FETOUN AHMAD also known as

**FETOUN AHMED** 

DOCUMENT SUPPLEMENT TO THE THIRD REPORT OF THE RECEIVER AND

MANAGER OF FAISSAL MOUHAMAD PROFESSIONAL CORPORATION, DELTA DENTAL CORP. MICHAEL DAVE

MANAGEMENT LTD., 52 DENTAL CORPORATION, 52 WELLNESS

CENTRE INC. AND 985842 ALBERTA LTD.

DATED January 10, 2023

ADDRESS FOR SERVICE AND

SERVICE AND CONTACT

INFORMATION OF PARTY FILING THIS

**DOCUMENT** 

Counsel

McMillan LLP

Suite 1700, 421 7th Avenue SW

Calgary, AB T2P 4K9

Telephone: 403-215-2752/403-355-3326

Facsimile: 403-531-4720

Email: adam.maerov@mcmillan.ca; kourtney.rylands@mcmillan.ca

Attention: Adam Maerov and Kourtney Rylands

**Receiver and Manager** 

MNP Ltd.

Suite 1500, 640 5th Avenue SW

Calgary, AB T2P 3G4

Telephone: 403-477-9661 Facsimile: 403-269-8450 Email: vanessa.allen@mnp.ca

**Attention: Vanessa Allen** 

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Schedule 2	Master Lease Agreement between Faissal Mouhamad and 52 Dental Corporation
Schedule 3	Conditional Sales Contract no. 732002 between Patterson Dental Canada, Inc. and Faissal Mouhamad
Schedule 4	Search of the Alberta Personal Property Registry for 52 Dental as at January 3, 2023
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### INTRODUCTION AND BACKGROUND

Pursuant to Orders granted by the Court of King's Bench of Alberta the "Court") on September 16, 2022 and September 29, 2022, MNP Ltd. was appointed as Receiver and Manager (the "Receiver") over all of the current and future assets, undertakings and property of Faissal Mouhamad Professional Corporation o/a Delta Dental, Delta Dental Corp., 52 Dental Corporation ("52 Dental"), 52 Wellness Centre Inc. ("52 Wellness"), Michael Dave Management Ltd. and 985842 Alberta Ltd. (collectively, the "Companies").

### NOTICE TO READER

- 2. In preparing this report and making comments herein, the Receiver has relied upon, certain unaudited, draft or internal financial information, including the Companies' books and records, and information from other third-party sources (collectively, the "Information"). The Receiver has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with generally accepted assurance standards or other standards established by the Chartered Professional Accountants of Canada (the "Standards"). Additionally, none of the Receiver's procedures were intended to disclose defalcations or other irregularities. If the Receiver were to perform additional procedures or to undertake an audit examination of the Information in accordance with the Standards, additional matters may have come to the Receiver's attention. Accordingly, the Receiver does not express an opinion, nor does it provide any other form of assurance on the financial or other information presented herein. The Receiver may refine or alter its observations as further information is obtained or brought to its attention after the date of this report.
- 3. All amounts included herein are in Canadian dollars unless otherwise stated.

### **PURPOSE OF THE REPORT**

4. This report constitutes the Supplement to the Third Report of the Receiver (the "Supplemental Report"). The Supplemental Report is intended to be read in conjunction with the Third Report of the Receiver dated January 3, 2023 (the "Third Report"). It is being provided in support of the Receiver's applications to this Honourable Court returnable at a hearing on January 11, 2023 (the "January 11 Hearing") requesting, among other relief, the sale of real property (the "52 Building Sale") located at 3505 52<sup>nd</sup> Street SE in Calgary, Alberta (the "52 Building") and the sale of the dental practice known as "52 Dental" (the "52 Dental Sale"), both to the NDC Group Inc. and V. Tran and T. Sivanantha Professional Corporation (collectively, the "NDC Group").

### **THE 52 BUILDING**

- 5. The 52 Building is a two-story, 14,035 square foot professional/ medical building. The 52 Building houses the dental practice known as "52 Dental" as well as four other commercial tenants. One of these tenants is known as United Digital Dental ("UDD") and occupies an approximately 1,278 square foot space in unit 204 (the "Premises"). UDD describes itself as a full-service dental lab.
- 6. The Receiver is not aware of the existence of any written lease between UDD and 52 Wellness. Following the receivership of 52 Wellness, the Receiver retained Newmark Knight Frank Canada Ltd. to complete an appraisal for the 52 Building as well as an opinion on the market lease rate(s) for the units in the 52 Building (the "52 Lease Opinion"). Based on the 52 Lease Opinion, the Receiver requested that UDD pay rent and execute a month-to-month lease agreement with the Receiver (the "Proposed Lease") following which the Receiver was advised as follows:
  - 6.1. UDD took up tenancy in the Premises on the basis that work would be referred to UDD by Dr. Faissal Mouhamad ("**F. Mouhamad**") as the primary dentist at 52 Dental (as noted in the Third Report, F. Mouhamad is also the principal of many of the Companies). As such, UDD viewed their continued tenancy as uncertain; and
  - 6.2. UDD had not negotiated specific lease terms with 52 Wellness and, as such, UDD was unwilling to commit to an established lease rate or pay rent, pending the sale of the 52 Building.
- 7. UDD has not paid rent during the receivership proceedings and has been unwilling to execute the Proposed Lease. The proposed purchaser of the 52 Building does not wish to acquire the 52 Building subject to an uncertain and undocumented oral arrangement with UDD. As such, in conjunction with the Receiver's application for the 52 Building Sale, the Receiver is seeking an Order discharging any subsisting offers to lease, agreements to lease, leases, oral leases, renewal of leases, tenancy agreements, rights of occupation, licenses or other occupancy agreements that may exist between 52 Wellness and UDD. UDD may still enter into a new agreement with the NDC Group, at the discretion of those parties.

### THE PATTERSON AGREEMENTS

8. The Third Report references a conditional sales contract in respect of equipment in use at 52 Dental, which was known by Patterson Dental Canada, Inc. ("Patterson") as agreement no. 731575 ("Agreement 731575"). Patterson has advised the Receiver that, as at December 20, 2022, Agreement 731575 had an outstanding balance of approximately \$332,700. A copy of Agreement 731575 is attached hereto as "Schedule 1". The clinical equipment included in Agreement 731575 is the subject of a Master Lease Agreement between F. Mouhamad and 52 Dental (the "Master Lease"), a copy of which is attached hereto as "Schedule 2".

- 9. A second conditional sales contract was executed between Patterson and F. Mouhamad, which was known by Patterson as agreement no. 732002 ("Agreement 732002"). Patterson has advised the Receiver that, as at December 20 2022, Agreement 732002 had an outstanding balance of approximately \$37,900. A copy of Agreement 731575 is attached hereto as "Schedule 3". Agreement 732002 relates to a single piece of equipment known as a DI Scanner Primescan (the "Scanner"). The Scanner is not subject to the Master Lease. The Receiver previously reviewed the equipment held at the 52 Dental clinic but did not identify the Scanner as being in use at that clinic. Following further communications with F. Mouhamad and the contractors at 52 Dental, the Receiver has now confirmed that the Scanner is part of the equipment in use at the 52 Dental clinic and marketed by Henry Schein and is included in the 52 Dental Sale.
- 10. Attached as "Schedule 4" is a search of the Alberta Personal Property registry for 52 Dental from January 3, 2023 (the "Jan 3 PPR"). The Jan 3 PPR does not reflect any registrations by either Patterson or F. Mouhamad. Attached as "Schedule 5" is a search of the Alberta Personal Property Registry for 52 Dental from January 10, 2023, which reflects a registration by Patterson pursuant to an amendment to their initial registration (against F. Mouhamad) made on January 4, 2023.
- 11. The Receiver's legal counsel has reviewed Agreements 731575, 730002 and the Master Lease, which may be the subject of a further application for advice and direction. As noted in the Third Report, the Receiver is not seeking to distribute any of the net sale proceeds from the 52 Dental Sale at this time. All funds will be held in trust pending but a further determination as to each party's interest in 52 Dental's assets, including the equipment subject to Agreements 731575 and 732002 and the Master Lease (collectively, the "Patterson Equipment"). As such the net sale proceeds from the 52 Dental Sale may still be subject to further applications regarding the validity or priority of the various claims or the allocation of professional fees between the various claimants, including Patterson and the other creditors of 52 Dental. Also as noted in the Third Report, the Receiver has notified F. Mouhamad that it will proceed with the 52 Dental Sale, including the Patterson Equipment. Attached as "Schedule 6" is correspondence between the Receiver and F. Mouhamad dated January 9, 2023 confirming that F. Mouhamad is supportive of this course of action.
- 12. Shortly following the commencement of the receivership of 52 Dental, the Receiver had initial discussions with Patterson including the provision of services and supplies by Patterson during the receivership proceedings and the existence of Agreements 731575 and 732002. The Receiver indicated that its intention was to conduct a sale process for the assets of 52 Dental, including any of the Patterson Equipment in the Receiver's possession. The Receiver understood that Patterson might be receptive to the inclusion of the Patterson Equipment in such a sale or the assignment of Agreements 731575 and 732002 to a purchaser. The inclusion of the Patterson Equipment is a requirement for the sale of the 52 Dental practice as it represents the bulk of the clinical equipment in use at 52 Dental, which was marketed as a going concern.

- 13. Patterson has been aware of the receivership proceedings since their inception and was included in the service list at all relevant times. Patterson did not object to the listing of 52 Dental for sale, as approved by this Honourable Court on November 4, 2022.
- 14. The Receiver understands that Patterson intends to bring an application at the January 11 Hearing to have the Master Lease determined to be a true lease. As the Receiver is not seeking approval to distribute the net sale proceeds from the 52 Dental Sale at the January 11 Hearing and as the form of Approval and Vesting Order that the Receiver is seeking in respect of the 52 Dental Sale would be expressly made without prejudice to Patterson's right to seek such a determination at a later date, the Receiver is of the view that any determination regarding Agreements 731575, 732002 and the Master Lease may be addressed at a subsequent Court application.

### CONCLUSION

The Supplemental Report has been prepared to provide the Court with additional information on the52 Building Sale and the Patterson Equipment.

All of which is respectfully submitted this 10th day of January 2023.

MNP Ltd., in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, 52 Dental Corporation, 52 Wellness Centre Inc., Michael Dave Management Ltd. and 985842 Alberta Ltd. and not in its personal or corporate capacity

Per:

Vanessa Allen, B. Comm, CIRP, LIT

Senior Vice President

## **SCHEDULES**

## **SCHEDULE 1**

### Balance of Purchase Price Contract - Security Agreement

Effective Date: April 28, 2022

731578

PATTERSON DINTAL/DENTAIR

Seller Name Address Address

PATTERSON DENTAL CANADA, INC. 1205 Henri-Bourassa Blvd. West Montreal, Quebec H3M 3E6

Individual Buyer(s) and Address

Name: Dr. Falssal Mouhamad

52 Dental Centre

Address: 3505 52nd Street NE, Suite 100

Calgary, AB, T2B 3R3

This Balance of Purchase Price Contract - Security Agreement ("Agreement") is entered into by and between the Seller and Buyer(s) above (collectively "Buyer") as of the Effective Date. Seller and Buyer agree as follows:

1. Property Sold Seller hereby sells and Buyer (jointly and severally, if more than one) hereby purchases the Property described on the attached Schedule A(s) (together with all present and future accessions, attachements, enhancements, accessories, additions, supplements, improvements, spare parts, substitutions, replacements, exchanges and trade-ins, thereto or thereof (if any) as well all proceeds of any of the foregoing in whatever form, including any chattel paper, documents of title, goods, instruments, intangibles, money, fixtures or investment property, including amounts payable under insurance policies, the "Property") at the price described below. Buyer has elected not to pay the Unpaid Balance stated below on the Effective Date but rather to make installment payments in accordance with Section 3 hereof.

2. Time Sale Price Computation	
a. Price	
a. Price. b. Taxes (If Any). c. Official Fees (Filling Fees Recoglise Fees Service Fees Recoglise Fees (Filling Fees Recoglise Fees Recognise Fees Fees Recognise Fees Fees Recognise Fees Fees Fees Fees Fees Fees Fees F	\$ 357,128.30
c. Official Fees (Filing Fees, Recording Fees, Service Provider Charges etc.)	\$ 17,856.42
d. Installation Charges	\$ 100.00
d. Installation Charges	\$
f. Trade-in (If Buyer is not required to collect GST/HST/QST, deduct from Total Price	\$ 375,084,72
	. S
51,823.59	
(2) Trade-in where Buyer is required	
to collect for GST/HST/QST \$	
(3) Total Down Payment (1) +(2)  h. Unpaid Balance (a. + b. + c. + dg.)  l. Annual Interest Rate (per agrum)	\$ 51.823.59
n. Unpaid Balance (a. + b. + c. + dg.)	
	323,261.13
]. ( ODB) Interest	4.50%
K. 10tal Credit Charges for the Original Term (chel+i)	\$ 46,544.67
I. Monthly Payment.	\$ 48,644.87
m. Total Obligation of Buyer for the Original Term (h. + j.)	6,163,43
	\$ 369,805.80
* All amounts herein are stated in Canadian dollars.	

3. Payment Schedule. Buyer hereby acknowledges that it is indebted to and agrees to repay to Seller, at the address of Seller stated on the face hereof or such other place notified by Seller to Buyer, the Unpaid Balance, together with interest thereon, by paying the installments stated on Schedule B hereta. Unless atherwise stated, installments are due on the dates stated on Schedule B hereof in each month, or other period (on the last day of the month, if there is no corresponding date) (each, an "installment Date"), in arrears, throughout the term hereof. On the final installment Date, Buyer shall pay Seller the outstanding balance of the Unpeld Balance, all accrued and unpaid interest thereon and all other amounts payable

Buyer may at any time prepay in whole or in part, without penalty, the unpaid outstanding portion of the Unpaid Balance, upon payment to Seller of any Overdue Payments, all other amounts then owing under this Agreement. Any portion of the Unpaid Balance prepaid shall be applied to the remaining installments in inverse order of maturity.

4. Delivery and Acceptance of Property The Property has been delivered by Seller to Buyer's address set forth above unless otherwise noted. Buyer has accepted the Property. Without in any way limiting the generality of any limitation of liability on the part of Seller contained in the terms of conditions governing any purchase order, invoice of other document relating to the purchase of the Property, no failure or delay in installation of Property for whatever reason shall affect the Buyar's payment or other obligations in connection with this Agreement. The Property shall at all times remain at the following location (the Property Location), provided that if no address is specified below the Property Location shall be deemed at the Buyer's address specified above:

city, state zio

SELLER MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, OF ANY KIND, INCLUDING WITHOUT LIMITATION WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WITH RESPECT TO THE PROPERTY, NOTHING HEREIN SHALL BE CONSTRUED AS A WAIVER BY BUYER OF ANY WARRANTY WHICH MAY BE PROVIDED BY THE MANUFACTURER OF ANY PROPERTY, BUT BORROWER'S BOLE REMEDY FOR ALLEGED DEFECTS IN THE DESIGN OR THE MANUFACTURE OF THE PROPERTY SHALL BE AGAINST THE MANUFACTURER(S).

Notwithstanding the signature(s) on this Agreement may indicate a representative capacity, the individual(s) signing below for the Buyar agree(s) that in order to induce the Seller to enter into this Agreement, they will unconditionally guarantee payment and performance of all fiebility of Buyer to Seller under this Agreement, whether now existing or hereafter incurred. Each reference herein to "Buyer" shell include the individual(a) signing below. Buyer's alguature below shall constitute Buyer's acceptance and agreement to be bound to all terms of this Agreement. A facelmile, scanned or electronic copy shall be considered equally effective end of the same evidentiary status as an original. The additional terms and conditions on Page 2 and Page 3 hereof are part of his agreement.

Buyer:	Buyer: Dr. Faissal Mouhamad
Ву:	(B)

- is, Security interset in order to secure be obtained on a Select under the Admentent Suyer hereby greats at select a purchase money security interest in and hypothes ort, and also mortugages, protops, charges and easigns, this property. Buyer represents and agreed this, cacept for the security hereby general, Buyer is the owner of the Property free ince any lice, security interest, hypothes, recurrisment or content expects, and it is given will defined the property against afficient and demands of all parameters of any time hereeffer claiming the sense of any indepent the cate. Buyer further represents and agreed that there is the set of the property of the purchase notes of the security, whether or not liked the angular property of the property describe not said in terminal any interest, hypothes and security by byte prise in the represent the property from the property for said in terminal any interest property without price written consent of Select. Buyer shall not a property describe or said in terminal any interest and property without price written consent of Select. Buyer shall not a property describe or said in terminal any interest the Property without price written consent of Select. Buyer shall not a property expective or said property of a technical containing any interest of the same harped. No transfer, reciseal, education or established or a single or they interest under the admission of the Select. From any large time and is superior, propheses y contains or categories of the server, it begieses by an in a form additionally to Select, from any large time of the Property is selected.
- The Property is essential.

  6. Interest This Uniqued Beterrors shall bear interest at the Annitial Interest Role from the date of databasery of this property to Buyer origin. Uniqued Beterrors is under the presenting entitions, and shall be payables in enterest on sect installment. Only in 19 add files to interest payable under the presenting entitions, each entition, that is not pold when due hereularder. On "Underest Pergrenting Interest Bear interest from the date due used uncontrollered propriet in the to Deleter at the rate of the presenting part of the to Deleter at the rate of the present payable but demands the payable bear at the rate of the present payable here under stead accounts and the calculated delily upon the dataly audatershipt to she need of the Underest Beginners, and the basis of the solid original payable here are proposed on the basis of the solid original payable to the Underest Beginners and the Underest Beginners and the proposed of the Underest Beginners of the Underest Beginners, if any, until all end unconclidered payment is the payable of the outsidered pathod before any data making and before any dataly and the state of the solid particular and the payable of the Underest Beginners, if any, until all end unconclidered payment of the outsidered payable of the Underest Beginners of the Underest
- 7. Title, Owsership Title to ownership of, and sti rights in the Property shall be transferred to Buyer upon the Effective data hereof, but subject always to the purchase manney security intered and hypodesc created hereupons and the other provisions hereof, and Buyer's sets risk, with the previous control of 6 cincums stop yable hereunder, prior to such payment, Buyer's rights thereinder prior to such payment, Buyer's rights therein are to quality exponent and use on the across and conditions of this Agreement so fong a Collectif has not contained under Section 12 hereof.
- 8. Personal Proporty Security Filings The Buyes incody involuntity exports the Saller, with full power of substitution, as the Buyers atterney in fact and mandatary, with full authority in the place of the Buyer and in the name of the Buyes or observine, it with any extent and to see sold any instrument which the Saller may down necessary to accomplish the purposes of this Agreement, including without efficient efficient of approximate or other registration at a personal or movable propagit registry (in each name, a "inspiring eleterator"). Buyer involve authorized and radios of actions of the Saller in haseuting shalf lings of the hanching attention propagate engaging the propagate engagery of the saller dealers are considered the Agreement Lings to the spirit of the saller dealers recreasely or advantable for the protection or periodicin or of this Agreement Lings where and Saller's refuse is bestured, and other dealers are considered as the saller dealers recreasely or advantable for the protection or periodic or the Agreement Lings and Saller's refuse insertance of the Agreement Lings where the saller dealers of the Agreement Lines where the sallers are dealers of the Sallers and Saller's refuse insertance of the Agreement Lines and Saller's refuse in the Agreement Lines and Saller's refuse in the Agreement Lines and Saller's refuse in the Saller's refuse and Saller's refuse and Saller'
- e. Prepayment Credit Ruyer may pay part or all of the nemaining Ungeld Belletoe at any time welchoot menaity. Any Ungeld Bellance shedl include all feas. Notvetsatending any larms to the certainty feeder, payments shell be epitied first to any Overdue Payments and their to remaining instatements in interise order of maturity.
- 10. Tacon sed Other Charges Sujer sted pay when due, and defend and indennity charges, assessments and taxes of any kind now or bereafter imposed by any govern or on the disposition of the Property nni'y Ballar a petret liability for all tesa svermmental actity upon this Agree me
- 11. Indeannity Buyer shall beer all risk of loss with respect to the Property and indemnity, hold termines and defend Select equitar any liabilities and expenses arbing out of the metodecture, ordering, plumbers, acceptance, ownership, being frequencies, operation, use, resum or other deposition of Property, including patient or levent defects, any claims belief on absolute last liability, enginesty or bottom between it of contributing or making the first power of the decision 11 and Section 8 shall standed the termination of this Agreement and shall be people by Begging within 17 days
- 12. SIBLEPTS LIBITATION OF LIABILITY SELLER SHALL HOT SE RESPONSIBLE OR LIABLE FOR ANY DEFECTS. REPARS, IMPROPER FUNCTIONING OF THE PROPERTY SERVICING, OR MAINTAINING THE PROPERTY OR FOR ANY DIRECT. BERNEGET, SPECIAL INCIDENTAL, CONSEQUENTIAL OR OTHER DAMAGES OF ANY KIND OR ANTHER, IN LAW OR SCULINT, SUVER HAS SELECTED THE PROPERTY BASED UPON BUYERS GWIN INVESTIGATION AND AUDICHMENT. SUVER HAS SELECTED THE PROPERTY BASED UPON THE UNRANTES, WARRANTIES, STATEMENTS OF FACT, VERBALOR KIND AND REPRESENTS THAT SUVER IS NOT PURCHASING THE PROPERTY HAS BEED SOLEY UPON THE MANUFACTURERS THAT IS UNALL SERVICE THE REMEDIES FROM THE MANUFACTURERS BASED SOLEY UPON THE MANUFACTURERS THAT IS UNALL SERVICE THE REMEDIES FROM THE MANUFACTURERS BASED SOLEY UPON THE MANUFACTURERS THAT IS SHALL SERVICE THE REMEDIES FROM THE MANUFACTURERS BASED SOLEY UPON THE MANUFACTURERS THAT IS AND SELLED TO THE PROPERTY. THE SHOOLD THE WARRANTIES RELATED TO THE PROPERTY IN SECURIOR BY JUYCHESE OTHER DESIRED OF SHARLY OF THE PROPERTY OF THE MANUFACTURER OF THE PROPERTY OF T
- 13. Buyer's Responsestations and Villavansias larger represents Duyer will use the Property solely in the operation of its business (not for personal, household or lendy outposes), in compliance with all applicable laws and at the Property Localizate. If Buyer is excited photo ID, presented its Safety. If Buyer is a shown on Buyer's original facetors, or Congressive Internet, or Congressive Internet Intern
- 1.4. Location of Property: Buyer's Name Except as otherwise aspressly sermitted herostrom, Eurem stant not past with possession of the Property nor remove any of same from Ceneda . Buyer converts that it shall not change its remm, this smeather, registered office and deather nor recent the Property from the Property Location with out that providing at least 50 days prior within notice to Seller.
- 30 oays prior artean records to owner.

  B. Default Buyer exhalt be in default of this Agreement upon (a) indure to make a payment within 10 days after the due cade, or (a) Safers to perform or observe any term or condition of this Agreement which continues for 10 business days after notice thereof, to Buyer, or (c) any regressmention or vernating marks by Evgive is motivally becomest as (a) the Beller cose on the property of the service and the service is serviced by becomesting the service service asset of conditions of the service of the

- 16. Remedies Lipon default. Seller "any secretical edity or all of the following symmitian with respect to any or all Property beloating all additions incoessories, supplications, actually listens and processing to a true the Property betaining and into immediate possessors and remove the Property by summary proceedings or otherwise, at wheat fieldity to Selley to: or by reason of damage to Buyer's property or actual or Property and the property or public or private solid or property or actual or property and the property of the propert
- 17. Use of Property Eurer will controll to receive Property eccording to exercitecturer's menuals or recommended procedures and in correllment with applicable leave. Buyer shall kneep Property in good controllar and writing order. It sife per tof the Property shall become lost, stollar, desktyped, darranged leaves frepair until for use for any research, per un of economication, confineation, exertiseation, exertiseation, exertiseation, exertiseation, exertiseation, exertiseation, exertiseation.
- 18. Inspection Any representative of Golfer shull have the right to respect Property at all reasonable three upon notice to Buyer.
- Times your movem to express.

  19. Insurannes Belayre entrepring line into Agreement, Buyer sheet crocure and memosity at the explanation with responsible creatures, as identification to Select. (Insurannes coverage sheet lineather, 65). Comprehensive discussions and listing the properties of the proposal listing and the properties of the responsible creatures. Supply seed to J. All Picks Dhysiosi Demograp in an amount rice lists than the present of the responsible to the creation of the contraction of
- 20. Glasenthy Each Gumentor agreems that this is a questraty of persent and centermana not of collection. Each Gumentor's stability shall not be effected by any invalidity in or unserfected this in a replacement of the collection. Each Gumentor's stability shall not be effected by any invalidity in or unserfected this year of the field that the collection of such field the collection, exposed undergoing, continuation, compromises where to other residentiation of such field these. Each Gumentor waters notice of any of the faregaing, and versions of ecomplaines of this generally send present of any of the faregaing, and versions of ecomplaines of this generally send and redices, demanded of any of the stabilities and all redices, demanded, set effects without first processing segenter Super a respect to such failed the send of redices and all redices, demanded, set effects without first processing segenter Super or any other pretive or any security. Each Gusterbior hereby travocably halves any benefit of diversion or decreasion. Each dispose of any liability seed by Super to such Gusterbior, and waters sit rights of survivation required to collection of, or excited transfer or otherwise dispose of any liability seed by Super to such Gusterbior, and waters sit rights of survivation required.
- 21. Statutory Walvers and Acknowledgement Screen waters, to the fullest stant permised by law, the application of the provisions of left The Limitation of Chril Rights Act (Baskstohument), and (b) The Galesce Act (Mariestes). Duyer across that the provisions of this Apsentent are convenedably
- 22. Ferther Assam nees and Power of Altorney Sayer and Select oach shell do, associate and parform all auch acts, deeds, documents and brings as may be reasonably required to enable Sella lave the full benefit of all tights and remediate minerales to be reasoned or created harshy and to one saxier, neighter and parfect the 15ms granular or ferom in maletton to the "operative or sty part of the Property, Sellar is hereby spooland Styperial behavior allocated and a correlation and are information on the (see harsed or in any Schedule bismoon).
- Each power of attorney psenied in this Agreement is greated with full power of actools.ifton, is coupled with an interest, studies write termination of this Agreement and may be exercised during only subsequent legal incapacity of Buyer or defer
- attions, and interves we were the sensition or the appreciated and may be estimated during only attionation for the Agreement which is an infercedule of the property of Europe of Selley.

  20. Althous licenous. Time is of the beastroe it; this Agreement. Any erovision of Initia Agreement which is an infercedule of the sensitive production of the accordance of the accorda
- 24. Language of Documentation The parties hands being displacely required that this Agrantem and documents, agrantements and not the infect thereto be distinct in the English higgings. Las parties subtrailed to the English higgings. Las parties subtrailed to the English higgings. Las parties out of total less suites documents, convenient of total less suites documents, convenient out of the contrail of total less suites documents, convenients of the contrail of total less suites documents.



# PATTERSON DENTAL/DENTAIRE

SCHEDULE A

INVOICE#: 964/1090959

52 DENTAL CENTRE
Dr Faissal Mouhamad 100-3505 52 st se Calgary, AB T2B 3R3

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Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

Telephone: (403) 250-9838 Order#: 964/0000000

GST#: R101355113

Submitted: 04/21/22

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	CALGARY, AB T1Y 738	112-4152 27TH STREET NE.	CALGARY BRANCH	PATTERSON DENT CANADA INC.
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	4 1) 200 20	rinted: 04/28/22		
		7.03 PM		

Total	068-1283	068-1282	068-1281	068-1280	068-1279	068-1278	Item# 068-1277
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	E	Ę	E	E	1 EA	1 EA	d Pkg
	BELMON	BELMON	BELMON	BELMON	BELMON	BELMON	Mfr
							Mfr Catalog#
Equipment Specialist ID# 002550	EQUIDMENT, SPECIALIST TOW 002550: ONIT REAR DELIVERY TICE SNOW Serial# VW21E0235	Equipment Specialist ID# 002550  CHAIR QUALIS W/ HEADREST UPGRDE  Serial Ag21G0008	Equipment Specialist ID# 002550 CHAIR,QUALIS , W/ HEADR Serial# AQ21F0014	Equipment Specialist ID# 002550 CHAIR, QUALIS , W/ HEADR Serial# AQ21F0059	Equipment Specialist ID# 002550 CHAIR, QUALIS , W/ HEADR Serial# AQ21G0002	Equipment Specialist ID# 002550 CHAIR, QUALIS , W/ HEADR Serial# AQ21G0004	Item Description CHAIR,QUALIS Serial# AQ21F0016
t ID# 002550	TCE SNOW	W/ HEADREST	t ID# 002550 , w/ HEADREST UPGRDE, STONE 3602	t ID# 002550 , W/ HEADREST UPGRDE, STONE 3602	st ID# 002550 , W/ HEADREST UPGRDE,	st ID# 002550 , W/ HEADREST UPGRDE, STONE 3602	, w/ HEADREST UPGRDE, STONE 3602
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	A CONTROL OF THE PARTY OF THE P	<u>হাক৸</u> 3602	STONE 3602	STONE 3602	, STONE 3602	, STONE 3602	, STONE 3602
	4975.14	9936.99	9936.99	9936.99	9936,99	9936.99	Unit Price 9936.99
	4975.14	9936.99	9936.99	9936.99	9936.99	9936.99	Amount §
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INSTALLED BY WARREN

Total

Payment due upon receipt.

Overdue balance is subject to service charges not to exceed 1.73% per worth. (Z15 per year) 1 of

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INVOICE#: 964/1090959

0 -1 DLOW Calgary, AB T2B 3R3 100-3505 52 St SE Dr Faissal Mouhamad 52 DENTAL CENTRE

PATTERSON DENTAL/DENTAIRE

Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

> 0000 CALGARY, AB TIY 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC.

Telephone: (403) 250-9838 order#: 964/0000000

Printed: 04/28/22

7:03 PM

GST#: R101355113

Submitted: 04/21/22

Total	068-1290	068-1289	068-1288	068-1287	068-1286	068-1285	Item# 068-1284
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							Mfr Catalog#
Equipment Specialist ID# 002550	Equipment Specialist D# 002550.  Light CLESTA LED, 1021  Serial# AV21K0328		Equipment Specialist ID# 002550 UNIT,REAR DELIVERY , ICE SNOW Serial# VW21E0234	Equipment Specialist ID# 002550 UNIT, REAR DELIVERY , ICE SNOW Serial# VW21E0242	Equipment Specialist ID# 002550 UNIT,REAR DELIVERY , ICE SNOW Serial# VW21C0185	Equipment Specialist ID# 002550 UNIT,REAR DELIVERY , ICE SNOW Serial# VW21E0245	Item Description UNIT, REAR DELIVERY , ICE SNOW Serial# VW21E0238
	3145.30	3145.30	4975.14	4975.14	4975.14	4975.14	Unit Price 4975.14
	3145.30	3145.30	4975.14	4975.14	4975.14	4975.14	Amount 4975.14
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Payment due upon receipt.

Overdue balance is subject to service charges not to exceed 1.75% per sonth. (21% per year) 2 of

Page

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\*\* YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INSTALLED BY WARREN

# PATTERSON DENTAL/DENTAIRE

## SCHEDULE A

INVOICE#: 964/1090959

Calgary, AB T2B 3R3 52 DENTAL CENTRE
Dr Faissal Mouhamad 100-3505 52 St SE

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Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

> 0-00 CALGARY, AB T1Y 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC.

Telephone: (403) 250-9838 Order#: 964/0000000

Submitted: 04/21/22

Printed: 04/28/22 7:03 PM

GST#: R101355113

Total	068-1297	068-1296	068-1295	068-1294	068-1293	068-1292	Item# 068-1291
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	BELLMONTER		BELMON	BELMON	BELMON	BELMON	Mfr
							Mfr Catalog#
Equipment Specialist ID# 002550		Equipment Specialist ID# 002550  UNIT COMP POWER OFFIC KITE  Sectial# 5	Equipment Specialist ID# 002550 UNIT COMP, POWER OPTIC KIT Serial#	Equipment Specialist ID# 002550 LIGHT,CLESTA LED, 10FT Serial# AV21K0339	Equipment Specialist ID# 002550 LIGHT,CLESTA LED, 10FT Serial# AV21K0345	Equipment Specialist ID# 002550 LIGHT,CLESTA LED, 10FT Serial# AVZ1K0335	Item Description LIGHT,CLESTA LED, 10FT Serial# AVZ1K0330
	590.27	590.27	590.27	3145.30	3145.30	3145.30	Unit Price 3145.30
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charges not to exceed 1.75% per month. (21% per year) Payment due upon receipt.
Overdue balance is subject to service 3 of O

INSTALLED BY WARREN

# PATTERSON DENTAL/DENTAIRE

SCHEDULE A

INVOICE#: 964/1090959

52 DENTAL CENTRE
Dr Faissal Mouhamad Calgary, AB T2B 3R3 100-3505 52 St SE

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Customer#: 964/201415-7 Representative: 964-04

Account: EQUIP
Dept: EQUIP

סר CALGARY, AB T1Y 738 112-4152 27TH STREET NE. PATTERSON DENT CANADA INC.
CALGARY BRANCH

Telephone: (403) 250-9838 order#: 964/0000000

GST#: R101355113

Printed: 04/28/22 7:03 PM

Submitted: 04/21/22

Total	068-1304	068-1303	068-1302	068-1301	068-1300	068-1299	Item# 068-1298
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							Mfr Catalog#
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	140.54	140.54	140.54	140.54	590.27	590.27	Unit Price 590.27
	140.54	140.54	140.54	140.54	590.27	590.27	Amount 5 590.27
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charges not to exceed 1.75% per month. (21% per year) Payment due upon receipt.
Overdue balance is subject to service

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INVOICE#: 964/1090959

Dr Faissal Mouhamad 100-3505 52 St SE 52 DENTAL CENTRE

DENTAL/DENTAIRE

Calgary, AB T2B 3R3

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Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

> CALGARY BRANCH PATTERSON DENT CANADA INC.

GST#: R101355113

Printed: 04/28/22

7:03 PM

Telephone: (403) 250-9838 Order#: 964/0000000

Submitted: 04/21/22

0 -CALGARY, AB T1Y 738 112-4152 27TH STREET NE

Total Item# 068-1311 068-1310 068-1309 068-1308 068-1307 068-1306 068-1305 Ordered Shipped Pkg Н H 1 1 FA EA EA EA EA EA EA NOWTHE STATE OF THE STATE OF TH 4 BELMON BELMON BELMON BELMON BELMON Mfr Catalog# Serial ExxIK0129 - 002550 XR INTRA, PHOT-X II I-RAY ; W/ 800MM Serial# EX21L0574 XR INTRA, PHOT-X II I-RAY , W/ 800MM Item Description Serial# EX21K0126 Serial# EX21L0582 XR INTRA, PHOT-X II I-RAY , W/ 800MM Serial# EX21L0581 XR INTRA, PHOT-X II I-RAY , W/ 800MM Serial# UNIT COMP, HVE TUBING Serial# UNIT COMP, HVE TUBING Equipment Specialist ID# 002550 Unit Price 4496.05 4496.05 4496.05 4496.05 4496.05 140.54 140.54 4496.05 4496.05 4496.05 4496.05 4496.05 Amount 140.54 140.54 -- មេ ឆ н +3 H Н 13 Н н SC 03 03 03 03 03 03 03

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charges not to exceed 1.75% per month. (21% per year) Overdue balance is subject to service ayment due upon receipt

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<sup>\*\*</sup> YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INVOICE#: 964/1090959

0-0000 Calgary, AB T2B 3R3 100-3505 52 St SE Dr Faissal Mouhamad 52 DENTAL CENTRE

DENTAL/DENTAIRE

Customer#: 964/201415-7 Representative: 964-04

Account: EQUIP
Dept: EQUIP

Item#

068-1312

Submitted: 04/21/22

Telephone: (403) 250-9838 order#: 964/0000000

≺ ₪ 0 -CALGARY, AB T1Y 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC. GST#: R101355113 Printed: 04/28/22 7:03 PM

Ordered Shipped Pkg 1 Н 1 EA EA EA EA M AIRTEC AIRTEC AIRTEC BELMON Mfr Catalog# Item Description Serial# AS700-22040008 Serial# MM700-22040017, MM100-22040024 COMPRESSOR, AIRSTAR 70 EVAC PUMP, MOJAVE DUAL INST EVAC PUMP, MOJAVE V7 Serial# EX21L0575 XR INTRA, PHOT-X II I-RAY , W/ 800MM Equipment Specialist ID# 002550 Equipment Specialist ID# 002550 Equipment Specialist ID# 002550 Unit Price 14800.00 14867.00 4496.05 611.00 14800.00 14867.00 Amount 4496.05 611.00 **ન**છા છ H Н ~ (O) TI 1-3 13 SC 03 03 03 03

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INSTALLED BY WARREN

Equipment Specialist ID# 002550

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068-1487

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068-1485

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EVA. COMPNT, ACADIA AMALGAM , SEPARATOR

Equipment Specialist ID# 002550

Serial# AP100-22030028

Equipment Specialist ID# 002550

068-1484

068-1483

068-1482

Payment due upon receipt.

Overdue balance is subject to service charges not to exceed 1.75% per month. (21% per year)

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\*\* YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INVOICE#: 964/1090959

52 DENTAL CENTRE
Dr Faissal Mouhamad Calgary, AB T2B 3R3 100-3505 52 St SE

DENTAL/DENTAIRE

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Customer#: 964/201415-7 Representative: 964-04

0-00 CALGARY, AB T1Y 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC.

Telephone: (403) 250-9838 Order#: 964/0000000

GST#: R101355113

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Account: EQUIP
Dept: EQUIP Submitted: 04/21/22

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Equipment Specialist ID# 002550	Serial#	Semial Equipment Specialist DE 002555		Serial#	DIG XR SEN, 5M USB CABLE	Equipment Specialist ID# 002550	Serial# WL20000099	DIG XR SEN, SCHICK 33 SIZE 2, USB 9FT	Equipment Specialist ID# 002550	Serial# WL10000005	DIG XR SEN, SCHICK 33 SIZE 1, USB 9FT	Equipment Specialist ID# 002550	Serial# WL10000026	DIG XR SEN, SCHICK 33 SIZE 1, USB 9FT	Equipment Specialist ID# 002550	Serial# 10812/51245	CONEBEANCR, AXEOS 17 X 13	Item Description
	100000000000000000000000000000000000000	0.00	0.00		0.00			10616.00			9391.00			9391.00			120000.00	Unit Price
		0.00	0.00		0.00			10616.00			9391.00			9391.00			120000.00	Amount

INSTALLED BY WARREN

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Total

Payment due upon receipt.

Overdue balance is subject to service Charges not to exceed 1.75% per month. (21% per year) 7 of 5

\*\* YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INVOICE#: 964/1090959

PATTERSON DENTAL/DENTAIRE

0-1 0-00 52 DENTAL CENTRE
Dr Faissal Mouhamad Calgary, AB T2B 3R3 100-3505 52 St SE

Customer#: 964/201415-7 Representative: 964-04

Account: EQUIP
Dept: EQUIP

CALGARY BRANCH PATTERSON DENT CANADA INC.

0-00 112-4152 27TH STREET NE. CALGARY, AB T1Y 738

order#: 964/0000000 Telephone: (403) 250-9838

Submitted: 04/21/22

Printed: 04/28/22 7:03 PM

GST#: R101355113

Total	068-0761	068-0760	067-9965	067-9964	068-1502	Item# 068-1501
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INSTA	F sansunda					Mfr Catalog#
INSTALLED BY WARREN	Equipment Specialist ID# 002550  **NUNCTANE AUTOFILE KIP W/ VALVE Serial#  Equipment Specialist ID# 002550	Equipment Specialist ID# 002550 AUTOCLAVE, AUTOFILL KIT , W/ VALVE Serial#	Equipment Specialist ID# 002550 AUTOCLAVE, LEXA 220V Serial# 162320	Equipment Specialist ID# 002550 AUTOCLAVE, LEXA 220V Serial# 162302	Equipment Specialist ID# 002550 THERMO DIS,HYDRIM L110W G4 Serial# 400122D00008	Item Description THERMO DIS,HYDRIM L110W G4 Serial# 400122D00004
	233.28	233.28	6968.00	6968.00	9955.00	Unit Price 9955.00
357128.30	233.28	233.28	6968.00	6968.00	9955.00	Amount 9955.00
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Payment due upon receipt.

Overdue balance is subject to sarvice
charpes not to exceed 1.75% per month. (21% per year) 8 of

INSTALLED BY WARREN

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<sup>\*\*</sup> YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

## **SCHEDULE 2**

### MASTER LEASE AGREEMENT No. 0405202252Dental

Lessee Name: 52 Dental Corporation

Lessor Name; Faissal Mouhamad

Address: 3505-52<sup>nd</sup> St. SE, Calgary, AB T2B 3R3

Address: 7151 50th Avenue, Red Deer, AB T4N 4E4

Contact Name: Fetoun Ahmad

Telephone: (403) 347-7477

Email: fetoun1@icloud.com

Email: drmouhamad@hotmail.com

Contract Start Date: 04.05.2022

Contract End Date: 03.05.2029

Number of Payments: 84

Number of Skip Payment: 6

**Annual Interest Rate: 6%** 

Monthly Payment: \$8338.78 plus GST CANADIAN DOLLAR

First Payment Due Date: 4<sup>th</sup> November 2022

Equipment Address; #100 3505 52<sup>nd</sup> Street, SE Calgary, AB T2B 3R3

**Terms and Conditions Attachment** 

**Equipment Schedule Attached** 

Date 04.05.2022

52 Dental Corporations

By:

Signature X

Name: Fetoun Ahmad

Title: Director





### **TERMS AND CONDITIONS ATTACHMENT**

This attachment is attached to and forms part of:
Agreement No. 04052022 52Dental
Lessee: 52 Dental Corporation

Capitalized words not defined in these terms and conditions refer to terms described in the first page of the agreement

1.Lease, Term and Rent: the Lessor Leases to Lessee and Lessee leases from Lessor the Personal property ("Equipment") described in any lease Agreement schedule ("Lease Agreement") executed and to be executed by the parties. Each Lease Agreement will constitute a separate lease of the Equipment described in the Lease Agreement and the terms of this Agreement will be incorporated into and form part of each Lease Agreement. The term of any Lease Agreement ("Term") begins on the commencement date to be established by Lessor on its acceptance of the Lease Agreement but, will be no earlier than the date the Equipment is delivered to Lessee, unless Lessee directs otherwise in writing ("Commencement Date"). Lessee will pay rent as described in each Lease Agreement schedule("Rent"). Lessee will pay provincial sales tax, goods and services tax and/or harmonized sales tax and other taxes applicable to the Equipment and the Lease Agreement. Any security deposit set forth in the Lease Agreement ("Security Deposit") will be non-interest bearing and may be held by Lessor and applied by it to any amount due under this Agreement. Upon termination of this Agreement, Lessor will return any balance of the Security Deposit to Lessee. Lessee will pay partial Rent and the Security Deposit on the date Lessor paid Equipment supplier for the Equipment.

2. Pre-Authorized Payment Plan: Lessee authorizes Lessor to debit from Lessee's account for business purposes, the rent and all other-amounts due under this Agreement. Each amount will be debited on its respective due date as determined under this

Agreement. Lessee has attached a sample marked "void" identifying the particulars of the account to be debited or has separately provided Lessor with Lessee's account information. Lessee will immediately notify Lessor in writing of any change in Lessee's account. The signatory/ies to this Agreement is/are authorized to debit Lessee's account. lf Lessor waives requirement for pre-authorized debit, then Lessee will pay a service charge for other payment methods. Lessee (a) may change or cancel this authorization at any time on 10 days written notice to Lessor; and (b) has certain recourse rights if any debit does not comply with this Agreement (for example, the right to receive reimbursement for any debit that is not authorized or is not consistent with this Agreement). To obtain information on recourse rights, a sample cancellation form or information on the right to cancel an authorization, Lessee may contact the lessor. will obtain the specific prior authorization of Lessee for one-time or other sporadic debits, the amounts or due dates of which are not identified in this Agreement. Lessee waives the right to receive prior notice of all other amounts to be debited and the dates on which such debits will be processed, as well as notice of future changes to such amounts or dates. Lessor may assign this authorization to any third party to whom it assigns its interest in this Agreement. Lessee will be notified of the identity and contact information of any such assignee. This authorization applies to any payments due pursuant to any invoice, interim funding





agreement or other agreement relating to this Lease and the Equipment.

3.No Warranties, No Cancellation: Lessee is leasing the Equipment "as is". Lessor does not any warranty or representation whatsoever with respect to the Equipment, including, without limitation as to the durability, quality, condition or suitability of the Equipment for Lessee's purposes. Lessor will not be liable to Lessee for any loss, damage or expense of any kind caused directly or indirectly by the Equipment or its use, operation, or possession, or by any interruption of service or loss of use, or for any loss of business or damage however caused. Where permitted, Lessor assigns all manufacturers and supplier's warranties related to the Equipment to Lessee during the Term. This Agreement cannot be cancelled by Lessee during the Term for any reason including equipment failure, loss or damage. Lessee many no t revoke acceptance of the Equipment. Lessee acknowledges that Lessee selected the Equipment and the Equipment supplier, Lessor purchased the Equipment at Lessee's request and on Lessee's instructions. Lessee shall perform, satisfy and discharge purchaser obligations under agreements with the Equipment supplier relating to the purchase of the Equipment, other than payment of the purchase price of the Equipment. Lessor is not responsible for equipment failure, software defects, the Equipment suppliers acts or the failure of the Equipment supplier or manufacturer to comply with any of its obligations. If any such failure or defects occur, Lessee may pursue any claim it may have against the Equipment supplier or manufacturer and will continue to comply with this Agreement.

4. Use, Location, Maintenance: Lessee certifies that the Equipment will be used solely for lawful business purposes and that the Equipment is not acquired for use

primarily for personal, family or householder purposes. Lessee will operate and maintain the Equipment in accordance with any applicable manufacturer's instructions and recommendations and applicable laws. The Equipment will remain personal property and will no be affixed or attached to any lands or buildings without Lessor's prior written consent. Lessee will not relocate the Equipment from the Equipment location or operate the Equipment outside the Province of the Equipment location without Lessor's prior written consent. Lessee will (a) maintain the Equipment, at Lessee's cost in good repair and working order; (b) pay all costs relating to the use and operation of the Equipment; and 9c) not alter the Equipment in any manner without Lessor's prior written consent, any replacements, alterations or improvements to the Equipment's will form part of the Equipment and immediately become the property of Lessor.

5. Purchase Option: If no unremedied default exists, Lessee will have an option to purchase the Equipment, on the Purchase Option Date for the Purchase Option Price set forth in the Lease Agreement. If the Purchase is "Fair Market Value" then the Purchase Option Price will be the fair market value of the Equipment as of the Purchase Option Date, determined by the Lessor. Lessee may exercise this purchase option by giving written notice to exercise to Lessor at least 60 days before the Purchase Option Date and paying the Purchase Option Price, plus applicable taxes, at least 30 days before the Purchase Option Date. If the required notice and payment are not received by Lessor by the specified dates, the purchase option will terminate. Upon payment by Lessee of the Purchase Option Price, Lessor will transfer Lessor's interest in the Equipment to Lessee, on an "as is, where is" basis, free of any security interests created by Lessor.



- 6. Return of equipment: Lessee will return the Equipment to Lessor on the termination of a Lease Agreement, at Lessee's cost to a location directed by Lessor, in the same condition as it was delivered. Ordinary wear and tear excepted. If the Equipment is not purchased or returned to Lessor at the end of the Term, then provided that no unremedied default exists, the Lease Agreement will be automatically renewed on a month-to-month basis.
- 7. Insurance Loss, Damage: Lessee is responsible for and accepts the risk of loss or damage to the Equipment. Lessee will insure the Equipment against all risk of loss at replacement value in amounts on the term's acceptance to Lessor. Proceeds of such insurance may be applied at Lessor's option, to replacement or repair of the Equipment or toward payment of the Lessee's obligations under this Agreement. Lessee will also obtain at Lessor's request, comprehensive general liability insurance and insurance against any other risks, in amounts on terms acceptable to Lessor. Lessee will name Lessor as first loss payee and/or additional insured and provide Lessor written proof of this insurance. If Lessee does not provide Lessor with such proof of insurance, at Lessor's request, Lessee will pay Lessor a monthly loss damage waiver fee in consideration of Lessor waiving Lessee's obligation to obtain and provide proof of insurance. Such fee will be calculated within the first month of the Term and payable on the same date as Rent commencing on the third month of the Term. Written notice of this fee is incorporated by reference to this Lease. Lessor may (but is not obligated to) obtain insurance coverage to protect its interest in the Equipment.
- 8. Assignment: Lessee consents to the Lessor's assignment of this Agreement to a third party provided that the Lessor continues to be liable for its obligations, as lessor, under this agreement. Any assignee will be entitled to enforce all of Lessor's rights but will have no obligations under this Agreement. Lessee will not assign this Agreement or transfer, sublease, encumber, or give up possession of the Equipment without Lessor's prior written consent. If Lessor consents,

Lessee will pay a reasonable assignment fee to cover Lessor's processing costs.

- 9. Indemnity: Lessee indemnifies and saves Lessor harmless from and againlosses, expensesda mages, liabilities, claims and orders, including solicitors' fees on a solicitor and client basis arising from this Agreement or the Equipment, including any obligations imposed on Lessor by the Equipment supplier, except for loss caused solely by the negligence of Lessor. This indemnity will survive the termination of this Agreement.
- 10. Other fees and Charges: If any payment of Rent or other amounts payable under this Agreement is late, Lessee will pay a late fee, when it accrues of 2% per month (24% per annum) on the unpaid amount or \$10 per month, whichever is greater, both before and after judgement. Lessee will also pay an insufficient funds charge of \$60 for any dishonoured cheque or pre-authorized payment on the date that the cheque or payment is dishonoured. Lessee will pay (a) arrangement, documentation sale and lease back transaction (if applicable) fees for document processing costs on the due date of the first rent payment. (b) a redocumentation fee if and when this Agreement is cancelled and re-documented. (c) all applicable assignment and assumption fees in connection with each request by the Lessee to assign the Lessee's rights and interest in this Agreement to a third party (d) a fixture filing fee, if and when a fixture filing is required, and (e) all applicable lease expiry fees on the date this Agreement expires. Lessee will also pay all other reasonable administrative fees charged by Lessor to Lessee generally. Administrative fees are subject to change at the discretion of Lessor. A statement of the current amount of all administrative fee's payable is available upon request.
- 11. Default: If;(a) Lessee fails to pay any Rent or other amount payable under this Agreement when due; (b) Lessee fails to comply with any other term of this Agreement; (c) Lessee defaults under any other agreement with Lessor; (d) any representation made by Lessee in connection with this Agreement is or becomes untrue; (e) any of the Equipment is lost, stolen, damaged or destroyed and such loss is not covered by insurance; (f) Equipment is subjected to any liens,



encumbrances, hypothecs, security interests and claims; (g) Lessee makes any assignment for the benefit of Lessee's creditors, becomes insolvent. commits or threatens to commit any act of bankruptcy, winding up in dissolution, ceases or threatens to cease to carry on business or seeks any arrangement or compromise with Lessee's creditors; (h) any bankruptcy, receivership, winding up, dissolution, liquidation, or insolvency proceeding is commenced against Lessee; or (i) Lessor believes, acting reasonably and in good faith that the prospect payment under this Agreement is impaired; then all Rent and any other amounts to become due under this Agreement to the end of the Term shall immediately become due and payable on demand. Lessee will at its own cost on Lessor's demand immediately deliver the Equipment to a location directed by Lessor. Lessor may without notice and without resort to legal process, take immediate possession of the Equipment. Lessor may enter the premises where the Equipment is located for purposes of disabling or removal of the Equipment without incurring any liability to Lessee. Lessee will pay Lessor's cost of collection, re-possession of the Equipment and of the enforcement of Lessor's rights, including legal costs on a solicitor and client basis.

12. Miscellaneous: Lessee consents to the collection, use and disclosure of personal information by Lessor and its assignees for the purpose set out in this Agreement, to enable Lessor to provide leasing services to Lessee and to promote the products and services of Lessor and its affiliates. Lessor is entitled to conduct a personal investigation or credit check upon Lessee subject to applicable legislation. Lender is entitled to disclose financial and other information about Borrower to its affiliates for the purpose of assessing credit risks and promoting the products and services of Lender and its affiliates. A signed copy of this Agreement transmitted by email, facsimile or other electronic means is deemed to be an original. An electronic signature to this Agreement shall be as valid as an original signature. Time is of the essence of this Agreement. Each Lease Agreement will be construed according to the laws of the Province of

the Location of the Equipment. To the extent permitted by law Lessee waives the provisions of the Limitation of Civil Rights Act of Saskatchewan. If applicable, the parties agree that this Agreement and all related documents be written in English. his Agreement constitutes a leasing as defined in the Civil Code of Quebec if the Equipment Location is in Quebec. Lessee will allow Lessor access to the Equipment for inspection during the Term. The Equipment is and will remain the sole property of Lessor during the Term. This Agreement will not become binding upon Lessor until accepted by Lessor. This Agreement is binding on Lessee's heirs, executors. administrators, successors and permitted assigns. If more than one Lessee is named in this Agreement, the liability of each Lessee will be joint and several and will not be affected by any amendment or renewal of this Agreement. Notice required under this Agreement will be provided to the Lessee in writing to the address set forth in this Agreement. Clerical errors will not affect the validity of this Agreement and Lessor may correct clerical errors provided that Lessor gives notice of the correction to. only Lessee acknowledge that the Equipment that the Equipment suppliers or their sales representatives or any not Lessor's agents and are not authorized to waive or change the terms of the Agreement or act on behalf of Lessor. Lessee acknowledges receipt of a copy of this Agreement and waives the delivery of a copy of any financing statement registered in respect of this Agreement. Where permitted, Lessor grants to Lessee and Lessee accepts a non-transferable and non-exclusive license to use any software referred to in this Agreement with the Equipment Lessee may not after such software and will not copy, disclose or make such software available to any other person without Lessor's prior written consent.

### **EQUIPMENT SCHEDULE**

This schedule is attached to and forms part of:

068-0761 W&H AUTOCLAVE

Agreement No. 0405202252Dental

### **Equipment Description:**

068-1277 BELMON CHAIR SER AQ21F0016

068-1278 BELMON CHAIR SER A021G0004 068-1279 BELMON CHAIR SER AQ21G0002 068-1280 BELMON CHAIR SER AQ21F0059 068-1281 BELMON CHAIR SER AQ21F0014 068-1282 BELMON CHAIR SER A021G0008 068-1283 BELMON UNIT SER VW21E0235 068-1284 BELMON UNIT SER VW21E0238 068-1285 BELMON UNITSER VW21E0245 068-1286 BELMON UNIT SER VW21C0185 068-1287 BELMON UNIT SER VW21E0242 068-1288 BELMON UNIT SER VW2 1E0234 068-1289 BELMON LIGHT SER AV21K0332 068-1290 BELMON LIGHT SER AV21K0328 068-1291 BELMON LIGHT SER AV21K0330 068-1292 BELMON LIGHT SER AV21K0335 068-1293 BELMON LIGHT SER AV21K0345 068-1294 BELMON LIGHT SER AV21K0339 **068-1295 BELMON UNIT** 068-1296 BELMON UNIT **068-1297 BELMON UNIT** 068-1298 BELMON UNIT 068-1299 BELMON UNIT 068-1300 BELMON UNIT 068-1301 BELMON UNIT 068-1302 BELMON UNIT 068-1303 BELMON UNIT 068-1304 BELMON UNIT 068-1305 BELMON UNIT 068-1306 BELMON UNIT 068-1307 BELMON XR INTRA PHOT SER EX21L0581 068-1308 BELMON XR INTRA PHOT SER EX21L0582 068-1309 BELMON XR INTRA PHOT SER EX 21K0126 068-1310 BELMON XR INTRA PHOT SER EX21K0129 068-1311 BELMON XR INTRA PHOT SER EX21L0574 068-1312 BELMON XR INTRA PHOT SER EX 2110575 068-1482 AIRTEC EVVAC PUMP SER MM700-22040017, MM100-22040024 068-1483 AIRTEC EVVAC PUMP 068-1484 AIRTEC COMPRESSOR SER AS700-22040008 068-1485 AIRTEC EVA COMPNT SER AP122030028 068-1486 AIRTEC EVA COMPNT 068-1487 AIRTEC MASTR CTRL 068-0501 SIRONA CONEBEAMXR SER 1081251245 068-1418 SCHICK DIG XR SEN SER WL 10000026 068-1421 SCHICK DIG XR SEN SER WL 10000005 068-1416 SCHICK DIG X SEN SER WL20000099 068-1501 SCICAN THERMO SER 400122D00004 0068-1502 SCICAN THERMO SER 400122000008 067-9964 W&H AUTOCLAVE SER 162302 067-9965 W&H AUTOCLAVE SER 162320 068-0760W&H AUTOCLAVE

## **SCHEDULE 3**



### Balance of Purchase Price Contract - Security Agreement

Effective Date: May 3, 2022

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· Adda	

Individual Buyer(s) and Address	73200
Name: Dr. Falssel Mouhamad	
- 52 Dental Centre	
Address: 3505 52nd Street NE, Suite: 100	15
Calgary, AB, T2B 3R3	

m:

This Balance of Purchase Price Contract - Security Agreement ("Agreement") is entered into by and between the Seller and Buyer(a) above (collectively "Buyer") as of the Effective Date. Seller and Buyer agree as follows:

1. Property Sold Seller hereby sells and Buyer (jointly and severally, if more than one) hereby purchases the Property described on the attached Schedule A(s) (together with all present and future accessions, attachements, enhancements, accessories, additions, supplements, improvements, apare parts, substitutions, replacements, exchanges and trade-ins, thereto or thereof (if any) as well all proceeds of any of the foregoing in whatever form, including any chattel paper, documents of title, goods, instruments; intangibles, money, fixtures or investment property, including amounts payable under insurance policies, the "Property") at the price described below. Buyer has elected not to pay the Unpaid Balance stated below on the Effective Date but rather to make installment payments in accordance with Section 3 hereof.

property, including amounts payable under insurance policies, the "Prop Balance stated below on the Effective Date but rather to make installmen	erty") at the price described below. Buyer has elected not to pay the Unpaid it payments in accordance with Section 3 hereof.
2. Time Sale Price Computation	
a. Price	
b. Taxes (If Anv)	
c. Official Fees (Filing Fees, Recording Fees, Service Provider Charges	4(c.)
d. Installation Charges	
e. Total Price	
<ol> <li>Trade-in (If Buyer is not required to collect GST/HST/QST, deduct from</li> </ol>	Talal Data
g. Down Payment(1) Cash	Total Production of the second second second
(2) Trade-in where Buyer is required	
to collect for GST/HST/QST \$	Secretary Control of C
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ii. without motoriog (e o c o d	
i. Paniupi siusiosi raspo (per sinium)	
j. Total Interest	\$ 5,306.00
k. Total Credit Charges for the Original Term (c+d+j)	
I. Monthly Payment	
m. Total Obligation of Buyer for the Original Term (h. + j.)	42,168.00
*All amounts herein are stated in Canadian dollars.	707.1
hereunder.  Buyer may at any time prepay in whole or in part, without penalty, the unpany of the United States any Overdue Payments, all other amounts then owing under this Agreement remaining installments in inverse order of maturity.  4. Delivery and Acceptance of Property The Property has been delivented in the terms of conditions governing any purchase Property, no fallure or deliay in installation of Property for whatever reason with this Agreement. The Property shall at all times remain at the following appendict below the Property Location shall be deemed at the Buyer's add	iment Date"), in arrears, throughout the term hereof. On the final installment ce, all accrued and unpaid interest thereon and all other amounts payable aid outstanding portion of the Unpaid Balance, upon payment to Seller of ent. Any portion of the Unpaid Balance prepaid shall be applied to the erred by Seller to Buyer's address set forth above way limiting the generality of any limitation of liability on the order, invoice of other document relating to the purchase of the shall affect the Buyer's payment or other obligations in connection a location (the Property Location), provided that if no address is ress specified above:
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SELLER MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, (	city, state zip
MERCHANTABILITY OR FITNESS FOR A FARTICULAR PURPOSE, WITH RESPECT TO	AT ANT AUND, INCLUDING WITHOUT LIMITATION WARRANTIES OF
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Notwithstanding the algusture(s) on this Agreement may indicate a representative cap	acry, the technical(a) bigning below for the Buyer agree(s) that in
order to induce the Seller to enter into this Agreement, they will unconditionally guar this Agreement, whether now existing or hareafter incurred. Each reference herein to	INTER CONTRACT SOFT BEFORMANA OF OR DANDER, AT DANSA A. C
Buyer's algreture below shall constitute Buyer's acceptance and agreement to be boo	and to all terms of this Agreement A femilial below.
copy shall be emisidered equally effective and of the same evidentiary status as an or hereof are part of his agreement.	ighed. The additional terms and conditions on Page 2 and Page 3
Buyer.	Buyer: Dr. Feissel Mouhamad

Page 1 of 2

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E. Benearby between his writer to assure its chiquidant to Staliar under this Agreement. Stayor has by greate to easier a proving more by letting the initial typerhalo are and also strotegipes, pedgis, charges and assigns, the proving payment of the proving the proving payment of the proving time from the proving time from the payment of the proving time from the payment of the proving time from the payment of all proving of derivatives, are conformed to the payment of the proving time from the payment of the proving of derivatives, and the payment of the proving time from the payment of the payment of derivatives are payment of the payment of

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# SUMEDULE A

INVOICE#: 964/1090981

Dr Faissal Mouhamad 100-3505 52 St SE Calgary, AB T2B 3R3 52 DENTAL CENTRE DENTAL/DENTAIRE

Customer#: 964/201415-7
Customer P.O.: SURESMILE

Account: EQUIP
Dept: EQUIP

Representative: 964-04

PATTERSON DENT CANADA INC. CALGARY BRANCH 112-4152 27TH STREET NE. CALGARY, AB T1Y 7J8

Telephone: (403) 250-9838 Order#: 964/0000000 Submitted: 03/21/2022

Printed: 05/03/2022

7:58 AM

GST#: R101355113

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8	35000.00	35000.00		Serial# 112826 Equipment Specialist ID# 006088		Š	5	•	4050-000
SC	Amount :	Unit Price		Item Description	Mfr Catalog#		pped Pkg	Ordered Shipped Pkg	tem#

## **SCHEDULE 4**



# Personal Property Registry Search Results Report

Page 1 of 10

Search ID #: Z15722971

**Transmitting Party** 

MCMILLAN LLP

1700, 421 - 7TH AVENUE SW CALGARY, AB T2P 4K9 Party Code: 60001912 Phone #: 403 231 8378 Reference #: 293571

**Search ID #:** Z15722971 **Date of Search:** 2023-Jan-03 **Time of Search:** 08:40:00

#### **Business Debtor Search For:**

**52 DENTAL CORPORATION** 

Exact Result(s) Only Found

#### **NOTE:**

A complete Search may result in a Report of Exact and Inexact Matches.

Be sure to read the reports carefully.



# Personal Property Registry Search Results Report

Page 2 of 10

Search ID #: Z15722971

**Business Debtor Search For:** 

**52 DENTAL CORPORATION** 

Registration Number: 16080309855

Registration Type: SECURITY AGREEMENT

Registration Date: 2016-Aug-03 Registration Status: Current

Expiry Date: 2026-Aug-03 23:59:59

Exact Match on: Debtor No: 3

**Amendments to Registration** 

21070901456 Renewal 2021-Jul-09

22081811079 Amendment 2022-Aug-18

Debtor(s)

2

3

Block Status Current

1 MCIVOR DEVELOPMENTS LTD.

SUITE 101, 5018 45 ST RED DEER, AB T4N 1K9

<u>Block</u> <u>Status</u>

DELTA DENTAL CORP. Current by 22081811079

202 - 4921 49 STREET RED DEER, AB T4N 1V2

Block Status

52 DENTAL CORPORATION Current by 22081811079

202 - 4921 49 STREET RED DEER, AB T4N 1V2

Block Status
Current by

52 WELLNESS CENTER INC. 22081811079

600, 4911 51 STREET RED DEER, AB T4N 6V4

## **Personal Property Registry Search Results Report**

Page 3 of 10

Search ID #: Z15722971

**Block Status** Current by 5 AHMAD, FETOUN 22081811079

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1

**Block Status** Current by

6 AHMED, FETOUN 22081811079 52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1

**Block Status** Current by

7 MICHAEL DAVE MANAGEMENT LTD 22081811079 600, 4911 51 STREET

**Block Status** Current by

8 PARADISE MCIVOR DEVELOPMENTS LTD. 22081811079

600, 4911 51 STREET RED DEER, AB T4N 6V4

RED DEER, AB T4N 6V4

**Secured Party / Parties** 

**Block Status** Deleted by 1

**ROYAL BANK OF CANADA** 22081811079 36 YORK MILLS ROAD, 4TH FLOOR

**Block Status** Current by

2 **ROYAL BANK OF CANADA** 22081811079 36 YORK MILLS ROAD, 4TH FLOOR

TORONTO, ON M2P 0A4 Email: torbscpr@rbc.com

TORONTO, ON M2P 0A4

**Collateral: General** 

**Block Description Status** 1 ALL PRESENT AND AFTER-ACQUIRED PERSONAL PROPERTY Current

## **Personal Property Registry Search Results Report**

Page 4 of 10

22072128251

Search ID #: Z15722971

**Business Debtor Search For:** 

52 DENTAL CORPORATION

Search ID #: Z15722971 Date of Search: 2023-Jan-03 Time of Search: 08:40:00

Registration Number: 16082230828

Registration Type: SECURITY AGREEMENT

Registration Date: 2016-Aug-22 Registration Status: Current

Expiry Date: 2026-Aug-22 23:59:59

Exact Match on: No: 3 Debtor

#### **Amendments to Registration**

22072128251	Amendment	2022-Jul-21
22080926628	Amendment	2022-Aug-09
22081709434	Amendment	2022-Aug-17
22081711767	Amendment	2022-Aug-17
22081727466	Amendment	2022-Aug-17

#### Debtor(s)

**Block Status** Current

FAISSAL MOUHAMAD PROFESSIONAL CORPORATION

101-5018-45TH STREET RED DEER, AB T4N 1K9

**Block** <u>Status</u> Current by

2 **DELTA DENTAL CORP** 

202-4921 49ST

RED DEER, AB T4N 1V2

**Block Status** Current by 3 22072128251

**52 DENTAL CORPORATION** 

202-4921 49ST

RED DEER, AB T4N 1V2

**Block Status** Current by 4 52 WELLNESS CENTRE INC. 22080926628

600, 4911 51 ST RED DEER, AB T4N6V4

## **Personal Property Registry Search Results Report**

Page 5 of 10

Status Current by

**Status** Current by

22081711767

22081709434

Search ID #: Z15722971

**Block** 

5 AHMAD, FETOUN

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E 1A1

> Birth Date: 1984-Mar-01

**Block** 

6 FETOUN, AHMED

> 52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E 1A1

> > Birth Date: 1984-Mar-01

**Block** 

7 MICHAEL DAVE MANAGEMENT LTD.

600, 4911 - 51 STREET RED DEER, AB T4N 6V4

**Block** 

8 MOUHAMAD, FAISSAL

7151-50TH AVENUE RED DEER, AB T4N 4E4

**Block** 

9 PARADISE MCIVOR DEVELOPMENTS LTD.

600, 4911 - 51 STREET RED DEER, AB T4N 6V4

**Secured Party / Parties** 

**ROYAL BANK OF CANADA** 1

2ND FLOOR, 4943 ROSS STREET

RED DEER, AB T4N 1X8

**Block** 

**Block** 

**ROYAL BANK OF CANADA** 2

2ND FLOOR, 4943 ROSS STREET

RED DEER, AB T4N 1X8 Email: torbscpr@rbc.com

**Collateral: General** 

**Block Description** ALL PRESENT AND AFTER ACQUIRED PERSONAL PROPERTY

Current

**Status** Current by 22081727466

**Status** 

Current by 22081727466

**Status** 

Current by 22081727466

**Status** 

Deleted by 22072128251

**Status** 

Current by

22072128251

**Status** 

## Personal Property Registry Search Results Report

Page 6 of 10

Search ID #: Z15722971

- 2 ALL PERSONAL PROPERTY OF THE DEBTOR LOCATED AT 101-5018-45TH STREET, Current RED DEER, ALBERTA, T4N 1K9
- 3 ALL PRESENT PROPERTY OF THE DEBTOR LOCATED AT 5207 POWER CENTRE Current BLVD., DRAYTON VALLEY, ALBERTA, T7A 0A5

# Personal Property Registry Search Results Report

Page 7 of 10

Search ID #: Z15722971

**Business Debtor Search For:** 

**52 DENTAL CORPORATION** 

Registration Number: 18042545916 Registration Date: 2018-Apr-25 Registration Type: SECURITY AGREEMENT

Registration Status: Current

Expiry Date: 2023-Apr-25 23:59:59

Exact Match on: Debtor No: 3

Amendments to Registration

22081811233 Amendment 2022-Aug-18

Debtor(s)

Block Status
Current

1 985842 ALBERTA LTD. 7151 50 AVE

RED DEER, AB T4N 4E4

Block

2 DELTA DENTAL CORP.

Status
Current by
22081811233

202 - 4921 49 STREET RED DEER, AB T4N 1V2

Block Status

Current by
3 52 DENTAL CORPORATION 22081811233
202 - 4921 49 STREET

202 - 4921 49 STREET RED DEER, AB T4N 1V2

 Block
 Status

 4
 52 WELLNESS CENTER INC.
 22081811233

600, 4911 51 STREET RED DEER, AB T4N 6V4

Block Status Current by

5 AHMAD, FETOUN Current by 22081811233

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1

7

## Personal Property Registry Search Results Report

Page 8 of 10

22081811233

Search ID #: Z15722971

Block Status
Current by
AHMED, FETOUN 22081811233

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1

Block Status Current by

MICHAEL DAVE MANAGEMENT LTD 600, 4911 51 STREET RED DEER, AB T4N 6V4

Block Status
Current by

8 PARADISE MCIVOR DEVELOPMENTS LTD. Current by 22081811233

600, 4911 51 STREET RED DEER, AB T4N 6V4

Email: torbscpr@rbc.com

**Secured Party / Parties** 

Block Status Deleted by

1 ROYAL BANK OF CANADA 22081811233
36 YORK MILLS ROAD, 4TH FLOOR
TORONTO, ON M2P 0A4

Block Status Current by

2 ROYAL BANK OF CANADA 22081811233
36 YORK MILLS ROAD, 4TH FLOOR
TORONTO, ON M2P 0A4

**Collateral: General** 

<u>Block</u>	<u>Description</u>	<u>Status</u>
1	ALL PRESENT AND AFTER-ACQUIRED PERSONAL PROPERTY.	Current
2	THIS REGISTRATION IS A RE-REGISTRATION PURSUANT TO SECTION	Current
3	35(7) AND 35(8) OF THE PERSONAL PROPERTY SECURITY ACT	Current
4	RELATING TO REGISTRATION NO. 16080309153 DATED AUGUST 3,	Current
5	2016, ERRONEOUSLY DISCHARGED ON APRIL 19, 2018.	Current

## Personal Property Registry Search Results Report

Page 9 of 10

Search ID #: Z15722971

**Business Debtor Search For:** 

**52 DENTAL CORPORATION** 

**Search ID #:** Z15722971 **Date of Search:** 2023-Jan-03 **Time of Search:** 08:40:00

Registration Number: 22042607078 Registration Date: 2022-Apr-26 Registration Type: SECURITY AGREEMENT

Registration Status: Current

Expiry Date: 2032-Apr-26 23:59:59

Exact Match on: Debtor No: 1

Debtor(s)

Block Status Current

1 52 DENTAL CORPORATION 3505-52ND STREET SE CALGARY, AB T2B3R3

Block Status Current

2 DELTA DENTAL

3505-52ND STREET SE CALGARY, AB T2B3R3

Block Status Current

3 MOUHAMAD, FAISSAL 3505-52ND STREET SE CALGARY, AB T2B3R3

> Birth Date: 1968-Sep-25

Block Status Current

4 FAISSAL MOUHAMAD PROFESSIONAL CORPORATION

3505-52ND STREET SE CALGARY, AB T2B3R3

**Secured Party / Parties** 

Block Status
Current

1 CWB NATIONAL LEASING INC. 1525 BUFFALO PLACE WINNIPEG, MB R3T 1L9

Phone #: 204 954 9000 Fax #: 866 814 4752 Email: ppsa.adminstration@cwbnationalleasing.com

## Personal Property Registry Search Results Report

Page 10 of 10

Search ID #: Z15722971

Collateral:	<u>General</u>
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Block

Description

ALL GOODS AND EQUIPMENT OF EVERY NATURE OR KIND LEASED PURSUANT
TO MASTER LEASE AGREEMENT NUMBER 51058404 BETWEEN THE SECURED
PARTY, AS LESSOR AND THE DEBTOR AS LESSEE, AS AMENDED FROM TIME TO
TIME, TOGETHER WITH ALL ATTACHMENTS, ACCESSORIES, SUBSTITUTIONS AND
PROCEEDS OF ANY KIND DERIVED DIRECTLY OR INDIRECTLY THEREFROM,
INCLUDING ALL AFTER ACQUIRED GOODS AND EQUIPMENT SUBJECT TO ANY
INTERIM FUNDING AGREEMENT(S) AND ANY LEASE SCHEDULES ATTACHED TO
AND FORMING PART OF MASTER LEASE AGREEMENT NUMBER 51058404.

Result Complete

## **SCHEDULE 5**



## Personal Property Registry Search Results Report

Page 1 of 13

Search ID #: Z15742308

**Transmitting Party** 

MNP LTD.

1500, 640 - 5th AVE SW CALGARY, AB T2P 3G4

Party Code: 50098078 Phone #: 403 538 3187 Reference #: V. Allen

#### **Business Debtor Search For:**

**52 DENTAL CORPORATION** 

Exact Result(s) Only Found

#### **NOTE:**

A complete Search may result in a Report of Exact and Inexact Matches.

Be sure to read the reports carefully.



## Personal Property Registry Search Results Report

Page 2 of 13

Search ID #: Z15742308

**Business Debtor Search For:** 

**52 DENTAL CORPORATION** 

Registration Number: 16080309855

Registration Type: SECURITY AGREEMENT

Registration Date: 2016-Aug-03 Registration Status: Current

Expiry Date: 2026-Aug-03 23:59:59

Exact Match on: Debtor No: 3

**Amendments to Registration** 

21070901456 Renewal 2021-Jul-09

22081811079 Amendment 2022-Aug-18

Debtor(s)

Block Status Current

1 MCIVOR DEVELOPMENTS LTD.

SUITE 101, 5018 45 ST RED DEER, AB T4N 1K9

<u>Block</u> <u>Status</u>

Current by

DELTA DENTAL CORP. 22081811079

202 - 4921 49 STREET

Block Status

Current by
3 52 DENTAL CORPORATION 22081811079
202 - 4921 49 STREET

202 - 4921 49 STREET RED DEER, AB T4N 1V2

RED DEER, AB T4N 1V2

Block Status
Current by

4 52 WELLNESS CENTER INC. 22081811079

600, 4911 51 STREET RED DEER, AB T4N 6V4

## Personal Property Registry Search Results Report

Page 3 of 13

Search ID #: Z15742308

**Block** 

5

AHMAD, FETOUN

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1 <u>Status</u>

Current by 22081811079

**Block** 

6 AHMED, FETOUN

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1 **Status** 

Current by 22081811079

**Block** 

7

MICHAEL DAVE MANAGEMENT LTD

600, 4911 51 STREET RED DEER, AB T4N 6V4 **Status** 

Current by 22081811079

**Block** 

8 PARADISE MCIVOR DEVELOPMENTS LTD.

600, 4911 51 STREET RED DEER, AB T4N 6V4 **Status** 

Current by 22081811079

**Secured Party / Parties** 

**Block** 

1 ROYAL BANK OF CANADA

36 YORK MILLS ROAD, 4TH FLOOR

TORONTO, ON M2P 0A4

<u>Status</u>

Deleted by 22081811079

**Block** 

2

ROYAL BANK OF CANADA

36 YORK MILLS ROAD, 4TH FLOOR

TORONTO, ON M2P 0A4 Email: torbscpr@rbc.com

<u>Status</u>

Current by 22081811079

**Collateral: General** 

Block Description

1 ALL PRESENT AND AFTER-ACQUIRED PERSONAL PROPERTY

Status

Current

## **Personal Property Registry Search Results Report**

Page 4 of 13

Search ID #: Z15742308

**Business Debtor Search For:** 

**52 DENTAL CORPORATION** 

Search ID #: Z15742308 Date of Search: 2023-Jan-10 **Time of Search:** 08:16:27

Registration Number: 16082230828

Registration Type: SECURITY AGREEMENT

Registration Date: 2016-Aug-22 Registration Status: Current

Expiry Date: 2026-Aug-22 23:59:59

Exact Match on: No: 3 Debtor

#### **Amendments to Registration**

22072128251	Amendment	2022-Jul-21
22080926628	Amendment	2022-Aug-09
22081709434	Amendment	2022-Aug-17
22081711767	Amendment	2022-Aug-17
22081727466	Amendment	2022-Aug-17

#### Debtor(s)

**Block Status** Current

FAISSAL MOUHAMAD PROFESSIONAL CORPORATION

101-5018-45TH STREET RED DEER, AB T4N 1K9

**Block** <u>Status</u> Current by 22072128251

2 **DELTA DENTAL CORP** 

202-4921 49ST

RED DEER, AB T4N 1V2

**Block Status** Current by 3 **52 DENTAL CORPORATION** 22072128251

202-4921 49ST

RED DEER, AB T4N 1V2

**Block Status** Current by 4 52 WELLNESS CENTRE INC. 22080926628

600, 4911 51 ST RED DEER, AB T4N6V4

## **Personal Property Registry Search Results Report**

Page 5 of 13

Search ID #: Z15742308

**Block** 

AHMAD, FETOUN

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E 1A1

> Birth Date: 1984-Mar-01

**Block** 

5

6 FETOUN, AHMED

> 52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E 1A1

> > Birth Date: 1984-Mar-01

**Block** 

7 MICHAEL DAVE MANAGEMENT LTD.

600, 4911 - 51 STREET RED DEER, AB T4N 6V4

**Block** 

8 MOUHAMAD, FAISSAL

7151-50TH AVENUE RED DEER, AB T4N 4E4

**Block** 

9 PARADISE MCIVOR DEVELOPMENTS LTD.

600, 4911 - 51 STREET RED DEER, AB T4N 6V4

**Secured Party / Parties** 

**ROYAL BANK OF CANADA** 1

2ND FLOOR, 4943 ROSS STREET

RED DEER, AB T4N 1X8

**Block** 

**Block** 

**ROYAL BANK OF CANADA** 2

2ND FLOOR, 4943 ROSS STREET

RED DEER, AB T4N 1X8 Email: torbscpr@rbc.com

**Collateral: General** 

**Block Description** ALL PRESENT AND AFTER ACQUIRED PERSONAL PROPERTY

22081709434

**Status** 

Status Current by

Current by 22081711767

**Status** 

Current by 22081727466

**Status** 

Current by 22081727466

**Status** 

Current by

22081727466

**Status** Deleted by

22072128251

**Status** 

Current by

22072128251

**Status** 

Current

## Personal Property Registry Search Results Report

Page 6 of 13

Search ID #: Z15742308

- 2 ALL PERSONAL PROPERTY OF THE DEBTOR LOCATED AT 101-5018-45TH STREET, Current RED DEER, ALBERTA, T4N 1K9
- 3 ALL PRESENT PROPERTY OF THE DEBTOR LOCATED AT 5207 POWER CENTRE Current BLVD., DRAYTON VALLEY, ALBERTA, T7A 0A5

## Personal Property Registry Search Results Report

Page 7 of 13

Search ID #: Z15742308

**Business Debtor Search For:** 

**52 DENTAL CORPORATION** 

Search ID #: Z15742308

Date of Search: 2023-Jan-10 Time of Search: 08:16:27

Registration Number: 18042545916

Registration Type: SECURITY AGREEMENT

Registration Date: 2018-Apr-25 Registration Status: Current

Expiry Date: 2023-Apr-25 23:59:59

Exact Match on: Debtor No: 3

Amendments to Registration

22081811233 Amendment 2022-Aug-18

Debtor(s)

Block Status
Current

1 985842 ALBERTA LTD. 7151 50 AVE

RED DEER, AB T4N 4E4

Block

2 DELTA DENTAL CORP.

Status
Current by
22081811233

202 - 4921 49 STREET RED DEER, AB T4N 1V2

RED DEER, AB T4N 1V2

RED DEER, AB T4N 6V4

Block Status

Current by
3 52 DENTAL CORPORATION 22081811233
202 - 4921 49 STREET

Block Status
Current by

Current by
4 52 WELLNESS CENTER INC. 22081811233
600, 4911 51 STREET

Block Status Current by

5 AHMAD, FETOUN Current by 22081811233

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1

7

# Personal Property Registry Search Results Report

Page 8 of 13

Search ID #: Z15742308

 Block
 Status

 6
 AHMED, FETOUN

 22081811233

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E1A1

Block Status Current by

MICHAEL DAVE MANAGEMENT LTD 22081811233
600, 4911 51 STREET
RED DEER, AB T4N 6V4

Block Status

Current by
8 PARADISE MCIVOR DEVELOPMENTS LTD. 22081811233

600, 4911 51 STREET RED DEER, AB T4N 6V4

Email: torbscpr@rbc.com

**Secured Party / Parties** 

Block Status Deleted by

1 ROYAL BANK OF CANADA 22081811233
36 YORK MILLS ROAD, 4TH FLOOR
TORONTO, ON M2P 0A4

Block Status Current by

2 ROYAL BANK OF CANADA 22081811233 36 YORK MILLS ROAD, 4TH FLOOR TORONTO, ON M2P 0A4

#### **Collateral: General**

<u>Block</u>	<u>Description</u>	<u>Status</u>
1	ALL PRESENT AND AFTER-ACQUIRED PERSONAL PROPERTY.	Current
2	THIS REGISTRATION IS A RE-REGISTRATION PURSUANT TO SECTION	Current
3	35(7) AND 35(8) OF THE PERSONAL PROPERTY SECURITY ACT	Current
4	RELATING TO REGISTRATION NO. 16080309153 DATED AUGUST 3,	Current
5	2016, ERRONEOUSLY DISCHARGED ON APRIL 19, 2018.	Current

# Personal Property Registry Search Results Report

Page 9 of 13

Search ID #: Z15742308

Business Debtor Search For: 52 DENTAL CORPORATION

Registration Number: 22042607078

Registration Type: SECURITY AGREEMENT

Registration Date: 2022-Apr-26 Registration Status: Current

Expiry Date: 2032-Apr-26 23:59:59

Exact Match on: Debtor No: 1

Debtor(s)

Block Status Current

1 52 DENTAL CORPORATION 3505-52ND STREET SE CALGARY, AB T2B3R3

Block Status Current

2 DELTA DENTAL

3505-52ND STREET SE CALGARY, AB T2B3R3

Block Status Current

3 MOUHAMAD, FAISSAL 3505-52ND STREET SE CALGARY, AB T2B3R3

> Birth Date: 1968-Sep-25

Block Status
Current

4 FAISSAL MOUHAMAD PROFESSIONAL CORPORATION

3505-52ND STREET SE CALGARY, AB T2B3R3

**Secured Party / Parties** 

Block Status
Current

1 CWB NATIONAL LEASING INC. 1525 BUFFALO PLACE WINNIPEG, MB R3T 1L9

Phone #: 204 954 9000 Fax #: 866 814 4752 Email: ppsa.adminstration@cwbnationalleasing.com

## Personal Property Registry Search Results Report

Page 10 of 13

Search ID #: Z15742308

#### **Collateral: General**

Block Description

ALL GOODS AND EQUIPMENT OF EVERY NATURE OR KIND LEASED PURSUANT TO MASTER LEASE AGREEMENT NUMBER 51058404 BETWEEN THE SECURED PARTY, AS LESSOR AND THE DEBTOR AS LESSEE, AS AMENDED FROM TIME TO TIME, TOGETHER WITH ALL ATTACHMENTS, ACCESSORIES, SUBSTITUTIONS AND PROCEEDS OF ANY KIND DERIVED DIRECTLY OR INDIRECTLY THEREFROM, INCLUDING ALL AFTER ACQUIRED GOODS AND EQUIPMENT SUBJECT TO ANY INTERIM FUNDING AGREEMENT(S) AND ANY LEASE SCHEDULES ATTACHED TO AND FORMING PART OF MASTER LEASE AGREEMENT NUMBER 51058404.

# Personal Property Registry Search Results Report

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23010434017

Search ID #: Z15742308

Business Debtor Search For: 52 DENTAL CORPORATION

Registration Number: 22070509451

Registration Type: SECURITY AGREEMENT

Registration Date: 2022-Jul-05 Registration Status: Current

Expiry Date: 2027-Jul-05 23:59:59

Exact Match on: Debtor No: 2

Amendments to Registration

23010434017 Amendment 2023-Jan-04

Debtor(s)

Block Status
Current

1 MOUHAMAD, FAISSAL

52-26534 TOWNSHIP ROAD 384 RED DEER COUNTY, AB T4E 1A1

Birth Date: 1968-Sep-25

Block Status
Current by

2 52 DENTAL CORPORATION 3505 52ND STREET S.E.

CALGARY, AB T2B 3R3

**Secured Party / Parties** 

Block Status Current

1 PATTERSON DENTAL CANADA, INC. 1205 BLVD HENRI-BOURASSA WEST

MONTREAL, QC H3M 3E6

Email: absecparties@avssystems.ca

## Personal Property Registry Search Results Report

Page 12 of 13

**Search ID #:** Z15742308

Col	latera	ıl:	General
~~:			OULIOI GI

Block	Description	<u>Status</u>
1	INVOICE 9641090959	Current
1	068-1277 BELMON CHAIR SER AQ21F0016 \$9936.99	Current
	068-1278 BELMON CHAIR SER AQ21G0004 \$9936.99	
	068-1279 BELMON CHAIR SER AQ21G0002 \$9936.99	
	068-1280 BELMON CHAIR SER AQ21F0059 \$9936.99	
	068-1281 BELMON CHAIR SER AQ21F0014 \$9936.99	
	068-1282 BELMON CHAIR SER AQ21G0008 \$9936.99	
	068-1283 BELMON UNIT SER VW21E0235 \$4975.14	
	068-1284 BELMON UNIT SER VW21E0238 \$4975.14	
	068-1285 BELMON UNIT SER VW21E0245 \$4975.14	
	068-1286 BELMON UNIT SER VW21C0185 \$4975.14	
	068-1287 BELMON UNIT SER VW21E0242 \$4975.14	
	068-1288 BELMON UNIT SER VW21E0234 \$4975.14 068-1289 BELMON LIGHT SER AV21K0332 \$3145.30	
	068-1299 BELMON LIGHT SER AV21K0332 \$3145.30 068-1290 BELMON LIGHT SER AV21K0328 \$3145.30	
	068-1291 BELMON LIGHT SER AV21K0330 \$3145.30	
	068-1292 BELMON LIGHT SER AV21K0335 \$3145.30	
	068-1293 BELMON LIGHT SER AV21K0345 \$3145.30	
	068-1294 BELMON LIGHT SER AV21K0339 \$3145.30	
	068-1295 BELMON UNIT \$590.27	
	068-1296 BELMON UNIT \$590.27	
	068-1297 BELMON UNIT \$590.27	
	068-1298 BELMON UNIT \$590.27	
	068-1299 BELMON UNIT \$590.27	
	068-1300 BELMON UNIT \$590.27 068-1301 BELMON UNIT \$140.54	
	068-1302 BELMON UNIT \$140.54	
	068-1303 BELMON UNIT \$140.54	
	068-1304 BELMON UNIT \$140.54	
	068-1305 BELMON UNIT \$140.54	
	068-1306 BELMON UNIT \$140.54	
	068-1307 BELMON XR INTRA PHOT SER EX21L0581 \$4496.05	
	068-1308 BELMON XR INTRA PHOT SER EX21L0582 \$4496.05	
	068-1309 BELMON XR INTRA PHOT SER EX21K0126 \$4496.05	
	068-1310 BELMON XR INTRA PHOT SER EX21K0129 \$4496.05	
	068-1311 BELMON XR INTRA PHOT SER EX21L0574 \$4496.05 068-1312 BELMON XR INTRA PHOT SER EX21L0575 \$4496.05	
	068-1482 AIRTEC EVAC PUMP SER MM700-22040017, MM100-22040024 \$14867.00	
	068-1483 AIRTEC EVAC PUMP \$611.00	
	068-1484 AIRTEC COMPRESSOR SER AS700-22040008 \$14800.00	
	068-1485 AIRTEC EVA COMPNT SER AP122030028 \$925.00	
	068-1486 AIRTEC EVA COMPNT \$2063.00	
	068-1487 AIRTEC MASTR CTRL \$446.00	
	068-0501 SIRONA CONEBEAMXR SER 1081251245 \$120000.00	
	068-1418 SCHICK DIG XR SEN SER WL10000026 \$9391.00	
	068-1421 SCHICK DIG XR SEN SER WL10000005 \$9391.00	
	068-1416 SCHICK DIG XR	
2	SEN SER WL20000099 \$10616.00	Current
_	068-1501 SCICAN THERMO SER 400122D00004 \$9955.00	
	068-1502 SCICAN THERMO SER 400122D00008 \$9955.00	
	067-9964 W&H AUTOCLAVE SER 162302 \$6968.00	
	067-9965 W&H AUTOCLAVE SER 162320 \$6968.00	
	068-0760 W&H AUTOCLAVE \$233.28	

068-0761 W&H AUTOCLAVE \$233.28

## Personal Property Registry Search Results Report

Page 13 of 13

**Search ID #:** Z15742308

Result Complete

## **SCHEDULE 6**



Writer's Direct Line: 403-477-9661 Writer's Email: vanessa.allen@mnp.ca

VIA EMAIL: drmouhamad@hotmail.com

January 9, 2023

Faissal Mouhamad

Attention: Faissal Mouhamad

Dear Dr.

RE: 52 Dental Corporation – in Receivership (the "Company")

As you are aware, MNP Ltd. acts as Receiver and Manager of the Company. As previously advised, we have negotiated the sale of the 52 Dental practice, including the clinical equipment in use there (the "Equipment"). As you are further aware, the Equipment is subject to the following agreements:

- A conditional sales contract, which was known by Patterson as agreement no. 731575
   ("Agreement 731575"). As at December 20, 2022, Agreement 731575 had an outstanding
   balance of approximately \$332,700. The clinical equipment included in Agreement 731575 is the
   subject of a corresponding Master Lease Agreement between yourself and Patterson.
- 2. A conditional sales contract, which was known by Patterson as agreement no. 732002 ("Agreement 732002"). As at December 20, 2022, Agreement 732002 had an outstanding balance of approximately \$37,900.

We are preparing to seek approval of this sale at a Court application scheduled for January 11, 2023. The order that we are seeking will require the Receiver to hold the net sale proceeds in trust in an amount sufficient to repay the amount owing to Patterson subject to further review of the various creditor interests and any claims that may be advanced regarding the allocation of professional fees between the various claimants. This would allow for the sale to proceed, with the distribution of the net sale proceeds being addressed at a subsequent Court application.

To clarify that the Equipment may be included in the sale of the 52 Dental practice, we would like to include wording in the corresponding Sale Approval and Vesting Order, which sets out that all of the interests of both 52 Dental Corporation and yourself in the Equipment are being transferred to the purchaser.

Further to our previous discussions, we believe that you are supportive of the sale proceeding as set out above. As such, can you please sign below to confirm your agreement with the proposed course of action or, alternatively, advise us of any concerns that you may have at your earliest opportunity?





If you have any questions, please feel free to give me a call.

Sincerely,

MNP Ltd., in its capacity as Receiver and Manager of 52 Dental Corporation and not in its personal or corporate capacity

Min

Vanessa Allen, CIRP, LIT Senior Vice President

### **Acknowledgment and Consent**

By signing below, I confirm my agreement with the sale of the 52 Dental practice, including the Equipment proceeding as set out above.

Dr. Faissal Mouhamad



## **TAB 26**

COURT FILE NO. 2203-12557 Clerk's Stamp

COURT OF KING'S BENCH OF

**ALBERTA** 

JUDICIAL CENTRE EDMONTON

PLAINTIFF ROYAL BANK OF CANADA

DEFENDENTS FAISSAL MOUHAMAD PROFESSIONAL CORPORATION,

MCIVOR DEVELOPMENTS LTD., 985842 ALBERTA LTD., 52 DENTAL CORPORATION, DELTA DENTAL CORP., 52

**WELLNESS CENTRE INC., PARADISE MCIVOR** 

DEVELOPMENTS LTD., MICHAEL DAVE MANAGEMENT LTD., FAISSAL MOUHAMAD AND FETOUN AHMAD also known as

**FETOUN AHMED** 

DOCUMENT SECOND CONFIDENTIAL REPORT OF THE RECEIVER AND MANAGER

OF FAISSAL MOUHAMAD PROFESSIONAL CORPORATION, DELTA DENTAL CORP. MICHAEL DAVE MANAGEMENT LTD., 52 DENTAL CORPORATION, 52 WELLNESS CENTRE INC. AND 985842 ALBERTA

LTD.

DATED January 3, 2023

ADDRESS FOR SERVICE AND

SERVICE AND

INFORMATION OF PARTY FILING THIS

**DOCUMENT** 

Counsel

McMillan LLP

Suite 1700, 421 7th Avenue SW

Calgary, AB T2P 4K9

Telephone: 403-215-2752/403-355-3326

Facsimile: 403-531-4720

Email: <u>adam.maerov@mcmillan.ca;</u> kourtney.rylands@mcmillan.ca

Attention: Adam Maerov and Kourtney Rylands

**Receiver and Manager** 

MNP Ltd.

Suite 1500, 640 5th Avenue SW

Calgary, AB T2P 3G4

Telephone: 403-477-9661 Facsimile: 403-269-8450 Email: vanessa.allen@mnp.ca

**Attention: Vanessa Allen** 

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THE DELTA SALE	2
THE 52 DENTAL SALE	3
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CONCLUSION	

#### **SCHEDULES**

Schedule 1	Opinion of Value at October 6, 2022 for the Delta Dental Practice by Tier Three Brokerage Ltd. a division of Henry Schein
Schedule 2	Appraisal dated October 12, 2022 for the Delta Building by Newmark Knight Frank Canada Ltd.
Schedule 3	Summary of Initial Offers for the Delta Dental Practice and Building
Schedule 4	Summary of Final Offers for the Delta Dental Practice and Building
Schedule 5	Asset Purchase Agreement – Delta Dental (Practice and Building)
Schedule 6	Opinion of Value at October 6, 2022 for the 52 Dental Practice by Tier Three Brokerage Ltd. a division of Henry Schein
Schedule 7	Summary of Initial Offers for the 52 Dental Practice
Schedule 8	Summary of Final Offers for the 52 Dental Practice
Schedule 9	Asset Purchase Agreement – 52 Dental (Practice)
Schedule 10	Appraisal dated October 13, 2022 for the 52 Building by Newmark Knight Frank Canada Ltd.
Schedule 11	Summary of Offers for the 52 Building
Schedule 12	Offer to Purchase – 52 Building

#### INTRODUCTION AND BACKGROUND

Pursuant to Orders granted by the Court of King's Bench of Alberta the "Court") on September 16, 2022 and September 29, 2022, MNP Ltd. was appointed as Receiver and Manager (the "Receiver") over all of the current and future assets, undertakings and property of Faissal Mouhamad Professional Corporation o/a Delta Dental, Delta Dental Corp., 52 Dental Corporation, 52 Wellness Centre Inc., Michael Dave Management Ltd. and 985842 Alberta Ltd. (collectively, the "Companies").

#### NOTICE TO READER

- 2. In preparing this report and making comments herein, the Receiver has relied upon, certain unaudited, draft or internal financial information, including the Companies' books and records, and information from other third-party sources (collectively, the "Information"). The Receiver has not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would wholly or partially comply with generally accepted assurance standards or other standards established by the Chartered Professional Accountants of Canada (the "Standards"). Additionally, none of the Receiver's procedures were intended to disclose defalcations or other irregularities. If the Receiver were to perform additional procedures or to undertake an audit examination of the Information in accordance with the Standards, additional matters may have come to the Receiver's attention. Accordingly, the Receiver does not express an opinion, nor does it provide any other form of assurance on the financial or other information presented herein. The Receiver may refine or alter its observations as further information is obtained or brought to its attention after the date of this report.
- 3. All amounts included herein are in Canadian dollars unless otherwise stated.

#### **PURPOSE OF THE REPORT**

- 4. This report constitutes the Second Confidential Report of the Receiver (the "Second Confidential Report"). The Second Confidential Report is intended to be read in conjunction with the Third Report of the Receiver dated January 3, 2023 (the "Third Report"). It is being provided in support of the Receiver's applications to this Honourable Court returnable on January 11, 2023 requesting, among other relief, approval of the following sales to the NDC Group Inc. and V. Tran and T. Sivanantha Professional Corporation (collectively, the "NDC Group"):
  - 4.1. The sale of the dental practice known as Delta Dental ("Delta Dental") and the real property located at 7151 50<sup>th</sup> Avenue in Red Deer, Alberta (the "Delta Building") out of which Delta Dental operates (the "Delta Sale"). Delta Dental and the Delta Building will collectively be referred to as the "Delta Property";

- 4.2. The sale of the dental practice known as 52 Dental ("52 Dental", the "52 Dental Sale"); and
- 4.3. The sale of the real property located at 3505 52<sup>nd</sup> Street SE in Calgary, Alberta (the "52 Building") that houses 52 Dental and four other commercial tenants (the "52 Building Sale").

#### THE DELTA SALE

- 5. The Receiver engaged Tier Three Brokerage Ltd. a division of Henry Schein ("Henry Schein") to complete an opinion of value with respect to Delta Dental (the "Delta Dental Opinion"). The Delta Dental Opinion was prepared as at October 6, 2022. After considering an income valuation, an asset valuation and analysis of practice sales in the market, Henry Schein opined that the fair market value of Delta Dental was between approximately \$3,139,000 and \$3,694,000. A copy of the Delta Dental Opinion is attached hereto as "Schedule 1".
- 6. The Delta Building is a 3,504 square foot retail property. The Receiver engaged Newmark Knight Frank Canada Ltd. ("Newmark") to prepare an appraisal of the Delta Building (the" Delta Building Appraisal"). The Delta Appraisal was completed on October 12, 2022 and determined that the Delta Building had a fair market value of \$1,400,000, an orderly liquidation value of \$1,260,000 and a forced sale liquidation value of \$1,190,000. A copy of the Delta Building Appraisal is attached hereto as "Schedule 2".
- 7. Based on the above, the Delta Property was estimated to have a combined value of between \$4,329,000 and \$5,094,000. The Delta Property was listed for a combined purchase price of \$5,094,000.
- 8. The Delta Property was marketed by Henry Schein in collaboration with CBRE Limited. The details of the marketing process are set out in the Third Report. As described therein, a bid deadline of December 15, 2022, was established at which time Henry Schein presented the Receiver with three offers (the "Initial Delta Offers"). A summary of the Initial Delta Offers is attached hereto as "Schedule 3". As set out therein, the purchase prices for the Initial Delta Offers ranged between \$2,320,000 and \$3,600,000. Following receipt of the Initial Delta Offers, Henry Schein gave the top two offerors the opportunity to resubmit their offers by December 19, 2022 (the "Final Delta Offers"). A summary of the Final Delta Offers is attached hereto as "Schedule 4". As set out therein, the purchase prices for the Final Delta Offers ranged between \$3,700,000 and \$3,715,000.
- 9. On December 22, 2022, the Receiver executed an Asset Purchase Agreement with the NDC Group (the "Delta APA"). An unredacted copy of the Delta APA is attached hereto as "Schedule 5". The terms of the Delta APA are outlined in the Third Report with the exception of the purchase price and deposit information. The purchase price set out in the Delta APA is \$3,715,000 with a deposit of \$371,500. The purchase price is allocated \$2,315,000 to Delta Dental and \$1,400,000 to the Delta Building.

- 10. The Final Delta Offers were largely comparable, however, the Receiver decided to proceed with the NDC APA, as NDC had advanced competitive offers for all of the Delta Property, 52 Dental and the 52 Building and had communicated that, although it was not included as a specific condition of the various agreements, their individual offers were contingent on the acceptance of their offers as a whole. The Receiver is of the view that completing transactions with one, as opposed to multiple offerors will help to minimize the professional fees associated with completing the various transactions.
- 11. The purchase price allocated to the Delta Building is consistent with the fair market value of the Delta Building reflected in the Delta Building Appraisal. The purchase price allocated to Delta Dental is below the range of values provided in the Delta Dental Opinion. As noted in the Third Report, Henry Schein indicated that the sale may have been impacted by the stigma associated with the receivership proceedings, the decline in revenues reported by Delta Dental during the receivership proceedings following the departure of Dr. Faissal Mouhamad ("F. Mouhamad") and other associates and the fact that F. Mouhamad is operating a competing clinic in the same geographic vicinity as Delta Dental. In addition, Henry Schein has advised the Receiver that it does not believe that further marketing of Delta Dental would yield an improved result.

#### THE 52 DENTAL SALE

- 12. The Receiver also engaged Henry Schein to complete an opinion of value with respect to 52 Dental (the "52 Dental Opinion"). The 52 Dental Opinion was prepared as at October 6, 2022. After considering an income valuation, an asset valuation and analysis of practice sales in the market, Henry Schein opined that the fair market value of 52 Dental was between approximately \$1,390,600 and \$1.636,000. A copy of the 52 Dental Opinion is attached hereto as "Schedule 6". 52 Dental was listed at a purchase price of \$1,636,000.
- 13. 52 Dental was marketed by Henry Schein. The details of the marketing process are set out in the Third Report. As described therein, a bid deadline of December 15, 2022, was established at which time Henry Schein presented the Receiver with three offers (the "Initial 52 Dental Offers"). A summary of the Initial 52 Offers is attached hereto as "Schedule 7". As set out therein, the purchase prices for the Initial 52 Offers ranged between \$250,000 and \$800,000. Following receipt of the Initial 52 Offers, Henry Schein gave the top two offerors the opportunity to resubmit their offers by December 19, 2022 (the "Final 52 Dental Offers"). A summary of the Final 52 Dental Offers is attached hereto as "Schedule 8". As set out therein, the highest purchase price offered was for \$810,000, however, the Receiver executed an asset purchase agreement with the NDC Group (the 52 Dental APA") for \$800,000 as the NDC Group's offer on the 52 Building was conditional on the offer for 52 Dental being accepted and the two offers together resulted in the highest cumulative value for those assets.

- 14. An unredacted copy of the 52 Dental APA, which was executed on December 22, 2022, is attached hereto as "Schedule 9". The terms of the 52 Dental APA are outlined in the Third Report with the amounts of the purchase price and the deposit redacted. The purchase price set out in the Delta APA is \$800,000 with a deposit of \$80,000.
- 15. The purchase price for 52 Dental is well below the range of values in the 52 Dental Opinion. As described in the Third Report, Henry Schein noted that the sale was impacted by the stigma associated with the receivership proceedings, the decline in revenues reported by 52 Dental during the receivership proceedings following the departure of F. Mouhamad and concerns regarding retention of 52 Dental's existing patient base. In addition, Henry Schein has advised the Receiver that it does not believe that further marketing of 52 Dental would yield an improved result.

#### THE 52 BUILDING SALE

- 16. The 52 Building is a two-story, 14,035 square foot professional/ medical building. The Receiver engaged Newmark to prepare an appraisal of the 52 Building (the" **52 Building Appraisal**"). The 52 Building Appraisal was completed on October 13, 2022 and determined that the 52 Building had a fair market value of \$1,950,000, a high forced sale value of \$1,755,000 and a low forced sale value of \$1,560,000. A copy of the 52 Building Appraisal is attached hereto as "Schedule 10". The 52 Building was listed at a sale price of \$2,150,000.
- 17. The 52 Building was marketed by NAI Commercial Real Estate Inc. ("NAI"). The details of the marketing process are set out in the Third Report. As described therein, a bid deadline of December 15, 2022, was established at which time NAI presented the Receiver with three offers (the "52 Building Offers"). A summary of the 52 Building Offers is attached hereto as "Schedule 11". As set out therein, the purchase prices for the 52 Building Offers ranged between \$1,800,000 and \$1,935,000. Following receipt of the 52 Building Offers, NAI gave all offerors the opportunity to resubmit their offers by December 19, 2022; however, none of the 52 Building Offers were amended.
- 18. On December 22, 2022, the Receiver executed an Offer to Purchase for the 52 Building with the NDC Group (the "52 Building OTP"). An unredacted copy of the 52 Building OTP is attached hereto as "Schedule 12". The terms of the 52 Building OTP are outlined in the Third Report with the amounts of the purchase price and the deposit redacted. The purchase price set out in the 52 Building OTP is \$1,935,000 with a deposit of \$193,500.
- 19. The offer for the 52 Building was conditional on the acceptance of the NDC Group's offer to purchase 52 Dental. The two offers together generated the highest cumulative purchase price for those assets and the highest purchase price for the 52 Building. In addition, the purchase price for the 52 Building was just below the fair market appraised value for the 52 Building.

#### CONCLUSION

20. The Second Confidential Report has been prepared to provide the Court with additional information on the Delta Sale, the 52 Dental Sale and the 52 Building Sale.

All of which is respectfully submitted this 3rd day of January 2023.

MNP Ltd., in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, 52 Dental Corporation, 52 Wellness Centre Inc., Michael Dave Management Ltd. and 985842 Alberta Ltd. and not in its personal or corporate capacity

Per:

Vanessa Allen, B. Comm, CIRP, LIT

Senior Vice President

# **SCHEDULES**

# **SCHEDULE 1**



# Delta Dental

# **Practice Appraisal**

What follows is our valuation of Delta Dental (completed for MNP Ltd. in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, and Michael Dave Management Ltd. and not in its personal or corporate capacity). The practice is located at 7151 50th Avenue, Red Deer, Alberta, T4N 4E4 and this document has been prepared as of October 6, 2022.







#### **SUMMARY**

#### **OVERVIEW**

The assets are being offered for sale on an as-is-where-is basis with no representations or warranties. Any sale will be subject to the approval of the Receiver and Manager and the Court of King's Bench of Alberta.

The Receiver has noted that the information they provided was obtained from the books and records of the company as well as from discussions with management of the company. The Receiver specifically notes that they have not independently verified or audited any of the information provided and interested parties should conduct their own investigation and due diligence regarding this opportunity. The Receiver provides no representation or warranty as to the accuracy or completeness of the information provided and shall have no liability for any representations, expressed or implied, or for any omissions from the information or for any other written or oral communication transmitted to an interested party in the course of them evaluating the opportunity.



We have personally inspected the practice in question and have valued it based on the information provided to us by our investigation of the premises, our knowledge of dental practices, and by information provided by MNP Ltd. (in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, and Michael Dave Management Ltd. and not in its personal or corporate capacity). It is our opinion that the fair market value, if sold in an asset sale as of October 6, 2022 is:

#### \$3,694,000

This value has been arrived at after considering an income valuation, an asset valuation and an analysis of practice sales in the market. However, given that the practice is insolvent, there may be reduced interest which would impact the salability of the practice. With that consideration, the value noted above may not be realized. Given this uncertainty, we feel it prudent to project a range of error of minus 15%, resulting in a value of:

### \$3,139,900

Please note that this value is for the dental practice assets identified in this report. It does not include accounts receivable (which is to be negotiated at the time of sale), cash or investments, or other assets, nor does it include any liabilities of the practice. It has been assumed that all assets are 100% owned by the practice, free and clear of all leases, liens, security agreements or other encumbrances.



#### **LIMITING CONDITIONS**

This appraisal is subject to the following conditions, restrictions and qualifications:

- 1. In preparing this report we have relied extensively on information provided to us. The comments, as well as all documents, leases, financial statements, contracts, and other information supplied are assumed to be correct and accurate. We have not independently investigated the information or documents, nor do we make any representation as to their accuracy.
- No responsibility is assumed for matters of a legal nature. Leases, contracts 2. and other legal documents should be separately reviewed by qualified legal counsel.
- 3. Financial statements for the practice are assumed to accurately reflect only the revenue and expenses for the dental practice and no other items, unless otherwise indicated. It is possible that other non-dental revenues or expenses are included in the statements, which could distort the true earnings of the dental practice. Tier Three has not independently investigated this, and any user of this report is urged to do so, before making any decision based on the data contained herein.
- 4. Any estimates or projections used in this report are provided for illustrative purposes only. No representation is made as to their accuracy or the likelihood of achieving any specific projected results. Anyone relying on this report should, with the proper support of a qualified professional, perform their own projections based upon the results that they anticipate.
- 5. This report may be used only by MNP Ltd. in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, and Michael Dave Management Ltd. and not in its personal or corporate capacity, and cannot be used by any other party for any purpose, including reproduction, duplication or publication, in whole or in part, without the express written consent of Tier Three Brokerage.
- 6. We will not assume any responsibility or liability for losses occasioned to the party for whom the report was prepared, the shareholders of the Company, the Company, or to third parties as a result of the circulation, publication, reproduction or use of this opinion.
- 7. Our liability is limited to our fees charged.
- 8. Neither this company, nor any of its representatives will be required to give testimony in a court of law, or be in attendance during any hearings or



- depositions in connection with this report, unless mutually agreed upon and witnessed via a separate agreement.
- 9. The various estimates of value in this report apply to this valuation only, and may not be used out of the context presented herein. The estimates of value are only an opinion of market value. Readers are cautioned that the actual value that may be achieved if the practice was sold in the market could be impacted by a variety of factors and could be quite different than the value expressed in this report.
- 10. We reserve the right (but will be under no obligation) to review all calculations referred to in this opinion and, if considered necessary by us, to revise our opinion in the light of any new facts, trends or changing conditions existing at any date prior to or at the valuation date, which become apparent to us subsequent to the date of this report.
- 11. We have tested our valuation conclusions by methods other than those detailed in this opinion and, accordingly, reserve the right (but will be under no obligation) to further support our conclusions by those other methods if considered necessary by us in the future, for whatever reasons.
- 12. All values expressed herein are in terms of Canadian dollars.



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Staff, Hours, and Wages	1	1
Office Closures and Scheduled Holidays	1	1
Staff Scheduling/Compensation Information	1	2
Associate Contracts	1	2
staff members/Independent contractors	1	2
ADVANCED PATIENT METRICS®	1	3
Patient Counts	1	3
Billings Per Patient Per Year	1	5
Patient Ages	1	9
REVENUE PROFILE	2	0
Revenue Progression	2	0
Treatment Approach	2	1
Procedures Offered		
Assignment and Copayment Policy	2	3
Fee Guide, Billing, and Insurance	2	3
INCOME VALUATION	25	
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#### **SCHEDULES**

SCHEDULE A - PROCEDURE CODE BREAKDOWN REPORT

SCHEDULE B - ACCOUNTANT'S FINANCIAL STATEMENTS

SCHEDULE C - EQUIPMENT PICTURES

SCHEDULE D - MARKET RENT LETTER



#### **DESCRIPTION**

This opportunity is being offered by MNP Ltd. in its capacity as Court-appointed Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, and Michael Dave Management Ltd. and not in its personal or corporate capacity.

#### **LOCATION PROFILE**

#### AREA AND DESCRIPTION

The practice is located in Red Deer within a standalone building. There is free parking and it is wheelchair accessible.

#### **DENTISTS PROFILE**

#### OWNER AND PRACTICE HISTORY

Dr. Faissal Mouhamad purchased the practice in 2017, but it was originally established in the 1990's. The practice has been at its current location since 2018. Dr. Mouhamad is no longer working within this practice, and it is currently being managed by MNP Ltd. In its capacity as Court-appointed Receiver and Manager.

#### **CURRENT ASSOCIATE**

Dr. Moanes Soliman graduated from Cairo University, Egypt, in 1997 as a general practitioner.

#### **PRACTICE PROFILE**

#### COMPUTER SYSTEM AND SCHEDULING

- The practice uses Dentrix practice management software.
- The practice is primarily paperless and new patient charts are opened/maintained on the computer only. There is a large amount of historical paper records as well.
- The Receiver was advised that approximately 80% of patients' next hygiene appointments are booked at the present appointment by the front desk.
- The length of an average adult recall appointment is 30 minutes.

#### **MARKETING**

The practice does not have a significant marketing plan in place.



#### FACILITIES, DESIGN AND LEASE

#### SIZE OF SUITE

The practice contains approximately 3,504 square feet of rentable space. This includes 8 equipped operatories, a sterilization area, five private offices for doctors, two staff rooms, and an administrative area.

#### LEASE INFORMATION

The building is owned by a related company that is also in receivership. The building is being marketed together with the practice through CBRE. In our income valuation of the practice, we have assumed the purchaser would be paying an annual base rent of \$112,128 plus GST and a gross rent amount of \$152,150 per year as shown on the FY 2021 financial statement. We have assumed that this expense includes property taxes, building maintenance, and building insurance. While this is believed to be a reasonable amount, actual rent would be subject to negotiation if the purchaser did not acquire the building as well. Please refer to Schedule D for a market rent letter reflecting an estimate of base rent.

TOTA	ALI	LEASE C	05	TS .	
	\$/	ft²/year		\$/month	\$/year
Base Rent <sup>1</sup>	\$	32.00	\$	9,344.00	\$112,128.00
Additional Costs (Estimate)*	\$	11.42	\$	3,335.17	\$ 40,022.00
Total Cost	\$	43.42	\$	12,679.17	\$152,150.00
<sup>1</sup> Based upon a rentable area of		3504	ft <sup>2</sup>		

Caution: We have assumed that if a purchaser of the practice did not purchase the building at the same time as the practice, they would be able to negotiate a lease with at least 12 years of tenancy certainty. Users of this report are advised to obtain a copy of the future lease and have it reviewed by qualified legal experts. We are not experts in commercial landlord tenant law. Commercial leases are long, complex documents that often contain elements that can negatively impact the tenant and that may contradict the assumptions we have made.



#### STAFF PROFILE AND OFFICE HOURS

#### STAFF, HOURS, AND WAGES

	Mon	Tues	Wed	Thurs	Fri	Avg Hours /Wk	Provider Type	% Comp	Vac. (wks)	Start Year
<b>Practice Hours</b>	8:00 AM	45.0								
(Doors Open)	5:00 PM									
Associate:	8:00 AM	8:00 AM	8:00 AM			27.0	GP	40%		
Dr. Soliman	5:00 PM	5:00 PM	5:00 PM			27.0	GF	40%		

	Mon	Tues	Wed	Thurs	Fri	Avg Hours /Wk	Wage/ Hr. or %	Vac. (wks)	Vac. Pay %	Start Year
Hygienist:	8:00 AM	8:00 AM	8:00 AM	8:00 AM		36.0	\$ 80.00			
Jose Fernandez	5:00 PM	5:00 PM	5:00 PM	5:00 PM		30.0	\$ 80.00			
Hygienist:		8:00 AM	8:00 AM	8:00 AM	8:00 AM	36.0	\$ 63.00			2019
Paige Bodwell		5:00 PM	5:00 PM	5:00 PM	5:00 PM		\$ 05.00			2019
Restorative Hygienist:	8:00 AM		8:00 AM	8:00 AM	8:00 AM	34.0	\$ 63.00			
<b>Leonardo Rotband</b>	5:00 PM		5:00 PM	5:00 PM	5:00 PM		\$ 05.00			
Assistant:	8:00 AM	45.0	\$ 38.00			2015				
Rylee Walsh	5:00 PM		\$ 36.00			2013				
Assistant:	8:00 AM	45.0	\$ 33.00			2018				
Erica Rivett	5:00 PM	43.0	\$ 33.00			2016				
Receptionist:	8:00 AM	42.5	\$ 20.00			2019				
Marwa Alwakaa	4:30 PM	42.5	\$ 20.00			2019				
Receptionist:	8:30 AM	42.5	\$ 24.00			2021				
Ryah Pawluk	5:00 PM		24.00			2021				
Admin:	8:00 AM	45.0	\$ 25.00			2017				
<b>Kayla Stevens</b>	5:00 PM		25.00			2017				

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Note: Staff members were terminated as a result of the receivership proceedings but have been retained on a contract basis during the receivership proceedings. The wage rates above reflect pre-receivership rates and reflect that staff members were retained as employees and had medical benefits.

Note: Hours above may be understated as the practice is currently short-staffed and some staff may be working more hours than shown above on any given week.

#### OFFICE CLOSURES AND SCHEDULED HOLIDAYS

• The office usually closes for all statutory holidays during the year.



#### STAFF SCHEDULING/COMPENSATION INFORMATION

- All staff members take lunch breaks of 30 minutes.
- Staff members are paid for lunch breaks.
- Staff members are paid an hourly wage.

#### ASSOCIATE CONTRACTS

The associates within the practice did not have contracts in place prior to receivership. The associate has been retained on a contract basis during the receivership proceedings.

#### STAFF MEMBERS/INDEPENDENT CONTRACTORS

- Staff members were terminated as a result of the receivership proceedings but have been retained on a contract basis during the receivership proceedings.
- Tier Three Brokerage has not been provided with signed contracts. We advise users of this report to obtain copies of the signed contracts and have them reviewed by a qualified legal expert.

**Caution:** Employment law is complex and continually changing. It can have a significant impact on dental practice operations and costs. Any user of this report is urged to have all contracts reviewed by a lawyer skilled in employment law. Tier Three makes no representations regarding the quality or enforceability of staff and associate contracts.



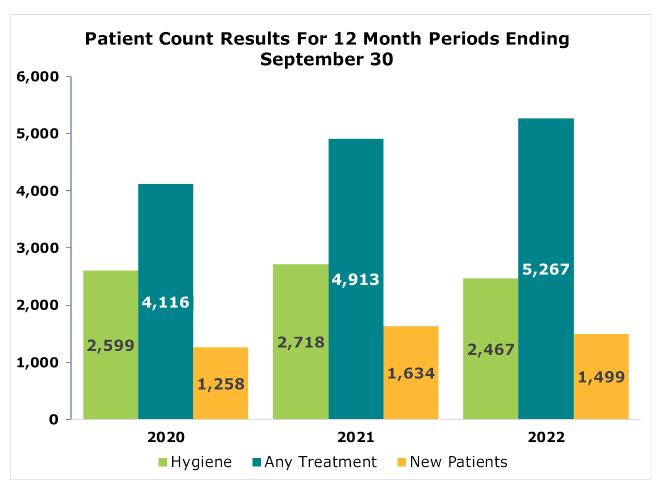
#### **ADVANCED PATIENT METRICS®**

#### PATIENT COUNTS

The practice operates using Dentrix practice management software.

The patient records were reviewed as of September 30, 2022 to determine a profile of patients. 5,267 patients attended the practice in the past year for any kind of dental treatment. Of these, 2,467 had at least one hygiene appointment as determined by either a prophy or scaling code being charged. During this time, the practice saw 1,499 new patients.

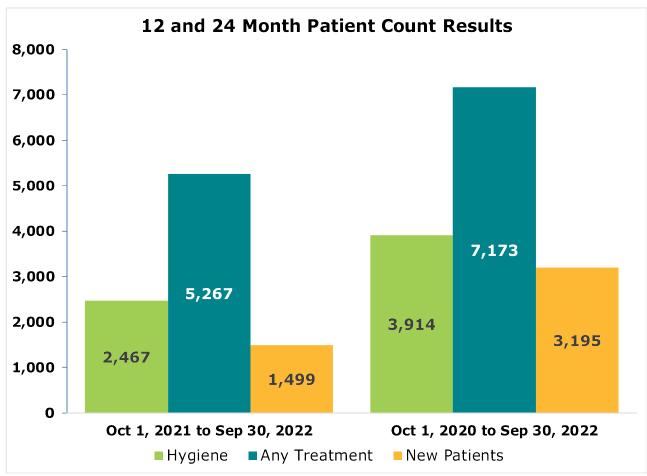
During the 12 months ending September 30, 2021, 4,913 patients attended the practice for any kind of dental procedure and 2,718 of these had one or more hygiene appointments.



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A review of the patient base over longer time periods shows that a total of 7,173 unique patients have attended the practice for one or more appointments over the past 2 years ending September 30, 2022, of which 3,914 had one or more hygiene appointments.

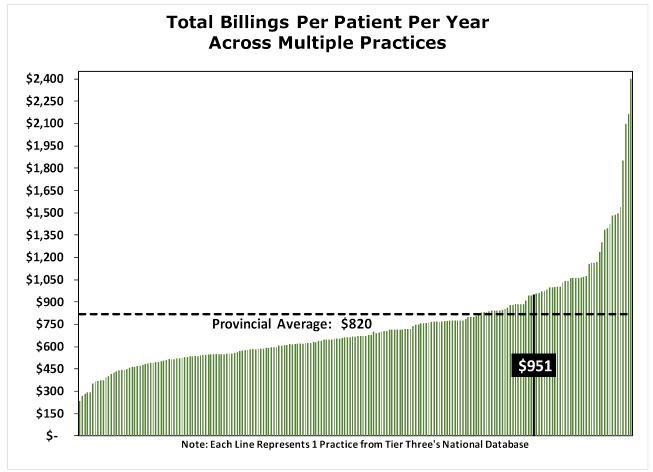


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#### BILLINGS PER PATIENT PER YEAR

The practice billed approximately \$951 per patient per year during the 12 months ending September 30, 2022, above the average practice at \$820.

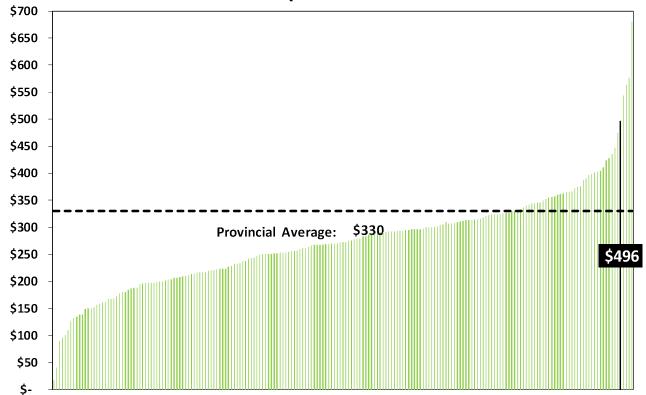


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During the 12 months ending September 30, 2022, hygiene revenues were above the average at \$496 per hygiene patient per year compared to the average practice at \$330.

### Hygiene Billings Per Hygiene Patient Per Year Across **Multiple Practices**

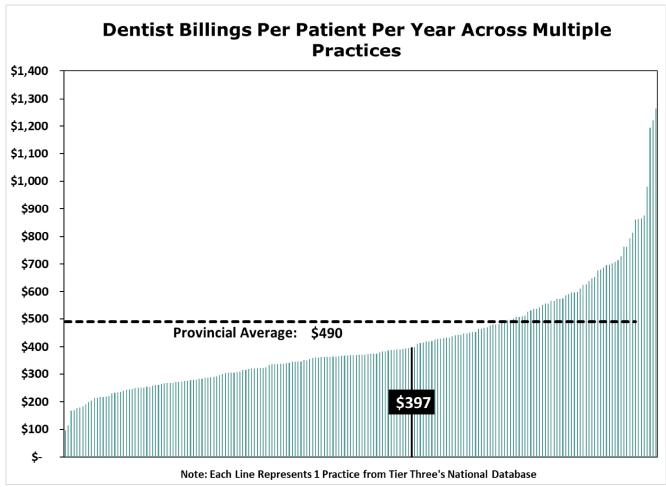


Note: Each Line Represents 1 Practice from Tier Three's National Database

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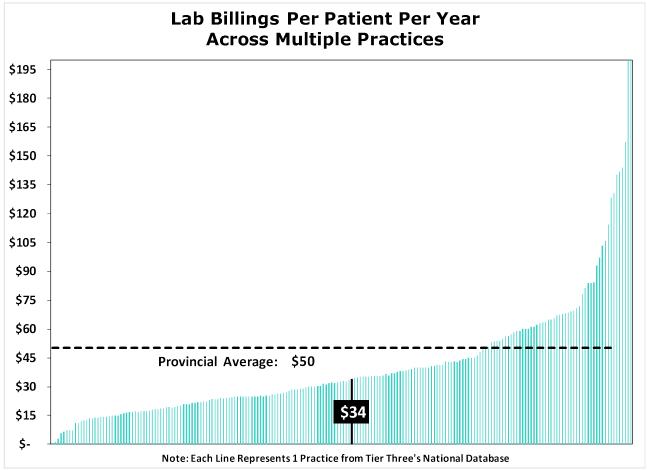
At \$397 per patient per year during the 12 months ending September 30,2022, dental revenues are below the average practice at \$490. Note that this figure excludes fixed prosthodontics, oral surgery and implants, orthodontics, and lab that have historically been performed over the same period.



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At \$34 per patient per year during the 12 months ending September 30, 2022, lab revenues are below the average practice at \$50.





#### PATIENT AGES

According to the Dentrix practice management software, the practice has the following patient age distribution.

PATIENT AGE DIS	STRIBUTION AS OF O	CTOBER 20, 2022
	This Practice % of	Alberta
Patient Age	Patients	Average*
2-10	3.0%	11.6%
11-20	7.2%	12.3%
21-30	9.7%	14.1%
31-40	19.1%	16.5%
41-50	20.7%	13.8%
51-60	16.3%	12.8%
61-70	14.1%	10.5%
71-80	6.4%	5.6%
81+	3.5%	2.9%

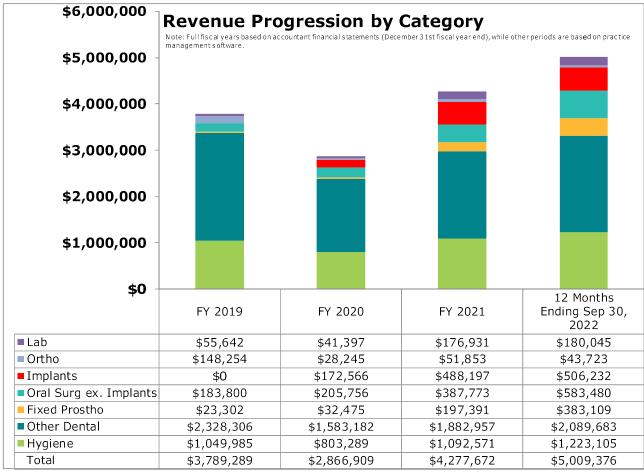
<sup>\*</sup>The Alberta average percentages are based on 2020 Statistics Canada results

Approximately 50% of patients are Caucasian and 40% of patients are of Arab descent. Approximately 20% of patients do not speak English. Patients who do not speak English typically bring a friend or family member to translate for them. Marwa can speak Arabic and Jose can speak Spanish.



#### **REVENUE PROFILE**

#### REVENUE PROGRESSION



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Note - The above numbers adjust actual billings by provider by allocating exam revenue to Dentistry rather than Hygiene. Hygiene includes all radiographs taken by hygienists and any scaling, polishing, fluoride or root planing performed by the dentists.



#### TREATMENT APPROACH

The following is a breakdown of revenue by procedure, based on practice production reports for the 12 months ending September 30, 2022. Please refer to Schedule A for a detailed breakdown of production codes.

	REVENUE BREAKDOWN BY	PROCEDURE COD	ES	
CATEGORY	EXAMPLES	CODES	<b>REVENUE</b> %	AVERAGE %*
Diagnostic	Exams, radiographs, plans, etc.	0100-09999	14.2%	13.9%
Preventive	Polishing, scaling, topical fluoride, sealants	10000-19999	19.8%	31.8%
Restorative	Restorative services, veneer applications, Onlays, single crowns	20000-29999	26.8%	32.9%
Endodontics	Endodontics	30000-39999	2.7%	2.8%
Periodontal	Gum grafting, periodontal surgery, root planing	40000-49999	0.6%	2.4%
Prosthetics (Removable)	Removable prosthodontics	50000-59999	0.6%	1.6%
Prosthetics (Fixed)	Fixed prosthodontics	60000-69999	7.7%	2.6%
Oral Surgery	Extractions, implant placement	70000-79999	21.8%	4.3%
Orthodontics	Orthodontics	80000-89999, 93331	0.9%	1.5%
Other	Various, including lab	90000-99999 excl. 93331	5.0%	6.2%

<sup>\*</sup>Based on a Tier Three database sample.

The following are estimates of monthly referrals from Delta Dental.

ESTIMATED REFERE	RAL RATE
PROCEDURES	PER MONTH
Endodontic	12
Orthodontic	40
Periodontic	4
Oral Surgery - Implants	50
Oral Surgery – Extractions	36
Oral Surgery – Other	
Prosthodontics – Dentures	10
Paediatric	5



# PROCEDURES OFFERED

PROCEDURES/SERVICES/TREATMENT PR	OVIDED
Digital radiography	✓
Digital panoramic radiography with CT Scan or CT scan upgrade	✓
"Zoom" or comparable whitening	✓
Cerec or comparable crowns	✓
Simple extractions	✓
Simple impacted wisdom teeth extractions	✓
Complex impacted wisdom teeth extractions	
Anterior endodontics	✓
Molar endodontics	✓
Implant placement	✓
Clear aligners	
Simple conventional braces	
Complex conventional braces	
TMJ Appliances	✓
Sleep Apnea Appliances	✓
Nitrous	✓
IV sedation	

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The Receiver was advised that nitrous oxide is used with approximately 20% of patients in the practice. All 8 operatories are plumbed for nitrous oxide delivery.



#### ASSIGNMENT AND COPAYMENT POLICY

- The Receiver was advised that assignment is accepted for all of the insured patient base.
- The Receiver was advised that assignment balances are ideally collected at the time of treatment, billed by mail, at the time of the patient's next appointment, or over the phone once insurance coverage is confirmed.
- The Receiver was advised that the practice is collecting substantially all of the co-payment from insurance patients.
- Based on information contained within the Dentrix software, as of October 20, 2022, total accounts receivable were \$865,510 with \$136,010 over 3 months (90 days) old.

#### FEE GUIDE, BILLING, AND INSURANCE

- The Receiver was advised that the practice charges the current provincial fee quide.
- The Receiver was advised that crowns are charged at a set price of \$950 each.
- The Receiver was advised that the practice does not charge patients above their insurance coverage if the patients are part of the Alberta Works program, Non-Insured Health Benefits program, or Income for the Severely Handicapped program. Approximately 40% of patients receive dentistry provided by government social assistance.
- The Receiver was advised that approximately 80% of patients have insurance.

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#### **INCOME VALUATION**

#### DISCOUNTED CASH FLOW VALUATION AND LOAN REPAYMENT

The discounted cash flow analysis of the practice's forecasted future cash flow yields a practice value of:

#### \$3,694,000

Please note this forecast-based valuation is provided for illustrative purposes only and relies on a number of assumptions that may or may not be accurate. Please consult with your accountant for accurate projections that reflect your expectations and situation.

The key assumptions involved in this analysis are as follows:



#### REVENUE

As the practice's production has been in decline since July of 2022, we have analyzed monthly revenue levels for the past 12 months to guide our projections related to revenue recovery and estimated future revenue levels. Below is a chart of actual monthly production for the 12 months ending September 30, 2022:

				Oral Surgery ex.				
Date	Hygiene	Other Dental	Fixed Prostho	Implants	Implants	Ortho	Lab	Total
2021-10-30	\$127,192	\$205,835	\$17,871	\$43,534	\$53,525	\$2,933	\$15,485	\$466,374
2021-11-30	\$136,845	\$208,077	\$29,657	\$52,771	\$45,196	\$6,114	\$20,534	\$499,194
2021-12-30	\$127,351	\$222,242	\$60,449	\$64,224	\$46,500	\$6,867	\$23,375	\$551,008
2022-01-30	\$118,823	\$193,571	\$28,923	\$40,253	\$52,580	\$12,320	\$17,078	\$463,548
2022-02-30	\$111,739	\$177,805	\$26,688	\$62,532	\$55,020	\$2,017	\$17,330	\$453,130
2022-03-30	\$147,314	\$227,126	\$39,748	\$65,781	\$70,130	\$3,382	\$18,731	\$572,212
2022-04-30	\$109,695	\$190,707	\$46,714	\$57,858	\$38,600	\$1,844	\$18,717	\$464,135
2022-05-30	\$113,017	\$209,465	\$54,743	\$61,075	\$68,233	\$1,957	\$14,048	\$522,539
2022-06-30	\$100,791	\$189,388	\$67,166	\$68,224	\$54,315	\$1,594	\$11,265	\$492,744
2022-07-30	\$63,989	\$152,638	\$32,002	\$41,778	\$34,800	\$5,058	\$14,703	\$344,968
2022-08-30	\$93,226	\$174,420	\$4,169	\$18,025	\$45,757	\$2,252	\$11,951	\$349,800
2022-09-30	\$54,163	\$70,510	\$363	\$18,328	\$2,850	\$0	\$3,493	\$149,706
Totals	\$1,304,145	\$2,221,781	\$408,493	\$594,383	\$567,506	\$46,340	\$186,710	\$5,329,358

Note that the previous owner, Dr. Faissal Mouhamad, was a large contributor to overall production and especially fixed prosthodontics, oral surgery, and implants. With the departure of Dr. Mouhamad along with some other providers and staff members, revenue has fallen in the later months, as shown in the example above. A new, committed purchaser needs to put a plan in place to limit future declines and recover as much revenue as possible. Below is the revenue recovery scenario that we have modeled, which builds the base for revenue projections used in our discounted cash flow model:

				Oral Surgery ex.				
Date	Hygiene	Other Dental	Fixed Prostho	Implants	Implants	Ortho	Lab	Total
2022-10-30	\$54,163	\$70,510	\$0	\$18,328	\$11,823	\$0	\$4,896	\$159,720
2022-11-30	\$54,163	\$70,510	\$0	\$18,328	\$11,823	\$0	\$4,896	\$159,720
2022-12-30	\$64,996	\$91,663	\$0	\$21,993	\$23,646	\$0	\$6,679	\$208,976
2023-01-30	\$77,995	\$119,162	\$0	\$26,392	\$23,646	\$0	\$8,230	\$255,424
2023-02-30	\$93,594	\$154,910	\$0	\$31,670	\$23,646	\$0	\$10,226	\$314,046
2023-03-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
2023-04-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
2023-05-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
2023-06-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
2023-07-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
2023-08-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
2023-09-30	\$93,594	\$185,892	\$0	\$31,670	\$23,646	\$0	\$11,733	\$346,535
Totals	\$1,000,065	\$1,808,000	\$0	\$338,402	\$260,107	\$0	\$117,056	\$3,523,630

Hygiene Revenue: Hygiene revenue has been calculated using the month of September 2022 as a starting point for the first 2 months, which is then increased by 20% in each subsequent month until stabilization in March 2023.

Other Dental Revenue: Other dental revenue excludes fixed prostho, oral surgery and implants, ortho, and lab. It has been calculated using the month of September 2022 as a starting point for the first 2 months, which is then increased by 30% over the next 3 months, 20% in the next month, until stabilization in April of 2023.

Fixed Prostho Revenue: As Dr. Mouhamad was the primary provider for this source of revenue, we have not forecast any recovery to this revenue source.

Oral Surgery (Excluding Implants): Oral surgery (excluding implants) has been calculated using the month of September 2022 as a starting point for the first 2 months, which is then increased by 20% in each subsequent month until stabilization in March 2023.

Implant Revenue: Implant revenue has been calculated using 25% of the average monthly revenue amount for the 12 months ending September 30, 2022 for the first 2 months, growing to 50% of the average monthly revenue amount for the 12 months ending September 30, 2022 in subsequent months.







Orthodontic Revenue: Orthodontic revenue in this practice was not a large contributor to overall production within the practice and remains an opportunity for future revenue generation. We have not forecast future ortho revenue, which may be conservative.

**Lab Revenue:** Future lab revenue has been calculated using September 30, 2022 lab fees as a percentage of non-hygiene revenue (4.86%) which has then been applied to future non-hygiene revenue.

Revenue projections in Year 1 have been based on the information noted above and assume 2% annual inflation in subsequent years. Revenue in the example above is dependent on many factors. Users of this document should review their personal ability to meet or exceed the results shown above before relying on the value placed on the practice.

#### EXPENSES

With the few exceptions noted below, costs apply the FY 2021 expense amounts (please refer to the Adjusted Income Statements for details). Subsequent years assume 2% inflation. Exceptions to this are as follows:

Lab Costs: Lab costs are assumed to be equal to projected lab fees.

Doctors' Wages: General wages are calculated at 40% of other dental revenue, oral surgery wages excluding implants wages are calculated at 50% of oral surgery revenue (excluding implant revenue), and implants wages are calculated at 50% of implant revenue.

Staff Wages & Benefits: Staff wages and benefits have been calculated at 28% of projected revenue.

Dental Supplies: Dental supplies have been calculated at 9% of projected revenue, below recent fiscal year amounts but still above an average practice.

Occupancy Cost: Occupancy costs have been calculated as described on page 10.

Bank Charges: Bank charges have been calculated using the FY 2021 expense rate, which has been applied as a percent to projected revenue.





Insurance and Professional fees: Insurance is assumed to be \$4,600 and professional fees are \$6,000, which are reasonable amounts for normal business insurance and bookkeeping charges.

Advertising and Promotion: Advertising and promotion has been calculated at 1% of projected revenue.

Repairs and Maintenance: Repairs and maintenance has been calculated at 1.5% of projected revenue.

Office Expenses: Office expenses have been calculated at 2% of projected revenue.

Amortization: Amortization assumes that total equipment cost of \$305,750 and leaseholds cost of \$350,400 are fully amortized in Year 1. 100% of the goodwill of \$2,897,300 is amortized at a 5% declining balance, implementing the 150% rule in Year 1.

#### RATE OF RETURN

We have assumed an above average annual return on investment of 19% given the situation and uncertainty around future revenue



FORECASTED INCOM	IE STAT	EMENT									
Hygiona rayanya	<u>Year 1</u>	<u>Year 2</u>	<u><b>Year 3</b></u> 1,040,468	<u>Year 4</u>	<u>Year 5</u> 1,082,503	<u><b>Year 6</b></u> 1,104,153	<u><b>Year 7</b></u> 1,126,236	<u><b>Year 8</b></u> 1,148,760	<u><b>Year 9</b></u> 1,171,736	<u><b>Year 10</b></u> 1,195,170	Year 1 9
Hygiene revenue Other dental revenue	1,000,065 1,808,000	1,020,066 1,844,160	1,040,468	1,061,277 1,918,664	1,082,503	1,104,153	2,036,102	2,076,824	2,118,361	2,160,728	28.49 51.39
		345,170	352,073	359,114	366,297	373,623	381,095	388,717	396,491		9.6%
Oral surgery ex. implant revenue	338,402 260,107	265,309	270,615	276,028		287,179	292,923	298,781	396,491	404,421 310,852	7.4%
mplant revenue .ab fees	117,056	265,309 119,397	121,785	124,221	281,548 126,705	129,239	131,824	134,461	137,150	139,893	3.3%
Total Gross Revenue	3,523,630	3,594,103	3,665,985	3,739,304	3,814,090	3,890,372	3,968,180	4,047,543	4,128,494	4,211,064	100.0
	117,056	119,397	121,785	124,221	126,705	129,239	131,824	134,461	137,150	139,893	3.3%
.ab costs <b>Net Revenue</b>	3,406,574	3,474,705	3,544,199	3,615,083	3,687,385	3,761,133	3,836,355	3,913,083	3,991,344	4,071,171	96.79
											20.59
Ooctors' wage (General) @ 40%	723,200	737,664	752,417	767,466	782,815	798,471	814,441	830,730	847,344	864,291	
Ooctors' wage (Surgery ex. Implant) @ 50%		172,585	176,036	179,557	183,148	186,811	190,548	194,359	198,246	202,211	4.8%
Doctors' wage (Implants) @ 50%	130,053	132,655	135,308	138,014	140,774	143,590	146,461	149,391	152,378	155,426	3.7%
Vages and benefits	986,616	1,006,349	1,026,476	1,047,005	1,067,945	1,089,304	1,111,090	1,133,312	1,155,978	1,179,098	28.0°
Pental supplies	317,127	323,469	329,939	336,537	343,268	350,133	357,136	364,279	371,564	378,996	9.0%
Occupancy costs	152,150	155,193	158,297	161,463	164,692	167,986	171,346	174,773	178,268	181,833	4.3%
Jtilities	1,493	1,523	1,553	1,584	1,616	1,648	1,681	1,715	1,749	1,784	0.09
Bank charges	41,706	42,540	43,391	44,259	45,144	46,047	46,968	47,907	48,865	49,843	1.2%
nsurance	4,600	4,692	4,786	4,882	4,979	5,079	5,180	5,284	5,390	5,497	0.1%
rofessional services	6,000	6,120	6,242	6,367	6,495	6,624	6,757	6,892	7,030	7,171	0.2%
elephone	16,477	16,807	17,143	17,486	17,835	18,192	18,556	18,927	19,305	19,692	0.5%
dvertising and promotion	35,236	35,941	36,660	37,393	38,141	38,904	39,682	40,475	41,285	42,111	1.0%
Repairs and maintenance	52,854	53,912	54,990	56,090	57,211	58,356	59,523	60,713	61,927	63,166	1.5%
Office expenses	70,473	71,882	73,320	74,786	76,282	77,807	79,364	80,951	82,570	84,221	2.0%
Other expenses	6,830	6,967	7,106	7,248	7,393	7,541	7,692	7,846	8,002	8,162	0.2%
Amortization	873,448	134,000	127,300	120,935	114,888	109,144	103,687	98,502	93,577	88,898	24.89
Expenses before financing costs	3,587,464	2,902,297	2,950,963	3,001,072	3,052,628	3,105,638	3,160,111	3,216,055	3,273,481	3,332,400	101.8
otential interest	230,105	226,258	204,709	183,161	161,613	140,064	118,516	96,968	75,419	53,871	6.5%
Income before taxes	- 410,996	346,150	388,527	430,851	473,145	515,431	557,729	600,060	642,444	684,900	-11.7
otential taxes	-	-	35,605	47,394	52,046	58,549	68,278	78,014	87,762	97,527	0.0%
Cash flow (EBITDA)	692,557	706,408	720,536	734,947	749,646	764,639	779,932	795,530	811,441	827,670	19.7%
Cash flow after tax before interest and											
oan repayment	692,557	706,408	684,931	687,553	697,600	706,090	711,654	717,516	723,679	730,143	19.7%
		Disc	ounted Ca	ash Flow	and Ear	nings Mu	ltiple				,
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	<u>Year 10</u>	
perating cash flow after tax before pan repayment	692,557	706,408	684,931	687,553	697,600	706,090	711,654	717,516	723,679	730,143	
erminal value (4.5x Year 10 EBITDA) otal cash flow	692,557	706,408	684,931	687,553	697,600	706,090	711,654	717,516	723,679	3,724,514 4,454,656	
Rate of Return	19.0%	l									
Value Earnings Multiple	\$3,693,594 5.3		\$3,694,000								

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#### LOAN REPAYMENT SCHEDULE

Term of Loan	<b>12</b> y	/ears								
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	<u>Year 10</u>
Assumed prime interest rate	6.50%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
Operating cash flow after tax with interest added back	\$692,557	\$706,408	\$684,931	\$687,553	\$697,600	\$706,090	\$711,654	\$717,516	\$723,679	\$730,143
Practice loan (start of year)	\$3,694,000	\$3,386,167	\$3,078,333	\$2,770,500	\$2,462,667	\$2,154,833	\$1,847,000	\$1,539,167	\$1,231,333	\$923,500
Payments	-\$537,939	-\$534,091	-\$512,543	-\$490,994	-\$469,446	-\$447,898	-\$426,349	-\$404,801	-\$383,253	-\$361,704
Interest	-\$230,105	-\$226,258	-\$204,709	-\$183,161	-\$161,613	-\$140,064	-\$118,516	-\$96,968	-\$75,419	-\$53,871
Principal	-\$307,833	-\$307,833	-\$307,833	-\$307,833	-\$307,833	-\$307,833	-\$307,833	-\$307,833	-\$307,833	-\$307,833
Practice loan (end of year)	\$3,386,167	\$3,078,333	\$2,770,500	\$2,462,667	\$2,154,833	\$1,847,000	\$1,539,167	\$1,231,333	\$923,500	\$615,667
Cash flow after loan repayment	\$154,618	\$172,317 © 2008 <b>-</b> 2	\$172,389 2022 Tier Thre	\$196,559 e Brokerage I	\$228,154 td. All Rights	\$258,192 Reserved	\$285,305	\$312,716	\$340,426	\$368,438



#### **ADJUSTED INCOME STATEMENTS**

Note: Revenue reported in the practice's financial statements differs from what was seen in the practice's management software, Dentrix. We have shown the figures below as they appear on the practice's financial statements.

	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>
Hygiene revenue <sup>1</sup>	1,092,571	803,289	1,049,985	25.5%	28.0%	27.7%
Other dental revenue <sup>1</sup>	1,882,957	1,583,182	2,328,306	44.0%	55.2%	61.4%
Fixed prostho revenue <sup>1</sup>	197,391	32,475	23,302	4.6%	1.1%	0.6%
Oral surgery ex. implant revenue <sup>1</sup>	387,773	205,756	183,800	9.1%	7.2%	4.9%
Implant revenue <sup>1</sup>	488,197	172,566	-	11.4%	6.0%	0.0%
Ortho revenue <sup>1</sup>	51,853	28,245	148,254	1.2%	1.0%	3.9%
Lab fees <sup>1</sup>	176,931	41,397	55,642	4.1%	1.4%	<u>1.5%</u>
Total Gross Revenue	4,328,121	2,947,578	3,789,289	101.2%	102.8%	100.0%
Less CEWS/CEBA/Other Revenue	50,449	80,669		1.2%	2.8%	0.0%
Net Revenue	4,277,672	2,866,909	3,789,289	100.0%	100.0%	100.0%
Dentist fees	820,831	207,516	295,935	19.2%	7.2%	7.8%
Wages and benefits	1,445,435	1,075,538	1,221,635	33.8%	37.5%	32.2%
Lab costs	406,856	166,201	227,756	9.5%	5.8%	6.0%
Dental supplies	725,586	458,519	353,858	17.0%	16.0%	9.3%
Occupancy costs	152,150	90,333	108,000	3.6%	3.2%	2.9%
Utilities	1,493	=	-	0.0%	0.0%	0.0%
Bank charges	50,631	30,402	32,554	1.2%	1.1%	0.9%
Interest	10,373	11,981	24,989	0.2%	0.4%	0.7%
Equipment leases	39,164	36,183	45,533	0.9%	1.3%	1.2%
Insurance	22,248	41,610	26,335	0.5%	1.5%	0.7%
Professional services	109,221	58,539	39,186	2.6%	2.0%	1.0%
Telephone	16,477	1,842	1,494	0.4%	0.1%	0.0%
Automobile	-	1,969	198	0.0%	0.1%	0.0%
Travel, meals, and entertainment	800	1,004	10,389	0.0%	0.0%	0.3%
Advertising and promotion	3,383	2,079	15,542	0.1%	0.1%	0.4%
Repairs and maintenance	79,318	81,538	55,187	1.9%	2.8%	1.5%
Office expenses	103,748	77,008	49,459	2.4%	2.7%	1.3%
Other expenses	6,830	4,361	1,641	0.2%	0.2%	0.0%
Licences, fees, and dues	8,162	3,842	3,835	0.2%	0.1%	0.1%
Continuing education	9,106	39,749	39,624	0.2%	1.4%	1.0%
Donations	-	65,000	20,000	0.0%	2.3%	0.5%
Amortization	115,200	144,000	180,000	<u>2.7%</u>	<u>5.0%</u>	<u>4.8%</u>
Total Expenses	4,127,012	2,599,214	2,753,150	<u>96.5</u> %	<u>90.7</u> %	<u>72.7</u> %
Income before taxes	150,660	267,695	1,036,139	<u>3.5</u> %	<u>9.3</u> %	<u>27.3</u> %

**Continued on Next Page** 



DJUSTED INCOME STATEMENTS (CONT'D)								
	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>		
Income before taxes	150,660	267,695	1,036,139	<u>3.5</u> %	<u>9.3</u> %	<u>27.3</u> %		
<u>Adjustments</u>								
Add back:								
<sup>2</sup> Dentist fees	820,831	207,516	295,935	19.2%	7.2%	7.8%		
<sup>3</sup> Wage normalization	247,687	272,803	160,634	5.8%	9.5%	4.2%		
<sup>4</sup> Lab cost normalization	141,460	104,106	144,293	3.3%	3.6%	3.8%		
<sup>5</sup> Dental supply normalization	340,596	200,497	12,822	8.0%	7.0%	0.3%		
<sup>6</sup> Occupancy costs	-	- 61,817	- 44,150	0.0%	-2.2%	-1.2%		
<sup>7</sup> Interest	10,373	11,981	24,989	0.2%	0.4%	0.7%		
<sup>8</sup> Equipment leases	39,164	36,183	45,533	0.9%	1.3%	1.2%		
<sup>9</sup> Insurance	17,648	37,010	21,735	0.4%	1.3%	0.6%		
<sup>10</sup> Professional services	103,221	52,539	33,186	2.4%	1.8%	0.9%		
<sup>11</sup> Automobile	-	1,969	198	0.0%	0.1%	0.0%		
<sup>12</sup> Travel, meals, and entertainment	800	1,004	10,389	0.0%	0.0%	0.3%		
<sup>13</sup> Repairs and maintenance normalization	15,153	38,534	<b>-</b> 1,652	0.4%	1.3%	0.0%		
<sup>14</sup> Office expense normalization	18,195	19,670	- 26,327	0.4%	0.7%	-0.7%		
<sup>15</sup> Licences, fees, and dues	8,162	3,842	3,835	0.2%	0.1%	0.1%		
<sup>16</sup> Continuing education	9,106	39,749	39,624	0.2%	1.4%	1.0%		
<sup>17</sup> Donations	-	65,000	20,000	0.0%	2.3%	0.5%		
<sup>18</sup> Amortization	115,200	144,000	180,000	<u>2.7%</u>	<u>5.0%</u>	<u>4.8%</u>		
Subtotal	1,887,595	1,174,587	921,044	44.1%	41.0%	24.3%		
Adjusted expenses (incl. lab)	2,239,417	1,424,627	1,832,106	52.4%	49.7%	48.3%		
Cash flow before Drs.' compensation	2,038,255	1,442,282	1,957,183	<del>47.6</del> %	50.3%	<u></u>		
Deduct:								
Doctors' compensation (General) @ 40%	753,183	633,273	931,322	17.6%	22.1%	24.6%		
Doctors' compensation (Prostho) @ 60%	118,435	19,485	13,981	2.8%	0.7%	0.4%		
Doctors' compensation (Surgery ex. Implant) @ 50%	193,886	102,878	91,900	4.5%	3.6%	2.4%		
Doctors' compensation (Implants) @ 50%	244,098	86,283	,-30	5.7%	3.0%	0.0%		
Doctors' compensation (Ortho) @ 45%	23,334	12,710	66,714	0.5%	0.4%	1.8%		
Adjusted Cash flow (EBITDA)	705,319	587,653	853,265	<u>16.5</u> %	<u>20.5</u> %	<u>22.5</u> %		

<sup>&</sup>lt;sup>1</sup> Breakdown of revenue is estimated based on practice production reports.

<sup>&</sup>lt;sup>2</sup> Added back associate fees.

<sup>&</sup>lt;sup>3</sup> Normalized wages to 28% of gross revenue, a reasonable level for dental practices.

<sup>&</sup>lt;sup>4</sup> Normalized lab costs to 150% of lab fees.

<sup>&</sup>lt;sup>5</sup> Normalized dental supplies to 9% of gross revenue.

<sup>&</sup>lt;sup>6</sup> As the building is owned, we have adjusted rent to an assumed fair market rent of \$152,150 as shown in FY 2021.

<sup>&</sup>lt;sup>7</sup> Added back as it is a function of financing decisions of the owner, not an inherent cost of the practice.

<sup>&</sup>lt;sup>8</sup> Added back as it is a function of financing decisions of the owner, not an inherent cost of the practice.

<sup>&</sup>lt;sup>9</sup> Normalized to \$4,600, a reasonable level for practice liability and contents insurance, not personal insurance.

<sup>&</sup>lt;sup>10</sup> Normalized to \$6,000, a reasonable level for basic professional services.

<sup>&</sup>lt;sup>11</sup> Added back automobile as not a necessary cost of the practice.

<sup>&</sup>lt;sup>12</sup> Added back travel, meals, and entertainment as not a necessary cost of the practice.

<sup>&</sup>lt;sup>13</sup> Normalized repairs and maintenance to 1.5% of gross revenue.

<sup>&</sup>lt;sup>14</sup> Normalized office expenses to 2% of gross revenue.

<sup>&</sup>lt;sup>15</sup> Added back licences, fees, and dues as these are expenses of the Dr, not the practice.

 $<sup>^{16}</sup>$  Added back continuing education as this is an expense of the Dr, not the practice.

<sup>&</sup>lt;sup>17</sup> Added back donations as not a necessary cost of the practice.

<sup>&</sup>lt;sup>18</sup> Added back as a non cash expense.



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#### **ASSET VALUATION**

We have valued the tangible assets of the practice and provide the following breakout for informational purposes.

Practice Value		\$ 3,694,000
Tangible Assets		
Clinical Equipment	\$ 295,200	
Administrative Equipment	\$ 10,550	
Software	\$ 12,400	
Instruments and Materials	\$ 128,150	
Leaseholds	\$ 350,400	
Total Tangible Assets		\$ 796,700
Resulting Goodwill		\$ 2,897,300

Details are provided on the following pages.

Please note: The equipment listing is valid as of as of August 24, 2022 and is based upon an equipment inventory provided by MNP Ltd. in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, Delta Dental Corporation, and Michael Dave Management Ltd. and not in its personal or corporate capacity. Tier Three has not independently verified that all of the equipment in the practice is in good working order. Any user of this report should ensure that all equipment is still present and in good working order.



#### **CLINICAL EQUIPMENT**

Clinical Equipment includes all operatory equipment, as well as x-ray, dark room, laboratory and sterilization equipment, and utility items.

Cabinetry and built-in desks, and if applicable, shelves, cupboards, hot water tanks, furnaces, signal systems, eyewash stations, nitrous/oxide heads and solenoids are contained within the value included in the leaseholds.

OPERATORY 1	Approx Age/Yrs	Market Value
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	500
Bleaching Light	5	400
CPU with Monitor	5	400
Denmat Flashlite Curing Light	5	450
Ivoclar Silamat S6 Amalgamator	5	600
Television	5	450
Intraoral Camera	5	250
		\$14,950
OPERATORY 2		
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	500
Welch Allyn O2 Vital Signs Monitor	5	300
CPU with Monitor	5	400
Intra Oral Medit I500 Digital Impression Scanner	5	16,700
Straumann Implant Motor	5	2,500
		\$32,300
OPERATORY 3		
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	500



	PIC	actice Appraisar [
Dentsply Cavitron Plus Ultrasonic Scaler	5	4,050
Bleaching Light	5	400
CPU with Monitor	5	400
Denmat Flashlite Curing Light	5	450
Television	5	450
		\$18,150
OPERATORY 4	_	
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	500
Bleaching Light	5	400
CPU with Monitor	5	400
Denmat Flashlite Curing Light	5	450
Ivoclar Silamat S6 Amalgamator	5	600
Television	5	450
		<b>\$14,700</b>
OPERATORY 5		
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Patient Operatory Chair	5	1,500
Operatory Light	5	500
Bleaching Light	5	400
Dentsply Cavitron Plus Ultrasonic Scaler	5	4,050
CPU with Monitor	5	400
Denmat Flashlite Curing Light	5	450
Dentsply Renfert Amalgamator	5	400
Television	5	400
Harloff IV Cart	5	500
Edan M50 Patient Monitor	5	2,550
		\$23,050



OPERATORY 6		
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	, 500
Dentsply Cavitron Plus Ultrasonic Scaler	5	4,050
Bleaching Light	5	400
Monitor	5	50
Television	5	400
		\$17,300
OPERATORY 7		
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	500
Bleaching Light	5	400
Dentsply Cavitron Plus Ultrasonic Scaler	5	4,050
CPU with Monitor	5	400
Television	5	450
		\$17,700
OPERATORY 8		
Belmont Phot-X II S X-Ray	5	4,200
Control/Delivery Unit	5	2,000
Forest Patient Operatory Chair	5	5,700
Operatory Light	5	500
Bleaching Light	5	400
Dentsply Cavitron Plus Ultrasonic Scaler	5	4,050
CPU with Monitor	5	400
Television	5	450
		\$17,700
OTHER CLINICAL EQUIPMENT		
3 Carestream RVG 6200 Size 1 Sensors	5	15,900
4 Carestream RVG 6200 Size 2 Sensors	5	22,600

\$295,200



**TOTAL CLINICAL EQUIPMENT** 

	114	ctice Appraisar
4 Carestream CS 1500 Intraoral Cameras	5	10,600
Global Endo Cart	5	500
Global Ortho Cart	5	500
Philips Defibrillator	5	1,900
Bluebell Medical Surgical Cart	5	200
Brother MFC-9130CW Printer	5	200
MatrX MDM Nitrous/Oxygen Cart	5	1,700
Chair	5	50
Epson ES400 II Scanner	5	100
CPU with Monitor	5	400
		\$54,650
STERILIZATION AREA		
Morita Lubrina Handpiece Lubricator	5	1,900
2 SciCan Hydrim c61w G4 Tabletop Instrument Washers	5	12,300
2 Midmark UltraClave M11 Sterilizers	5	13,600
W&H Lexa Sterilizer	5	6,750
Microetcher	5	100
i neroccenci		400
CPU with Monitor	5	400
	5 5	49,650



#### **ADMINISTRATIVE EQUIPMENT**

Administrative Equipment includes chairs, copiers, computers, typewriters, etc., as well as bookkeeping and accounting systems, filing cabinets, etc., and all other non-clinical equipment in the reception room, business office, private office and elsewhere.

If applicable, built-in desks, cabinetry, bookcases, and cupboards as well as alarm systems are contained within the value included in the leaseholds. The following items are specifically excluded from this appraisal: Merchant Banking Terminal(s); Art; Loupes; Dental Textbooks; Diplomas, Degrees, Licenses; and other personal items.

RECEPTION ROOM		
2 Chairs	5	100
2 Television	5	800
Refrigerator	5	300
12 Sofa Chairs	5	600
		\$1,800
ADMINISTRATION AREA 1		
Epson ES400 II Scanner	5	200
CPU with Monitor	5	400
Brother MFC-L2710DW Printer	5	200
		\$800
ADMINISTRATION AREA 2		
Television	5	\$400
ADMINISTRATION AREA O		
ADMINISTRATION AREA 3	F	200
Epson ES400 II Scanner	5	200
CPU with Monitor	5	400
Chair	5	50
Brother MFC-L2710DW Printer	5	200
		\$850
ADMINISTRATION AREA 4		
Epson ES400 II Scanner	5	200
CPU with Monitor	5	400
Chair	5	50
		\$650



DOCTOR'S OFFICE AREA 1		
CPU with Monitor	5	400
2 Brother Printers	5	400
		\$800
DOCTOR'S OFFICE AREA 2		
CPU with Monitor	5	\$400
DOCTOR'S OFFICE AREA 3	_	
CPU with Monitor	5	\$400
DOCTOR'S OFFICE AREA 4	_	÷400
CPU with Monitor	5	\$400
RECALL AREA 1 (SECOND FLOOR)	_	200
Brother MFC-L3750CDW Printer	5	200
Epson ES400 II Scanner	5	200
CPU with Monitor	5	400
Chair	5	<u>50</u> <b>\$850</b>
		<b>3030</b>
RECALL AREA 2 (SECOND FLOOR)		
Brother MFC-L3750CDW Printer	5	200
Epson ES400 II Scanner	5	200
CPU with Monitor	5	400
Chair	5	50
		\$850
RECALL AREA 3 (SECOND FLOOR)		
Neat ND1000 Scanner	5	200
CPU with Monitor	5	400
	_	
Chair	5	50
Chair	5	\$6 <b>50</b>
OTHER ITEMS General Electric Fridge	5 5	

Office Table

Television

7 Office Chairs

5 200

5 700 5 400

**\$1,700** 

#### TOTAL ADMINISTRATIVE EQUIPMENT

\$10,550



#### PRACTICE MANAGEMENT SOFTWARE

Dentrix practice management software

\$12,400

**Caution:** The inclusion of the practice management software as an asset reflects an assumption that the software is transferable to a new owner of the practice at no cost. While this is often the case, assignment or transferability rules vary by individual software company and specific circumstances. Tier Three has not investigated the transferability of this practice's software, and any users of this document are urged to review the details of the practice management software agreement to determine if this asset is in fact transferable.

#### **INSTRUMENTS AND MATERIALS**

Instruments and materials include all hand instruments, opened and unopened packages of medicaments, dental materials etc., usually found in dental suites, including x-ray areas, laboratories, etc., as well as treatment areas.

Instruments & Materials Estimated

\$128,150

#### **LEASEHOLD IMPROVEMENTS**

Leasehold improvements include all costs for such things as walls, ceilings, floors, electrical wiring and outlets, plumbing runs and drains, mechanical (heat and air conditioning ducts, etc.) wall bracing for x-ray, dental lights, etc., as well as decorating costs (painting and wallpaper, carpets, etc.). Leasehold improvements also include all cabinetry, built-in desks, and if applicable built-in bookcases, solenoids, alarm systems, signal systems, nitrous/oxide wall outlets and manifolds etc.

Net value	\$ 350,400
Depreciation at 60%	\$ 525,600
Approximately 3,504 square feet @ \$250.00	\$ 876,000



# **SCHEDULE A**

PROCEDURE CODE BREAKDOWN REPORT

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	20/10/2022			All Pro	viders			Page:	1
00513	- 3 Units Scale Quantity:	1	Total:	225.20	Average:	225.20	Percent:	0.00	
01101	- Exam, Primary Quantity:	13	Total:	991.78	Average:	76.29	Percent:	0.02	
01102	- Exam, mixed Quantity:	60	Total:	6,201.50	Average:	103.35	Percent:	0.12	
01103	- Exam Permanen Quantity:	t 452	Total:	48,829.48	Average:	108.02	Percent:	0.92	
01202	- Exam, Recall Quantity:	1186	Total:	79,917.30	Average:	67.38	Percent:	1.50	
01204	- Exam, Specific Quantity:	934	Total:	62,645.46	Average:	67.07	Percent:	1.18	
01205	- Exam, Emergen Quantity:	<b>су</b> 1208	Total:	81,547.67	Average:	67.50	Percent:	1.53	
02111	- 1 PA Quantity:	1047	Total:	32,317.59	Average:	30.86	Percent:	0.61	
02112	- 2 PA Quantity:	360	Total:	18,110.56	Average:	50.30	Percent:	0.34	
02113	- 3 PA Quantity:	706	Total:	49,584.52	Average:	70.23	Percent:	0.93	
02114	- 4 PA Quantity:	347	Total:	31,979.60	Average:	92.16	Percent:	0.60	
02115	- 5 PA Quantity:	203	Total:	21,148.65	Average:	104.18	Percent:	0.40	
02116	- 6PA Quantity:	95	Total:	11,671.18	Average:	122.85	Percent:	0.22	
02117	- 7 PA Quantity:	54	Total:	8,018.30	Average:	148.48	Percent:	0.15	
02118	- 8 PA Quantity:	36	Total:	6,271.56	Average:	174.21	Percent:	0.12	
02119	- 9 PA Quantity:	19	Total:	3,374.66	Average:	177.61	Percent:	0.06	
02120	- 10 PA Quantity:	6	Total:	1,232.64	Average:	205.44	Percent:	0.02	
02141	- 1 B.W. X-Ray Quantity:	404	Total:	12,724.64	Average:	31.49	Percent:	0.24	
02142	- 2 B.W. X-Ray Quantity:	947	Total:	46,548.92	Average:	49.15	Percent:	0.87	
02143	- 3 B.W. X-Ray Quantity:	253	Total:	17,452.18	Average:	68.98	Percent:	0.33	
02144	- 4 B.W. X-Ray Quantity:	584	Total:	51,971.25	Average:	88.99	Percent:	0.98	

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	20/10/2022			All	Providers				Page:	2
02601	- Panoramic Quantity:	1444	Total:	131,903.27	Average:	91.34	Percent:	2.48		
02931	- Tomography X-F Quantity:	Ray-1 film 14	Total:	1,154.07	Average:	82.43	Percent:	0.02		
02932	- Tomography X-F Quantity:	Ray-2 films 14	Total:	1,347.19	Average:	96.22	Percent:	0.03		
02933	- Tomography X-F Quantity:	Ray-3 films 3	Total:	285.00	Average:	95.00	Percent:	0.01		
02934	- Tomography X-F Quantity:	Ray-4 films 252	Total:	24,720.12	Average:	98.09	Percent:	0.46		
04221	- Pulp Vitality Tes Quantity:	t (one unit) 39	Total:	1,303.85	Average:	33.43	Percent:	0.02		
04501	- Pulp Vitality 1 u Quantity:	nit 7	Total:	526.67	Average:	75.23	Percent:	0.01		
04921	- Casts, Diagnost Quantity:	ic, Mounted 1	Total:	0.00	Average:	0.00	Percent:	0.00		
06933	- Tomography (te Quantity:	ch only), 3 views 1	S Total:	75.00	Average:	75.00	Percent:	0.00		
07011	- CBCT, small fiel Quantity:	d 3	Total:	240.00	Average:	80.00	Percent:	0.00		
07041	- CBCT, all, small Quantity:	field 2	Total:	190.00	Average:	95.00	Percent:	0.00		
07043	- CBCT, all, large Quantity:	field(2arches) 1	Total:	50.00	Average:	50.00	Percent:	0.00		
1001	- INSURANCE FOI Quantity:	LOW-UP NOTE 602	Total:	0.00	Average:	0.00	Percent:	0.00		
1002	- MISSED APPOIN Quantity:	T FOLLOW-UP ( 725	CALL Total:	0.00	Average:	0.00	Percent:	0.00		
11101	- Polishing 1U Quantity:	673	Total:	41,841.28	Average:	62.17	Percent:	0.79		
11107	- Polishing 1/2 U Quantity:	2041	Total:	64,794.29	Average:	31.74	Percent:	1.22		
11111	- Scaling 1U Quantity:	217	Total:	15,326.14	Average:	70.62	Percent:	0.29		
11112	- Scaling 2U Quantity:	526	Total:	74,443.77	Average:	141.52	Percent:	1.40		
11113	- Scaling 3U Quantity:	1223	Total:	260,828.25	Average:	213.26	Percent:	4.89		
11114	- Scaling 4U Quantity:	1152	Total:	328,219.56	Average:	284.91	Percent:	6.16		
11115	- Scaling 5U Quantity:	222	Total:	78,908.15	Average:	355.44	Percent:	1.48		

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	20/10/2022			All	Providers				Page:	3
11116	- Scaling 6U Quantity:	49	Total:	20,985.87	Average:	428.28	Percent:	0.39		
11117	- Scaling 1/2 U Quantity:	1250	Total:	44,493.39	Average:	35.59	Percent:	0.83		
12111	- Flouride Rinse Quantity:	166	Total:	5,107.54	Average:	30.76	Percent:	0.10		
12112	- FL Gel or foam Quantity:	1781	Total:	54,182.28	Average:	30.42	Percent:	1.02		
12113	- FL Varnish Quantity:	32	Total:	1,000.18	Average:	31.25	Percent:	0.02		
13401	- Sealants-1st too Quantity:	th 380	Total:	13,102.56	Average:	34.48	Percent:	0.25		
13409	- Sealants-add too Quantity:	oth 145	Total:	2,512.72	Average:	17.32	Percent:	0.05		
13410	- Prev Restorative Quantity:	Resin 1	Total:	172.00	Average:	172.00	Percent:	0.00		
13411	- Pr Rest Quantity:	2	Total:	151.48	Average:	75.74	Percent:	0.00		
13601	- Top Appl - Hard <sup>*</sup> Quantity:	Γissue-AntiMi 3	c1 Total:	227.78	Average:	75.92	Percent:	0.00		
13801	- Aesthetic Recon Quantity:	tour-1 u 5	Total:	520.00	Average:	104.00	Percent:	0.01		
14611	- Upper Night Gua Quantity:	rd 32	Total:	14,216.44	Average:	444.26	Percent:	0.27		
14612	- Lower Mouth Gu Quantity:	ard 37	Total:	15,999.60	Average:	432.42	Percent:	0.30		
15101	- Sp. Main. Fixed Quantity:	Jnilateral 3	Total:	791.13	Average:	263.71	Percent:	0.01		
15103	- Sp Main Fixed B Quantity:	ilateral 26	Total:	9,058.68	Average:	348.41	Percent:	0.17		
15601	- Sp. Main. Mainte Quantity:	nance 1	Total:	89.02	Average:	89.02	Percent:	0.00		
15604	- Removal, Fixed S Quantity:	Space Main 2 4	nd D Total:	333.50	Average:	83.37	Percent:	0.01		
16101	- Refinish Rest 1u Quantity:	35	Total:	2,703.32	Average:	77.23	Percent:	0.05		
16102	- Refinish Rest 2 ເ Quantity:	ı 2	Total:	311.60	Average:	155.80	Percent:	0.01		
16104	- 3 MON HYG REC Quantity:	95	Total:	647.52	Average:	6.81	Percent:	0.01		
16105	- 4 MON HYG REC Quantity:	ALL 1222	Total:	0.00	Average:	0.00	Percent:	0.00		

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	20/10/2022		All P	Providers			Page:	4
16106	- 6 MON HYG RECALL Quantity: 1338	Total:	0.00	Average:	0.00	Percent:	0.00	
16107	- 9 MON HYG RECALL Quantity: 10	Total:	0.00	Average:	0.00	Percent:	0.00	
16108	- NEEDS FINISH HYG Quantity: 310	Total:	0.00	Average:	0.00	Percent:	0.00	
16202	- Disking of teeth, Interproximal Quantity: 1	Total:	153.76	Average:	153.76	Percent:	0.00	
16301	- Asthetic Recontour-1u Quantity: 2	Total:	197.60	Average:	98.80	Percent:	0.00	
16511	- Occlusal Adj 1 u Quantity: 34	Total:	3,124.66	Average:	91.90	Percent:	0.06	
20111	- ZOE Caries/Pain Cont Quantity: 187	Total:	30,320.15	Average:	162.13	Percent:	0.57	
21124	- Am Bond Prim 4 Surf Quantity: 3	Total:	781.11	Average:	260.37	Percent:	0.01	
22211	- S.S. Cr. Prim Post Quantity: 5	Total:	1,030.64	Average:	206.12	Percent:	0.02	
22311	- S.S. Cr Perm Post Quantity: 3	Total:	653.00	Average:	217.66	Percent:	0.01	
22401	- Plastic Cr. Prim Ant Quantity: 4	Total:	758.48	Average:	189.62	Percent:	0.01	
23101	- Comp Perm Ant 1 Su Quantity: 1	Total:	100.00	Average:	100.00	Percent:	0.00	
23102	- Comp Perm Ant 2 Su Quantity: 1	Total:	138.70	Average:	138.70	Percent:	0.00	
23111	- Comp perm ant. ac 1 sur Quantity: 349	Total:	50,462.89	Average:	144.59	Percent:	0.95	
23112	- Comp perm ant ac 2 Sur Quantity: 268	Total:	46,429.74	Average:	173.24	Percent:	0.87	
23113	- Comp perm ant ac 3 Sur Quantity: 218	Total:	43,313.80	Average:	198.68	Percent:	0.81	
23114	- Comp perm ant ac 4 Sur Quantity: 236	Total:	60,776.67	Average:	257.52	Percent:	1.14	
23115	- Comp perm ant ac 5 Sur Quantity: 157	Total:	50,404.71	Average:	321.04	Percent:	0.95	
23223	- Comp prm mol 3 Sur Quantity: 1	Total:	199.38	Average:	199.38	Percent:	0.00	
23311	- Comp perm bi ac 1 Su Quantity: 409	Total:	61,822.85	Average:	151.15	Percent:	1.16	
23312	- Comp perm bi ac 2 Sur Quantity: 653	Total:	136,835.93	Average:	209.54	Percent:	2.57	

#### **Delta Dental**

Date:	20/10/2022			All	Providers			Page	: 5
23313	- Comp perm bi ac 3 Quantity:	3 <b>Sur</b> 280	Total:	69,102.23	Average:	246.79	Percent:	1.30	
23314	- Comp perm bi ac 4 Quantity:	<b>Sur</b> 50	Total:	15,076.96	Average:	301.53	Percent:	0.28	
23315	- Comp perm bi ac t Quantity:	5 Sur 24	Total:	7,627.91	Average:	317.82	Percent:	0.14	
23321	- Comp perm mol ad Quantity:	640	Total:	100,891.53	Average:	157.64	Percent:	1.89	
23322	- Comp perm mol ad Quantity:	2 <b>Sur</b> 822	Total:	183,717.52	Average:	223.50	Percent:	3.45	
23323	- Comp perm mol ad Quantity:	3 Sur 444	Total:	116,500.97	Average:	262.38	Percent:	2.19	
23324	- Comp perm mol ad Quantity:	2 <b>4 Sur</b> 176	Total:	56,876.55	Average:	323.16	Percent:	1.07	
23325	- Comp Per Mol ac & Quantity:	<b>5 Surf</b> 93	Total:	34,246.41	Average:	368.24	Percent:	0.64	
23411	- Comp prim ant ac Quantity:	<b>1 Sur</b> 6	Total:	886.62	Average:	147.77	Percent:	0.02	
23412	- Comp prim ant ac Quantity:	<b>2 Sur</b> 14	Total:	2,354.49	Average:	168.17	Percent:	0.04	
23413	- Comp prim ant ac Quantity:	3 Sur 4	Total:	757.59	Average:	189.39	Percent:	0.01	
23414	- Comp prim ant ac Quantity:	<b>4 Sur</b> 1	Total:	233.69	Average:	233.69	Percent:	0.00	
23415	- Comp prim ant ac Quantity:	<b>5 Sur</b> 2	Total:	610.92	Average:	305.46	Percent:	0.01	
23511	- Comp prim post ac Quantity:	21 <b>S</b> u 42	Total:	6,291.13	Average:	149.78	Percent:	0.12	
23512	- Comp prim Post a Quantity:	c <b>2 Sur</b> 139	Total:	26,261.79	Average:	188.93	Percent:	0.49	
23513	- Comp prim Post a Quantity:	c <b>3 Sur</b> 51	Total:	12,605.51	Average:	247.16	Percent:	0.24	
23514	- Comp prim post ac Quantity:	2 <b>4 Sur</b> 7	Total:	2,070.77	Average:	295.82	Percent:	0.04	
23602	- Comp Core Crown Quantity:	Acid Etch/Bo 28	ond Total:	7,149.84	Average:	255.35	Percent:	0.13	
25511	- Onlay, Metal, per p Quantity:	ost tooth 1	Total:	0.00	Average:	0.00	Percent:	0.00	
25713	- Indirect P&C Sep F Quantity:	Proc 3 sec 1	Total:	547.53	Average:	547.53	Percent:	0.01	
25731	- Post Prefab 1 Quantity:	15	Total:	2,423.66	Average:	161.57	Percent:	0.05	

#### **Delta Dental**

Date:	20/10/2022		All F	Providers			Page	e: 6
27125	- Cr Plastic Direct Implant Supp. Quantity: 1	Total:	200.00	Average:	200.00	Percent:	0.00	
27201	- Cr Porc Jacket Quantity: 203	Total:	137,268.99	Average:	676.20	Percent:	2.58	
27202	- Cr Porc Jacket Comp Quantity: 4	Total:	3,000.00	Average:	750.00	Percent:	0.06	
27205	- Crown, Porc/Cer-Implant Supp- Quantity: 24	+L Total:	16,161.00	Average:	673.37	Percent:	0.30	
27211	- Cr Porc Fused Metal Quantity: 13	Total:	7,512.00	Average:	577.84	Percent:	0.14	
27215	- Cr Porc to Metal att Implant Quantity: 163	Total:	103,708.96	Average:	636.25	Percent:	1.95	
27301	- Cr Full Cast Quantity: 1	Total:	680.00	Average:	680.00	Percent:	0.01	
27602	- Veneer Porc ac et Quantity: 28	Total:	18,230.00	Average:	651.07	Percent:	0.34	
27801	- Recontour, exist cr 1 u Quantity: 2	Total:	162.10	Average:	81.05	Percent:	0.00	
27809	- Recontour,cr ea add u Quantity: 5	Total:	350.00	Average:	70.00	Percent:	0.01	
29101	- Recement-1 unit Quantity: 28	Total:	2,195.60	Average:	78.41	Percent:	0.04	
29102	- Recement-2 units Quantity: 54	Total:	9,527.13	Average:	176.42	Percent:	0.18	
29103	- Recement-3 units Quantity: 1	Total:	279.54	Average:	279.54	Percent:	0.01	
29302	- Removal In/On/Cr/Ven -2 u Quantity: 1	Total:	184.20	Average:	184.20	Percent:	0.00	
29314	- Remov ImplantSup Crown 4 un Quantity: 2	its Total:	650.00	Average:	325.00	Percent:	0.01	
32222	- Pulpotomy Perm Molar Quantity: 1	Total:	173.35	Average:	173.35	Percent:	0.00	
32231	- Pulpotomy Prim Quantity: 9	Total:	1,486.08	Average:	165.12	Percent:	0.03	
32311	- Pulpectomy, Perm/Ret Prim 1 C Quantity: 3	an Total:	471.39	Average:	157.13	Percent:	0.01	
32312	- Pulpectomy, Perm/Ret Prim 2 C Quantity: 1	an Total:	193.98	Average:	193.98	Percent:	0.00	
32313	- Pulpectomy, Perm/Ret Prim 3 C Quantity: 6	an Total:	1,611.64	Average:	268.60	Percent:	0.03	
32314	- Pulpectomy, Perm/Ret Prim 4 C Quantity: 1	an Total:	298.00	Average:	298.00	Percent:	0.01	

#### **Delta Dental**

Date:	20/10/2022		All	Providers			Pag	<b>je:</b> 7
32321	- Pulpectomy, Prim Ant Quantity: 1	Total:	128.27	Average:	128.27	Percent:	0.00	
32322	- Pulpectomy, Prim Post Quantity: 1	Total:	240.55	Average:	240.55	Percent:	0.00	
33111	- One canal Perm/Ret Prim Quantity: 83	Total:	57,259.71	Average:	689.87	Percent:	1.07	
33112	- One Canal Perm/Ret Prim Diff Quantity: 4	Total:	3,777.81	Average:	944.45	Percent:	0.07	
33115	- 1 Canal Retreatment of Prev. Tr Quantity: 1	Total:	970.36	Average:	970.36	Percent:	0.02	
33121	- 2 Canal Perm/Ret Prim Quantity: 23	Total:	22,081.88	Average:	960.08	Percent:	0.41	
33122	- 2 Canal Perm/Ret Prim Diff Quantity: 2	Total:	2,628.33	Average:	1,314.16	Percent:	0.05	
33131	- 3 Canal Perm/Ret Prim Quantity: 31	Total:	33,730.47	Average:	1,088.07	Percent:	0.63	
33132	- 3 Canal Perm/Ret Prim Diff Quantity: 2	Total:	3,035.30	Average:	1,517.65	Percent:	0.06	
33141	- 4+ Canal Perm/Ret Prim Quantity: 10	Total:	14,310.46	Average:	1,431.04	Percent:	0.27	
39201	- O&D Ant/Bic Quantity: 1	Total:	82.57	Average:	82.57	Percent:	0.00	
39202	- O&D Mol Quantity: 10	Total:	811.93	Average:	81.19	Percent:	0.02	
39211	- O&D Thro Art Cr. Ant/Bic Quantity: 1	Total:	87.81	Average:	87.81	Percent:	0.00	
41301	- Desensitize 1u Quantity: 76	Total:	6,434.41	Average:	84.66	Percent:	0.12	
41310	- Acrylic with Wrought flipper Quantity: 1	Total:	250.00	Average:	250.00	Percent:	0.00	
41611	- Immed Acrylic Partial with Wrou Quantity: 2	Total:	350.00	Average:	175.00	Percent:	0.01	
42541	- Osseous, Allograft 1 site +E Quantity: 11	Total:	6,253.66	Average:	568.51	Percent:	0.12	
42552	- Allograft per Site +E Quantity: 1	Total:	350.00	Average:	350.00	Percent:	0.01	
42621	- Grafts/Osseous Allograft Per Si Quantity: 45	Total:	13,495.00	Average:	299.88	Percent:	0.25	
42631	- Graft Osseous Xenograft /Site+E Quantity: 2	Total:	800.00	Average:	400.00	Percent:	0.02	
43221	- Perio Splint/Enamel per joint Quantity: 4	Total:	330.20	Average:	82.55	Percent:	0.01	

#### **Delta Dental**

Date:	20/10/2022		All Prov	/iders			Page:	8
43421	- Rt Planing 1 u Quantity: 14	Total:	1,023.02	Average:	73.07	Percent:	0.02	
43422	- Rt Planing 2 u Quantity: 10	Total:	1,471.48	Average:	147.14	Percent:	0.03	
43423	- Rt Planing 3 u Quantity: 1	Total:	236.46	Average:	236.46	Percent:	0.00	
43427	- Root Planning 1/2 U Quantity: 7	Total:	266.99	Average:	38.14	Percent:	0.01	
5004	- INACTIVATED SCAN CHART BIN Quantity: 2	44 Total:	0.00	Average:	0.00	Percent:	0.00	
51302	- Dent Imed Man Quantity: 1	Total:	878.45	Average:	878.45	Percent:	0.02	
51601	- Dent Tran Max Quantity: 1	Total:	606.81	Average:	606.81	Percent:	0.01	
51911	- Comp Dent Att to Imp Max Quantity: 1	Total:	5,000.00	Average:	5,000.00	Percent:	0.09	
52101	- Dent Part Acry Max Quantity: 5	Total:	1,473.02	Average:	294.60	Percent:	0.03	
52102	- Dent Part Acry Man Quantity: 1	Total:	252.90	Average:	252.90	Percent:	0.00	
52111	- Dent Part Acry Max Tran Quantity: 15	Total:	4,309.62	Average:	287.30	Percent:	0.08	
52112	- Dent Part Acry Man Tran Quantity: 1	Total:	243.40	Average:	243.40	Percent:	0.00	
52201	- Dent Part Acry Res Max Quantity: 2	Total:	1,505.80	Average:	752.90	Percent:	0.03	
52301	- Dent,part,acry,clsp-Max Quantity: 1	Total:	850.00	Average:	850.00	Percent:	0.02	
53101	- Cast Par Dent Free Max Quantity: 2	Total:	1,913.77	Average:	956.88	Percent:	0.04	
53102	- Cast Par Dent Free Mand Quantity: 1	Total:	877.48	Average:	877.48	Percent:	0.02	
53201	- Dent,Part Th Borne max Quantity: 6	Total:	6,121.64	Average:	1,020.27	Percent:	0.11	
53202	- Dent,Part Th Borne Mand Quantity: 2	Total:	2,052.28	Average:	1,026.14	Percent:	0.04	
53211	- Imm Dent Part Toothborn Max Quantity: 1	Total:	1,040.18	Average:	1,040.18	Percent:	0.02	
53212	- Imm Dent Part Toothborn Mand Quantity: 1	Total:	1,001.14	Average:	1,001.14	Percent:	0.02	
53221	- Part/Dnt.T.Borne Max. Equilib Quantity: 1	Total:	1,888.40	Average:	1,888.40	Percent:	0.04	

#### **Delta Dental**

Date:	20/10/2022			All	Providers				Page:	9
54201	- Dent,adj 1 unit Quantity:	1	Total:	75.70	Average:	75.70	Percent:	0.00		
54202	- Dent,adj 2 units Quantity:	1	Total:	151.40	Average:	151.40	Percent:	0.00		
59311	- Dent Part Acrylic I Quantity:	<b>M Max</b> 1	Total:	1,050.00	Average:	1,050.00	Percent:	0.02		
6000	- ADMIN A Quantity:	474	Total:	0.00	Average:	0.00	Percent:	0.00		
6002	- ADMIN C Quantity:	1	Total:	0.00	Average:	0.00	Percent:	0.00		
6003	- ADMIN D Quantity:	1	Total:	0.00	Average:	0.00	Percent:	0.00		
6015	- PT LAB MAILED O Quantity:	<b>U</b> Т 2	Total:	0.00	Average:	0.00	Percent:	0.00		
6017	- RECARE SET UP L Quantity:	JPDATED 22	Total:	0.00	Average:	0.00	Percent:	0.00		
62501	- Pontics, Porc Fus Quantity:	ed to Metal 12	Total:	8,802.84	Average:	733.57	Percent:	0.17		
62502	- Pontics, Porc Alui Quantity:	ninous 417	Total:	329,302.42	Average:	789.69	Percent:	6.18		
62701	- Pontics, Acrylic P Quantity:	last Comp 8	Total:	2,546.32	Average:	318.29	Percent:	0.05		
66211	- Remov, bridge-1 u Quantity:	3	Total:	284.37	Average:	94.79	Percent:	0.01		
66212	- Remov, bridge-2 ι Quantity:	15	Total:	2,585.00	Average:	172.33	Percent:	0.05		
66301	- Bridge, Repairs 1 Quantity:	unit + L 1	Total:	88.84	Average:	88.84	Percent:	0.00		
66302	- Bridge, Repair 2 u Quantity:	nits + L 1	Total:	177.68	Average:	177.68	Percent:	0.00		
67101	- Bridge Ret. Acr. P Quantity:	roc + L 2	Total:	751.00	Average:	375.50	Percent:	0.01		
67131	- Bridge Retainer In Quantity:	dir. 1 th +L 4	Total:	2,084.48	Average:	521.12	Percent:	0.04		
67201	- Bridge Ret. Porc/0 Quantity:	Cer. +L 23	Total:	18,714.50	Average:	813.67	Percent:	0.35		
67205	- Retainer,Porc/Cer Quantity:	Implant-supp 14	Total:	9,493.52	Average:	678.10	Percent:	0.18		
67211	- Bridge Ret. Porc/0 Quantity:	Cer. MtI +L 14	Total:	10,757.10	Average:	768.36	Percent:	0.20		
67221	- Br.Ret. Porc Att to Quantity:	<b>Imp 1 th+L</b> 32	Total:	21,525.58	Average:	672.67	Percent:	0.40		

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	20/10/2022		All F	Providers			Page:	10
67229	- Br.Ret. Porc Att to Imp,ad.th+L Quantity: 2	Total:	1,219.00	Average:	609.50	Percent:	0.02	
69831	- Remov,implant screw-1 unit Quantity: 1	Total:	80.00	Average:	80.00	Percent:	0.00	
69841	- Screw reinsert-1 unit + L Quantity: 1	Total:	80.00	Average:	80.00	Percent:	0.00	
71101	- Removal Erup. Th.Uncomp 1 to Quantity: 1307	oth Total:	181,828.88	Average:	139.11	Percent:	3.41	
71109	- Removal Erupt, Th,Uncomp add Quantity: 9	l th Total:	1,261.89	Average:	140.21	Percent:	0.02	
71201	- Removal Erupt. Th Surg. Quantity: 1160	Total:	294,192.32	Average:	253.61	Percent:	5.52	
71211	- Sectioning of Tth for Removal Quantity: 2	Total:	572.90	Average:	286.45	Percent:	0.01	
72111	- Removal, impact, soft tissue Quantity: 3	Total:	768.44	Average:	256.14	Percent:	0.01	
72211	- Removal, Part Bone Imp. Quantity: 89	Total:	33,800.06	Average:	379.77	Percent:	0.63	
72221	- Removal, Comp. Bone Imp. Quantity: 50	Total:	24,123.10	Average:	482.46	Percent:	0.45	
72229	- Removal, Comp Bone Imp Add Quantity: 1	Total:	519.48	Average:	519.48	Percent:	0.01	
72231	- Remov,impact,diff-1 tooth Quantity: 27	Total:	18,964.57	Average:	702.39	Percent:	0.36	
72311	- Res.Root Erupt 1 th Quantity: 23	Total:	2,743.20	Average:	119.26	Percent:	0.05	
72321	- Rem. Res.Root Soft Cov add th Quantity: 1	Total:	177.12	Average:	177.12	Percent:	0.00	
72331	- Rem. Res.Root Bone Cov 1 tool Quantity: 1	th Total:	259.74	Average:	259.74	Percent:	0.00	
72411	- Simp Ridge Preservation 1st Th Quantity: 43	Total:	13,488.01	Average:	313.67	Percent:	0.25	
72419	- Simple Ridge Preservation Add Quantity: 20	Total:	4,020.18	Average:	201.00	Percent:	0.08	
72421	- Alveolar Bone Preservation Quantity: 11	Total:	3,385.01	Average:	307.72	Percent:	0.06	
72429	- Alveolar bone pres add tooth Quantity: 7	Total:	2,201.75	Average:	314.53	Percent:	0.04	
72431	- Alveolar - Xenograft 1st th +E Quantity: 32	Total:	10,229.60	Average:	319.67	Percent:	0.19	
72439	- Alveolar - Xenograft ea+ th +E Quantity: 41	Total:	12,945.05	Average:	315.73	Percent:	0.24	

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	20/10/2022		All	Providers				Page:	11
72521	- Surg Exp Tooth Hard Tis Cov Quantity: 1	Total:	424.94	Average:	424.94	Percent:	0.01		
73111	- Alveoplasty w. Ext. 1 sext. Quantity: 4	Total:	467.12	Average:	116.78	Percent:	0.01		
73121	- Alveoplasty, 1st sext. Quantity: 2	Total:	622.32	Average:	311.16	Percent:	0.01		
73153	- Torus Mand, Uni, Excision Quantity: 2	Total:	574.97	Average:	287.48	Percent:	0.01		
73154	- Torus Mand, Bilat, Excision Quantity: 4	Total:	2,249.92	Average:	562.48	Percent:	0.04		
73161	- Remov,bone-exosto-per quadra Quantity: 1	ant Total:	389.59	Average:	389.59	Percent:	0.01		
73172	- Bone-Bilateral, Reduction Quantity: 1	Total:	454.63	Average:	454.63	Percent:	0.01		
73181	- Aug/Bone Unilateral Quantity: 1	Total:	150.00	Average:	150.00	Percent:	0.00		
74403	- Xenograft Maxil/Mand /site+E Quantity: 1	Total:	350.00	Average:	350.00	Percent:	0.01		
77111	- PROGRESS NOTES SUMMARY Quantity: 4159	Total:	0.00	Average:	0.00	Percent:	0.00		
79352	- Sinus Augmentation Lateral Ap Quantity: 9	pr Total:	7,500.00	Average:	833.33	Percent:	0.14		
79354	- Indirect Infer App Autograft +E Quantity: 2	Total:	1,100.00	Average:	550.00	Percent:	0.02		
79355	- Sinus agumentation-Inferior ap Quantity: 5	p Total:	2,375.00	Average:	475.00	Percent:	0.04		
79912	- Implants Blade Mandib Quantity: 2	Total:	1,900.00	Average:	950.00	Percent:	0.04		
79931	- Surg. Inst. Imp. w/ Cover Screw Quantity: 345	Total:	304,610.00	Average:	882.92	Percent:	5.72		
79932	- Implant Screw & Tripoidal Mane Quantity: 16	d Total:	14,005.00	Average:	875.31	Percent:	0.26		
79934	- Endosseous-2nd stage,Mand Quantity: 93	Total:	47,891.00	Average:	514.95	Percent:	0.90		
79951	- Implant First Stage (Max) Quantity: 60	Total:	54,650.00	Average:	910.83	Percent:	1.03		
79952	- Endosseous-1st stage,Mand Quantity: 112	Total:	103,100.00	Average:	920.53	Percent:	1.93		
79953	- Implant Second Stage (Max) Quantity: 24	Total:	12,200.00	Average:	508.33	Percent:	0.23		
79961	- Remov implant, Uncomp Quantity: 6	Total:	431.00	Average:	71.83	Percent:	0.01		

#### **Delta Dental**

Date:	20/10/2022		All F	Providers			Page:	12
79962	- Remov implant, Complicated Quantity: 4	Total:	987.00	Average:	246.75	Percent:	0.02	
80000	- Start/Continued ortho Quantity: 149	Total:	21,787.49	Average:	146.22	Percent:	0.41	
80001	- SENT PATIENT STATEMENT Quantity: 2	Total:	0.00	Average:	0.00	Percent:	0.00	
80003	- STATEMENT SENT Quantity: 1172	Total:	62.46	Average:	0.05	Percent:	0.00	
80010	- STATEMENT SENT-FM Quantity: 3	Total:	0.00	Average:	0.00	Percent:	0.00	
80651	- Recement Appl. 1 unit Quantity: 1	Total:	87.38	Average:	87.38	Percent:	0.00	
80671	- Rem Fixed Appl. 1 unit Quantity: 1	Total:	250.00	Average:	250.00	Percent:	0.00	
83101	- Retention, Appl. Rev. max Quantity: 4	Total:	659.54	Average:	164.88	Percent:	0.01	
83202	- Retention Fixed Appl.mand. Quantity: 3	Total:	925.86	Average:	308.62	Percent:	0.02	
84101	- Perm Dent. Class I Malocclus Quantity: 6	Total:	18,967.00	Average:	3,161.16	Percent:	0.36	
84201	- Perm Dent Class II Malocclus Quantity: 1	Total:	2,000.00	Average:	2,000.00	Percent:	0.04	
84401	- Malocclus, no complete bandii Quantity: 6	ng Total:	1,200.00	Average:	200.00	Percent:	0.02	
88012	- MAIL RETURNED Quantity: 18	Total:	0.00	Average:	0.00	Percent:	0.00	
88025	- Pre-auth/response back from i Quantity: 821	ns Total:	0.00	Average:	0.00	Percent:	0.00	
88026	- No operating phone number Quantity: 10	Total:	0.00	Average:	0.00	Percent:	0.00	
88029	- Phone # out of service Quantity: 16	Total:	0.00	Average:	0.00	Percent:	0.00	
882	- POST OP CHECK Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
88230	- INACTIVATED CASE BIN# AA Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
88267	- INACTIVATED CASE BIN- JJJ Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
88274	- INACTIVATED CASE BIN-OOO Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
88306	- INACTIVED CASE BIN 88306 Quantity: 59	Total:	0.00	Average:	0.00	Percent:	0.00	
ı								

#### **Delta Dental**

Date	20/10/2022			All Provid	ers				Page:	13
88307	- INACTIVATED CASI Quantity:	<b>E BIN# 88307</b> 49	Total:	0.00	Average:	0.00	Percent:	0.00		
88308	- INACTIVATED CASI Quantity:	<b>E BIN#88308</b> 50	Total:	0.00	Average:	0.00	Percent:	0.00		
88309	- INACTIVATED CAS Quantity:	E BIN#88309 32	Total:	0.00	Average:	0.00	Percent:	0.00		
88310	- INACTIVIATED CAS Quantity:	33	) Total:	0.00	Average:	0.00	Percent:	0.00		
88311	- INACTIVATED CASI Quantity:	E <b>BIN#88311</b> 31	Total:	0.00	Average:	0.00	Percent:	0.00		
88312	- INACTIVIATED CAS Quantity:	<b>SE BIN#88312</b> 38	Total:	0.00	Average:	0.00	Percent:	0.00		
88313	- INACTIVIATED CAS Quantity:	SE BIN#88313 21	Total:	0.00	Average:	0.00	Percent:	0.00		
88314	- INACTIVIATED CAS Quantity:	SE BIN#88314 27	Total:	0.00	Average:	0.00	Percent:	0.00		
88315	- INACTIVIATED CAS Quantity:	<b>SE BIN #88315</b> 20	5 Total:	0.00	Average:	0.00	Percent:	0.00		
88316	- INACTIVIATED CAS Quantity:	<b>SE BIN #88316</b> 31	S Total:	0.00	Average:	0.00	Percent:	0.00		
88317	- INACTIVIATED CAS Quantity:	<b>SE BIN#88317</b> 32	Total:	0.00	Average:	0.00	Percent:	0.00		
88318	- INACTIVATED CAS Quantity:	<b>E BIN#88318</b> 38	Total:	0.00	Average:	0.00	Percent:	0.00		
88319	- INACTIVIATED CAS Quantity:	<b>SE BIN#88319</b> 53	Total:	0.00	Average:	0.00	Percent:	0.00		
88320	- INACTIVIATED CAS Quantity:	<b>SE BIN #88320</b> 46	) Total:	0.00	Average:	0.00	Percent:	0.00		
88321	- INACTIVIATED CAS Quantity:	<b>SE BIN #8832</b> 1 31	l Total:	0.00	Average:	0.00	Percent:	0.00		
88322	- INACTIVATED CAS Quantity:	<b>E BIN#88322</b> 58	Total:	0.00	Average:	0.00	Percent:	0.00		
88323	- INACTIVIATED CAS Quantity:	<b>SE BIN #88323</b> 98	3 Total:	0.00	Average:	0.00	Percent:	0.00		
88324	- INACTIVATED CAS Quantity:	<b>E BIN#88324</b> 52	Total:	0.00	Average:	0.00	Percent:	0.00		
88887	- PT CANCELLED A Quantity:	<b>PPT</b> 998	Total:	0.00	Average:	0.00	Percent:	0.00		
88888	- NO SHOW APPT Quantity:	329	Total:	0.00	Average:	0.00	Percent:	0.00		
902	- 6 MTH DENTIST REG Quantity:	CALL 12	Total:	0.00	Average:	0.00	Percent:	0.00		

#### **Delta Dental**

#### **All Codes** All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date	20/10/2022			All Pro	viders			Page:	14
904	- 12 MTH DENTIST RE Quantity:	ECALL 22	Total:	0.00	Average:	0.00	Percent:	0.00	
912	- 18MTH DENTIST RE Quantity:	CALL 1	Total:	0.00	Average:	0.00	Percent:	0.00	
913	- 24 MTH DENTIST RE Quantity:	ECALL 27	Total:	0.00	Average:	0.00	Percent:	0.00	
914	- 16MTH DENTIST RE Quantity:	CALL 1	Total:	0.00	Average:	0.00	Percent:	0.00	
92411	- Nitrous Oxide 1U Quantity:	21	Total:	1,166.06	Average:	55.52	Percent:	0.02	
92412	- Nitrous Oxide 2U Quantity:	51	Total:	4,281.91	Average:	83.95	Percent:	0.08	
92413	- Nitrous Oxide 3U Quantity:	40	Total:	4,697.60	Average:	117.44	Percent:	0.09	
92414	- Nitrous Oxide 4U Quantity:	67	Total:	9,559.35	Average:	142.67	Percent:	0.18	
92415	- Nitrous Oxide 5U Quantity:	39	Total:	6,875.59	Average:	176.29	Percent:	0.13	
92416	- Nitrous Oxide 6U Quantity:	51	Total:	10,146.44	Average:	198.94	Percent:	0.19	
92417	- Nitrous Oxide 7U Quantity:	14	Total:	3,251.76	Average:	232.26	Percent:	0.06	
92418	- Nitrous Oxide 8U Quantity:	63	Total:	16,685.50	Average:	264.84	Percent:	0.31	
92421	- Oral Sedative Drug Quantity:	j-1 unit 2	Total:	107.14	Average:	53.57	Percent:	0.00	
92424	- Oral Sedative Drug Quantity:	<b>-4 units</b> 10	Total:	939.28	Average:	93.92	Percent:	0.02	
92425	- Oral Sedation, 5 ur Quantity:	nits 3	Total:	338.79	Average:	112.93	Percent:	0.01	
92426	- Oral Sedative Drug Quantity:	<b>j-6 Units</b> 17	Total:	2,086.75	Average:	122.75	Percent:	0.04	
92427	- Oral Sedation, 7 ur Quantity:	nits 2	Total:	296.06	Average:	148.03	Percent:	0.01	
92428	- Oral Sedation, 8 ur Quantity:	n <b>its</b> 9	Total:	1,357.45	Average:	150.82	Percent:	0.03	
92431	- Intravenous Sedati Quantity:	on 1U 1	Total:	30.00	Average:	30.00	Percent:	0.00	
92436	- Intravenous Sedati Quantity:	on 6U 11	Total:	4,475.00	Average:	406.81	Percent:	0.08	
92438	- Intravenous Sedati Quantity:	on 8U 17	Total:	6,650.00	Average:	391.17	Percent:	0.12	

#### **Delta Dental**

# All Codes All Billing Types, 01/10/2021 - 30/09/2022 All Providers

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20/10/2022

Date:

- Iv Sedation-ABC-GWL-MANULIFE 92448 Quantity: Total: 6.051.03 Average: 465.46 Percent: 0.11 - Iv Sedation-Green Shield 92458 Quantity: Total: 1,250.00 Average: 416.66 Percent: 0.02 - Oral Sedative Drugs 92461 Quantity: Total: 30.00 Average: 15.00 Percent: 0.00 - Payment ortho Tx in progress 93331 Quantity: Total: 680.55 Average: 136.11 Percent: 0.01 - SPECIFIC TREATMENT PLAN NOTES 95001 Quantity: 0.00 0.00 Percent: 0.00 5 Total: Average: - DELTA TO CALL PT 95003 Total: 0.00 0.00 Percent: 0.00 Quantity: Average: 95004 - Pt will be calling for Appt 0.00 0.00 0.00 Quantity: Total: Average: Percent: 3721 - PATEINT PRE-AUTH SENT 95040 Quantity: 469 Total: 0.00 Average: 0.00 Percent: 0.00 - FINANCIAL ARRANGEMENTS 95043 0.00 0.00 Quantity: 17 Total: Average: 0.00 Percent: 96101 - Prescription, Emergency Quantity: Total: 37.52 Average: 37.52 Percent: 0.00 - Bleaching Vital (home) Mand 97122 Quantity: Total: 0.00 Average: 0.00 Percent: 0.00 - VITALITY ELECTRIC TOOTHBRUSH 98005 Quantity: 0.00 Average: 0.00 Percent: 0.00 Total: - "+ L" Commercial Lab Proced 99111 Quantity: Total: 11.026.99 Average: 424.11 Percent: 0.21 - "+ L" In-Office Lab Procedures 99333 Quantity: Total: 1,750,00 Average: 583.33 Percent: 0.03 - "+ E" Additional Expense 99555 Average: Quantity: Total: 4,770.00 318.00 Percent: 0.09 99993 - Recall Telephone call 0.00 0.00 Percent: 0.00 Quantity: 4383 Total: Average: 99111 - Lab Fee Quantity: 665 Total: Average: 251.48 Percent: 167,238.29 3.14 - Lab Fee 99333 Quantity: 1 Total: 30.00 Average: 30.00 Percent: 0.00 99555 - Lab Fee Quantity: 17 Total: 1,895.00 Average: 111.47 Percent: 0.04

TOTAL Production Charges: 5,329,358.40 Average Charge for All Procedures: 98.28



# **SCHEDULE B**

**ACCOUNTANT'S FINANCIAL STATEMENTS** 

# FAISSAL MOUHAMAD PROFESSIONAL CORPORATION Financial Information Year Ended December 31, 2021

#### FAISSAL MOUHAMAD PROFESSIONAL CORPORATION

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#### **COMPILATION ENGAGEMENT REPORT**

To the Shareholders of Faissal Mouhamad Professional Corporation

On the basis of information provided by management, I have compiled the balance sheet of Faissal Mouhamad Professional Corporation as at December 31, 2021, and the statements of income and retained earnings for the year then ended, and Note 1, which describes the basis of accounting applied in the preparation of the compiled financial information ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

I performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires me to comply with relevant ethical requirements. My responsibility is to assist management in the preparation of the financial information.

I did not perform an audit engagement or a review engagement, nor was I required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Calgary, Alberta March 31, 2022 Baccari Professional Corporation CHARTERED PROFESSIONAL ACCOUNTANT

# FAISSAL MOUHAMAD PROFESSIONAL CORPORATION Balance Sheet December 31, 2021

		2021		2020
ASSETS				
CURRENT				
Accounts receivable	\$	193,468	\$	483,545
Inventory		38,215		65,638
Other Receivable		-		70,669
		231,683		619,852
PROPERTY, PLANT AND EQUIPMENT (Net of accumulated				
amortization)		460,800		576,000
DUE FROM RELATED PARTIES		4,684,301		4,457,143
	\$	5,376,784	\$	5,652,995
		2,010,101		0,000,000
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT				
Bank indebtedness	\$	482,539	\$	500,395
Accounts payable	·	18,690	·	11,549
Income taxes payable		55,374		245,258
Credit Card Payable		68,494		71,621
		625,097		828,823
LONG TERM DEBT		40,000		30,000
		665,097		858,823
SHAREHOLDERS' EQUITY				
Share capital		100		100
Retained earnings		4,711,587		4,794,072
		4,711,687		4,794,172
	\$	5,376,784	\$	5,652,995

APPROVED BY THE DIRECTOR	
	Director
	Director

# FAISSAL MOUHAMAD PROFESSIONAL CORPORATION Statement of Income

#### Year Ended December 31, 2021

	2021	2020
TD.DT.G.U.T.	4 4070 570	Φ 0.000.04
TRADE SALES	\$ 4,378,570	\$ 3,028,247
COST OF SALES		
Supplies	725,586	458,519
Dentist Fees	820,831	207,516
Hygienist Fees	270,462	237,73
Laboratory Fees	406,856	166,20°
	2,223,735	1,069,970
GROSS PROFIT (49.21%; 2020 - 64.67%)	2,154,835	1,958,277
EXPENSES		
Salaries and wages	1,105,370	803,058
Rental	152,150	90,33
Amortization of Tangible assets	115,200	144,00
Office	95,754	38,90
Repairs and maintenance	79,318	81,53
Legal fees	73,661	22,06
Employee benefits	61,901	14,16
Interest and bank charges	50,631	30,40
Equipment rentals	39,164	36,18
Insurance	22,248	41,610
Accounting fees	26,575	29,23
Telephone	16,477	1,842
Interest on long term debt	10,373	11,98
Professional Development	9,106	39,749
Professional fees	8,985	-
Business taxes, licenses and memberships	8,162	3,84
Computer-related expenses	7,994	9,29
Bonuses	7,994 7,702	20,58
Other expense	6,830	4,36
Advertising and promotion	3,383	2,079
Utilities	1,493	2,07
Meals and entertainment	1,493 457	1,004
Travel	343	1,004
House Keeping	343	28,80
Donations	•	65,00
Consulting fees	-	7,23
Vehicle	-	7,23. 1,969
	1,903,277	1,529,244
INCOME FROM OPERATIONS	251,558	429,033
	. ,	-,
OTHER INCOME Government subsidies - CEBA	40.000	10.00
	10,000	10,000
Government subsidies - Wages Government subsidies - Province of Alberta	18,989 21,460	70,669 -
	50,449	80,669

(continues)

#### **FAISSAL MOUHAMAD PROFESSIONAL CORPORATION**

#### Statement of Income *(continued)* Year Ended December 31, 2021

	2021	2020
INCOME BEFORE INCOME TAXES	302,007	509,702
INCOME TAXES	33,996	40,518
NET INCOME	\$ 268,011	\$ 469,184

# FAISSAL MOUHAMAD PROFESSIONAL CORPORATION Statement of Retained Earnings Year Ended December 31, 2021

	2021	2020
RETAINED EARNINGS - BEGINNING OF YEAR	\$ 4,794,072	\$ 4,924,844
NET INCOME	268,011	469,184
	5,062,083	5,394,028
DIVIDENDS PAID	(350,496)	(599,956)
RETAINED EARNINGS - END OF YEAR	\$ 4,711,587	\$ 4,794,072

#### FAISSAL MOUHAMAD PROFESSIONAL CORPORATION

#### Notes to Financial Information Year Ended December 31, 2021

#### 1. BASIS OF ACCOUNTING

The basis of accounting applied in the preparation of the balance sheet of Faissal Mouhamad Professional Corporation as at December 31, 2021, and the statements of income and retained earnings for the year then ended is the historical cost basis and reflects cash transactions with the addition of:

- accounts receivable less an allowance for doubtful accounts
- inventory valued at cost
- · accounts payable and accrued liabilities

# Financial Statements Year Ended December 31, 2020

# **Index to Financial Statements**

## Year Ended December 31, 2020

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NOTICE TO READER	
On the basis of information provided by management, I have co Mouhamad Professional Corporation as at December 31, 2020 retained earnings for the year then ended.	
I have not performed an audit or a review engagement in respect accordingly, I express no assurance thereon.	ct of these financial statements and,
Readers are cautioned that these statements may not be appropriate	e for their purposes.
Calgary, Alberta	Pagari Professional Corneration
March 27, 2021	Baccari Professional Corporation Chartered Professional Accountant

#### **Balance Sheet**

#### **December 31, 2020**

	2020	2019
ASSETS		
CURRENT		
Accounts receivable	\$ 483,545	\$ 547,950
Inventory	65,638	63,769
Prepaid expenses Other Receivable	- 70,669	26,399
Offici (Accelvable	70,003	
	619,852	638,118
PROPERTY, PLANT AND EQUIPMENT (Note 1)	576,000	720,000
DUE FROM RELATED PARTIES	•	
DUE FROM RELATED PARTIES	4,074,187	4,489,435
	\$ 5,270,039	\$ 5,847,553
CURRENT Bank indebtedness Accounts payable Income taxes payable Credit Card Payable  LONG TERM DEBT	\$ 500,395 11,549 245,258 71,621 828,823 30,000	\$ 488,563 11,549 345,084 77,413 922,609
	858,823	922,609
SHAREHOLDERS' EQUITY Share capital	100	100
Retained earnings	4,794,072	4,924,844
	4,794,172	4,924,944
	\$ 5,652,995	\$ 5,847,553

Approved by the sole director	
	Director

#### **Statement of Income**

#### Year Ended December 31, 2020

(Unaudited - See Notice To Reader)

		20	2019
TRADE SALES Trade sales	\$ 3,02	28,247	\$ 3,789,289
COST OF SALES			
Supplies	4!	58,519	353,858
Hygienist Fees		37,734	155,730
Dentist Fees		7,516	295,935
Laboratory Fees		66,201	227,756
	1,06	69,970	1,033,279
GROSS PROFIT	1,95	58,277	2,756,010
EXPENSES			
Salaries and wages	80	03,058	1,020,209
Amortization of Tangible assets	14	14,000	180,000
Rental	9	90,333	108,000
Repairs and maintenance	8	31,538	55,187
Donations	(	55,000	20,000
Insurance	4	<b>41,610</b>	26,33
Professional Development		39,749	39,624
Office	3	38,909	49,459
Equipment rentals		36,183	45,533
Interest and bank charges		30,402	32,554
Accounting fees		29,239	29,259
House Keeping		28,800	-
Legal fees		22,068	9,92
Bonuses		20,584	15,536
Employee benefits		14,162	30,160
Interest on long term debt	•	11,981	24,989
Computer-related expenses		9,299	-
Consulting fees		7,232	-
Other expense		4,361	1,64°
Business taxes, licenses and memberships		3,842	3,83
Advertising and promotion		2,079	15,542
Vehicle		1,969	198
Telephone		1,842	1,49
Meals and entertainment		1,004	10,389
	1,52	29,244	1,719,87
INCOME FROM OPERATIONS	42	29,033	1,036,139
OTHER INCOME			
Gain on disposal of assets		-	194,910
Government Subsidies - CEBA	•	10,000	-
Government Subsidies - Wages		70,669	-
		30,669	194,910

(continues)

## Statement of Income *(continued)* Year Ended December 31, 2020

	2020		2019
INCOME BEFORE INCOME TAXES	509,70	2	1,231,049
INCOME TAXES	40,51	3	345,088
NET INCOME	\$ 469,18	4 \$	885,961

## Statement of Retained Earnings Year Ended December 31, 2020

	2020	2019
RETAINED EARNINGS - BEGINNING OF YEAR	\$ 4,924,844	\$ 4,038,883
NET INCOME FOR THE YEAR	469,184	885,961
	5,394,028	4,924,844
DIVIDENDS PAID	(599,956)	
RETAINED EARNINGS - END OF YEAR	\$ 4,794,072	\$ 4,924,844

# FAISSAL MOUHAMAD PROFESSIONAL CORPORATION Schedule to Financial Statements

Year Ended December 31, 2020 (Unaudited - See Notice To Reader)

1.	PROPERTY, PLANT AND EQUIPMEN	IT			
		Cost	 ccumulated mortization	2020 Net book value	2019 Net book value
	Equipment \$	2,174,539	\$ 1,598,539	\$ 576,000	\$ 720,000

# Financial Statements Year Ended December 31, 2019

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NOTICE TO READER	
On the basis of information provided by management, I have co Mouhamad Professional Corporation as at December 31, 2019 retained earnings for the year then ended.	
I have not performed an audit or a review engagement in respect accordingly, I express no assurance thereon.	ct of these financial statements and,
Readers are cautioned that these statements may not be appropriate	e for their purposes.
Calgary, Alberta	Pagari Professional Corneration
June 22, 2020	Baccari Professional Corporation Chartered Professional Accountant

#### **Balance Sheet**

## **December 31, 2019**

	2019	2018
ASSETS		
CURRENT		
Cash	\$ -	\$ 2,587
Accounts receivable	547,950	345,205
Inventory Prepaid expenses	63,778 26,399	62,688
Frepaid expenses	20,399	
	638,127	410,480
PROPERTY, PLANT AND EQUIPMENT (Note 1)	720,000	2,001,818
GOODWILL (Note 2)	-	210,000
DUE FROM RELATED PARTIES	4,489,426	4,461,548
	\$ 5,847,553	\$ 7,083,846
CURRENT Bank indebtedness Accounts payable	\$ 488,563 11,549	\$ 500,000 9,451
Income taxes payable Credit Card Payable	345,084 77,413	37,495 177,627
	922,609	724,573
LONG TERM DEBT	-	2,320,290
	922,609	3,044,863
SHAREHOLDERS' EQUITY		
Share capital Retained earnings	100 4,924,844	100 4,038,883
Totaliou durinigo		
	4,924,944	 4,038,983
	\$ 5,847,553	\$ 7,083,846

Approved by the sole director	
	Director

#### **Statement of Income**

#### Year Ended December 31, 2019

	2019	2018
TRADE SALES		
Trade sales	\$ 3,789,289	\$ 3,103,558
COST OF SALES		
Supplies	353,858	302,452
Dentist Fees	295,935	129,574
Laboratory Fees	227,756	171,025
Hygienist Fees	155,730	136,746
	1,033,279	739,797
GROSS PROFIT	2,756,010	2,363,761
	,, -	, ,
EXPENSES  Calorina and wages	4 020 200	020 625
Salaries and wages	1,020,209	929,625
Amortization of Tangible assets Rental	180,000	502,474
	108,000	175,000 56,226
Repairs and maintenance Office	55,187 49,459	86,829
Equipment rentals	45,439 45,533	45,533
Professional Development	45,533 39,624	2,250
Professional fees	39,186	50,766
Interest and bank charges	32,554	53,002
Employee benefits	30,160	7,896
Insurance	26,335	24,674
Interest on long term debt	24,989	90,050
Donations	20,000	-
Advertising and promotion	15,542	22,568
Bonuses	15,536	-
Meals and entertainment	10,389	1,788
Business taxes, licenses and memberships	3,835	544
Other expense	1,641	2,849
Telephone	1,494	2,835
Vehicle	198	333
	1,719,871	2,055,242
INCOME FROM OPERATIONS	1,036,139	308,519
Gain on disposal of assets	194,910	 
INCOME BEFORE INCOME TAXES	1,231,049	308,519
INCOME TAXES	 345,088	 37,472
NET INCOME	\$ 885,961	\$ 271,047

## Statement of Retained Earnings Year Ended December 31, 2019

	2019	2018
RETAINED EARNINGS - BEGINNING OF YEAR	\$ 4,038,883	\$ 3,767,836
NET INCOME FOR THE YEAR	885,961	271,047
RETAINED EARNINGS - END OF YEAR	\$ 4,924,844	\$ 4,038,883

# FAISSAL MOUHAMAD PROFESSIONAL CORPORATION Schedule to Financial Statements

### Year Ended December 31, 2019

1.	PROPERTY, PLANT AND EQUIPM	ID EQUIPMENT  Cost			Accumulated amortization		2019 Net book value		2018 Net book value	
	Equipment Computer equipment Furniture and fixtures Leasehold improvments	\$	2,174,539 - - -	\$	1,454,539 - - -	\$	720,000 - - -	\$	1,460,519 9,888 17,068 514,343	
_		\$	2,174,539	\$	1,454,539	\$	720,000	\$	2,001,818	
2.	GOODWILL						2019		2018	
	Goodwill - cost					\$	-	\$	210,000	



# **SCHEDULE C**

# **EQUIPMENT PICTURES**

# CLINICAL EQUIPMENT PICTURES

# OPERATORY 1



## **OPERATORY 3**



## **OPERATORY 2**



## **OPERATORY 4**



# OPERATORY 5

## OPERATORY 6



# ADMINISTRATIVE EQUIPMENT PICTURES

# RECEPTION ROOM



STAFF ROOM







# **SCHEDULE D**

# **MARKET RENT LETTER**



October 13, 2022

Vanessa Allen, CIRP., LIT., Senior Vice President MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation 1500, 640 - 5th Avenue SW Calgary, AB

**Re:** Analysis of market rent for a Retail Property Located at 7151 50th Avenue, Red Deer, AB T4N 4E4, Prepared By Newmark Knight Frank Canada Ltd. (herein "Firm" or "Newmark")

**NKF Job No.:** 22-0175418

We have been requested by MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation to comment on the market rent conclusion of the above referenced property.

#### **Analysis of Market Rent**

	Comparable Retail Leases									
No.	Address	Lease Area (Sq. Ft.)	Term	Lease Rate /Sq. Ft.	Remarks					
	CONFIDENTIAL		01/20 - 12/29	\$31.50	CRU located in Olds					
					Lease Type: New Headlease					
1		1,494								
	Olds, AB				Incentives not known					
	CONFIDENTIAL		01/20 - 12/24	\$28.00	CRU located in Red Deer					
					Lease Type: New Headlease					
2		1,202								
	Red Deer, AB				Incentives not known					
				444.4	Restaurant tenant					
	CONFIDENTIAL		07/20 - 06/21	\$22.18	CRU located in Red Deer					
3		1.082			Lease Type: New Headlease					
٦	Red Deer, AB	1,002			Incentives not known					
	Red Deel, AB				incentives not known					
	CONFIDENTIAL		08/22 - 07/32	\$28.50	CRU located in Red Deer					
					Lease Type: New Headlease					
4		1,031								
	Red Deer, AB				Incentives not known					
	CONFIDENTIAL		08/22 - Unknown	\$23.00	Freestanding retail located in Sylvan Lake					
					Lease Type: New Headlease					
5		3,823								
	Sylvan Lake, AB				Incentives not known					
					Liquor store tenant					
	CONFIDENTIAL		05/19 - 04/24	\$44.00	Freestanding retail located in Red Deer					
		0.000	05/24 - 04/29	\$47.00	Lease Type: New Headlease					
6	D. d D A D	3,000	05/29 - 04/34	\$51.89	TI: \$20.00					
	Red Deer, AB		05/34 - 04/39	\$57.29	Fort and the state of the state					
					Fast service restaurant with drive thru					



	Comparable Office Leases							
No.	Address	Lease Area	Term	Lease Rate	Remarks			
	/Legal Description	(Sq. Ft.)		/Sq. Ft.				
	CONFIDENTIAL		03/22 - 02/27	\$14.00	Multi-tenant office; Located in Red Deer			
					Lease Type: New Headlease			
1		2,163						
	Red Deer, AB				Incentives not known			
					Built in 2004. Steel frame. 4 surface stalls included			
	CONFIDENTIAL		07/22 - 06/29	\$14.00	Multi-tenant office; Located in Red Deer			
					Lease Type: New Headlease			
2		2,231						
	Red Deer, AB				Incentives not known			
					Built in 2010. Massage and phsyical therapy tenant.			
				\$18.00				
					Lease Type: Active Listing			
3	36 MacKenzie Crescent	3,223						
	Red Deer County, AB				Built in 2020. Active listing as of 09/30/22. 20 parking stalls.			
	,,,				g			
				\$19.50				
					Lease Type: Active Listing			
4	5128 52nd Street	3,540			M			
	Red Deer, AB	••			Active listing as of 09/30/22. Additional rent of 6.75 PSF.			
	2001,712				, iour o nothing at 0 . 0 . , 0 . , 22 admitted to 1 0 . , 0 1 of .			

Our analysis of signed leases to date indicates that comparable rental rates for the subject retail space range from \$22.18 - \$44.00 per square foot for retail space, and \$14.00 - \$19.50 per square foot for office space. The high end of the range typically represents smaller bays or freestanding retail, larger markets, better locations with arterial/highway frontage, better access and parking availability, newer and higher quality construction, and shorter leases with higher incentives. The low end of the range, conversely, is typically represented by larger bays or larger big box stores, interior lots with poor visibility/foot traffic, limited parking, older and lower cost construction, and longer leases with minimal incentives. The rent for office space is significantly lower with the low end of the range representing completed leases with minimal parking and the high end of the range representing asking rates which may be discounted under normal market negotiations.

The subject consists of 2,423 SF (69%) of ground floor commercial space that would be considered at the mid to higher end of the range but below retail Index 6 which represents new construction. The subject includes 1,081 SF of 2nd floor office (31%) which would be considered at the mid portion of the office lease comparable range. Overall, a blended average rate of \$32 per square foot fully net is considered reasonable.

#### **Market Rent Conclusion**

Based on the analysis contained within the above referenced report market rent has been concluded to be:

#### \$112,128 per annum (\$32.00 per square foot)\*

\*Leased on fully net basis with tenant responsible for all taxes, operating expenses, and management. Lease rate is based on net rentable area of 3,504 square feet.



Vanessa Allan, CIRP., LIT.
Senior Vice President
MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation
October 13, 2022
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#### **Extraordinary Assumptions**

An Extraordinary Assumption is defined in CUSPAP as an assumption, directly related to a specific assignment, which, if found to be false, could materially alter the opinions or conclusions. Extraordinary Assumptions presume as fact otherwise uncertain information about or anticipated changes in the physical, legal or economic characteristics of the subject property, or about conditions external to the subject property such as market conditions or trends, or the integrity of data used in an analysis. The value conclusions are based on the following Extraordinary Assumptions conditions that may affect the assignment results.

- We have not been provided building plans or other documents as to the size, configuration, shape nor
  construction of the subject improvements. We have estimated area, configuration, and construction based on
  our measurements during inspection. Should the actual conditions differ, we would reserve the right to change
  our opinion accordingly.
- 2. The subject has been improved as a dental office, with fixtures, furniture and dental equipment. Furniture, fixtures and equipment relating to its current use has not been included in our value.
- 3. It is our understanding that the subject property is currently leased to Faissal Mouhamad O/A Delta Dental for a 10 year term commencing September 1, 2022. However, it is our understanding that the existing lease was signed during interim receivership proceedings and is not valid. We note that the contract rent is considered to be substantially above market rates. Our report has been completed under the extraordinary assumption that the current lease does not encumber the property and our analysis has been based on the fee simple value interest. Should this differ than as described our opinion would be affected accordingly.

The use of these extraordinary assumptions might have affected assignment results.

#### **Hypothetical Conditions**

A Hypothetical Condition is defined in CUSPAP as a specific type of an Extraordinary Assumption that presumes, as fact, simulated but untrue information about physical, legal or economic characteristics of the subject property or external conditions, and are imposed for purposes of reasonable analysis. The value conclusions are based on the following Hypothetical Conditions that may affect the assignment results.



Vanessa Allan, CIRP., LIT.
Senior Vice President
MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation
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 A certificate of Lis Pendens has been registered on title, and it is our understanding that the subject property is in receivership. As we are appraising the property for the receiver we have not reviewed or considered any impact from this instrument.

The use of this hypothetical condition might have affected assignment results.

The appraisal was developed based on, and this report has been prepared in conformance with the Client's appraisal requirements, the guidelines and recommendations set forth in the Canadian Uniform Standards of Professional Appraisal Practice (CUSPAP).



Vanessa Allan, CIRP., LIT.
Senior Vice President
MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation
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# Certification

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 5. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7. This appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Canadian Uniform Standards of Professional Appraisal Practice.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Canadian Uniform Standards of Professional Appraisal Practice of the Appraisal Institute of Canada.
- 10. The use of this report is subject to the requirements of the Appraisal Institute of Canada relating to review by its duly authorized representatives.
- 11. As of the date of this report, Terrance Kong, AACI, P.App. has completed the continuing education program for Members of the Appraisal Institute of Canada.
- 12. Terrance Kong, AACI, P.App. made a personal inspection of the property that is the subject of this report.
- 13. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 14. The Firm operates as an independent economic entity. Although employees of other service lines or affiliates of the Firm may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.
- 15. Within this report, "Newmark", "Newmark Valuation & Advisory", "Newmark, Inc.", and similar forms of reference refer only to the appraiser(s) who have signed this certification and any persons noted above as having provided significant real property appraisal assistance to the persons signing this report.

Terrance Kong AACI, P.App. First Vice President

Telephone: (780) 708-2977 Email: [Appraiser1Email]



# **Assumptions and Limiting Conditions**

The Appraisal contained in this Report (herein "Report") is subject to the following assumptions and limiting conditions:

- 1. Unless otherwise stated in this report, title to the property which is the subject of this report (herein "Property") is assumed to be good and marketable and free and clear of all liens and encumbrances and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. No responsibility is assumed for the legal description, zoning, condition of title or any matters which are legal in nature or otherwise require expertise other than that of a professional real estate appraiser. This report shall not constitute a survey of the Property.
- 2. Unless otherwise stated in this report, it is assumed: that the improvements on the Property are structurally sound, seismically safe and code conforming; that all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; that the roof and exterior are in good condition and free from intrusion by the elements; that the Property and improvements conform to all applicable local, state, and federal laws, codes, ordinances and regulations including environmental laws and regulations. No responsibility is assumed for soil or subsoil conditions or engineering or structural matters. The Property is appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained in this report is based, unless otherwise stated. The physical condition of the Property reflected in this report is solely based on a visual inspection as typically conducted by a professional appraiser not someone with engineering expertise. Responsible ownership and competent property management are assumed.
- 3. Unless otherwise stated in this report, this report did not take into consideration the existence of asbestos, PCB transformers or other toxic, hazardous, or contaminated substances or underground storage tanks, or the cost of encapsulation, removal or remediation thereof. Real estate appraisers are not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater or other potentially hazardous materials and substances may adversely affect the value of the Property. Unless otherwise stated in this report, the opinion of value is predicated on the assumption that there is no such material or substances at, on or in the Property.
- 4. All statements of fact contained in this report as a basis of the analyses, opinions, and conclusions herein are true and correct to the best of the appraiser's actual knowledge and belief. The appraiser is entitled to and relies upon the accuracy of information and



material furnished by the owner of the Property or owner's representatives and on information and data provided by sources upon which members of the appraisal profession typically rely and that are deemed to be reliable by such members. Such information and data obtained from third party sources are assumed to be reliable and have not been independently verified. No warranty is made as to the accuracy of any of such information and data. Any material error in any of the said information or data could have a substantial impact on the conclusions of this Report. The appraiser reserves the right to amend conclusions reported if made aware of any such error.

- 5. The opinion of value stated in this report is only as of the date of value stated in this report. An appraisal is inherently subjective and the conclusions stated apply only as of said date of value, and no representation is made as to the effect of subsequent events. This report speaks only as of the date hereof.
- 6. Any projected cash flows included in the analysis are forecasts of estimated future operating characteristics and are predicated on the information and assumptions contained within this report. Any projections of income, expenses and economic conditions utilized in this report are not predictions of the future. Rather, they are estimates of market expectations of future income and expenses. The achievement of any financial projections will be affected by fluctuating economic conditions and is dependent upon other future occurrences that cannot be assured. Actual results may vary from the projections considered herein. There is no warranty or assurances that these forecasts will occur. Projections may be affected by circumstances beyond anyone's knowledge or control. Any income and expense estimates contained in this report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 7. The analyses contained in this report may necessarily incorporate numerous estimates and assumptions regarding Property performance, general and local business and economic conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by the analysis will vary from estimates, and the variations may be material.
- 8. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraphs, several events may occur that could substantially alter the outcome of the estimates such as, but not limited to changes in the economy, interest rates, capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. In making prospective estimates and forecasts, it is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.



- 9. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. This report shall be considered only in its entirety. No part of this report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or any reference to the Appraisal Institute of Cananda) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the Firm. Possession of this report, or a copy hereof, does not carry with it the right of publication.
- 11. Client and any other Intended User identified herein should consider this report and the opinion of value contained herein as only one factor together with its own independent considerations and underwriting guidelines in making any decision or investment or taking any action regarding the Property. Client agrees that Firm shall not be responsible in any way for any decision of Client or any Intended User related to the Property or for the advice or services provided by any other advisors or contractors. The use of this report and the appraisal contained herein by anyone other than an Intended User identified herein, or for a use other than the Intended Use identified herein, is strictly prohibited. No party other than an Intended User identified herein may rely on this report and the appraisal contained herein.
- 12. Unless otherwise stated in the agreement to prepare this report, the appraiser shall not be required to participate in or prepare for or attend any judicial, arbitration, or administrative proceedings.
- 13. Acceptance and/or use of this report constitutes full acceptance of these Assumptions and Limiting Conditions and any others contained in this report, including any Extraordinary Assumptions and Hypothetical Conditions, and is subject to the terms and conditions contained in the agreement to prepare this report and full acceptance of any limitation of liability or claims contained therein.



Addendum A
Glossary of Terms



The following definitions are derived from The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015).

- Absorption Period: The actual or expected period required from the time a property, group of properties, or commodity is initially offered for lease, purchase, or use by its eventual users until all portions have been sold or stabilized occupancy has been achieved.
- Absorption Rate: 1) Broadly, the rate at which vacant space in a property or group of properties for sale or lease has been or is expected to be successfully sold or leased over a specified period of time. 2) In subdivision analysis, the rate of sales of lots or units in a subdivision.
- Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax. (International Association of Assessing Officers [IAAO])
- Assessed Value: The value of a property according to the tax rolls in ad valorem taxation; may be higher or lower than market value, or based on an assessment ratio that is a percentage of market value.
- Cash Equivalency: An analytical process in which the sale price of a transaction with nonmarket financing or financing with unusual conditions or incentives is converted into a price expressed in terms of cash or its equivalent.
- Contract Rent: The actual rental income specified in a lease.
- Disposition Value: The most probable price that a specified interest in property should bring under the following conditions: 1) Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market. 2) The property is subjected to market conditions prevailing as of the date of valuation. 3) Both the buyer and seller are acting prudently and knowledgeably. 4) The seller is under compulsion to sell. 5) The buyer is typically motivated. 6) Both parties are acting in what they consider to be their best interests. 7) An adequate marketing effort will be made during the exposure time. 8) Payment will be made in cash in CDN dollars (or the local currency) or in terms of financial arrangements comparable thereto. 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. This definition can also be modified to provide for valuation with specified financing terms.
- **Effective Rent:** Total base rent, or minimum rent stipulated in a lease, over the specified lease term minus rent concessions; the rent that is effectively paid by a tenant net of financial concessions provided by a landlord.



- Excess Land: Land that is not needed to serve or support the existing use. The highest
  and best use of the excess land may or may not be the same as the highest and best use
  of the improved parcel. Excess land has the potential to be sold separately and is valued
  separately. See also surplus land.
- Excess Rent: The amount by which contract rent exceeds market rent at the time of the appraisal; created by a lease favorable to the landlord (lessor) and may reflect unusual management, unknowledgeable or unusually motivated parties, a lease execution in an earlier, stronger rental market, or an agreement of the parties.
- **Exposure Time:** 1) The time a property remains on the market. [The] estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal.
- Extraordinary Assumption: An assumption, directly related to a specific Assignment, which, if found to be false, could materially alter the opinions or conclusions. Extraordinary Assumptions presume as fact otherwise uncertain information about or anticipated changes in the physical, legal or economic characteristics of the subject property, or about conditions external to the subject property such as market conditions or trends, or the integrity of data used in an analysis (CUSPAP, 2020 ed.). See also hypothetical condition.
- Fee Simple Estate: Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.
- Floor Area Ratio (FAR): The relationship between the above-ground floor area of a building, as described by the zoning or building code, and the area of the plot on which it stands; in planning and zoning, often expressed as a decimal, e.g., a ratio of 2.0 indicates that the permissible floor area of a building is twice the total land area.
- Frictional Vacancy: The amount of vacant space needed in a market for its orderly operation. Frictional vacancy allows for move-ins and move-outs.
- Full Service Lease: See gross lease.
- General Vacancy: A method of calculating any remaining vacancy and collection loss considerations when using discounted cash flow (DCF) analysis, where turnover vacancy has been used as part of the income estimate. The combined effects of turnover vacancy and general vacancy relate to total vacancy and collection loss.
- Going-Concern Premise: One of the premises under which the total assets of a business
  can be valued; the assumption that a company is expected to continue operating well into
  the future (usually indefinitely).



- Going Concern Value: An outdated label for the market value of all the tangible and intangible assets of an established and operating business with an indefinite life, as if sold in aggregate; more accurately termed the market value of the going concern or market value of the total assets of the business.
- Gross Building Area (GBA): 1) Total floor area of a building, excluding unenclosed areas, measured from the exterior of the walls of the above grade area. This includes mezzanines and basements if and when typically included in the market area of the type of property involved. 2) Gross leasable area plus all common areas. 3) For residential space, the total area of all floor levels measured from the exterior of the walls and including the superstructure and substructure basement; typically does not include garage space.
- **Gross Lease:** A lease in which the landlord receives stipulated rent and is obligated to pay all of the property's operating and fixed expenses; also called full-service lease.
- Hypothetical Condition: A specific type of an Extraordinary Assumption that presumes, as fact, simulated but untrue information about physical, legal or economic characteristics of the subject property or external conditions, and are imposed for purposes of reasonable analysis (CUSPAP, 2020 ed.) See also extraordinary assumption.
- Intended Use: The use of [an Appraisal Institute of Canada] Member's Professional Services as defined by the Member (appraiser) (CUSPAP, 2020 ed.)
- Intended Users: A party identified by name as a user of the Professional Services of the Member (appraiser), based on communication between the Member and the Client (CUSPAP, 2020 ed.)
- Investment Value: 1) The value of a property to a particular investor or class of investors based on the investor's specific requirements. Investment value may be different from market value because it depends on a set of investment criteria that are not necessarily typical of the market.
   2) The value of an asset to the owner or a prospective owner for individual investment or operational objectives. (International Valuation Standards [IVS])
- Land-to-Building Ratio: The proportion of land area to gross building area; one of the factors determining comparability of properties.
- Lease: A contract in which the rights to use and occupy land, space, or structures are transferred by the owner to another for a specified period of time in return for a specified rent.
- Leased Fee Interest: The ownership interest held by the lessor, which includes the right
  to receive the contract rent specified in the lease plus the reversionary right when the
  lease expires.



- Leasehold Interest: The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.
- Lessee: One who has the right to occupancy and use of the property of another for a period of time according to a lease agreement.
- Lessor: One who conveys the rights of occupancy and use to others under a lease agreement.
- Limiting Condition: A statement in an Assignment identifying conditions that impact the conclusion (CUSPAP, 2020 ed.).
- Liquidation Value: The most probable price that a specified interest in property should bring under the following conditions: 1) Consummation of a sale within a short time period. 2) The property is subjected to market conditions prevailing as of the date of valuation. 3) Both the buyer and seller are acting prudently and knowledgeably. 4) The seller is under extreme compulsion to sell. 5) The buyer is typically motivated. 6) Both parties are acting in what they consider to be their best interests. 7) A normal marketing effort is not possible due to the brief exposure time. 8) Payment will be made in cash in CDN dollars (or the local currency) or in terms of financial arrangements comparable thereto. 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. This definition can also be modified to provide for valuation with specified financing terms.
- Market Rent: The most probable rent that a property should bring in a competitive and open market reflecting the conditions and restrictions of a specified lease agreement, including the rental adjustment and revaluation, permitted uses, use restrictions, expense obligations, term, concessions, renewal and purchase options, and tenant improvements (TIs).
- Market Value: A type of value that is the major focus of most real property appraisal assignments. Both economic and legal definitions of market value have been developed and refined, such as the following: The most probable price, as of a specified date, in cash, or in terms equivalent to cash, or in precisely revealed terms, for which the specified property rights should sell after reasonable exposure in a competitive market under all conditions requisite to a fair sale, with the buyer and the seller each acting prudently, knowledgeably, and for self-interest, assuming that neither is under duress (CUSPAP, 2020 ed.)¹

<sup>&</sup>lt;sup>1</sup> The actual definition of value used for this appraisal is contained within the body of the report. The definition of market value given above is general in viewpoint and is only provided for amplification.



- Market Value of the Going Concern: The market value of an established and operating business including the real property, personal property, financial assets, and the intangible assets of the business.
- Marketing Time: An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal.
- Modified Gross Lease: A lease in which the landlord receives stipulated rent and is obligated to pay some, but not all, of the property's operating and fixed expenses. Since assignment of expenses varies among modified gross leases, expense responsibility must always be specified. In some markets, a modified gross lease may be called a double net lease, net net lease, partial net lease, or semi-gross lease.
- Net Lease: A lease in which the landlord passes on all expenses to the tenant. See also gross lease; modified gross lease.
- Net Net Net Lease: An alternative term for a type of net lease. In some markets, a net net net lease is defined as a lease in which the tenant assumes all expenses (fixed and variable) of operating a property except that the landlord is responsible for structural maintenance, building reserves, and management; also called NNN lease, triple net lease, or fully net lease.
- Occupancy Rate: 1) The relationship or ratio between the potential income from the currently rented units in a property and the income that would be received if all the units were occupied.
  - 2) The ratio of occupied space to total rentable space in a building.
- Overage Rent: The percentage rent paid over and above the guaranteed minimum rent or base rent; calculated as a percentage of sales in excess of a specified breakpoint sales volume.
- Percentage Rent: Rental income received in accordance with the terms of a percentage lease; typically derived from retail store and restaurant tenants and based on a certain percentage of their gross sales.
- Prospective Opinion of Value: A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.



- Rentable Area: For office or retail buildings, the tenant's pro rata portion of the entire office floor, excluding elements of the building that penetrate through the floor to the areas below. The rentable area of a floor is computed by measuring to the inside finished surface of the dominant portion of the permanent building walls, excluding any major vertical penetrations of the floor. Alternatively, the amount of space on which the rent is based; calculated according to local practice.
- Retrospective Value Opinion: A value opinion effective as of a specified historical date. The term retrospective does not define a type of value. Instead, it identifies a value opinion as being effective at some specific prior date. Value as of a historical date is frequently sought in connection with property tax appeals, damage models, lease renegotiation, deficiency judgments, estate tax, and condemnation. Inclusion of the type of value with this term is appropriate, e.g., "retrospective market value opinion."
- Shell Rent: The typical rent paid for retail, office, or industrial tenant space based on minimal "shell" interior finishes (called vanilla finish or white wall finish in some areas). Usually the landlord delivers the main building shell space or some minimum level of interior build-out, and the tenant completes the interior finish, which can include wall, ceiling, and floor finishes, mechanical systems, interior electricity, and plumbing. Typically these are long-term leases with tenants paying all or most property expenses.
- Surplus Land: Land that is not currently needed to support the existing use but cannot
  be separated from the property and sold off for another use. Surplus land does not have
  an independent highest and best use and may or may not contribute value to the improved
  parcel. See also excess land.
- Turnover Vacancy: A method of calculating vacancy allowance that is estimated or considered as part of the potential income estimate when using discounted cash flow (DCF) analysis. As units or suites turn over and are available for re-leasing, the periodic vacancy time frame (vacancy window) to release the space is considered.
- Usable Area: 1) For office buildings, the actual occupiable area of a floor or an office space; computed by measuring from the finished surface of the office side of corridor and other permanent walls, to the center of partitions that separate the office from adjoining usable areas, and to the inside finished surface of the dominant portion of the permanent outer building walls. Sometimes called net building area or net floor area. See also floor area. 2) The area that is actually used by the tenants measured from the inside of the exterior walls to the inside of walls separating the space from hallways and common areas.
- Use Value: The value of a property assuming a specific use, which may or may not be
  the property's highest and best use on the effective date of the appraisal. Use value may
  or may not be equal to market value but is different conceptually. See also value in use.



- Value In Use: The value of a property assuming a specific use, which may or may not be
  the property's highest and best use on the effective date of the appraisal. Value in use
  may or may not be equal to market value but is different conceptually. See also use value.
- ♦ **Value Indication:** A valuer's conclusion of value resulting from the application of an approach to value, e.g., the value indication by the sales comparison approach.



# **SCHEDULE 2**

# Delta Dental

7151 50th Avenue Red Deer, AB T4N 4E4

Newmark Job No.: 22-0175418-1

# **Appraisal Report Prepared For:**

Vanessa Allen MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation 1500, 640 - 5th Avenue SW Calgary, AB

# **Prepared By:**

# Newmark Knight Frank Canada Ltd.

Valuation & Advisory 4310 - 77 King Street West Toronto, ON





### **NEWMARK VALUATION & ADVISORY**

October 12, 2022

Vanessa Allen

MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation 1500, 640 - 5th Avenue SW Calgary, AB

RE: Appraisal of A Retail Property Located at 7151 50th Avenue, Red Deer, AB T4N 4E4, Prepared By Newmark Valuation & Advisory, LLC (herein "Firm" or "Newmark")

Newmark Job No.: 22-0175418-1

Dear Mr. Allen:

The "Subject Property" consists of 1 other building(s), with a net rentable area of 3,504 square feet, located at 7151 50th Avenue, Red Deer, AB T4N 4E4. The building is in average condition, of average quality and tenant appeal, and was built in 1995. The site encompasses approximately 0.720 acres (31,363 square feet), more or less.

# **Key Value Considerations**

# **Strengths**

- Good commercial exposure to Gaetz (50<sup>th</sup> Avenue) (Highway 2A)
- Freestanding retail with low site coverage of 7.7%

# **Risk Factors**

- High inflation, and rising interest rate environment.
- Albertan markets are dependent on investment from Oil & Gas sectors creating volatility in the market.

Based on the analysis contained in the following report, the opinion of value for the subject is:

Value Conclusions			
Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
Market Value "As Is"	Fee Simple	10/3/2022	\$1,400,000
Forced Sale Value	Fee Simple	10/3/2022	\$1,190,000
Orderly Liquidation Value	Fee Simple	10/3/2022	\$1,260,000
Compiled by Newmark			

# **Extraordinary Assumptions**

An Extraordinary Assumption is defined in CUSPAP as an assumption, directly related to a specific assignment, which, if found to be false, could materially alter the opinions or conclusions. Extraordinary Assumptions presume as fact otherwise uncertain information about or anticipated





changes in the physical, legal or economic characteristics of the subject property, or about conditions external to the subject property such as market conditions or trends, or the integrity of data used in an analysis. The value conclusions are based on the following Extraordinary Assumptions conditions that may affect the assignment results.

- We have not been provided building plans or other documents as to the size, configuration, shape nor
  construction of the subject improvements. We have estimated area, configuration, and construction based on
  our measurements during inspection. Should the actual conditions differ, we would reserve the right to change
  our opinion accordingly.
- 2. The subject has been improved as a dental office, with fixtures, furniture and dental equipment. Furniture, fixtures and equipment relating to its current use has not been included in our value.
- 3. It is our understanding that the subject property is currently leased to Faissal Mouhamad O/A Delta Dental for a 10 year term commencing September 1, 2022. However, it is our understanding that the existing lease was signed during interim receivership proceedings and is not valid. We note that the contract rent is considered to be substantially above market rates. Our report has been completed under the extraordinary assumption that the current lease does not encumber the property and our analysis has been based on the fee simple value interest. Should this differ than as described our opinion would be affected accordingly.

The use of these extraordinary assumptions might have affected assignment results.

# **Hypothetical Conditions**

A Hypothetical Condition is defined in CUSPAP as a specific type of an Extraordinary Assumption that presumes, as fact, simulated but untrue information about physical, legal or economic characteristics of the subject property or external conditions, and are imposed for purposes of reasonable analysis. The value conclusions are based on the following Hypothetical Conditions that may affect the assignment results.

 A certificate of Lis Pendens has been registered on title, and it is our understanding that the subject property is in receivership. As we are appraising the property for the receiver we have not reviewed or considered any impact from this instrument.

The use of this hypothetical condition might have affected assignment results.

The appraisal was developed based on, and this report has been prepared in conformance with the Client's appraisal requirements, the guidelines and recommendations set forth in the Canadian Uniform Standards of Professional Appraisal Practice (CUSPAP).



CERTIFICATION 4

# Certification

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 5. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7. This appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Canadian Uniform Standards of Professional Appraisal Practice.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with
  the Code of Professional Ethics and Canadian Uniform Standards of Professional Appraisal Practice of the Appraisal
  Institute of Canada.
- 10. The use of this report is subject to the requirements of the Appraisal Institute of Canada relating to review by its duly authorized representatives.
- 11. As of the date of this report, Terrance Kong, AACI, P.App. has completed the continuing education program for Members of the Appraisal Institute of Canada.
- 12. Terrance Kong, AACI, P.App. made a personal inspection of the property that is the subject of this report.
- 13. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 14. The Firm operates as an independent economic entity. Although employees of other service lines or affiliates of the Firm may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.
- 15. Within this report, "Newmark", "Newmark Valuation & Advisory", "Newmark, Inc.", and similar forms of reference refer only to the appraiser(s) who have signed this certification and any persons noted above as having provided significant real property appraisal assistance to the persons signing this report.

Terrance Kong, AACI, P.App.

First Vice President

Telephone: (780) 708-2977 Email: [Appraiser1Email]



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Certification
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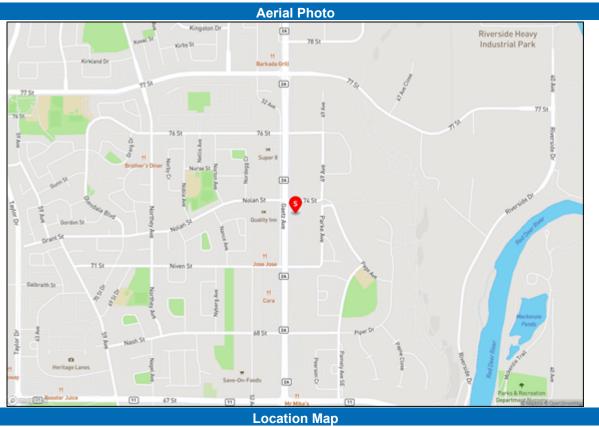
# **Addenda**

- A. Glossary of Terms
- B. Comparable Data
- C. Forced Sale Value & Orderly Liquidation Value
- D. Appraiser Qualifications and Licenses



SUBJECT MAPS 6







Exterior Front



Exterior Roof



Interior Medical Office



Exterior Real



Interior Reception



Interior Staff Room

EXECUTIVE SUMMARY 8

# **Executive Summary**

### **Delta Dental**

 Property Type:
 Retail-Freestanding

 Street Address:
 7151 50th Avenue

 City, Province, Postal Code:
 Red Deer, AB T4N 4E4

 Latitude:
 52.298746

 Longitude:
 -113.813022

 Gross Building Area (SF):
 3,504

 Net Rentable Area (SF):
 3,504

 Net Rentable Area (SF):
 3,504

 Number of Units:
 1

 Year Built:
 1995

Land Area: 0.720 acres; 31,363 SF

Zoning: C4 - Commercial (Major Arterial) District

 Legal Description:
 4A/1/2223KS

 Highest and Best Use - As Vacant:
 A Retail Use

 Highest and Best Use - As Improved:
 Retail Use

Analysis Details

Valuation Date:

Market Value "As Is" October 3, 2022
Inspection Date and Date of Photos: October 3, 2022
Report Date: October 12, 2022
Report Type: Appraisal Report
Client: MNP LTD

Intended Use: support for court-approved sale process

Intended User: MNP LTD, MNP, in its capacity as Receiver and Manger of Faissal Mouhamad Professional Corporation

Appraisal Premise: Market Value "As Is"

Intended Use and User:

The intended use and user of our report are specifically identified in our report as agreed upon in our

contract for services and/or reliance language found in the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to non-client, non-intended users does not extend reliance to any other party and Newmark will not be responsible for

unauthorized use of the report, its conclusions or contents used partially or in its entirety.

Interest Appraised: Fee Simple

Exposure Time (Marketing Period) Estimate: 6 to 12 Months (6 to 12 Months)

Valuation Summary						
Cost Approach					\$/SF	\$ Tot
Replacement Cost New (Including Dev. Profit)						\$1,243,99
Depreciated Cost						\$786,32
Land Value						\$690,00
Stabilization Discount						\$
Deferred Maintenance						\$
Near Term Capital Expenses						\$
Indicated Cost Approach Value	As Is				\$422.37	\$1,480,00
Sales Comparison Approach					\$/SF	\$ Tot
Number of Sales						
Range of Sale Dates						Jul-20 to Dec-
Adjusted Range of Comparables (\$/SF)					\$3	53.33 to \$476.2
Value Conclusion:					\$399.54	\$1,400,00
Indicated Sales Comparison Approach Value	As Is				\$399.54	\$1,400,00
Income Capitalization Approach - Direct Capitalizati	on Method				\$/SF	\$ Tot
Capitalization Rate Indicators and Conclusion						Indication
Comparable Sales						5.98% - 8.67%
Concluded Going-In Capitalization Rate						7.00%
Stabilized Income Estimate						
Potential Gross Income					\$39.21	\$137,37
Stabilized % Vacancy & Collection Loss					-3.00%	(\$4,12
Effective Gross Income					\$38.03	\$133,25
Operating Expenses					\$8.54	\$29,91
Operating Expense Ratio						22.4
Net Operating Income					\$29.49	\$103,34
Capitalization Rate						7.00
Indicated Direct Capitalization Value	As Is				\$422.37	\$1,480,00
Indicated Income Capitalization Approach Value	As Is				\$422.37	\$1,480,00
Market Value Conclusions	As Is				\$399.54	\$1,400,00
Exposure / Marketing Time		Min	Max	Average		
Concluded Exposure Time		6 to 12	Months or Less			
Concluded Marketing Time		6 to 12	Months or Less			

EXECUTIVE SUMMARY 10

# **Extraordinary Assumptions and Hypothetical Conditions**

An Extraordinary Assumption is defined in CUSPAP as an assumption, directly related to a specific assignment, which, if found to be false, could materially alter the opinions or conclusions. Extraordinary Assumptions presume as fact otherwise uncertain information about or anticipated changes in the physical, legal or economic characteristics of the subject property, or about conditions external to the subject property such as market conditions or trends, or the integrity of data used in an analysis. The value conclusions are based on the following Extraordinary Assumptions conditions that may affect the assignment results.

- We have not been provided building plans or other documents as to the size, configuration, shape nor
  construction of the subject improvements. We have estimated area, configuration, and construction based on
  our measurements during inspection. Should the actual conditions differ, we would reserve the right to change
  our opinion accordingly.
- 2. The subject has been improved as a dental office, with fixtures, furniture and dental equipment. Furniture, fixtures and equipment relating to its current use has not been included in our value.
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The use of this hypothetical condition might have affected assignment results.



INTRODUCTION 11

# Introduction

# OWNERSHIP HISTORY

The current owner is Michael Dave Management Ltd.. The following summarizes a three-year history of ownership, the current listing status, and pending transactions for the subject property (as applicable).

# **Ownership History**

To the best of our knowledge, no sale or transfer of ownership has taken place within the three-year period prior to the effective date of the appraisal.

Listing Status:	Not Listed For Sale
Previous Sales	
Sales in the Previous Three Years:	None
Most Recent Reported Sale:	September 21, 2016
Buyer:	Michael Dave Management Ltd.
Seller:	Unknown
Purchase Price:	\$1,100,000 \$313.93 Per SF (Net Rentable Area)
Compiled by Newmark	

To the best of our knowledge, no other sale or transfer of ownership has taken place within a three-year period prior to the effective date of the appraisal.

# INTENDED USE AND USER

The intended use and user of our report are specifically identified in our report as agreed upon in our contract for services and/or reliance language found in the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to non-client, non-intended users does not extend reliance to any other party and Newmark Knight Frank will not be responsible for unauthorized use of the report, its conclusions or contents used partially or in its entirety.

- The intended use of the appraisal is for support for court-approved sale process and no other use is permitted.
- The client is MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation.
- The intended user is MNP LTD, MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation and no other use is permitted by any other party for any other purpose.

# **DEFINITION OF VALUE**

The Canadian Uniform Standards of Professional Appraisal Practice (The Standards) adopted by the Appraisal Institute of Canada define Market Value as:



INTRODUCTION 12

The most probable price which a property should bring in a competitive and open market as of the specified date under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus.

Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised and acting in their own best interests;
- A reasonable time is allowed for exposure in the market;
- Payment is made in cash in Canadian dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

# **INTEREST APPRAISED**

The appraisal is of the Fee Simple interest.1

- **Fee Simple Estate:** Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.
- Leased Fee Interest: The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.
- **Leasehold Interest:** The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.

# APPRAISAL REPORT

This appraisal is presented in the form of an appraisal report, which is intended to comply with the reporting requirements set forth under CUSPAP. This report incorporates sufficient information regarding the data, reasoning and analysis that were used to develop the opinion of value in accordance with the intended use and user.

<sup>&</sup>lt;sup>1</sup> The Dictionary of Real Estate, 6<sup>th</sup> Edition, Appraisal Institute



Delta Dental

INTRODUCTION 13

# **PURPOSE OF THE APPRAISAL**

The primary purpose of the appraisal is to develop an opinion of the Fee Simple interest in the property.

Purpose of the Appraisal		
Appraisal Premise	Interest Appraised	Date of Value
Market Value "As Is"	Fee Simple	10/3/2022
Compiled by Newmark		

# **SCOPE OF WORK**

# **Extent to Which the Property is Identified**

- Physical characteristics
- Legal characteristics
- Economic characteristics

# **Extent to Which the Property is Inspected**

Newmark inspected the subject property on October 3, 2022 as per the defined scope of work. Terrance Kong, AACI, P.App. made a personal inspection of the property that is the subject of this report.

# Type and Extent of the Data Researched

- Exposure and marketing time;
- Neighborhood and land use trends;
- Demographic trends;
- Market trends relative to the subject property type;
- Physical characteristics of the site and applicable improvements;

- Zoning requirements and compliance;
- Real estate tax data;
- Relevant applicable comparable data; and
- Investment rates

# Type and Extent of Analysis Applied

We analyzed the property and market data gathered through the use of appropriate, relevant, and accepted market-derived methods and procedures. Further, we employed the appropriate and relevant approaches to value, and correlated and reconciled the results into an estimate of market value, as demonstrated within the appraisal report.

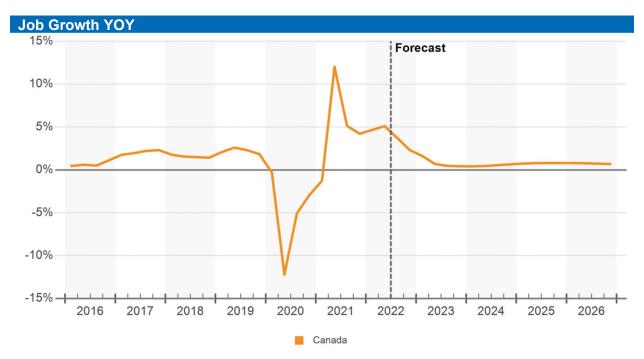


# **Economic Analysis**

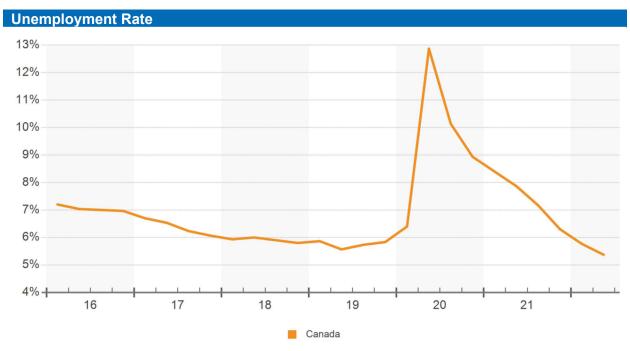
# **NATIONAL OVERVIEW**

The economic outlook has dimmed over the past quarter. Inflation is staying higher for longer than previously expected, which will weigh on purchasing power for consumers, and businesses. As a result, the higher interest rates required to fight inflation will further cool demand. Canada is already seeing substantial downgrades to economic growth, as interest-rate sensitive sectors such as housing bear the brunt of the markdowns. On balance, economic growth is expected to fall meaningfully below its long-run trend pace and unemployment rates are forecast to rise from their current low levels. A recession is not imminent, but with growth close to stall speed, there is a very thin margin for error if another shock hits the economy.

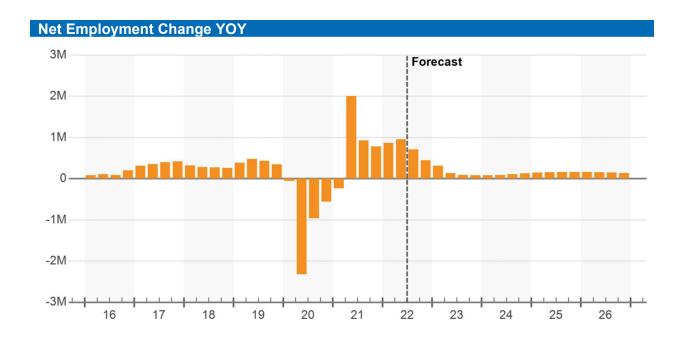
Higher rates are clearly needed to arrest the inflation fire burning out of control through much of the world, fanned by the knock-on effects of the war in Ukraine on commodity prices. The path of the conflict remains highly uncertain, but, several months in, it is clear that Russian energy will be constrained on international markets for quite some time, prolonging high energy prices. With all this uncertainty, monetary authorities at the Bank of Canada have their work cut out for them trying to reduce excess demand for goods and services as well as labour, without snuffing out the economy's light entirely.



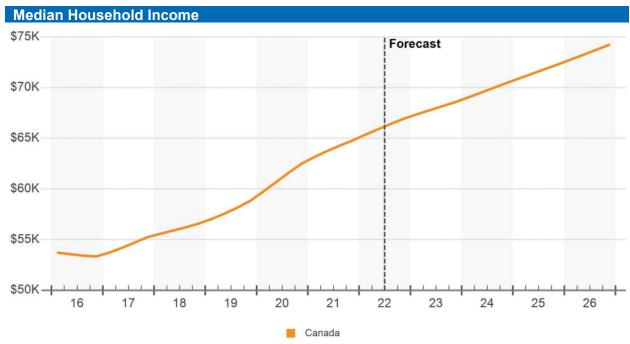
Source: Oxford Economics



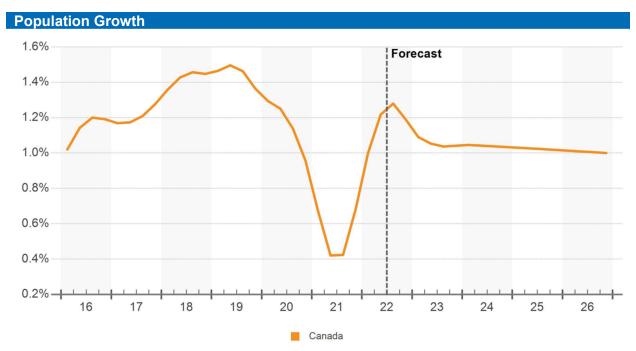
Source: Oxford Economics



Source: Oxford Economics



Source: Oxford Economics



Source: Oxford Economics

# **HIGHLIGHTS**

- CPI inflation lost a bit of steam in July, up 7.6% y/y from 8.1% the month before. Despite the cool down, the Bank of Canada is still likely to hike rates by at least 50pbs in September.

- Canada shed 31K jobs in July, on the back of job losses in the previous month as well. Despite weaker job growth, the unemployment rate has held steady at a record low of 4.9%.
- Canada's housing market continues to cool down rapidly, with sales falling 5.3% from the previous month in July. This marks the lowest level for home sales since May 2020.
- Retail sales rose modestly in June, up by 1.1% from the previous month. Much of the increase however was due to rising prices, with inflation adjusted sales only up 0.2% during that period.



### **Alberta Economic Overview**

Alberta is likely to lead the way in terms of economic growth this year, as the steep climb in crude oil, natural gas and agricultural prices lift incomes in the province. In this vein, we've lifted near-term forecasts for both oil and natural gas in the June outlook due largely to the impact of growing sanctions on Russia. Although remaining higher for longer, prices for both commodities are still projected to pull back towards the end of 2022 and into 2023 on the back of slowing economic growth across advanced economies, some pickup in supply as well as a narrowing in the "fear premium" currently imbedded in markets.

Job growth in Alberta has been solid so far this year, bolstered by gains in the private sector. In fact, private sector hiring has been the strongest of any province year-to-date, supported by industries tied to re-openings, the professional, scientific, and technical services sector, and mining, oil, and gas.

We're also anticipating a decent increase in oil and gas production this year, as producers move to benefit from the favorable price backdrop. So far, oil production growth has been modest. However, a sharp rise in rig counts in the second quarter may portend higher output moving forward. All told, we think oil production could expand by 200k barrels/day this year. Meanwhile, natural gas production has been strong so far this year and we expect further gains moving forward.

Notwithstanding these positives, there are some stiff headwinds that the province is facing. Perhaps most notably, households in the province are carrying a relatively large share of debt and will be strained by the steep rise in borrowing costs. Moreover, wage growth has been muted, as a consequence of past economic weakness.

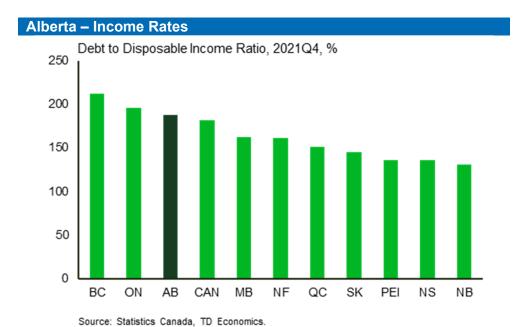
It's been a long, challenging road back to surplus for Alberta and the modest spending plan laid out in their latest provincial budget indicates that fiscal prudence remains a key goal. As it stands, policymakers envision their \$3.2 billion FY 2021/22 deficit morphing into a mild surplus this fiscal year. However, there's a very good chance that Alberta's fiscal position will record an even larger positive swing from an upside revenue surprise this year, given the conservative assumptions on oil prices baked into the government's projections.



# Alberta - Employment Drilling Rig Counts, Year-to-date % Change 40 20 -20 -20 -20 -20 -20 -30 2018 2019 2020 2021 2022 (ytd)

Source: Baker Hughes, TD Economics.

Source: TD, Economics



Source: TD, Economics

# **OVERVIEW OF RED DEER, AB**

# **Description**

The City of Red Deer, AB encompasses an area of 107.7 km2 in the southern part of Alberta. The city derives its name from the river upon which it stands, the Red Deer River. The river itself was named by the Cree people as "Elk River", but European settlers mistook the local elk as European red deer, and translated the name of the river accordingly. Red Deer sits roughly on the midpoint between Edmonton and Calgary along

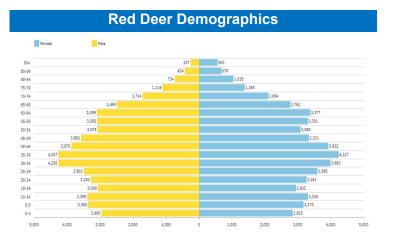


the QEII Highway that connects the two cities. More specifically, it sits about 144 km south of Edmonton, and 137 km north of Calgary.

As typical for Albertan population centres, Red Deer's economy is focused around oil & gas related industries. Otherwise, the city also has prominent agricultural/agri-processing, retail, and manufacturing sectors. Additionally, being a major centre between Edmonton and Calgary, the city is important for distribution, which is focused mainly on petrochemical, and agricultural products.

# **Demographics**

In the 2021 municipal census, the City of Red Deer reported that there were a total of 100,844 residents living in the city, making it the third largest city in Alberta. Furthermore, Red Deer has been an exceptionally strong representative sample of Albertan age demographics. The average age of residents in 2021 was similar to the provincial average at 39.4 years old and 39.0 years old respectively, and



Compiled by NKF

the distribution of age groups was equally similar. However, Red Deer has experienced significantly less growth than the rest of Alberta. From 2016 to 2021 the city saw negligible growth of 0.4 % since the last census unlike the Albertan average of 4.8%.

# **Key Economic Indicators**

# **Labour Force Statistics**

Red Deer Labour Force Statistics as of January 2022								
		Red Deer (	(1000s)		<u> Alberta (1000s)</u>			
	2019	2020	2021	Change	2019	2020	2021	Change
Labour Aged Population	85.1	86.2	87	0.9%	3,454	3,507	3,544	1.0%
Labour Force	59.1	56.6	56.3	-0.5%	2,450	2,405	2,452	1.9%
Unmployment	4.9	7.4	5.6	-32.1%	7.0	11.4	8.7	-31.0%
Participation Rate	69.4%	65.7%	64.7%	-0.9%	70.9%	68.6%	69.2%	0.6%
Umployment Rate	8.3%	13.1%	9.9%	-3.1%	0.3%	0.5%	0.4%	-0.1%

Source: StatsCan National Household Survey

Compiled by NGKF

The overall unemployment in Canada decreased by 26.7%, from year 2020 to 2021. Alberta and Red Deer's unemployment was significantly lower and declined by 31.0% and 32.0% respectively. Though Red Deer's unemployment performance was slightly better than its province the labour participation of Red Deer saw a negative growth of -0.9%, while Alberta increased by 0.6%.

# **Building Permits**

The number and value of building permits issued is generally indicative of construction activity in a region and as such, is commonly used as an indicator of a region's economic wellbeing. As stated before, the effects of the oil and gas sector on Alberta, and Red Deer has likely affected Red Deer construction. Red Deer issued 805 building permits in 2021, declining -3.13% from 831 in 2020. The institutional segment had the largest increase over last year, increasing 34.1% to 59. The value of building permits issued in 2021 was \$105.6 million, precipitously declining -60.2% from \$265.5 million in 2020. The commercial segment had the largest increase over last year, increasing 90.2% to \$45.4 million.

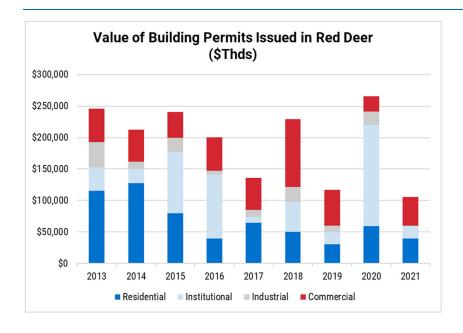
	Number and Value of Building Permits Issued in Red Deer											
Improvement	Statistic					<u> </u>	<u>\nnual</u>				% Change	10 Year
Туре	(\$ in \$Thds)		2017		2018		2019		2020	2021	2020 to 2021	Average
Residential	Permits Issued		481		674		724		591	593	0.34%	862
Residential	Value of Permits	\$	64,535	\$	50,617	\$	30,566	\$	59,455	\$ 39,868	-32.94%	\$ 70,850.8
Institutional	Permits Issued		51		36		41		44	59	34.09%	34
IIIStitutional	Value of Permits	\$	9,120	\$	46,825	\$	19,365	\$	160,497	\$ 19,226	-88.02%	\$ 53,603.5
Industrial	Permits Issued		42		62		54		39	20	-48.72%	49
	Value of Permits	\$	11,519	\$	23,866	\$	10,450	\$	21,676	\$ 1,127	-94.80%	\$ 21,798.6
Commercial	Permits Issued		143		172		189		157	133	-15.29%	155
Commercial	Value of Permits	\$	50,605	\$	108,056	\$	56,485	\$	23,848	\$ 45,369	90.24%	\$ 55,673.8
Total (Per	rmits Issued)		717		944		1,008		831	805	-3.13%	1,101
Total (Valu	ue of Permits)	\$	135,779	\$	229,364	\$	116,866	\$	265,476	\$ 105,590	-60.23%	\$ 201,926.7

Source: Alberta Regional Dashboard

Compiled by NGKF

(1) Fluctuations in reported numbers may occur due to timing of record





Source: Alberta Regional Dashboard Compiled by NGKF

# **Housing Market**

The following tables details the residential housing market in Red Deer. The residential construction has been in a downward trend since the 5-year high in 2017 at 331 dwellings. There was a significant improvement in the number of dwellings in 2021 when compared with 2020 with an year on year change of 21.1% rising from 171 dwellings to 207 dwellings. Semi housing starts saw an exceptional increase of 550% year over year with proportionate emphasis on single and row housing starts at 36.9% and 84.2% respectively. The latest quarter to quarter comparison of 2021 and 2022 shows an upward trend in single housing dwellings and negligent growth in any other dwelling type.

Housing Starts in Red Deer by Dwelling Type									
		<u>Annual</u>				YOY	<u>Cum</u> ı	YOY	
	2017	2018	2019	2020	2021	Change	Mar-21	Mar-22	Change
Single	203	116	98	84	115	36.9%	15	18	20.0%
Semi	38	10	6	4	26	550.0%	8	0	-100.0%
Row	16	16	34	19	35	84.2%	9	0	-100.0%
Apt. & Other	74	130	106	64	31	-51.6%	0	0	
Total	331	272	244	171	207	21.1%	32	18	-43.8%

Source: CMHC Housing Now Tables - Red Deer Compiled by NGKF

# **Major Projects**

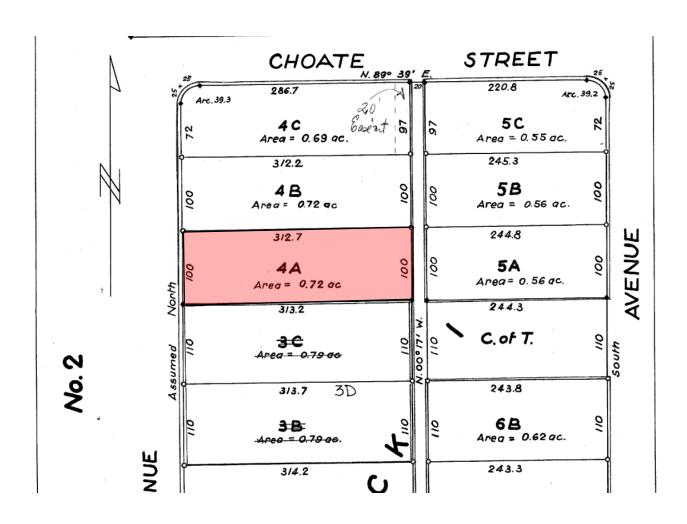
There are a number of significant major projects in progress and proposed in the City of Red Deer. The total value of major projects proposed but yet to be commenced is \$10.98B. which includes the largest project, Edmonton - Calgary High Speed Rail Line. This suggests that the Red Deer may experience a much needed economic boost in the future. However, it is worth noting that these projects are almost entirely government funded, and more specifically, are mostly funded by the municipality. Below are detailed the top 10 projects in Red Deer by value.

	Major Projec	ts in Red Deer					
Name/Description	Developer	Stage	Sector		timated	Scheduled	Scheduled
	2010.000	- Cungo		Co	st (M\$)	Start	End
Edmonton - Calgary High Speed Rail Line	Prairie Link Rail Partnership (EllisDo	Proposed	Infrastructure	\$	9,000.0	2023	TBD
Red Deer Regional Hospital Expansion	Alberta Infastructure	Proposed	Institutional	\$	1,800.0	TBD	TBD
Red Deer Justice Centre	Alberta Infrastructure	Under Constructi	Institutional	\$	207.0	2020	2023
Highway 11A Widening (Taylor Drive to Hig	hCity of Red Deer	Proposed	Infrastructure	\$	64.0	2022	TBD
G.H. Dawe Community Centre Expansion	City of Red Deer	Under Constructi	Tourism / Recreat	\$	43.3	2021	TBD
Hunting Hills High School Modernization	The Red Deer School Division	Proposed	Institutional	\$	41.0	TBD	TBD
St. Lorenzo Ruiz Middle School	The Red Deer Catholic Separate So	Proposed	Institutional	\$	28.8	2023	2021
Red Deer Gondola	Prairie Sky	Proposed	Tourism / Recreat	\$	25.0	TBD	TBD
19 Street Re-Build (Red Deer)	City of Red Deer	Proposed	Infrastructure	\$	22.4	2023	2024
Red Deer Recovery Community	Alberta Infrastructure	Under Constructi	Institutional	\$	20.0	2021	2022
Wellings of Red Deer	Nautical Lands Group	Under Constructi	Residential	\$	17.0	2022	2023

Source: AB Major Projects Survey Compiled by NGKF



# Land and Site Analysis



Land Description	
Total Land Area	0.7200 Acres; 31,363 SF
Usable Land Area	0.7200 Acres; 31,363 SF
Excess Land Area	None
Surplus Land Area	None
Source of Land Area	None noted
Site Characteristics	
Primary Street Frontage	Gaetz Avenue E (50th Ave.)
Traffic Control at Entry	None
Traffic Flow	High
Accessibility Rating	Average
Visibility Rating	Good
Shape	Rectangular
Corner	No
Rail Access	No
Topography	Level
Site Vegetation	Trees, shrubs and lawns
Other Site Characteristics	None noted
Easement/Encroachments	None Noted
Environmental Issue	None Noted
Utilities	
Utility Services	Electricity, gas, sewer, water

# **EASEMENTS, ENCROACHMENTS AND RESTRICTIONS**

We were provided a preliminary title report prepared by Alberta Land Registries (SPINII) on October 30, 2022. A certificate of Lis Pendens has been registered on title, and it is our understanding that the subject property is in receivership. As we are appraising the property for the receiver we have not considered any impact from this instrument.

Based upon a review of the title report, we are not aware of any other easements, encroachments, or restrictions that would adversely affect value. Our valuation assumes no adverse impacts from easements, encroachments, or restrictions, and further assumes that the subject has clear and marketable title.

# **ENVIRONMENTAL ISSUES**

No environmental issues were observed or reported. Newmark is not qualified to detect the existence of potentially hazardous issues such as soil contaminants, the presence of abandoned underground tanks, or other below-ground sources of potential site contamination. The existence of such substances may affect the value of the property. For this assignment, we have specifically assumed that any hazardous materials that would cause a loss in value do not affect the subject.



# Zoning and Legal Restrictions

<b>Zoning Summary</b>	
Category	Description
Zoning Jurisdiction	City of Red Deer
Zoning Designation Description	C4 - Commercial (Major Arterial) District  The general purpose of this District is to facilitate the development of the
Description	primary location for trade and service related to automotive transportation and the automobile traveler, and other commercial land uses which are built at low densities, in planned centres, generally, to serve the city and the region, as a whole.
Legally Conforming?	Yes
Zoning Change Likely?	Unlikely
Permitted Uses	Office and retail uses, as well as accessory uses
Other	None noted
Compiled by Newmark	

We are not experts in the interpretation of zoning ordinances. A qualified land use/zoning expert should be engaged if there are any zoning concerns or if a determination of compliance with zoning is required.

# **CONCLUSION**

Overall, the physical characteristics of the sites and the availability of utilities result in functional utility suitable for a variety of uses including those permitted by zoning. We are not aware of any other particular restrictions on development.



# Improvements Analysis

The subject is a(n) other development located at 7151 50th Avenue, Red Deer, AB T4N 4E4. The subject was built in 1995. It includes one retail building.

The improvements are more fully described in the following table.

Improvements Description	
Component Structures	
Improvements (Structures)	Primary Use
General Improvement Type	Retail
Use Description	Freestanding
No. Buildings	1
No. Units	1
GBA (SF)	3,504
Rentable SF	3,504
Average Unit Size (SF)	3,504
Construction Status	Existing, Sub-stabilized Operations
Quality	Average
Current Condition	Average
Age/Life Depreciation Analysis	
Year Built	1995
Year Renovated	None
Actual Age (Yrs.)	27
Economic Life (Yrs.)	45
Effective Age (Yrs.)	15
Remaining Economic Life (Yrs.)	30
Percent Depreciation	33.33%
Floor Area Analysis	
Number of Stories	2
Est. Ground Floor Area (GBA)	2,423
Attributed Site Area (SF)	31,363
Site Coverage	7.7%
Floor Area Ratio (FAR)	0.112
Unit Density (Units/Acre)	1.4
Land to Building Ratio	8.951
Parking Type	Paved surface parking
Construction Details	Freestanding
Foundation	Reinforced Concrete
Basement	None
Structural Frame/Construction Summary	Stucco exterior, wood-frame
Exterior Walls	Stucco
Windows	Double pane in metal frame
Roof	Flat, graveled roof with membrane and
	parapet



Interior Finish	Freestanding
Floors	Ceramic tile and carpet
Walls	Painted gypsum
Ceilings	Suspended acoustic tile
Lighting	Fluorescent
Engineering & Mechanical	Freestanding
HVAC	Rooftop HVAC
Electrical	Assumed adequate
Plumbing	Assumed adequate
Utility Meters	Individually metered
Elevators	0
Rest Rooms	Assumed adequate
Fire Sprinklers	No
Improvement Features and Amenities	Freestanding
Other Improvements Characteristics	0
Compiled by Newmark	

# **Functional Utility**

The improvements represent a functional retail building. The improvements are functional for its current use.

# **Deferred Maintenance**

Our observation of the property indicated no significant items of deferred maintenance.

# **Planned Capital Expenditures**

There are no planned capital expenditures known.

# **Environmental Assessment**

We were not provided a Phase I Environmental Assessment. We did not observe any potentially hazardous materials such as lead paint, asbestos, urea formaldehyde foam insulation, or other potentially hazardous construction materials on or in the improvements. However, it is noted that we did not search for such materials and are not qualified to detect such materials. The existence of said hazardous materials (if any) may have an effect on the value of the property. Therefore, for the purpose of this appraisal, we have specifically assumed that the property is not affected by any hazardous materials that may be present on or in the improvements. We strongly recommend that a qualified environmental engineering firm be retained by the Client prior to making a business decision.

# **Personal Property**

No personal property items were observed that would have any material contribution to market value.

# **BUILDING IMPROVEMENTS SUMMARY**

The improvements are of average quality construction and are in average condition.



REAL ESTATE TAXES 29

# Real Estate Taxes

Real estate tax assessments and realty taxes are administered by the City/County of Red Deer are summarized below:

Taxes and Assessments			
Tax Year 2022	Assessment	Realty tax	
Tax ID	Total	Total	
4A/1/2223KS	\$875,700	\$16,490	
	\$875,700	\$16,490	

Compiled by Newmark

In the municipality, properties are assessed annually. Generally speaking, assessment values are primarily used for taxation purposes and may not reflect the market value of the subject property on the date of valuation.

# Highest and Best Use

# **AS VACANT**

# **Legally Permissible**

The site is zoned C4 - Commercial (Major Arterial) District. The general purpose of this District is to facilitate the development of the primary location for trade and service related to automotive transportation and the automobile traveler, and other commercial land uses which are built at low densities, in planned centres, generally, to serve the city and the region, as a whole. To the best of our knowledge, there are no other legal restrictions such as easement or other restrictions that would effectively limit the use of the property. Please see the legally permissible uses related discussions in the land description and analysis and zoning sections.

# **Physically Possible**

The subject site contains 31,363 square feet (0.720 acres), more or less, and is adequately served by utilities, has an adequate topography, access, shape, and size to be a developable site. The subject site would support a site layout for any of the legally probable uses. There are no known physical reasons why the subject site would not support any of these legally probable developments. Given prevailing land use patterns in the area, a commercial use is given further consideration in determining highest and best use of the site, as though vacant.

# **Financially Feasible**

The determination of financial feasibility is dependent primarily on the relationship of supply and demand for the legally permissible and physically possible land uses versus the cost to create the uses. As discussed in the market analysis section of this report:

 Subject is located in a primarily commercial retail area in Red Deer with significant exposure to a major arterial.

Given the underlying market conditions and development activity, it appears that a retail development would have a sufficient degree of feasibility.

# **Maximally Productive**

The test of maximum productivity is to determine the actual use of the property that results in the highest land value and/or the highest return to the land. It is important to consider the risk of potential uses as a use that may generate the highest returns in cash could also be the riskiest and thus not as likely for a developer to consider. In this case, the maximally productive use is a retail development. The associated risk is typical and market conditions appear to be supportive.



# **Highest and Best Use Conclusion – As Vacant**

Based on the preceding analysis and upon information and analysis contained in the area, neighbourhood, and market analyses, the highest and best use of the subject as though vacant is the eventual development of the site for a retail use.

# **AS IMPROVED**

# **Legally Permissible**

The existing retail office improvements appear to be legally conforming with zoning.

# **Physically Possible**

The current improvements conform to the physical characteristics of the site and appears to provide adequate utility over a long term for its current use. Therefore, continued retail use of the property is reasonably probable and appropriate.

# **Financially Feasible**

Financial feasibility focuses on positive and excess returns from the improved property. In this case, the subject is an income producing property and is capable of generating sufficient income to support the continuation of the use.

# **Maximally Productive**

The existing retail improvements are legally permissible, physically possible, and financially feasible. The concluded value as though improved exceeds the value of the underlying land and removal of the improvements for redevelopment or substantial conversion to an alternative use is not indicated based on current neighborhood trends. Given no alternatives, the maximally productive use of the property is consistent with the existing retail development.

# **Highest and Best Use – As Improved**

Based on the foregoing, the highest and best use of the property, as improved, is consistent with the existing retail property use.



# Appraisal Methodology

# **COST APPROACH**

The cost approach is based on the proposition that the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements that represent the highest and best use of the land, or when it is improved with relatively unique or specialized improvements for which there exist few sales or leases of comparable properties.

# SALES COMPARISON APPROACH

The sales comparison approach utilizes sales of comparable properties, adjusted for differences, to indicate a value for the subject. Valuation is typically accomplished using physical units of comparison such as price per square foot, price per unit, price per floor, etc., or economic units of comparison such as gross rent multiplier. Adjustments are applied to the property units of comparison derived from the comparable sale. The unit of comparison chosen for the subject is then used to yield a total value.

# INCOME CAPITALIZATION APPROACH

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

Application of Approaches to Valu	ue
Approach	Comments
Cost Approach	The Cost Approach is applicable and is utilized in this appraisal.
Sales Comparison Approach	The Sales Comparison Approach is applicable and is utilized in this appraisal.
Income Capitalization Approach	The Income Capitalization Approach is applicable and is utilized in this appraisal.
Compiled by Newmark	



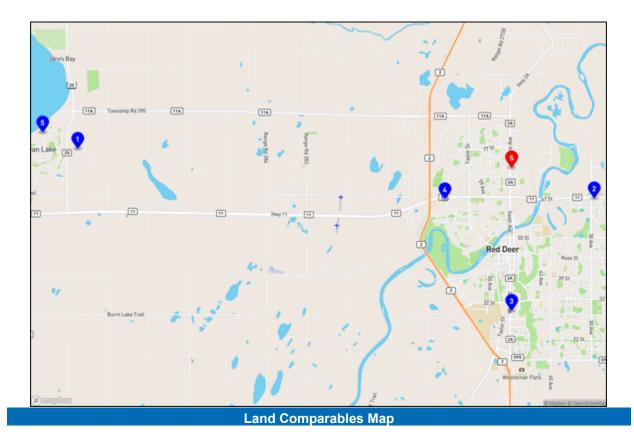
LAND VALUATION 33

# Land Valuation

Land value can be developed from a number of different methodologies. In this case, we have employed the sales comparison as sufficient comparable data exists from which to derive a reliable indication of value. Sales comparison includes the following steps.

- Research and verify information on properties in the market that are similar to the subject and that have recently sold, are listed for sale, or are under contract.
- Select the most relevant units of comparison in the market and develop a comparative analysis.
- Examine and quantify via adjustments differences between the comparable sales and the subject property using all appropriate elements of comparison.
- Reconcile the various value indications to a value indication.

Based on a review of market activity, the appropriate unit of comparison is price per gross land sf.



LAND VALUATION 34

	Subject	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Address	7151 50th Avenue	3420 47 Avenue	90 Thorburn Avenue	2929 Gaetz Avenue	6845 66 Street	4305 50 Avenue
City, Province	Red Deer, AB	Sylvan Lake, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Sylvan Lake, AB
Proposed Use	Retail	General Commercial	General Commercial	General Commercial	General Commercial	General Commercial
Gross Land SF	31,363 SF	108,900 SF	100,188 SF	244,372 SF	65,340 SF	108,900 SF
Useable Acres	0.72 Acres	2.50 Acres	2.30 Acres	5.61 Acres	1.50 Acres	2.50 Acres
Useable Land SF	31,363 SF	108,900 SF	100,188 SF	244,372 SF	65,340 SF	108,900 SF
Shape/Topography	Rectangular/Level	Irregular/Level	Regular/Level	Regular/At Grade	Regular/Level	Irregular/Level
Utilities Available	Electricity, gas, sewer, water	Electricity, Gas, Sewer, Water	Electricity, Water	Electricity, Gas, Sewer, Water	Electricity, Gas, Sewer, Water	Electricity, Gas, Sewer, Water
Zoning	C4 - Commercial	CH	C5	C4	C4	W-DC
Transaction Type		Closed	Closed	Closed	Closed	Closed
Buyer		Central Alberta Co-Op Ltd	Developments 2 Inc	Akoa Investments Ltd.	2269488 Alberta Ltd.	R/T Developments, Inc.
Seller		Sylvan Lake Shopping Centres Limited	The City of Red Deer	Black Knight Inn Ltd.	L-7 Inc.	2123941 Alberta, Ltd.
Interest Conveyed	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple
Transaction Date		Apr-20	Oct-20	Feb-22	Nov-21	Jun-21
Adj. Sale Price		\$1,625,000	\$1,449,000	\$3,150,000	\$1,500,000	\$1,300,000
Price per Gross Land Acre		\$650,000	\$630,000	\$561,497	\$1,000,000	\$520,000
Price Per Gross Land SF		\$14.92	\$14.46	\$12.89	\$22.96	\$11.94
Compiled by Newmark						

# **SUMMARY OF LAND COMPARABLES**

The following paragraphs analyze the most relevant comparable data against the subject property.

# **Land Comparable One**

Sale Comparable One represents the April 2020 sale of 2.500 acres of land located at 3420 47 Avenue, Sylvan Lake, Alberta. The 2.5 acre land located at 3420 47 Avenue, Sylvan Lake, AB was sold in an owner user sale on April 24 2020 for \$1,625,000 or \$650,000 per acre. Originally a part of 6.5 AC lot, the land parcel transferred from Smart- Centre REIT to Central Alberta CO-OP Administration; and will be a site of a future CO-OP gas station.

# **Land Comparable Two**

Sale Comparable Two represents the October 2020 sale of 2.300 acres of land located at 90 Thorburn Avenue, Red Deer, Alberta. The property is a 2.30-acres commercial land site. The purchaser plans to develop a strip retail centre.

# **Land Comparable Three**

Sale Comparable Three represents the February 2022 sale of 5.610 acres of land located at 2929 Gaetz Avenue, Red Deer, Alberta. 5.6-Acres commercial land site, zoned C4. Entails the former Black Knight Inn (98 room hotel, built 1977). The hotel remains on site and will require demolition. Sold via Judicial Sale.

### **Land Comparable Four**

Sale Comparable Four represents the November 2021 sale of 1.500 acres of land located at 6845 66 Street, Red Deer, Alberta. This property is a 1.5-acres site. The Zoning By-law classifies the property as C4 Commercial (Major Arterial).



LAND VALUATION 35

# **Land Comparable Five**

Sale Comparable Five represents the June 2021 sale of 2.500 acres of land located at 4305 50 Avenue, Sylvan Lake, Alberta. This 2.5 acre lot located at 4305 50 Avenue in Sylvan Lake, AB sold in an investment sale on June 7th, 2021 for a total consideration of \$1,300,000 or approximately \$520,000 per acre. The property is zoned Waterfront Direct Control District (W-DC).

# **ANALYSIS OF COMPARABLES**

# **Property Rights Conveyed**

Like the subject property, all of the sales utilized in this analysis involved the transfer of the fee simple interest. As such, no adjustment is required.

# **Financing Terms**

To the best of our knowledge, all of the sales utilized in this analysis were accomplished with cash and/or cash and market-oriented financing, so no adjustment for financing terms is necessary.

# **Conditions of Sale**

To our knowledge, no atypical conditions of sales were reported.

### **Market Conditions**

Market conditions for real estate has been improving over the last 24 months. The subject's secondary market location has seen more stable growth as the costs of construction have increased significantly with higher than typical inflation. In response to the rising costs, the Bank of Canada, and in turn, financial institutions have raised interest rates to temper investor interest.

We have considered current market conditions to relatively flat over the comparable sale period with market conditions having improved up to Q1 2022, and subsequently flattened or declined.

# **Property Adjustments**

# **Location / Corner / Frontage**

Proximity to arterial roads, good site access, traffic volumes, and zoning conformity can impact the appeal of property. The comparable locations relative to the subject have been considered and summarized in the grid below.

### Size

Typically, smaller site sell for higher per-unit rates and vice versa. The comparable sizes relative to the subject have been considered and summarized in the grid below.



LAND VALUATION 36

## **Shape / Topography**

Configuration and grade of the site can affect the available space for development, and thus the marketability. The comparable shape / topography relative to the subject have been considered and summarized in the grid below.

#### **Utilities**

Urban servicing, typically consisting of water, sewage, gas, and electricity, is superior to typical rural servicing, of well water, septic, gas, and electricity. The comparable servicing relative to the subject have been considered and summarized in the grid below.

### Zoning

Legal land uses with higher density, or more favourable improvements are more desirable. The comparable land uses relative to the subject have been considered and summarized in the grid and comments below.

#### Other

Utility of the land for cultivation is dependent on the amount of land cleared of vegetation, and cleared of other improvements (of little utility). The use relative to the subject have been considered and summarized in the grid and comments below.

### **Summary of Adjustments / Adjustment Grid**

Based on our comparative analysis, the following table summarizes the adjustments warranted to each land sale.



LAND VALUATION 37

	Subject	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Address	7151 50th Avenue	3420 47 Avenue	90 Thorburn Avenue	2929 Gaetz Avenue	6845 66 Street	4305 50 Avenue
City, Province	Red Deer, AB	Sylvan Lake, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Sylvan Lake, AB
Gross Land Area (Acres)	0.72 Acres	2.50 Acres	2.30 Acres	5.61 Acres	1.50 Acres	2.50 Acres
Gross Land SF	31,363 SF	108,900 SF	100,188 SF	244,372 SF	65,340 SF	108,900 SF
Transaction Type	-	Closed	Closed	Closed	Closed	Closed
Transaction Date	-	Apr-20	Oct-20	Feb-22	Nov-21	Jun-21
Price Per Gross Land SF		\$14.92	\$14.46	\$12.89	\$22.96	\$11.94
Transaction Adjustments						
Property Rights		0%	0%	0%	0%	0%
Financing		0%	0%	0%	0%	0%
Conditions of Sale		0%	0%	10%	0%	0%
Market Conditions (Time)		0%	0%	0%	0%	0%
Subtotal (adjustments are multipli	ed)	0%	0%	10.0%	0%	0%
Transaction Adjusted Price Per Gr	oss Land SF	\$14.92	\$14.46	\$14.18	\$22.96	\$11.94
Physical Adjustments						
Location		10%	10%	0%	-5%	10%
Corner		0%	-3%	-3%	0%	0%
Size		10%	10%	15%	5%	10%
Shape		0%	0%	0%	0%	15%
Topography		0%	0%	0%	0%	0%
Utilities		0%	0%	0%	0%	0%
Zoning		0%	0%	0%	0%	10%
Utility / Site Cleared		0%	0%	15%	0%	5%
Subtotal (adjustments are summe	d)	20%	17%	27%	0%	50%
Gross Adjustment		20%	23%	43%	10%	50%
Overall Adjustment		20.0%	17.0%	39.7%	0%	50.0%
Indicated Price Per Gross Land SF	_	\$17.90	\$16.92	\$18.01	\$22.96	\$17.91

LAND VALUATION 38

### LAND VALUE CONCLUSION

- Prior to adjustments, the sales reflect a range of \$11.94 to \$22.96 per gross land sf.

- After adjustment, the range is narrowed to \$16.92 to \$22.96 per gross land sf, with an average of \$18.74 per gross land sf.
- Land Sales 4 required the least amount of gross adjustment and is most similar in size.
   Given the subject smaller size relative to the other comparable sales, we have put more weight on Land Sale 4 at the high end of the range.

Land Value Conclusion		
Gross Land SF		31,363
<b>Comparable Sales Indications</b>	Range	Average
Unadjusted Price Per Gross Land SF	\$11.94 - \$22.96	\$15.43
Adjusted Price Per Gross Land SF	\$16.92 - \$22.96	\$18.74
Reconciled Value Per Gross Land SF		\$22.00
Total Indicated Value		\$689,986
	Rounded	\$690,000



COST APPROACH 39

# Cost Approach

## REPLACEMENT COST NEW

In estimating the replacement cost new for the subject, the following methods/data sources have been utilized, if available:

- Marshall Valuation Service (MVS) cost guide, published by Marshall and Swift, LLC; a nationally recognized publication containing construction costs.
- Actual/budget construction cost figures available for comparable properties; and
- The subject's actual construction costs (if available).

#### **MVS Conclusion**

<b>Building and Site Improvements -</b>	<b>Cost Summary</b>	
Improvements (Structures)		Primary Use
MVS Improvement Type		Dental Clinic
Construction Class		D - Wood Frame
Quality		Average
MVS Section		15
MVS Page		23
Source Date		09/22
Base Cost PSF		\$181.00
+ Sprinklers		0.00
+HVAC (var. from base)		10.30
Other		0.00
Adjusted Base Cost PSF		\$191.30
Height & Size Refinements		
# of Stories Multiplier		1.000
Ceiling Height Multiplier		1.000
Perimeter Multiplier		1.018
Adjusted Base Cost		\$194.74
Final Calculations		
Current Cost Multiplier		1.090
Local Area Multiplier		1.170
Other Multiplier (Site Congestion, etc.)		1.000
Adjusted Base Cost		\$248.36
x Structure Size (SF GBA)		3,504
Adjusted Cost		\$870,240
Site Improvements		\$0
+ Site Improvements (PSF)	\$6.00	\$173,640
+ Indirect Costs @	10.00%	\$87,024
MVS Indicated Cost New Before Profit		\$1,130,904



COST APPROACH 40

## **Replacement Cost New Conclusion**

Reconciliation of Replacement Cost New		
Source	Total	\$/SF
Marshall Valuation Service ("MVS")	\$1,130,904	\$322.75
Reconciled Replacement Cost New (Before Profit)	\$1,130,904	\$322.75

Compiled by Newmark

## **Entrepreneurial Profit**

This allowance provides a prospective developer with the incentive to develop a property. The property is a retail development, and would typically developed for investment purposes. We have added a percentage below for entrepreneurial profit.

<b>Entrepreneurial Profit</b>		
<b>Building and Site Improvements</b>		Primary Use
Reconciled Cost New Before Profit		\$1,130,904
Entrepreneurial Profit @	10.00%	\$113,090
Replacement Cost New (RCN)		\$1,243,995
\$ PSF		\$355.02

Compiled by Newmark

## **DEPRECIATION**

- Physical deterioration, both curable and incurable;
- Functional obsolescence, both curable and incurable; and
- External obsolescence.

## **Physical Deterioration**

The subject has no observed major deferred maintenance.

Age/Life Depreciation Summary	
Building and Site Improvements	Primary Use
Year Built	1995
Year Renovated	None
Actual Age (Yrs.)	27
Economic Life (Yrs.)	45
Effective Age (Yrs.)	15
Remaining Economic Life (Yrs.)	30
Percent Depreciation	33.33%

COST APPROACH 41

### **Functional Obsolescence**

 Based on observation of the improvements, no forms of functional obsolescence were noted.

### **External Obsolescence**

No external obsolescence was noted.

## **Depreciated Replacement Cost**

The calculation of depreciated replacement cost is shown as follows.

Depreciated Replacement Cost	
<b>Building and Site Improvements</b>	Primary Use
Replacement Cost New	\$1,243,995
Less: Age/Life Depreciation	\$414,665
Adjusted RCN	\$829,330
Less: Functional Obsolescence	\$0
Adjusted RCN	\$829,330
Less: External Obsolescence	\$43,006
Depreciated Replacement Cost	\$786,324
\$ PSF	\$224.41

Compiled by Newmark

### **COST APPROACH CONCLUSION**

Cost Approach Conclusions	
As Is	Value Indication
Depreciated Replacement Cost of Building and Site Improvements	\$786,324
Land Value	\$690,000
As Stabilized Value	\$1,476,324
Rounded	\$1,480,000
Deferred Maintenance	\$0
Near Term Capital Expenses	\$0
As Is Value	\$1,476,324
Rounded	\$1,480,000

## Income Capitalization Approach

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

The direct capitalization method is normally more appropriate for properties with relatively stable operating histories and expectations. The DCF analysis is more appropriate for investment properties with multiple or long-term leases, particularly leases with cancellation clauses or renewal options, and especially in volatile markets.

In this analysis, we utilized only direct capitalization because the subject property is a singletenant leased property and investors almost always only consider direct capitalization for a property like this.

#### **MARKET RENT ANALYSIS**

In estimating market rent for the subject property, we considered data and opinions from the following:

- comparable leasing and asking rents from competitive properties
- opinions of market rent derived from our interviews of leasing brokers active in the local market.

### **Analysis of Contract Rent**

It is our understanding that the subject property is currently leased to Faissal Mouhamad O/A Delta Dental for a 10 year term commencing September 1, 2022. The subject has been leased from 09/22 at a rate of \$66.81 per square foot, per annum, escalating to \$68.11 in 09/27, until 08/32. However, it is our understanding that the lease may not be at arm's length and the subject property is currently in receivership.

We note that the contract rent is considered to be substantially above market rates. Our report has been completed under the extraordinary assumption that the current lease does not encumber the property and our analysis has been based on the fee simple value interest. Should this differ than as described our opinion would be affected accordingly.



## **Analysis of Market Rent**

	Comparable Retail Leases							
No.	Address	Lease Area (Sq. Ft.)	Term	Lease Rate /Sq. Ft.	Remarks			
	CONFIDENTIAL		01/20 - 12/29	\$31.50	CRU located in Olds			
					Lease Type: New Headlease			
1		1,494						
	Olds, AB				Incentives not known			
	CONFIDENTIAL		01/20 - 12/24	\$28.00	CRU located in Red Deer			
					Lease Type: New Headlease			
2		1,202						
	Red Deer, AB				Incentives not known			
					Restaurant tenant			
	CONFIDENTIAL		07/20 - 06/21	\$22.18	CRU located in Red Deer			
					Lease Type: New Headlease			
3		1,082						
	Red Deer, AB				Incentives not known			
	CONFIDENTIAL		08/22 - 07/32	\$28.50	CRU located in Red Deer			
					Lease Type: New Headlease			
4		1,031						
	Red Deer, AB				Incentives not known			
	CONFIDENTIAL		08/22 - Unknown	\$23.00	Freestanding retail located in Sylvan Lake			
					Lease Type: New Headlease			
5		3,823						
	Sylvan Lake, AB				Incentives not known			
					Liquor store tenant			
	CONFIDENTIAL		05/19 - 04/24	\$44.00	Freestanding retail located in Red Deer			
			05/24 - 04/29	\$47.00	Lease Type: New Headlease			
6		3,000	05/29 - 04/34	\$51.89	TI: \$20.00			
	Red Deer, AB		05/34 - 04/39	\$57.29				
					Fast service restaurant with drive thru			

	Comparable Office Leases						
No.	Address /Legal Description	Lease Area (Sq. Ft.)	Term	Lease Rate /Sq. Ft.	Remarks		
	CONFIDENTIAL		03/22 - 02/27	\$14.00	Multi-tenant office; Located in Red Deer		
					Lease Type: New Headlease		
1		2,163					
	Red Deer, AB				Incentives not known		
					Built in 2004. Steel frame. 4 surface stalls included		
	CONFIDENTIAL		07/22 - 06/29	\$14.00	Multi-tenant office; Located in Red Deer		
					Lease Type: New Headlease		
2		2,231					
	Red Deer, AB				Incentives not known		
					Built in 2010. Massage and phsyical therapy tenant.		
				\$18.00			
					Lease Type: Active Listing		
3	36 MacKenzie Crescent	3,223					
	Red Deer County, AB				Built in 2020. Active listing as of 09/30/22. 20 parking stalls.		
				\$19.50			
				\$19.50	Lease Type: Active Listing		
4	5128 52nd Street	3,540			Lease Type. Active Listing		
		5,040			Active listing as of 09/30/22 Additional rent of 6.75 PSF		
	rica beer, Ab				Notice noting as of 57,55,22. Additional left of 6.751 of .		
	Red Deer, AB				Active listing as of 09/30/22. Additional rent of 6.75 PSF.		



#### **Analysis of Market Rent**

Our analysis of signed leases to date indicates that comparable rental rates for the subject retail space range from \$22.18 - \$44.00 per square foot for retail space, and \$14.00 - \$19.50 per square foot for office space. The high end of the range typically represents smaller bays or freestanding retail, larger markets, better locations with arterial/highway frontage, better access and parking availability, newer and higher quality construction, and shorter leases with higher incentives. The low end of the range, conversely, is typically represented by larger bays or larger big box stores, interior lots with poor visibility/foot traffic, limited parking, older and lower cost construction, and longer leases with minimal incentives. The rent for office space is significantly lower with the low end of the range representing completed leases with minimal parking and the high end of the range representing asking rates which may be discounted under normal market negotiations.

The subject consists of 2,423 SF (69%) of ground floor commercial space that would be considered at the mid to higher end of the range but below retail Index 6 which represents new construction. The subject includes 1,081 SF of 2<sup>nd</sup> floor office (31%) which would be considered at the mid portion of the office lease comparable range. Overall, a blended average rate of \$32 per square foot fully net is considered reasonable.

#### **Vacancy & Collections Loss**

This category refers to vacancy and credit loss or bad debt. The subject is being purchased as an owner user property and is to be occupied by the purchaser. Vacancy and collections loss represent the long-term losses to income due to vacant space and late or missing rental payments by tenants. The vacancy in the market was previously discussed in the market analysis section of this report. Based on this analysis, the total stabilized vacancy and collection loss allowance for the subject has been estimated at 3.00%.

#### **OPERATING EXPENSE ANALYSIS**

Expense data for the subject, comparable properties, and industry benchmarks are summarized in the following table.

#### **Real Estate Taxes**

This expense category includes all property tax levies. At the of writing, an assessment / property taxes were not available for the subject. The subject was recently subdivided. We have estimated the taxes at current mill rates.

#### **Operating Expenses**

Based on expense levels at competing properties we have included \$2.50 psf of general operating costs.



#### **Replacement Reserves**

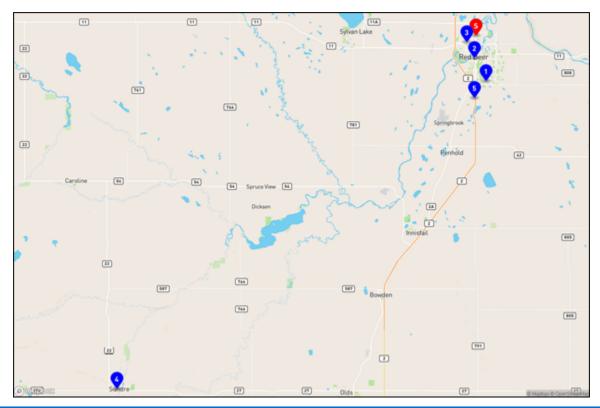
No major capital improvements or deferred maintenance over typical repairs and maintenance were noted. Typically, in a professionally managed property, there would be a contingency reserve to account for regular replacement. We have incorporated an additional 0.5% in replacement reserves.

An operating budget was not provided. Subject is currently assumed fully leased at market levels for the purpose of this report.

<b>Operating History and Projections</b>		
Period Length	Newmark	
Period Ending	Projection	
Occupancy	97.0%	
Retail Income	Total \$	\$/SF
Potential Base Rent	\$112,128	\$32.00
Lost Absorption / Turnover Rent	\$0	\$0.00
Free Rent	\$0	\$0.00
Scheduled Base Rent	\$112,128	\$32.00
Expense Recoveries	\$25,250	\$7.21
Total Tenant Revenue	\$137,378	\$39.21
Potential Gross Income	\$137,378	\$39.21
Vacancy Allowance	(\$4,121)	(\$1.18)
Effective Gross Income	\$133,256	\$38.03
	T . IA	À (OF
Operating Expenses	Total \$	\$/SF
Real Estate Taxes	\$16,490	\$4.71
Operating Expenses	\$8,760	\$2.50
Management	\$3,998	\$1.14
Replacement Reserves	\$666	\$0.19
Total Operating Expenses	\$29,914	\$8.54
Operating Expense Ratio	22.4%	
Net Operating Income	\$103,343	\$29.49



## **COMPARABLE INVESTMENT SALES**



**Comparable Investment Sale Map** 





Comparable One



Comparable Three



Comparable Five



Comparable Two



Comparable Four

Comparable Sales Sumr	nary					
	Subject	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Property Name	Delta Dental	Ironside Shopping Centre	4720 51 Avenue	6207 67a Street	407 Main Avenue West	179 Leva Avenue
Address	7151 50th Avenue	3 Ironside Street	4720 51 Avenue	6207 67a Street	407 Main Avenue West	179 Leva Avenue
City, Province	Red Deer, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Sundre, AB	Red Deer, AB
Land Size	0.72 Acres	0.57 Acres	0.27 Acres	1.00 Acres	0.83 Acres	4.27 Acres
Rentable Area (SF)	3,504 SF	7,363 SF	4,300 SF	13,949 SF	13,832 SF	56,460 SF
Year Built (Renovated)	1995	2004	1988	1982 (1998)	1992	2019
Occupancy/Owner Occ.	#DIV/0!	100%	100%	100%	100%	98%
Construction	Stucco exterior, wood-	Wood frame	Concrete/Blk/Stucco	Concrete/Blk/Stucco	Wood frame	Steel frame
Condition	Average	Average	Average	Average	Average	Good
Buyer	-	AON Properties Ltd	Nirmal Virk Investments Inc	Ohio Holdings Inc.	2374761 Alberta Ltd	2370364 Alberta Ltd
Seller	-	Inglewood Station Inc	Irecan Realty Enterprises Ltd.	1686637 Alberta Ltd.	Totem Developments Ltd	Gasoline Alley Investments Ltd.
Interest Conveyed	Fee Simple	Leased Fee	Fee Simple	Fee Simple	Leased Fee	Fee Simple
Transaction Status	-	Closed	Closed	Closed	Closed	Closed
Transaction Date	-	Jan-21	Sep-21	Nov-21	Jan-22	Mar-22
Price	-	\$2,850,000	\$1,650,000	\$2,450,000	\$2,225,000	\$21,000,000
Operating Status at Sale		Stabilized Operations	Stabilized Operations	Stabilized Operations	Stabilized Operations	Sub-stabilized Operations
Price per SF	-	\$387.07	\$383.72	\$175.64	\$160.86	\$371.94
NOI/SF	\$29.49	\$25.55	\$33.27	\$10.50	\$11.20	\$24.81
Cap Rate	-	6.60%	8.67%	5.98%	6.96%	6.67%
Compiled by Newmark						

#### **Comparable One**

Sale Comparable One represents the January 2021 sale of a 7,363 square foot other property located at 3 Ironside Street, Red Deer, Alberta. The property is a two storey retail building constructed circa 2004. The total consideration of \$2,850,000 representing \$382.5 per square feet. The reported cap rate at the time of sale was 6.60%. The vendor in this transaction was Inglewood Station Inc and AON Properties Ltd was the buyer. The property was fully leased to 6 tenants at the time of sale.

#### **Comparable Two**

Sale Comparable Two represents the September 2021 sale of a 4,300 square foot restaurant property located at 4720 51 Avenue, Red Deer, Alberta. 0.26-Acres site with an SCR of 37%. Concrete block construction. Demised into restaurant, bar, kitchen and washrooms. Site improvements include 14 paved parking stalls and pylon sign. Leased till Oct. 31, 2025 to Original Joe's (tenant since 2005).

#### **Comparable Three**

Sale Comparable Three represents the November 2021 sale of a 13,949 square foot other property located at 6207 67a Street, Red Deer, Alberta. 1-Acres site with an SCR of 32%. Built in 1982 and expanded in 1998. Concrete block construction. Demised into 3 retail bays. Fully leased at sale date. Site improvements include paved parking and access.

#### **Comparable Four**

Sale Comparable Four represents the January 2022 sale of a 13,832 square foot other property located at 407 Main Avenue West, Sundre, Alberta. The zoning bylaw classifies the property as C1. The property is a retail building constructed circa 1992. The total consideration of \$2,225,000



representing \$160 per square feet. The reported cap rate at the time of sale was 6.96%. The vendor in this transaction was Totem Developments Ltd and 2374761 Alberta Ltd was the buyer.

#### **Comparable Five**

Sale Comparable Five represents the March 2022 sale of a 56,460 square foot strip property located at 179 Leva Avenue, Red Deer, Alberta. 4 building complex of 1 & 2 stories with a net leasable area of 56,460 square feet. Steel frame construction with retail & office space, located in Gasoline Alley with Highway 2 exposure. Site improvements include paved parking and access areaswith yard lights. 98% leased at sale date. 1 vacant office bay of 1,100 SF. Income analysis assumes full occupancy and the vacant space leased at a market rate.

Positive Attributes	Negative Attributes
<ul> <li>Excellent commercial exposure to 50<sup>th</sup></li> </ul>	<ul> <li>Secondary market location in Red Deer</li> </ul>
Avenue (Highway 2A)	<ul> <li>High inflation, and rising interest rate</li> </ul>
<ul> <li>Freestanding retail with low site coverage</li> </ul>	environment.
of 7.7%	<ul> <li>Metropolitan Edmonton Industrial is dependent on investment from Oil &amp; Gas sectors creating volatility in the market.</li> </ul>

#### **Capitalization Rate Conclusion**

The subject has been valued as though unencumbered and leased at market terms and conditions; therefore limited short term rental growth is projected. We believe that given the age and condition of the subject property, as well as asset size, and location, a rate in the mid portion of the range slightly above Index No. 1, 4, and 5 would be appropriate

Capitalization Rate Conclusion		
Source	Indication	
Comparable Sales	5.98% - 8.67%	
Concluded Going-In Capitalization Rate	7.00%	
Compiled by Newmark		

### **Direct Capitalization Summary**

Net operating income is divided by the capitalization rate to derive the stabilized value of the subject. The as complete and as is value indications are derived through the adjustments noted above. Valuation of the subject by direct capitalization is shown in the table immediately following.



Summary of Stabilized Net Operating Income			
Item Description	% of Income	\$ / SF	Total
Retail Income		3,504 SF	
Potential Base Rent		\$32.00	\$112,128
Lost Absorption / Turnover Rent		\$0.00	\$112,120
Free Rent		\$0.00	\$(
Scheduled Base Rent		\$32.00	\$112,128
Expense Recoveries		\$32.00 \$7.21	\$25,250
Total Tenant Revenue		\$39.21	\$137,378
Potential Gross Income		\$39.21	\$137,378
Vacancy Allowance	-3.00%	(\$1.18)	(\$4,121
Effective Gross Income	-5.00%	\$38.03	\$133,256
		,	
Operating Expenses		3,504 SF	
Real Estate Taxes		\$4.71	\$16,490
Operating Expenses		\$2.50	\$8,760
Management	3.00%	\$1.14	\$3,998
Replacement Reserves		\$0.19	\$666
Total Operating Expenses	22.45%	\$8.54	\$29,914
Net Operating Income		\$29.49	\$103,343
Direct Capitalization Method			
Value Indication		\$ / SF	Total
Stabilized Net Operating Income		\$29.49	\$103,343
Overall Capitalization Rate			7.009
As Stabilized Value	Effective Date:	10/3/2022	\$1,476,324
Rounded		\$422.37	\$1,480,000
		Valuation Matrix	
		OAR	Value
		6.50%	\$1,589,888
		6.75%	\$1,531,003
		7.00%	\$1,476,324
		7.25%	\$1,425,417
		7.50%	\$1,423,417
		7.30%	\$1,377,903
<b>As Is</b> As Stabilized Value as of Current Date	Effective Date:	10/3/2022	\$1,476,324
	Effective Date:	10/3/2022	
Stabilization Discount			\$0
Deferred Maintenance			\$0
Near Term Capital Expenses As Is Value	Effective Date:	10/3/2022	\$0 \$1,476,324
	Effective Date:		
Rounded		\$422.37	\$1,480,000



# Sales Comparison Approach

The sales comparison approach value is derived by analyzing closed sales, listings, or pending sales of properties that are similar to the subject. The sales comparison approach includes the following steps.

- Research and verify information on properties in the competitive market that are similar to the subject and that have recently sold, are listed for sale, or are under contract.
- Select the most relevant units of comparison in the market and develop a comparative analysis.
- Examine and quantify via adjustments differences between the comparable sales and the subject property using all appropriate elements of comparison.
- Reconcile the various value indications to a value bracket and then a single value indication.

The unit of comparison applied in this sales comparison analysis is price per square foot as it mirrors the primary comparison method used by market participants.



**Comparable Investment Sale Map** 





Comparable Six



Comparable Eight



Comparable Ten



Comparable Seven



Comparable Nine

#### SUMMARY OF IMPROVED COMPARABLE DATA

All the comparable analyzed involve recent sales of owner user industrial buildings in Edmonton, considered to be most comparable to the subject.

Comparable Sales Summary	y					
	Subject	Sale 6	Sale 7	Sale 8	Sale 9	Sale 10
Property Name	Delta Dental	2830 Bremner Avenue	131 Leva Avenue	6852 66 Street	7644 50 Avenue	Wendy's/Tim Hortons Olds
Address	7151 50th Avenue	2830 Bremner Avenue	131 Leva Avenue	6852 66 Street	7644 50 Avenue	5508 46 Street
City, State	Red Deer, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Olds, AB
Land Size	0.72 Acres	1.28 Acres	0.95 Acres	1.50 Acres	0.67 Acres	0.83 Acres
Rentable Area (SF)	3,504 SF	15,156 SF	6,299 SF	10,000 SF	8,204 SF	5,338 SF
Year Built (Renovated)	1995	1982	2015	2014 (2021)	1993	0
Occupancy/Owner Occ.		100%	100%	100%	100%	0%
Construction	Stucco exterior, wood-	Concrete/Blk/Stucco	Concrete	Steel frame	Concrete/Blk/Stucco	Brick/Block
Condition	Average	Average	Average	Good	Average	Average
Site Coverage	7.7%	27.2%	15.2%	7.7%	28.0%	14.8%
Buyer	-	Steps Society of Red Deer	Peters' Land RD Ltd.	2277566 Alberta Ltd	Beryl Veterinary Holdings Ltd.	Wendy's Restaurants of Canada
Seller	_	Don-Shar Holdings Ltd.	Ivy Capital Corp.	Urban Enterprises Corp	Serenity Developments	Kearny Brothers
Interest Conveyed	Fee Simple	Fee Simple	Fee Simple	Fee Simple	Leased Fee	Fee Simple
Transaction Status	-	Closed	Closed	Closed	Closed	Closed
Transaction Date	-	Jul-20	Nov-20	Jan-21	Jan-21	Dec-21
Stabilized Price	-	\$3,150,000	\$4,000,000	\$4,000,000	\$2,100,000	\$1,750,000
Price per SF	-	\$207.84	\$635.02	\$400.00	\$255.97	\$327.84
Compiled by Newmark						

#### **Comparable Six**

Sale Comparable Six represents the July 2020 sale of a 15,156 square foot low rise property located at 2830 Bremner Avenue, Red Deer, Alberta. 1.28-Acres site with an SCR of 27%. Built in 1982, 1-storey concrete block construction. 42 offices, 12 workstations, open work area, reception, multiple boardrooms & client waiting areas. Lower level includes wired server room, boardroom, multiple storage rooms, kitchen & washroom. Upgraded mechanical. Site improvements include paved parking & access.

## **Comparable Seven**

Sale Comparable Seven represents the November 2020 sale of a 6,299 square foot restaurant property located at 131 Leva Avenue, Red Deer, Alberta. 131 Leva Avenue is retail property at 6,299 square feet that was sold for \$4,000,000 or \$635.02 per square feet on November 27th, 2020. The property features a seating area as well as a drive thru and is right on the QEWII highway less than a kilometer. The seller was Ivy Capital Corp. and the buyer was Peters' Land RD Ltd.

#### **Comparable Eight**

Sale Comparable Eight represents the January 2021 sale of a 10,000 square foot restaurant property located at 6852 66 Street, Red Deer, Alberta. 1.50-Acres site with an SCR of 8%. Built in 2014 and renovated in 2021, steel frame construction. 2 stories. 5,000 square feet main floor (restaurant/bar) & 5,000 square feet second floor (conference facilities). 3,000 SF basement (full prep kitchen). Fully fixtured. Site improvements include Paved yard - 170 stalls.



#### **Comparable Nine**

Sale Comparable Nine represents the January 2021 sale of an 8,204 square foot other property located at 7644 50 Avenue, Red Deer, Alberta. The property is a 8,204 square feet building demised into 3 bays, 2 veterinary and 1 restaurant. Tilt-up concrete construction. The site improvements include paved parking, paved access areas and pylon sign. Acquired by the lead tenant occupying two of the 3 bays.

#### Comparable Ten

Sale Comparable Eight represents the January 2021 sale of a 10,000 square foot restaurant property located at 6852 66 Street, Red Deer, Alberta. The property is a 5,338 square feet retail freestanding which was sold on December 9, 2021 for a total consideration of \$1,750,000 which represents \$328 per square feet. The buyer in this transaction was Tim Hortons / Wendy's, which now operates the space, and the seller was Kearney Brothers Contractors Ltd.

### **ANALYSIS OF IMPROVED COMPARABLE DATA**

## **Property Rights Conveyed**

Like the subject property, all of the sales utilized in this analysis involved the transfer of the leased fee interest. As such, no adjustment is required.

## **Financing Terms**

To the best of our knowledge, all of the sales utilized in this analysis were accomplished with cash and/or cash and market-oriented financing, so no adjustment for financing terms is necessary.

#### **Conditions of Sale**

To our knowledge, no atypical conditions of sales were reported.

#### **Market Conditions**

Market conditions for industrial assets has been improving over the last 24 months. Supply of new construction has been limited under COVID conditions and substantial recent general inflation and rising construction costs have contributed to these conditions. The subject's secondary market location has seen more stable growth as the costs of construction have increased significantly with higher than typical inflation. In response to the rising costs, the Bank of Canada, and in turn, financial institutions have raised interest rates to temper investor interest.

We have considered current market conditions to relatively flat over the comparable sale period with market conditions having improved up to Q1 2022, and subsequently flattened or declined.



#### **Property Adjustments**

#### Location

Proximity to arterial roads, good site access, traffic volumes, and zoning conformity can impact the appeal of property. The comparable locations relative to the subject have been considered and summarized in the grid below.

#### Size

Typically, smaller buildings sell for higher per-unit rates, than larger buildings all other things being equal. The comparable sizes relative to the subject have been considered and summarized in the grid below.

#### **Age/Condition**

The age and condition of a particular property will typically affect its value, relative to other properties. The comparable age/condition relative to the subject have been considered and summarized in the grid and comments below.

#### **Utility & Site Coverage**

A property's value is impacted by its ability to offer utility to a potential user. Retail buildings with low site coverage and adequate parking allow for drive thru and better circulation. Other types of amenities (such as interior lease hold improvements) will typically offer superior utility for potential users.

Based on our comparative analysis, the following table summarizes the adjustments warranted to each comparable.



	Subject	Sale 6	Sale 7	Sale 8	Sale 9	Sale 10
Property Name	Delta Dental	2830 Bremner Avenue	131 Leva Avenue	6852 66 Street	7644 50 Avenue	Wendy's/Tim Hortons Old
Address	7151 50th Avenue	2830 Bremner Avenue	131 Leva Avenue	6852 66 Street	7644 50 Avenue	5508 46 Street
City, Province	Red Deer, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Red Deer, AB	Olds, AB
Land Size	0.72 Acres	1.28 Acres	0.95 Acres	1.50 Acres	0.67 Acres	0.83 Acres
Size (Rentable Area)	3,504 SF	15,156 SF	6,299 SF	10,000 SF	8,204 SF	5,338 SF
Year Built (Renovated)	1995	1982	2015	2014 (2021)	1993	0
Site Coverage	7.73%	27.18%	15.22%	7.65%	27.97%	14.76%
Transaction Type	-	Closed	Closed	Closed	Closed	Closed
Transaction Date	-	Jul-20	Nov-20	Jan-21	Jan-21	Dec-21
Stabilized Sale Price	-	\$3,150,000	\$4,000,000	\$4,000,000	\$2,100,000	\$1,750,000
Price per SF	-	\$207.84	\$635.02	\$400.00	\$255.97	\$327.84
Transaction Adjustments						
Property Rights		0%	0%	0%	0%	0%
Financing		0%	0%	0%	0%	0%
Conditions of Sale		0%	0%	0%	0%	0%
Market Conditions (Time)	10/3/2022	0%	0%	0%	0%	0%
Subtotal (adjustments are multiplied)		0%	0%	0%	0%	0%
Transaction Adjusted Price per SF		\$207.84	\$635.02	\$400.00	\$255.97	\$327.84
Property Adjustments						
Location		10%	-15%	5%	0%	10%
Size		20%	5%	10%	10%	0%
Age/Condition		10%	-5%	-15%	0%	0%
Utility/Site Coverage/Features		30%	-5%	0%	30%	15%
Quality		0%	-5%	0%	0%	0%
Economic Characteristics		0%	0%	0%	0%	0%
Other		0%	0%	0%	0%	0%
Subtotal (adjustments are summed)		70%	-25%	0%	40%	25%
Gross Adjustment		70%	35%	30%	40%	25%
Overall Adjustment		70.0%	-25.0%	0%	40.0%	25.0%
Indicated Price per SF		\$353.33	\$476.27	\$400.00	\$358.36	\$409.80



#### SALES COMPARISON APPROACH CONCLUSION

- Prior to adjustments, the sales reflect a range of \$207.84 \$635.02
- After adjustment, the range is narrowed to \$353.33 \$476.27, with an average of \$399.55.
- Sale 8 and 10 required the least gross adjustment and was considered to be most comparable.
- Overall, given the quality of the improvements as well as the market conditions, the following per unit value is considered appropriate for the subject property.

Sales Adjustment Summary			
Price per SF	Low	High	Average
Unadjusted Range	\$207.84	\$635.02	\$365.33
Adjusted Range	\$353.33	\$476.27	\$399.55
Concluded Improved Sale Indication			\$400.00

Compiled by Newmark

Application of this unit value to the subject area, provides the following estimate of value:

Sales Comparison Approach Conclusion		
Reconciliation of Price per SF Indication		Value Indication
Adjusted Value Range - Low		\$353.33
Adjusted Value Range - High		\$476.27
Reconciled As Stabilized Value - Price per SF	Effective Date: 10/3/2022	\$400.00
Subject Rentable Area (SF)		3,504
Reconciled As Stabilized Value - Price per SF Analysis		\$1,401,600
Reconciled As Stabilized Value - Sales Comparison Approach	Effective Date: 10/3/2022	\$1,401,600

Value Indications		
As Is		Value Indication
Reconciled As Stabilized Value	Effective Date: 10/3/2022	\$1,401,600
Stabilization Discount		\$0
Deferred Maintenance		\$0
Capital Expenditures		\$0
As Is Value	Effective Date: 10/3/2022	\$1,401,600
Rounded		\$1,400,000



## Reconciliation of Value

The values indicated by our analyses are as follows:

Market Value Indications	
Market Value Premise As of Date:	As Is October 3, 2022
Cost Approach:	\$1,480,000
Sales Comparison Approach:	\$1,400,000
Income Capitalization Approach:	\$1,480,000
Market Value Conclusion	\$1,400,000

Compiled by Newmark

#### **Cost Approach**

The Cost Approach has best applicability for properties with new or nearly new improvements. It is a summation approach in that the underlying land value is added to the depreciated replacement cost for the indicated value. In this case, the cost approach was utilized as the property has a high proportion of land; however, limited weight was given to this approach.

#### **Sales Comparison Approach**

The Sales Comparison Approach is focused on comparing the subject to sale and other market transactions with the aim to develop an indication of value that is founded on the theory of substitution. Basically, the intention is to determine value through considering the prices of properties which would be a substitute property to the subject. In this case, a selection of reasonably similar sales were obtained and the adjustment process was well founded by reasoning and direct evidence. The subject represents a freestanding building, which is leased at non-arms, and could be purchased by a proprietor. Primary weight was given to the sale comparison approach.

#### **Income Capitalization Approach**

The subject property is an owner-user general industrial building. As an owner user building, only direct capitalization analyses were developed. Market rent was established by market leases data for similar properties. This approach supported the conclusions of the Sales Comparison Approach and was given secondary weight.



## **Assumptions and Limiting Conditions**

The Appraisal contained in this Report (herein "Report") is subject to the following assumptions and limiting conditions:

- 1. Unless otherwise stated in this report, title to the property which is the subject of this report (herein "Property") is assumed to be good and marketable and free and clear of all liens and encumbrances and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. No responsibility is assumed for the legal description, zoning, condition of title or any matters which are legal in nature or otherwise require expertise other than that of a professional real estate appraiser. This report shall not constitute a survey of the Property.
- 2. Unless otherwise stated in this report, it is assumed: that the improvements on the Property are structurally sound, seismically safe and code conforming; that all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; that the roof and exterior are in good condition and free from intrusion by the elements; that the Property and improvements conform to all applicable local, state, and federal laws, codes, ordinances and regulations including environmental laws and regulations. No responsibility is assumed for soil or subsoil conditions or engineering or structural matters. The Property is appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained in this report is based, unless otherwise stated. The physical condition of the Property reflected in this report is solely based on a visual inspection as typically conducted by a professional appraiser not someone with engineering expertise. Responsible ownership and competent property management are assumed.
- 3. Unless otherwise stated in this report, this report did not take into consideration the existence of asbestos, PCB transformers or other toxic, hazardous, or contaminated substances or underground storage tanks, or the cost of encapsulation, removal or remediation thereof. Real estate appraisers are not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater or other potentially hazardous materials and substances may adversely affect the value of the Property. Unless otherwise stated in this report, the opinion of value is predicated on the assumption that there is no such material or substances at, on or in the Property.
- 4. All statements of fact contained in this report as a basis of the analyses, opinions, and conclusions herein are true and correct to the best of the appraiser's actual knowledge and belief. The appraiser is entitled to and relies upon the accuracy of information and



material furnished by the owner of the Property or owner's representatives and on information and data provided by sources upon which members of the appraisal profession typically rely and that are deemed to be reliable by such members. Such information and data obtained from third party sources are assumed to be reliable and have not been independently verified. No warranty is made as to the accuracy of any of such information and data. Any material error in any of the said information or data could have a substantial impact on the conclusions of this Report. The appraiser reserves the right to amend conclusions reported if made aware of any such error.

- 5. The opinion of value stated in this report is only as of the date of value stated in this report. An appraisal is inherently subjective and the conclusions stated apply only as of said date of value, and no representation is made as to the effect of subsequent events. This report speaks only as of the date hereof.
- 6. Any projected cash flows included in the analysis are forecasts of estimated future operating characteristics and are predicated on the information and assumptions contained within this report. Any projections of income, expenses and economic conditions utilized in this report are not predictions of the future. Rather, they are estimates of market expectations of future income and expenses. The achievement of any financial projections will be affected by fluctuating economic conditions and is dependent upon other future occurrences that cannot be assured. Actual results may vary from the projections considered herein. There is no warranty or assurances that these forecasts will occur. Projections may be affected by circumstances beyond anyone's knowledge or control. Any income and expense estimates contained in this report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 7. The analyses contained in this report may necessarily incorporate numerous estimates and assumptions regarding Property performance, general and local business and economic conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by the analysis will vary from estimates, and the variations may be material.
- 8. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraphs, several events may occur that could substantially alter the outcome of the estimates such as, but not limited to changes in the economy, interest rates, capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. In making prospective estimates and forecasts, it is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.



- 9. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. This report shall be considered only in its entirety. No part of this report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser, or any reference to the Appraisal Institute of Cananda) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the Firm. Possession of this report, or a copy hereof, does not carry with it the right of publication.
- 11. Client and any other Intended User identified herein should consider this report and the opinion of value contained herein as only one factor together with its own independent considerations and underwriting guidelines in making any decision or investment or taking any action regarding the Property. Client agrees that Firm shall not be responsible in any way for any decision of Client or any Intended User related to the Property or for the advice or services provided by any other advisors or contractors. The use of this report and the appraisal contained herein by anyone other than an Intended User identified herein, or for a use other than the Intended Use identified herein, is strictly prohibited. No party other than an Intended User identified herein may rely on this report and the appraisal contained herein.
- 12. Unless otherwise stated in the agreement to prepare this report, the appraiser shall not be required to participate in or prepare for or attend any judicial, arbitration, or administrative proceedings.
- 13. Acceptance and/or use of this report constitutes full acceptance of these Assumptions and Limiting Conditions and any others contained in this report, including any Extraordinary Assumptions and Hypothetical Conditions, and is subject to the terms and conditions contained in the agreement to prepare this report and full acceptance of any limitation of liability or claims contained therein.



Addendum A
Glossary of Terms

The following definitions are derived from The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015).

- Absorption Period: The actual or expected period required from the time a property, group of properties, or commodity is initially offered for lease, purchase, or use by its eventual users until all portions have been sold or stabilized occupancy has been achieved.
- Absorption Rate: 1) Broadly, the rate at which vacant space in a property or group of properties for sale or lease has been or is expected to be successfully sold or leased over a specified period of time. 2) In subdivision analysis, the rate of sales of lots or units in a subdivision.
- Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax. (International Association of Assessing Officers [IAAO])
- Assessed Value: The value of a property according to the tax rolls in ad valorem taxation; may be higher or lower than market value, or based on an assessment ratio that is a percentage of market value.
- Cash Equivalency: An analytical process in which the sale price of a transaction with nonmarket financing or financing with unusual conditions or incentives is converted into a price expressed in terms of cash or its equivalent.
- Contract Rent: The actual rental income specified in a lease.
- Disposition Value: The most probable price that a specified interest in property should bring under the following conditions: 1) Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market. 2) The property is subjected to market conditions prevailing as of the date of valuation. 3) Both the buyer and seller are acting prudently and knowledgeably. 4) The seller is under compulsion to sell. 5) The buyer is typically motivated. 6) Both parties are acting in what they consider to be their best interests. 7) An adequate marketing effort will be made during the exposure time. 8) Payment will be made in cash in CDN dollars (or the local currency) or in terms of financial arrangements comparable thereto. 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. This definition can also be modified to provide for valuation with specified financing terms.
- **Effective Rent:** Total base rent, or minimum rent stipulated in a lease, over the specified lease term minus rent concessions; the rent that is effectively paid by a tenant net of financial concessions provided by a landlord.



- Excess Land: Land that is not needed to serve or support the existing use. The highest
  and best use of the excess land may or may not be the same as the highest and best use
  of the improved parcel. Excess land has the potential to be sold separately and is valued
  separately. See also surplus land.
- Excess Rent: The amount by which contract rent exceeds market rent at the time of the appraisal; created by a lease favorable to the landlord (lessor) and may reflect unusual management, unknowledgeable or unusually motivated parties, a lease execution in an earlier, stronger rental market, or an agreement of the parties.
- **Exposure Time:** 1) The time a property remains on the market. [The] estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal.
- Extraordinary Assumption: An assumption, directly related to a specific Assignment, which, if found to be false, could materially alter the opinions or conclusions. Extraordinary Assumptions presume as fact otherwise uncertain information about or anticipated changes in the physical, legal or economic characteristics of the subject property, or about conditions external to the subject property such as market conditions or trends, or the integrity of data used in an analysis (CUSPAP, 2020 ed.). See also hypothetical condition.
- **Fee Simple Estate:** Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.
- Floor Area Ratio (FAR): The relationship between the above-ground floor area of a building, as described by the zoning or building code, and the area of the plot on which it stands; in planning and zoning, often expressed as a decimal, e.g., a ratio of 2.0 indicates that the permissible floor area of a building is twice the total land area.
- Frictional Vacancy: The amount of vacant space needed in a market for its orderly operation. Frictional vacancy allows for move-ins and move-outs.
- Full Service Lease: See gross lease.
- **General Vacancy:** A method of calculating any remaining vacancy and collection loss considerations when using discounted cash flow (DCF) analysis, where turnover vacancy has been used as part of the income estimate. The combined effects of turnover vacancy and general vacancy relate to total vacancy and collection loss.
- Going-Concern Premise: One of the premises under which the total assets of a business
  can be valued; the assumption that a company is expected to continue operating well into
  the future (usually indefinitely).



- Going Concern Value: An outdated label for the market value of all the tangible and intangible assets of an established and operating business with an indefinite life, as if sold in aggregate; more accurately termed the market value of the going concern or market value of the total assets of the business.
- Gross Building Area (GBA): 1) Total floor area of a building, excluding unenclosed areas, measured from the exterior of the walls of the above grade area. This includes mezzanines and basements if and when typically included in the market area of the type of property involved. 2) Gross leasable area plus all common areas. 3) For residential space, the total area of all floor levels measured from the exterior of the walls and including the superstructure and substructure basement; typically does not include garage space.
- **Gross Lease:** A lease in which the landlord receives stipulated rent and is obligated to pay all of the property's operating and fixed expenses; also called full-service lease.
- Hypothetical Condition: A specific type of an Extraordinary Assumption that presumes, as fact, simulated but untrue information about physical, legal or economic characteristics of the subject property or external conditions, and are imposed for purposes of reasonable analysis (CUSPAP, 2020 ed.) See also extraordinary assumption.
- Intended Use: The use of [an Appraisal Institute of Canada] Member's Professional Services as defined by the Member (appraiser) (CUSPAP, 2020 ed.)
- Intended Users: A party identified by name as a user of the Professional Services of the Member (appraiser), based on communication between the Member and the Client (CUSPAP, 2020 ed.)
- Investment Value: 1) The value of a property to a particular investor or class of investors based on the investor's specific requirements. Investment value may be different from market value because it depends on a set of investment criteria that are not necessarily typical of the market.
  2) The value of an asset to the owner or a prospective owner for individual investment or operational objectives. (International Valuation Standards [IVS])
- Land-to-Building Ratio: The proportion of land area to gross building area; one of the factors determining comparability of properties.
- Lease: A contract in which the rights to use and occupy land, space, or structures are transferred by the owner to another for a specified period of time in return for a specified rent.
- Leased Fee Interest: The ownership interest held by the lessor, which includes the right
  to receive the contract rent specified in the lease plus the reversionary right when the
  lease expires.



- **Leasehold Interest:** The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.
- **Lessee:** One who has the right to occupancy and use of the property of another for a period of time according to a lease agreement.
- Lessor: One who conveys the rights of occupancy and use to others under a lease agreement.
- Limiting Condition: A statement in an Assignment identifying conditions that impact the conclusion (CUSPAP, 2020 ed.).
- Liquidation Value: The most probable price that a specified interest in property should bring under the following conditions: 1) Consummation of a sale within a short time period. 2) The property is subjected to market conditions prevailing as of the date of valuation. 3) Both the buyer and seller are acting prudently and knowledgeably. 4) The seller is under extreme compulsion to sell. 5) The buyer is typically motivated. 6) Both parties are acting in what they consider to be their best interests. 7) A normal marketing effort is not possible due to the brief exposure time. 8) Payment will be made in cash in CDN dollars (or the local currency) or in terms of financial arrangements comparable thereto. 9) The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. This definition can also be modified to provide for valuation with specified financing terms.
- Market Rent: The most probable rent that a property should bring in a competitive and open market reflecting the conditions and restrictions of a specified lease agreement, including the rental adjustment and revaluation, permitted uses, use restrictions, expense obligations, term, concessions, renewal and purchase options, and tenant improvements (TIs).
- Market Value: A type of value that is the major focus of most real property appraisal assignments. Both economic and legal definitions of market value have been developed and refined, such as the following: The most probable price, as of a specified date, in cash, or in terms equivalent to cash, or in precisely revealed terms, for which the specified property rights should sell after reasonable exposure in a competitive market under all conditions requisite to a fair sale, with the buyer and the seller each acting prudently, knowledgeably, and for self-interest, assuming that neither is under duress (CUSPAP, 2020 ed.)<sup>2</sup>

<sup>&</sup>lt;sup>2</sup> The actual definition of value used for this appraisal is contained within the body of the report. The definition of market value given above is general in viewpoint and is only provided for amplification.

- Market Value of the Going Concern: The market value of an established and operating business including the real property, personal property, financial assets, and the intangible assets of the business.
- Marketing Time: An opinion of the amount of time it might take to sell a real or personal
  property interest at the concluded market value level during the period immediately after
  the effective date of an appraisal. Marketing time differs from exposure time, which is
  always presumed to precede the effective date of an appraisal.
- Modified Gross Lease: A lease in which the landlord receives stipulated rent and is obligated to pay some, but not all, of the property's operating and fixed expenses. Since assignment of expenses varies among modified gross leases, expense responsibility must always be specified. In some markets, a modified gross lease may be called a double net lease, net net lease, partial net lease, or semi-gross lease.
- Net Lease: A lease in which the landlord passes on all expenses to the tenant. See also gross lease; modified gross lease.
- Net Net Net Lease: An alternative term for a type of net lease. In some markets, a net net net lease is defined as a lease in which the tenant assumes all expenses (fixed and variable) of operating a property except that the landlord is responsible for structural maintenance, building reserves, and management; also called NNN lease, triple net lease, or fully net lease.
- Occupancy Rate: 1) The relationship or ratio between the potential income from the currently rented units in a property and the income that would be received if all the units were occupied.
  - 2) The ratio of occupied space to total rentable space in a building.
- Overage Rent: The percentage rent paid over and above the guaranteed minimum rent or base rent; calculated as a percentage of sales in excess of a specified breakpoint sales volume.
- Percentage Rent: Rental income received in accordance with the terms of a percentage lease; typically derived from retail store and restaurant tenants and based on a certain percentage of their gross sales.
- Prospective Opinion of Value: A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.



- Rentable Area: For office or retail buildings, the tenant's pro rata portion of the entire office floor, excluding elements of the building that penetrate through the floor to the areas below. The rentable area of a floor is computed by measuring to the inside finished surface of the dominant portion of the permanent building walls, excluding any major vertical penetrations of the floor. Alternatively, the amount of space on which the rent is based; calculated according to local practice.
- Retrospective Value Opinion: A value opinion effective as of a specified historical date. The term retrospective does not define a type of value. Instead, it identifies a value opinion as being effective at some specific prior date. Value as of a historical date is frequently sought in connection with property tax appeals, damage models, lease renegotiation, deficiency judgments, estate tax, and condemnation. Inclusion of the type of value with this term is appropriate, e.g., "retrospective market value opinion."
- Shell Rent: The typical rent paid for retail, office, or industrial tenant space based on minimal "shell" interior finishes (called vanilla finish or white wall finish in some areas). Usually the landlord delivers the main building shell space or some minimum level of interior build-out, and the tenant completes the interior finish, which can include wall, ceiling, and floor finishes, mechanical systems, interior electricity, and plumbing. Typically these are long-term leases with tenants paying all or most property expenses.
- Surplus Land: Land that is not currently needed to support the existing use but cannot
  be separated from the property and sold off for another use. Surplus land does not have
  an independent highest and best use and may or may not contribute value to the improved
  parcel. See also excess land.
- Turnover Vacancy: A method of calculating vacancy allowance that is estimated or considered as part of the potential income estimate when using discounted cash flow (DCF) analysis. As units or suites turn over and are available for re-leasing, the periodic vacancy time frame (vacancy window) to release the space is considered.
- Usable Area: 1) For office buildings, the actual occupiable area of a floor or an office space; computed by measuring from the finished surface of the office side of corridor and other permanent walls, to the center of partitions that separate the office from adjoining usable areas, and to the inside finished surface of the dominant portion of the permanent outer building walls. Sometimes called net building area or net floor area. See also floor area. 2) The area that is actually used by the tenants measured from the inside of the exterior walls to the inside of walls separating the space from hallways and common areas.
- Use Value: The value of a property assuming a specific use, which may or may not be
  the property's highest and best use on the effective date of the appraisal. Use value may
  or may not be equal to market value but is different conceptually. See also value in use.



#### **ADDENDA**

- Value In Use: The value of a property assuming a specific use, which may or may not be
  the property's highest and best use on the effective date of the appraisal. Value in use
  may or may not be equal to market value but is different conceptually. See also use value.
- **Value Indication:** A valuer's conclusion of value resulting from the application of an approach to value, e.g., the value indication by the sales comparison approach.



Addendum B
Comparable Data



**Land Sales** 



#### 3420 47 Avenue

Location Data	
Location	3420 47 Avenue
City, State	Sylvan Lake, AB
Market	Valuation Properties
Submarket	Valuation Land
County	Division No. 8
APN	00663500



Land (General Commercial) Property Type

Use at Sale

**Proposed Use General Commercial** Acres 2.50 Acres Land SF 108,900 SF Useable Acres 2.50 Acres Useable Land SF 108,900 SF

Frontage 719

Visibility Above Average

Topography Level Shape Irregular

Corner/Interior Location Corner

Flood Zone 0 Feet (Avg.)

Utilities Electricity, Gas, Sewer, Water

Offsite/Onsite Costs 0 Zoning CH Allowable Bldg Area 0 SF Allowable Bldg Units 0

Secondary Verification Verification



Sal		

Transaction Type Closed April 24, 2020 Date Marketing Time N/A

Sylvan Lake Shopping Centres Limited Grantor

Central Alberta Co-Op Ltd Grantee Document No. 202 089 026

Price \$1,625,000

Financing Terms Cash to Seller

Price Adjustments For:

Financing \$0 Conditions of Sale \$0 Other \$0

Adjusted Price \$1,625,000

#### Analysis

Price per Acre	\$650,000
Price Per SF	\$14.92
Price per Unit	\$0
Price per FAR	\$0.00

#### Comments

The 2.5 acre land located at 3420 47 Avenue, Sylvan Lake, AB was sold in an owner user sale on April 24 2020 for \$1,625,000 or \$650,000 per acre. Originally a part of 6.5 AC lot, the land parcel transferred from Smart- Centre REIT to Central Alberta CO-OP Administration; and will be a site of a future CO-OP gas station.



#### 90 Thorburn Avenue

Location Data		
	Location	90 Thorburn Avenue
	City, State	Red Deer, AB
	Market	Valuation Properties
	Submarket	Valuation Land
	County	Division No. 8
	APN	8/14/2021755

#### Physical Data

Property Type Land (General Commercial)
Use at Sale 0

Proposed Use General Commercial
Acres 2.30 Acres
Land SF 100,188 SF

Useable Acres 2.30 Acres
Useable Land SF 100,188 SF
Frontage 0

Visibility Above Average

Topography Level
Shape Regular
Corner/Interior Location Corner

Flood Zone 0 Feet (Avg.)
Utilities Electricity, Water

Offsite/Onsite Costs 0
Zoning C5
Allowable Bldg Area 0 SF
Allowable Bldg Units 0

Verification Secondary Verification



Sale Data	
Transaction Type	Closed
Date	October 27, 2020
Marketing Time	N/A

Grantor The City of Red Deer Grantee Developments 2 Inc

Document No. 40636

Price \$1,449,000

Financing Terms Cash to Seller Price Adjustments For:

 Financing
 \$0

 Conditions of Sale
 \$0

 Other
 \$0

 Adjusted Price
 \$1,449,000

 Analysis

 Price per Acre
 \$630,000

 Price Per SF
 \$14.46

 Price per Unit
 \$0

 Price per FAR
 \$0.00

#### Comments

The property is a 2.30-acres commercial land site. The purchaser plans to develop a strip retail centre.



#### 2929 50 Avenue

Location Data	
Location	2929 Gaetz Avenue
City, State	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Land
County	Division No. 8

APN 12/14/0123609 & 5/14/4436TR

#### Physical Data

Property Type Land (General Commercial)

Use at Sale 0

Proposed Use General Commercial
Acres 5.61 Acres
Land SF 244,372 SF
Useable Acres 5.61 Acres

Useable Land SF 244,372 SF Frontage 0
Visibility Good

Topography At Grade Shape Regular

Corner/Interior Location Corner Flood Zone Other

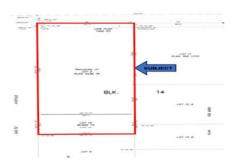
Utilities Electricity, Gas, Sewer, Water

Offsite/Onsite Costs 0
Zoning C4

Allowable Bldg Area 8,064,276 SF

Allowable Bldg Units 0

Verification Confirmed-Other



Sale Data	
Transaction Type	Closed
Date	February 23, 2022
Marketing Time	N/A
Grantor	Black Knight Inn Ltd.
Grantee	Akoa Investments Ltd.
Document No.	0
Price	\$3,150,000
Financing Terms	
Price Adjustments For:	
Financing	\$0
Conditions of Sale	\$0
Other	\$0
Adjusted Price	\$3,150,000

Analysis	
Price per Acre	\$561,497
Price Per SF	\$12.89
Price per Unit	\$0
Price per FAR	\$0.39

#### Comments

5.6-Acres commercial land site, zoned C4. Entails the former Black Knight Inn (98 room hotel, built 1977). The hotel remains on site and will require demolition. Sold via Judicial Sale.



#### 6845 66 Street

Lucation Data	
Location	6845 66 Street
City, State	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Land
County	Division No. 8
APN	5A/1/2022325

### Physical Data

Property Type Land (General Commercial)

Use at Sale 0

Proposed Use General Commercial Acres 1.50 Acres Land SF 65,340 SF

Useable Acres 1.50 Acres
Useable Land SF 65,340 SF

Frontage 0 Visibility Average

Topography Level Shape Regular

Corner/Interior Location Interior
Flood Zone 0 Feet (Avg.)

Utilities Electricity, Gas, Sewer, Water

0

Offsite/Onsite Costs 0
Zoning C4
Allowable Bldg Area 0 SF

Verification Secondary Verification

1 022 4987 1 202 2325

#### Sale Data Transaction Type

Transaction Type Closed
Date November 6, 2021

Marketing Time N/A Grantor L-7 Inc.

Grantee 2269488 Alberta Ltd.

Document No. 40642

Price \$1,500,000

Financing Terms Cash to Seller

Price Adjustments For:
Financing \$0
Conditions of Sale \$0

Adjusted Price \$1,500,000

\$0

#### Analysis

Other

 Price per Acre
 \$1,000,000

 Price Per SF
 \$22.96

 Price per Unit
 \$0

 Price per FAR
 \$0.00

#### Comments

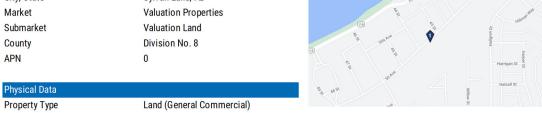
Allowable Bldg Units

This property is a 1.5-acres site. The Zoning By-law classifies the property as C4 Commercial (Major Arterial).



#### Sylvan Lake RV Park

Location Data		
	Location	4305 50 Avenue
	City, State	Sylvan Lake, AB
	Market	Valuation Properties
	Submarket	Valuation Land
	County	Division No. 8
	APN	0



Property Type	Land (General Commercial)
Use at Sale	0
Proposed Use	General Commercial
Acres	2.50 Acres
Land SF	108,900 SF
Useable Acres	2.50 Acres
Useable Land SF	108,900 SF
Frontage	0
Visibility	Average
Topography	Level
Shape	Irregular
Corner/Interior Location	Interior
Flood Zone	O Feet (Ava.)

Land SF		108,900 SF
Useable Acre	es .	2.50 Acres
Useable Land	d SF	108,900 SF
Frontage		0
Visibility		Average
Topography		Level
Shape		Irregular
Corner/Interi	or Location	Interior
Flood Zone		0 Feet (Avg.)
Utilities		Electricity, Gas, Sewer, Water
Offsite/Onsi	te Costs	0
Zoning		W-DC
Allowable Blo	dg Area	0 SF
Allowable Blo	dg Units	0
Verification		Secondary Verification

Sale Data		
Transaction Type	Closed	
Date	June 7, 2021	
Marketing Time	N/A	
Grantor	2123941 Alberta, Ltd.	
Grantee	R/T Developments, Inc.	
Document No.	212126260	
Price	\$1,300,000	
Financing Terms	Cash to Seller	
Price Adjustments For:		
Financing	\$0	
Conditions of Sale	\$0	
Other	\$0	
Adjusted Price	\$1,300,000	

Analysis		
Price per Acre	\$520,000	
Price Per SF	\$11.94	
Price per Unit	\$0	
Price per FAR	\$0.00	

This 2.5 acre lot located at 4305 50 Avenue in Sylvan Lake, AB sold in an investment sale on June 7th, 2021 for a total consideration of \$1,300,000 or approximately \$520,000 per acre. The property is zoned Waterfront Direct Control District (W-DC).



**Improved Sales** 



#### Retail Sale Comparable 1

#### **Ironside Shopping Centre**

Location Information		
Location	3 Ironside Street	
	Red Deer, AB	
Market	Valuation Properties	
Submarket	Valuation Retail	
County	Alberta	

1/2/0226243

#### Physical Property Summary

Property Type Retail (Other)
Gross Building Area 7,363 SF
Rentable Area 7,363 SF
Ceiling Height N/A

Percent Office

APN

**Land Acres** 0.57 Acres Land SF 24,829 SF Land to Building Ratio 3.37 No. of Buildings 1 No. of Stories 1 Year Built (Renovated) 2004 Construction Wood frame Condition Average **Parking Paved Parking Investment Class** Class B

Elevators
Financial Data

Source The Network
Occupancy 100.0%
Property Operations Status Stabilized Operations
Financial Indicators



Sale Data		
Transaction Type	Closed	
Date	January 13, 2021	
Marketing Time	N/A	
Grantor	Inglewood Station Inc	
Grantee	AON Properties Ltd	
Document No.	41606	
Price	\$2,850,000	
Financing Terms	Cash to Seller - Buyer Obtained Financing	
Price Adjustments For:		
Financing	\$0	
Conditions of Sale	\$0	
	40	

Financing	\$0	
Conditions of Sale	\$0	
Other	\$0	
Adjusted Price	\$2,850,000	
Price Per SF	\$387.07	
Pro Forma Stabilized Operations		

 NOI
 N/A
 NOI
 \$188,100

 Derived Cap Rate
 N/A
 Derived Cap Rate
 6.60%

Reported Cap Rate 6.60% Verification Secondary Verification

#### Comments

The property is a two storey retail building constructed circa 2004. The total consideration of \$2,850,000 representing \$382.5 per square feet. The reported cap rate at the time of sale was 6.60%. The vendor in this transaction was Inglewood Station Inc and AON Properties Ltd was the buyer. The property was fully leased to 6 tenants at the time of sale.



#### Retail Sale Comparable 2

#### 4720 51 Avenue

Location Information	
Location 4720 51 Avenue	
	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Retail
County	Division No. 8
APN	8A/4/4937NY
Physical Property Summary	

Property Type Retail (Restaurant) 4,300 SF **Gross Building Area** 4,300 SF Rentable Area Ceiling Height N/A

Percent Office

**Land Acres** 0.27 Acres 11,644 SF Land SF 2.71 Land to Building Ratio No. of Buildings 1 No. of Stories 1 Year Built (Renovated) 1988

Concrete/Blk/Stucco Construction

Condition Average Parking Paved stalls **Investment Class** Class C

Elevators

Financial Data Source The Network Occupancy 100.0% Property Operations Status **Stabilized Operations** 

Financial Indicators

NOI N/A Derived Cap Rate N/A Reported Cap Rate 8.67%



oure buta		
Transaction Type	Closed	
Date	September 21, 2021	
Marketing Time	N/A	
Grantor	Irecan Realty Enterprises Ltd.	
Grantee	Nirmal Virk Investments Inc	
Document No.	42976	
Price	\$1,650,000	
Financing Terms	Cash to Seller - Buyer Obtained Financing	
Price Adjustments For:		
Financing	\$0	
Conditions of Sale	\$0	
Other	\$0	
Adjusted Price	\$1,650,000	
Price Per SF	\$383.72	
Pro Forma Stabilized Operations		
	1	

#### Effective Gross Income \$146,018 **EGIM** 11.30 2.0% Operating Expense Ratio

\$143,065 **Derived Cap Rate** 8.67%

Verification Secondary Verification

0.26-Acres site with an SCR of 37%. Concrete block construction. Demised into restaurant, bar, kitchen and washrooms. Site improvements include 14 paved parking stalls and pylon sign. Leased till Oct. 31, 2025 to Original Joe's (tenant since 2005).



#### Retail Sale Comparable 3

#### 6207 67a Street

Location Information	
Location	6207 67a Street
	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Retail
County	Division No. 8
APN	9/14/8123230
Physical Property Summary	

Property Type Retail (Other) 13,949 SF **Gross Building Area** 13,949 SF Rentable Area Ceiling Height N/A

Percent Office

Elevators

Land Acres 1.00 Acres 43,560 SF Land SF Land to Building Ratio 3.12 No. of Buildings 1 No. of Stories Year Built (Renovated) 1982 (1998)

Concrete/Blk/Stucco Construction

Condition Average

Parking Paved parking **Investment Class** Class C

Financial Data Source The Network Occupancy 100.0%

Property Operations Status **Stabilized Operations** Financial Indicators

NOI N/A Derived Cap Rate N/A Reported Cap Rate 5.98%



Sale Data		
Transaction Type	Closed	
Date	November 30, 2021	
Marketing Time	N/A	
Grantor	1686637 Alberta Ltd.	
Grantee	Ohio Holdings Inc.	
Document No.	43000	
Price	\$2,450,000	
Financing Terms	Cash to Seller - Buyer Obtained Financing	
Price Adjustments For:		
Financing	\$0	
Conditions of Sale	\$0	
Other	\$0	
Adjusted Price	\$2,450,000	
Price Per SF	\$175.64	

Pro Forma Stabilized Operations	
Effective Gross Income	\$149,481
EGIM	16.39
Operating Expense Ratio	2.0%
NOI	\$146,517
Derived Cap Rate	5.98%
Verification	Secondary Verification

1-Acres site with an SCR of 32%. Built in 1982 and expanded in 1998. Concrete block construction. Demised into 3 retail bays. Fully leased at sale date. Site improvements include paved parking and access.



#### Retail Sale Comparable 4

#### **407 Main Avenue West**

 Location Information

 Location
 407 Main Avenue West Sundre, AB

 Market
 Valuation Properties

 Submarket
 Valuation Retail

 County
 Alberta

 APN
 Plot 4-6/D/7447ER

Physical Property Summary

Property Type Retail (Other)
Gross Building Area 13,832 SF
Rentable Area 13,832 SF
Ceiling Height N/A

Percent Office

Elevators

Financial Indicators

**Land Acres** 0.83 Acres Land SF 36,155 SF Land to Building Ratio 2.61 No. of Buildings 1 No. of Stories 1 Year Built (Renovated) 1992 Construction Wood frame Condition Average

Parking Paved surface stalls

Investment Class C

Financial Data

Source The Network

Occupancy 100.0%

Property Operations Status Stabilized Operations

NOI N/A

Derived Cap Rate N/A
Reported Cap Rate 6.96%
Comments

Sale Data			
Transaction Type	Closed		
Date	January 19, 2022		
Marketing Time	N/A		
Grantor	Totem Developments Ltd		
Grantee	2374761 Alberta Ltd		
Document No.	43013		
Price	\$2,225,000		
Financing Terms	Cash to Seller - Buyer Obtained Financing		
Price Adjustments For:			
Financing	\$0		
Conditions of Sale	\$0		
Other	\$0		
Adjusted Price	\$2,225,000		
Price Per SF	\$160.86		
Pro Forma Stabilized Operations			
Effective Gross Income	\$207,363		
EGIM	10.73		
Operating Expense Ratio	25.3%		
NOI	\$154,883		

6.96%

Secondary Verification

The zoning bylaw classifies the property as C1. The property is a retail building constructed circa 1992. The total consideration of \$2,225,000 representing \$160 per square feet. The reported cap rate at the time of sale was 6.96%. The vendor in this transaction was Totem Developments Ltd and 2374761 Alberta Ltd was the buyer.

**Derived Cap Rate** 

Verification



### Retail Sale Comparable 5

#### 179 Leva Avenue

Location Information				
Location	179 Leva Avenue			
	Red Deer, AB		+	
Market	Valuation Properties			
Submarket	Valuation Retail			
County	Division No. 8		HIM 6	
APN	17/2/1424982			
Physical Property Summary				
Property Type	Retail (Strip)			
Gross Building Area	56,460 SF			
Rentable Area	56,460 SF			
Ceiling Height	N/A			
Percent Office				
Land Acres	4.27 Acres	Sale Data		
Land SF	186,001 SF	Transaction Type	Closed	
Land to Building Ratio	3.29	Date	March 16, 2022	
No. of Buildings	4	Marketing Time	N/A	
No. of Stories	2	Grantor	Gasoline Alley Investments Ltd.	
Year Built (Renovated)	2019	Grantee	2370364 Alberta Ltd	
Construction	Steel frame	Document No.	43886	
Condition	Good	Price	\$21,000,000	
Parking	Paved parking	Financing Terms	Cash to Seller - Buyer Obtained Financing	
Investment Class	Class A	Price Adjustments For:		
Elevators		Financing	\$0	
Financial Data		Conditions of Sale	\$0	
Source	The Network	Other	\$0	
Occupancy	98.0%	Adjusted Price	\$21,000,000	
Property Operations Status	Sub-stabilized Operations	Price Per SF	\$371.94	
Financial Indicators		Pro Forma Stabilized Operation	ns	
		Effective Gross Income	\$1,914,312	
		EGIM	10.97	
		Operating Expense Ratio	26.8%	
NOI	N/A	NOI	\$1,400,700	
Derived Cap Rate	N/A	Derived Cap Rate	6.67%	

4 building complex of 1 & 2 stories with a net leasable area of 56,460 square feet. Steel frame construction with retail & office space, located in Gasoline Alley with Highway 2 exposure. Site improvements include paved parking and access areaswith yard lights. 98% leased at sale date. 1 vacant office bay of 1,100 SF. Income analysis assumes full occupancy and the vacant space leased at a market rate.

Verification

Secondary Verification



Reported Cap Rate

6.67%

#### Office Sale Comparable 6

#### 2830 Bremner Avenue

Location Information	
Location	2830 Bremner Avenue
	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Office
County	Division No. 8
APN	10B/14/7922866

#### Physical Property Summary

Property Type Office (Low Rise) **Gross Building Area** 15,156 SF Rentable Area 15,156 SF Ceiling Height N/A

Percent Office

1.28 Acres Land Acres Land SF 55,757 SF Land to Building Ratio 3.68 No. of Buildings 1 No. of Stories 1 Year Built (Renovated) 1982

Construction Concrete/Blk/Stucco

Condition Average Parking Paved parking

**Investment Class** Class C

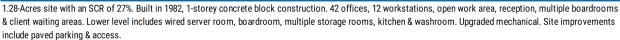
**Financial Data** The Network Source Occupancy 100.0% **Property Operations Status** Stabilized Operations

Financial Indicators N/A **Derived Cap Rate** N/A

Reported Cap Rate N/A Verification



Elevators



Grantee

Price

Document No.

Financing Terms

Financing

Other Adjusted Price

Price Per SF

Price Adjustments For:

Conditions of Sale





41732

Steps Society of Red Deer

\$3,150,000

Cash to Seller - Buyer Obtained Financing

\$0

\$0

\$0

\$3,150,000

Secondary Verification

\$207.84

### Retail Sale Comparable 7

#### 131 Leva Avenue

Location Information	
Location	131 Leva Avenue
	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Retail
County	Division No. 8
APN	0
Physical Property Summary	/
Property Type	Retail (Restaurant)
Gross Building Area	6,299 SF

Property Type Retail (Restauran Gross Building Area 6,299 SF Rentable Area 6,299 SF Ceiling Height N/A

Percent Office

Land Acres 0.95 Acres Land SF 41,382 SF Land to Building Ratio 6.57 No. of Buildings 1 No. of Stories 1 Year Built (Renovated) 2015 Construction Concrete Condition Average Parking Surface Investment Class Class C

Elevators

Financial Data

Source Costar

Occupancy 100.0%

Property Operations Status Stabilized Operations

 NOI
 N/A

 Derived Cap Rate
 N/A

 Reported Cap Rate
 N/A

 Comments
 N/A

Financial Indicators

PETERS' DRIVE-IN Administration of the second secon

Sale Data				
Transaction Type	Closed			
Date	November 27, 2020			
Marketing Time	N/A			
Grantor	Ivy Capital Corp.			
Grantee	Peters' Land RD Ltd.			
Document No.	202264018			
Price	\$4,000,000			
Financing Terms	Cash to Seller			
Price Adjustments For:				
Financing	\$0			
Conditions of Sale	\$0			
Other	\$0			
Adjusted Price	\$4,000,000			
Price Per SF	\$635.02			
Pro Forma Stabilized Operat	ions			

Secondary Verification

131 Leva Avenue is retail property at 6,299 square feet that was sold for \$4,000,000 or \$635.02 per square feet on November 27th, 2020. The property features a seating area as well as a drive thru and is right on the QEWII highway less than a kilometer. The seller was lvy Capital Corp. and the buyer was Peters' Land RD Ltd.

Verification



### Retail Sale Comparable 8

#### 6852 66 Street

Location Information	
Location	6852 66 Street
	Red Deer, AB
Market	Valuation Properties
Submarket	Valuation Retail
County	Division No. 8
APN	14/1/9724056
Physical Property Summary	

Property Type Retail (Restaurant) **Gross Building Area** 10,000 SF Rentable Area 10,000 SF Ceiling Height N/A

Percent Office

Land Acres 1.50 Acres Land SF 65,340 SF Land to Building Ratio 6.53 No. of Buildings 1 2 No. of Stories Year Built (Renovated) 2014 (2021) Construction Steel frame

Condition Good

Parking **Paved Parking Stalls** 

N/A

Investment Class Class B

Elevators **Financial Data** Source The Network

100.0% Occupancy Property Operations Status Stabilized Operations

Financial Indicators N/A Derived Cap Rate N/A

Reported Cap Rate

Comments 1.50-Acres site with an SCR of 8%. Built in 2014 and renovated in 2021, steel frame construction. 2 stories. 5,000 square feet main floor (restaurant/bar) & 5,000

square feet second floor (conference facilities). 3,000 SF basement (full prep kitchen). Fully fixtured. Site improvements include Paved yard - 170 stalls.

Sale Data				
Transaction Type	Closed			
Date	January 4, 2021			
Marketing Time	N/A			
Grantor	Urban Enterprises Corp			
Grantee	2277566 Alberta Ltd			
Document No.	41688			
Price	\$4,000,000			
Financing Terms	Cash to Seller - Buyer Obtained Financing			
Price Adjustments For:				
Financing	\$0			
Conditions of Sale	\$0			
Other	\$0			
Adjusted Price	\$4,000,000			
Price Per SF	\$400.00			
Pro Forma Stabilized Operations				
Verification	Secondary Verification			



#### Retail Sale Comparable 9

#### 7644 50 Avenue

Location Information
Location

7644 50 Avenue Red Deer, AB

Market Valuation Properties
Submarket Valuation Retail
County Division No. 8
APN 4/C/9122166

Physical Property Summary

Property Type Retail (Other)
Gross Building Area 8,261 SF
Rentable Area 8,204 SF
Ceiling Height N/A

Percent Office

Land Acres0.67 AcresLand SF29,336 SFLand to Building Ratio3.55No. of Buildings1No. of Stories1

Year Built (Renovated) 1993

Construction Concrete/Blk/Stucco

Condition Average Price \$2,100,000

Parking Paved parking Financing Terms Cash to Seller - Buyer Obtained Financing

Sale Data

Date Marketing Time

Grantor

Grantee

Document No.

Transaction Type

Investment Class C Price Adjustments For:

Elevators Financing \$0 **Financial Data** Conditions of Sale \$0 The Network \$0 Source Other Adjusted Price \$2,100,000 Occupancy 100.0% **Property Operations Status** Stabilized Operations Price Per SF \$255.97

Financial Indicators

NOI N/A
Derived Cap Rate N/A
Reported Cap Rate N/A

Reported Cap Rate N/A Verification Secondary Verification

#### Comments

The property is a 8,204 square feet building demised into 3 bays, 2 veterinary and 1 restaurant. Tilt-up concrete construction. The site improvements include paved parking, paved access areas and pylon sign. Acquired by the lead tenant occupying two of the 3 bays.



Closed

N/A

41618

January 19, 2021

Serenity Developments Ltd.

Beryl Veterinary Holdings Ltd.



### Retail Sale Comparable 10

#### Wendy's/Tim Hortons Olds

Location Information			
Location	5508 46 Street		
	Olds, AB		
Market	Valuation Properties	And the changes	AL MAN AND AND AND AND AND AND AND AND AND A
Submarket	Valuation Retail	E-Settles	
County	Division No. 6		A ALCOHOLINA
APN	0		
Physical Property Summary			
Property Type	Retail (Restaurant)	elistati,	
Gross Building Area	5,338 SF		
Rentable Area	5,338 SF		
Ceiling Height	N/A		
Percent Office			
Land Acres	0.83 Acres	Sale Data	
Land SF	36,155 SF	Transaction Type	Closed
Land to Building Ratio	6.77	Date	December 9, 2021
No. of Buildings	0	Marketing Time	N/A
No. of Stories	1	Grantor	Kearny Brothers Contractors Ltd.
Year Built (Renovated)	0	Grantee	Wendy's Restaurants of Canada
Construction	Brick/Block	Document No.	0
Condition	Average	Price	\$1,750,000
Parking		Financing Terms	Cash to Seller
Investment Class	0	Price Adjustments For:	
Elevators		Financing	\$0
Financial Data		Conditions of Sale	\$0
		Other	\$0
Occupancy	0.0%	Adjusted Price	\$1,750,000
Property Operations Status	\$0	Price Per SF	\$327.84
Financial Indicators		Pro Forma Stabilized Operation	ns
NOI	N/A		
Derived Cap Rate	N/A		
Reported Cap Rate	N/A	Verification	Confirmed-Other

The property is a 5,338 square feet retail freestanding which was sold on December 9, 2021 for a total consideration of \$1,750,000 which represents \$328 per square feet. The buyer in this transaction was Tim Hortons / Wendy's, which now operates the space, and the seller was Kearney Brothers Contractors Ltd.



### **Addendum C**

Forced Sale Value & Orderly Liquidation Value



#### FORCED SALE VALUE - CONCLUSION

Typical situations where a seller is forced to sell a property is somewhat rare, however there are circumstances especially during an insolvency situation that the market value of a property is discounted to achieve an expedient sale. A court ordered decision is required prior to acceptance of any below market offers. That being said, discussions with accountants and lawyers that practice exclusively with insolvency cases suggest that sale price discounts for real property can range between 10% and 20% from market value. Applying 15% within this range in discounts results in the following values:

\$1,400,000 - \$210,000 = \$1,190,000

#### ORDERLY LIQUIDATION VALUE - CONCLUSION

Orderly liquidation value is the estimated gross amount, expressed in terms of money, that could be potentially realized from a liquidation sale, given a reasonable period of time to find a purchaser(s), with the seller being compelled to sell on an "as is, where is" basis, as of a specific date. A court ordered decision is required prior to acceptance of any below market offers. That being said, discussions with accountants and lawyers that practice exclusively with insolvency cases suggest that sale price discounts for real property can range between 10% and 20% from market value. Applying 10% within this range in discounts results in the following values:

\$1,400,000 - \$140,000 = \$1,260,000



### **Addendum D**

**Appraiser Qualifications and Licenses** 



Terrance Kong AACI, P.App

First Vice President Valuation & Advisory Edmonton, AB

m 780-708-2977 termace.kong@ngkf.com

YEARS OF EXPERIENCE

15 +

AREAS OF SPECIALTY

Office

Retail

Industrial

Development Land

Complex Mixed-Use Assets

Appraisal Review Services

Terrance Kong, B.Comm., AACI, P.App., joined Newmark Knight Frank Valuation & Advisory in 2020 as a first vice president with the Edmonton office. Terrance brings to his position more than 15 years of experience in real estate valuation and advisory work with a focus on various asset classes throughout the Edmonton and the Northern Alberta region. He has successfully completed a wide range of client assignments that includes the following:

- · Cash flow modeling and analysis for various investment quality assets
- Valuation and coordination of real estate portfolio valuations involving 100-plus assets
- Advisory and valuation of office assets, including downtown and suburban portfolios
- Modeling and valuation of industrial warehouses, manufacturing and processing plants
- Valuation of retail stores, strip malls, retail power centres and regional shopping centres
- Highest and best use studies and valuation of all forms of development land and properties under development

Prior to Newmark Knight Frank, Terrance was an associate vice president/senior consultant with Cushman and Wakefield. Prior to Cushman and Wakefield, he worked as a consultant for West Central Property Services.

#### **Licenses and Designations**

 AACI, P.App (Accredited Appraiser Canadian Institute) designation, Appraisal Institute of Canada (AIC), 2013

#### Education

Terrance earned a Bachelor of Commerce degree with a major in accounting and a minor in finance from the University of Alberta. He also holds a postgraduate certificate in real property valuation from the University of British Columbia.



# **SCHEDULE 3**

Faissal Mouhama Professional Corporation and Delta Dental Corporation - in Receivership  Summary of Offers Received for Delta Dental (Practice and Building)						
Offeror	Purchase price Deposit(s) Allocation - Land Alloca	tion - Practice Excluded assets	Purchaser's conditions	Waiver date	Closing date	Additional terms and conditions
Moanes Soliman Professional Corporation and Ahmed Dardir Mohamed Professional Corporation (reserves the right to purchase as a partnership)	\$ 3,500,000 \$ 350,000 N/A	N/A Cash, AR, contracts, permits and rights	No additional conditions	N/A	Noon MST, 14 days after SAVO, no later than January 31, 2023	<ol> <li>Removed paragraph 2.7 section 22 election as the AR are excluded</li> <li>Included 167.1 ETA election</li> </ol>
Kaushik Patel Professional Corporation	\$ 2,320,000 \$ 232,000 \$ 850,000 \$	1,470,000 Cash, AR, permits and rights	<ol> <li>Financing</li> <li>Phase 1 Assessment of the real property, at the expense of the Receiver</li> </ol>	January 15, 2023	Noon MST, 7 days after SAVO	<ol> <li>Removed para 2.7 section 22 election as the AR are excluded</li> <li>Removed the assignment of contracts at closing, as they are excluded</li> </ol>
NDC Group Inc. and V.Tran and T.Sivanantha Professional Corporation	\$ 3,600,000 \$ 360,000 \$ 1,400,000 \$	2,200,000 Cash, AR, contracts, permits and rights	No additional conditions	N/A	Noon MST, 7 days after SAVO	Asset Purchase Agreement to be finalized. Sections that are not applicable must be removed.

# **SCHEDULE 4**

Faissal Mouhama Professional Corporation and Delta Dental Corporation - in Receivership  Summary of Offer Resubmissions For Delta Dental (Practice and Building)						
Offeror	Purchase price	Deposit(s)	Excluded assets	Purchaser's conditions	Closing date	Additional terms and conditions
Moanes Soliman Professional Corporation and Ahmed Dardir Mohamed Professional Corporation (reserves the right to purchase as a partnership)	\$3,700,000 (Allocation: building - \$1,250,000, practice - \$2,450,000)	\$370,000	Cash, AR, contracts, permits and rights	No additional conditions	Noon MST, 14 days after SAVO, no later than January 31, 2023	<ol> <li>Removed paragraph 2.7 section 22 election as the AR are excluded</li> <li>Included 167.1 ETA election</li> </ol>
NDC Group Inc. and V.Tran and T.Sivanantha Professional Corporation	\$3,715,000 (Allocation: building \$1,400,000, practice \$2,350,000)	\$371,500	Cash, AR, contracts, permits and rights	No additional conditions	Noon MST, 7 days after SAVO	Asset Purchase Agreement to be finalized. Sections that are not applicable must be removed.

# **SCHEDULE 5**

#### ASSET PURCHASE AGREEMENT

THIS AGREEMENT is made as of the 20th day of December, 2022.

**BETWEEN:** 

MNP LTD., in its capacity as court-appointed receiver and manager of FAISSAL MOUHAMAD PROFESSIONAL CORPORATION, DELTA DENTAL CORPORATION, AND MICHAEL DAVE MANAGEMENT LTD. and not in its personal or

corporate capacity

(the "Receiver");

- and -

NDC GROUP INC. and V. TRAN AND T. SIVANANTHA
PROFESSIONAL CORPORATION (collectively the "Purchaser");

#### WHEREAS:

- A. On September 16, 2022, the Court (as hereinafter defined) granted an order (the "Receivership Order") appointing MNP Ltd. as receiver and manager of the property, undertakings and assets of Faissal Mouhamad Professional Corporation, Delta Dental Corporation and Michael Dave Management Ltd. (collectively, the "Debtors").
- B. The Receiver wishes to sell to the Purchaser all of the right, title, and interest of the Debtors in and to the Purchased Assets (as hereinafter defined) subject to the terms and conditions of this Agreement.

**IN CONSIDERATION** of the premises and covenants, agreements, representations, warranties, and payments contained in this Agreement, the Receiver and the Purchaser agree as follows:

## ARTICLE 1 INTERPRETATION

#### 1.1 Definitions

The following terms have the following meanings:

"Accounts Receivable" means any and all (i) accounts receivable, notes receivable and other amounts receivable owed to the Debtors (whether current or non-current), together with all security or collateral therefor and any interest or unpaid financing charges accrued thereon, including all Claims pertaining to the collection of amounts payable, or that may become payable, to the Debtors, (ii) amounts receivable owing or payable to the Debtors from any Governmental Authority, and (iii) other amounts due to the Seller which have historically been classified as accounts receivable in the consolidated balance sheet of the Debtors;

The foregoing conditions are for the exclusive benefit of the Receiver and non-satisfaction or non-performance of any such condition may only be waived by the Receiver, in its sole discretion, in whole or in part, at any time and from time to time. Any such waiver is only binding on the Receiver if it is made in writing and delivered forthwith to the Purchaser's Solicitors.

#### 3.3 Mutual Conditions

The obligations of the Parties under this Agreement are subject to the following mutual conditions precedent or before the Closing Time:

- (a) a Vesting Order will have been made by the Court approving this Agreement and the Transaction and vesting in the Purchaser all the right, title and interest of the Debtors, if any, in and to the Purchased Assets, free and clear of all Encumbrances, except for the Permitted Encumbrances, such order to be substantially in the form attached hereto as Schedule "C"; and
- (b) the Vesting Order will not have been stayed, varied or vacated and no order will have been issued and no action or proceeding will be pending to restrain or prohibit the completion of the Transaction.

The Parties may agree to amend or waive any the foregoing conditions. Any amendment or waiver by the Parties must be in writing and delivered to the Purchaser's Solicitors and the Receiver's Solicitors.

#### 3.4 Non-Satisfaction of Conditions

If any condition set out in this Article 3 is not satisfied or performed prior to the time specified therefor, a Party for whose benefit the condition is inserted may, in writing:

- (a) waive compliance with the condition in whole or in part in its sole discretion by written notice to the other Party, the Purchaser's Solicitors and the Receiver's Solicitors and without prejudice to any of its rights of termination in the event of non-fulfilment of any other conditions in whole or in part; or
- (b) elect to terminate this Agreement before Closing.

## ARTICLE 4 REPRESENTATIONS AND WARRANTIES

### 4.1 Representations and Warranties of the Receiver

The Receiver represents and warrants to the Purchaser as follows, with the intent that the Purchaser will rely on these representations and warranties in entering into this Agreement, and in concluding the Transaction contemplated by this Agreement:

subject to obtaining and pursuant to the Vesting Order, the Receiver has the power, authority and capacity to enter into this Agreement, subject to its terms, and the authority to execute all instruments required by this Agreement to be delivered by it, and to perform its obligations hereunder and thereunder;

- "Agreement" means this asset purchase agreement, including all Schedules (b) hereto, as it may be supplemented, amended, restated or replaced from time to time by written agreement of the Parties;
- "Allocation Statement" has the meaning ascribed thereto in Section 2.5; (c)
- "Applicable Law" means, with respect to any Person, property, transaction, event (d) or other matter, (a) any foreign or domestic constitution, treaty, law, statute, regulation, code, ordinance, principle of common law or equity, rule, municipal bylaw, order or other requirement having the force of law, (b) any policy, practice, protocol, standard or guideline of any Governmental Authority which, although not necessarily having the force of law, is regarded by such Governmental Authority as requiring compliance as if it had the force of law (collectively, in the foregoing clauses (a) and (b), "Law") in each case relating or applicable to such Person, property, transaction, event or other matter and also includes, where appropriate, any interpretation of Law (or any part thereof) by any Person having jurisdiction over it, or charged with its administration or interpretation;
- "Books and Records" means all books, records, files and papers used or (e) intended for use in connection with the Business or the ownership of the Purchased Assets, including title documentation, manuals, sales and advertising materials, patient records, patient information, and all other documents and data (technical or otherwise) relating to the Purchased Assets, and all copies and recordings of the foregoing;
- "Business" means the general dentistry practice carried on by one or more of the (f) Debtors at 7151 50 Ave Red Deer AB T4N 4E4;
- "Business Day" any day which is not a Saturday, a Sunday or a day observed as (g) a statutory or civic holiday under the laws of the Province of Alberta or the federal laws of Canada applicable in the Province of Alberta, on which the principal commercial banks in the City of Calgary, Alberta are open for business;
- "Cash and Cash Equivalents" means cash, bank balances, monies in possession (h) of banks and other depositories, term or time deposits, marketable securities, short term investments, funds, bankers' acceptances, commercial paper, security entitlements, securities accounts and any other cash equivalents of, the Debtors;
- "Claim" means any claim, action, demand, cause of action, suit, complaint, (i) proceeding, arbitration, judgment, settlement, award, assessment, re-assessment, order, investigation, enquiry or hearing made or threatened;
- "Closing" means the completion of the Transaction on the Closing Date at the (j) Closing Time in accordance with this Agreement;

resing Date means later or thirty days after the granting of the Vesting Order or February 28, 2023; rebryary 10, 2023 of such other date as may be agreed in writing between the parties provided that on such date "Closing Time" means 12:00 noon on the Closing Date; the Vesting Order is not subject to any outstanding appeal or application for leave to appeal. "Closing Date" means later of thirty days after the granting of the Vesting Order (k)

(l)

- (m) "Contracts" means all contracts, licences, leases, agreements, obligations, promises, undertakings, understandings, arrangements, documents, commitments, entitlements or engagements to which any of the Debtors is a party or by which any of the Debtors is bound or under which any of the Debtors has, or will have, any liability or contingent liability (in each case, whether written or oral, express or implied), as same may be amended and/or restated, and including any and all related quotations, orders, proposals or tenders which remain open for acceptance, warranties and guarantees and documents ancillary thereto;
- (n) "Court" means the Court of King's Bench of Alberta;
- (o) "Deposit" has the meaning ascribed thereto in Section 2.4(a);
- (p) "Encumbrances" means any and all caveats, security interests, hypothecs, pledges, mortgages, liens, trusts or deemed trusts, reservations of ownership, royalties, options, rights of pre-emption, privileges, interests, assignments, actions, judgements, executions, levies, taxes, writs of enforcement, charges, or other claims, whether contractual, statutory, financial, monetary or otherwise, whether or not they have attached or been perfected, registered or filed and whether secured, unsecured or otherwise including, without limiting the generality of the foregoing:(i) any encumbrances or charges created by the Receivership Order; (ii) any charges, security interests or claims evidenced by registrations pursuant to the *Personal Property Security Act* (Alberta) or any other personal property registry system; and (iii) any liens or claims of lien under the *Builders' Lien Act* (Alberta).
- (q) "ETA" means the Excise Tax Act, RSC, 1985, c E-15 and the regulations thereto;
- (r) "Excluded Assets" means:
  - (i) the Debtors' Cash and Cash Equivalents as of the Closing Date;
  - (ii) the Debtors' Accounts Receivable as of the Closing Date;
  - (iii) the Debtors' Contracts as of the Closing Date;
  - (iv) the Debtors' Permits as of the Closing Date; and
  - (v) the Debtors' rights under this Agreement;
- (s) "Goodwill" means the goodwill of the Debtors related to the Business at the Closing Time including the right to represent the Purchaser as carrying on the Business in continuation of, and in succession to, the Debtors;
- "Governmental Authority" means any Canadian, foreign, domestic, federal, territorial, provincial, state, municipal, or local governmental authority, quasi-governmental authority, instrumentality, court, government, or self-regulatory organization, bureau, commission, tribunal, or organization or any regulatory, administrative, or other agency, or any political or other subdivision, department, or branch of any of the foregoing having jurisdiction with respect to the Debtors, the Purchased Assets, or any other matter that is the subject of this Agreement including the College of Dental Surgeons of Alberta;

- (u) "GST" means any goods and services tax imposed under Part IX of the ETA;
- (v) "ITA" means the Income Tax Act (Canada) RSC, 1985, c 1 (5th Supp.);
- (w) "Legal Proceeding" means any litigation, action, application, demand, suit, investigation, hearing, Claim, complaint, deemed complaint, grievance, civil, administrative, regulatory or criminal, arbitration proceeding or other similar proceeding, before or by any court or other tribunal or Governmental Authority and includes any appeal or review thereof and any application for leave for appeal or review;
- (x) "Party" or "Parties" mean either the Receiver or the Purchaser, as appropriate in the context, or both;
- (y) "Permits and Licences" means all permits, consents, waivers, licences, sublicences, certificates, approvals, authorizations, registrations, rights, privileges, certification, quotas and exemptions, or any item with a similar effect, issued or granted by any Governmental Authority for or related to the Purchased Assets;
- (z) "Permitted Encumbrances" means those encumbrances registered on title to the Real Property, as more particularly set out in Schedule "B" hereto;
- (aa) "Person" is to be broadly interpreted and includes an individual, a corporation, a partnership, a trust, an unincorporated organization, a Governmental Authority, and the executors, administrators or other legal representatives of an individual in such capacity;
- (bb) "Purchase Price" has the meaning ascribed thereto in Section 2.3 hereof;
- (cc) "Purchased Assets" means those assets listed in Schedule "A" hereto;
- (dd) "Purchaser" has the meaning ascribed thereto in the recitals hereto;
- (ee) "Purchaser's Solicitors" means Bryan & Company LLP;
- (ff) "Real Property" means the real property municipally described at 7151 50th Avenue in Red Deer, Alberta, T4N 4E4 and having the legal descriptions set out in Schedule "A" hereto;
- (gg) "Receiver" has the meaning ascribed thereto in the recitals hereto;
- (hh) "Receiver's Solicitors" means McMillan LLP;
- (ii) "Receivership Order" has the meaning ascribed thereto in the recitals hereto;
- (jj) "Receivership Proceedings" means the proceedings commenced pursuant to the issuance of the Receivership Order;
- (kk) "Taxes" means all transfer taxes, sales taxes, uses taxes, value-added taxes, goods and services taxes, land transfer taxes, registration and recording fees and any other similar or like taxes and charges of any kind whatsoever imposed or

charged by any Governmental Authority and any filing, registration, recording or transfer fees payable in connection with the sale, transfer or registration of the Purchased Assets, including GST;

- (II) "Transaction" means the purchase and sale of all of the Debtors' right, title and interest, if any, in and to the Purchased Assets and all other transactions contemplated by this Agreement; and
- (mm) "Vesting Order" means an order of the Court made in the receivership proceeding substantially in the form attached as Schedule "C" hereto and otherwise in form and content satisfactory to the Purchaser and the Receiver, each acting reasonably, approving the entry into this Agreement by the Receiver and the consummation of the Transaction contemplated hereby, and vesting in the Purchaser or its nominee(s) all right, title, and interest of the Debtors in and to the Purchased Assets free and clear of all Encumbrances but subject to the Permitted Encumbrances.

#### 1.2 Schedules

The following are the Schedules attached to and incorporated in this Agreement by reference and deemed to be a part hereof:

#### **SCHEDULES**

Schedule "A"

**Purchased Assets** 

Schedule "B"

Permitted Encumbrances

Schedule "C"

Form of Vesting Order

Schedule "D"

Allocation Statement

#### 1.3 Certain Rules of Interpretation

In this Agreement:

- (a) headings are inserted for convenience of reference only and will not affect the interpretation of this Agreement;
- (b) the division into Articles and Sections and the insertion of headings are for convenience of reference only and do not affect the construction or interpretation of this Agreement;
- (c) the expressions "hereof", "herein", "hereto", "hereunder", "hereby" and similar expressions refer to this Agreement and not to any particular portion of this Agreement;
- (d) "including" or "includes" means "including (or includes) but is not limited to" and is not to be construed to limit any general statement preceding it to the specific or similar items or matters immediately following it;

- (e) references to any legislation, statutory instrument or regulation or a section thereof are references to the legislation, statutory instrument, regulation or section as amended, re-enacted, consolidated or replaced from time to time; and
- (f) words in the singular include the plural and vice-versa and words in one gender include all genders.

#### 1.4 Business Day

If any action is required to be taken pursuant to this Agreement on or by a specified date that is not a Business Day, the action is valid if taken on or by the next succeeding Business Day.

#### 1.5 Currency and Payment

In this Agreement, unless specified otherwise, references to dollar amounts or "\$" are to Canadian dollars, and any payment is to be made by an official bank draft drawn on a Canadian chartered bank, wire transfer or any other method (other than cash payment) that provides immediately available funds.

## ARTICLE 2 PURCHASE AND SALE

#### 2.1 Purchase and Sale of the Purchased Assets

Subject to the timely fulfillment or waiver of the conditions precedent set forth in Article 3 hereof, including the granting of the Vesting Order, and the terms and conditions of this Agreement, on the Closing Date, the Receiver agrees to sell, assign, and transfer to the Purchaser, and the Purchaser agrees to purchase from the Receiver, all right, title, and interest of the Debtors, if any, in and to the Purchased Assets. Such foregoing purchase shall be free and clear of all Encumbrances as provided for in the Vesting Order.

#### 2.2 Excluded Assets

Notwithstanding anything to the contrary in Section 2.1 or elsewhere in this Agreement, the Purchased Assets shall not include the Excluded Assets, which shall remain the property of the Debtors and nothing herein shall be deemed to sell, transfer, assign or convey the Excluded Assets or any of the Debtors' right, title or interest therein or thereto.

#### 2.3 Purchase Price

The amount payable by the Purchaser to the Receiver for the Purchased Assets will be **Three Million Seven Hundred and Fifteen Thousand Dollars** (\$3,715,000.00) (the "Purchase **Price**"), as adjusted in accordance with Section 2.8 hereof.

#### 2.4 Payment of the Purchase Price

The Purchaser will pay the Purchase Price, as adjusted in accordance with Section 2.8 hereof, to the Receiver as follows:

the sum of Three Hundred and Seventy-One Thousand Five Hundred Dollars (\$371,500.00), representing 10% of the Purchase Price, will be paid by the

Purchaser upon execution of this Agreement by wire transfer in accordance with wire instructions delivered by the Receiver as a deposit (the "**Deposit**") to be held by the Receiver in trust until the Closing and will be credited toward the Purchase Price upon Closing; and

(b) the balance of the Purchase Price will be paid by the Purchaser at Closing by wire transfer in accordance with wire instructions delivered by the Receiver.

The Receiver agrees to cause the Deposit to be placed into a non-interest bearing account. The Purchaser acknowledges and agrees that the Deposit is non-refundable except as provided in Section 5.7(e).

### 2.5 Allocation of Purchase Price

The Purchase Price shall be allocated by the Receiver and the Purchaser among the Purchased Assets in accordance with the allocation statement attached as Schedule "D" (the "Allocation Statement"). The Purchaser and the Receiver shall: (a) report the purchase and sale of the Purchased Assets in any income tax returns relating to the Transaction in accordance with the Allocation Statement; and (b) act in accordance with the Allocation Statement in the preparation, filing and audit of any Tax return.

#### 2.6 Taxes

The Purchaser will pay upon Closing, in addition to the Purchase Price, all applicable federal and provincial taxes eligible in connection with the purchase and sale of the Purchased Assets, including GST and any other provincial sales taxes and provide the Receiver with proof of payment of such taxes. Alternatively, where applicable, the Purchaser will have the option to furnish the Receiver with appropriate exemption certificates. The Purchaser agrees to indemnify and save the Receiver harmless from and against all Claims and demands for payment of all applicable taxes in connection with this Agreement and the Transaction, including penalties and interest and any liability or costs incurred as a result of any failure to pay those taxes when due.

### 2.7 As is, Where is.

Notwithstanding any other provision of this Agreement, the Purchaser acknowledges, agrees and confirms that:

- except for the representations and warranties of the Receiver set forth in Section 4.1, it is entering into this Agreement, acquiring the Purchased Assets on an "as is, where is" basis as they exist as of the Closing Time and will accept the Purchased Assets in their state, condition and location as of the Closing Time and the sale of the Purchased Assets is made without legal warranty and at the risk of the Purchaser;
- it has conducted to its satisfaction such independent searches, investigations and inspections of the Purchased Assets as it deemed appropriate, and based solely thereon, has determined to proceed with the Transaction;
- (c) the Purchaser acknowledges that it is aware of the land use classification for the Real Property and the surrounding property;

- (d) except as expressly stated in Section 4.1, neither the Receiver nor its representatives have made or are making, and the Purchaser is not relying on, any representations, warranties, statements or promises, express or implied, statutory or otherwise, concerning the Purchased Assets, the Debtors' right, title or interest in or to the Purchased Assets, including with respect to merchantability, physical or financial condition, description, fitness for a particular purpose, suitability for development, title, description, use or zoning, environmental condition, existence of any parts and/or components, latent defects, quality, quantity or any other thing affecting any of the Purchased Assets, or normal operation thereof, or in respect of any other matter or thing whatsoever, including any and all conditions, warranties or representations expressed or implied pursuant to any Applicable Law in any jurisdiction, which the Purchaser confirms do not apply to this Agreement and are hereby waived in their entirety by the Purchaser;
- (e) all written and oral information obtained from the Receiver or its representatives, including in any teaser letter, asset listing, confidential information memorandum or other document made available to the Purchaser (including in certain "data rooms", management presentations, site visits and diligence meetings or telephone calls), with respect to the Purchased Assets has been obtained for the convenience of the Purchaser only, and neither the Receiver nor its representatives have made any representation or warranty, express or implied, statutory or otherwise as to the accuracy or completeness of any such information; and
- (f) any information regarding or describing the Purchased Assets in this Agreement (including the Schedules hereto), or in any other agreement or instrument contemplated hereby, is for identification purposes only, is not relied upon by the Purchaser, and no representation, warranty or condition, express or implied, has or will be given by the Receiver or its representatives, or any other Person concerning the completeness or accuracy of such information or descriptions.

Notwithstanding anything to the contrary herein, the Purchaser hereby expressly acknowledges that if any consents of: (i) any Governmental Entities are required to effect the transfer of any of the Purchased Assets; or (ii) any lessees are required to effect the transfer of any of the leases or licences to be acquired by the Purchaser pursuant to this Agreement, then it is the sole responsibility of the Purchaser to obtain any such consents, and the granting of any such consents shall not be a condition precedent to the Purchaser's obligations under this Agreement, including the payment of the Purchase Price. At the request and cost of the Purchaser, both before and after the Closing Date, the Receiver will assist the Purchaser in its efforts to obtain any consents required of any Government Entities or lessees in order to complete the sale and transfer of the Purchased Assets pursuant to this Agreement.

### 2.8 Adjustments

The Purchase Price shall be subject to adjustment as at 12:00 p.m. (Alberta time) on the Closing Date and will include but not be limited to property taxes, utilities and any pre-paid expenses relating to the Purchased Assets. The adjustments will be made to the extent reasonably possible on Closing as of the Closing Date. The Receiver will prepare a statement of the adjustments for the Purchased Assets. The Purchaser and the Receiver agree that if the final cost or amount of any item which is to be adjusted under this Section 2.8 cannot be determined at Closing, then an initial adjustment for such item shall be made at Closing, and such amount shall be reasonably

estimated by the Receiver as at the end of the day preceding the adjustment date on the basis of the best evidence available at the Closing as to what the final cost or amount of such item will be. Notwithstanding any other provisions of this Agreement and for the avoidance of doubt, the parties agree that their respective rights to adjustment and/or readjustment of any item or matter in relation to this transaction after Closing, shall be limited to the period of thirty (30) days after Closing, and any specific claim for adjustment and/or re-adjustment not made within such period shall expire and be extinguished on the expiry of such period and neither party shall have any further right to claim for adjustment or re-adjustment of the Purchase Price for any reason whatsoever.

### ARTICLE 3 CONDITIONS

### 3.1 Conditions in Favour of the Purchaser

The obligations of the Purchaser under this Agreement are subject to the fulfillment of the following conditions precedent on or before the Closing Time:

- each of the representations and warranties of the Receiver contained in this Agreement shall be true and correct as if restated on and as of the Closing Date;
- no action or proceedings will be pending or threatened to restrain or prohibit the completion of the Transaction contemplated by this Agreement;
- (c) the Receiver shall have delivered or caused to be delivered to the Purchaser all items referred to in Section 5.3; and
- (d) the obligations contained in this Agreement shall have been complied with by the Receiver in all material respects.

The foregoing conditions are for the exclusive benefit of the Purchaser and non-satisfaction or non-performance of any such condition may only be waived by the Purchaser, in its sole discretion, in whole or in part, at any time and from time to time. Any such waiver is only binding on the Purchaser if it is made in writing and delivered forthwith to the Receiver's Solicitors.

### 3.2 Conditions in Favour of the Receiver

The obligations of the Receiver under this Agreement are subject to the fulfillment of the following conditions precedent on or before the Closing Time:

- each of the representations and warranties of the Purchaser contained in this Agreement shall be true and correct as if restated on and as of the Closing Date;
- (b) no action or proceedings will be pending or threatened to restrain or prohibit the completion of the Transaction contemplated by this Agreement;
- (c) the Purchaser shall have delivered or caused to be delivered to the Receiver all items referred to in Section 5.2; and
- (d) the obligations contained in this Agreement shall have been complied with by the Purchaser in all material respects.

- (b) the Receiver is not a non-resident of Canada within the meaning of section 116 of the *Income Tax Act*;
- (c) the Receiver has taken no act to encumber the Purchased Assets other than allowing the charges created pursuant to the Receivership Order to exist or arise in the ordinary course; and
- (d) to the best of the Receiver's knowledge, no actions or proceedings are pending and none have been threatened to restrain or prohibit the completion of the Transaction.

### 4.2 Representations and Warranties of the Purchaser

Each of NDC Group Inc. and V. Tran and T. Sivanantha Professional Corporation, as Purchaser, on a joint and several basis, represents and warrants to the Receiver as follows, with the intent that the Receiver will rely on these representations and warranties in entering into this Agreement, and in concluding the Transaction contemplated by this Agreement:

- the Purchaser has the power, authority and capacity to enter into this Agreement, subject to its terms, and the authority to execute all instruments required by this Agreement to be delivered by it, and to perform its obligations hereunder and thereunder;
- the Purchaser is a corporation duly incorporated, validly existing, and in good standing under the Business Corporations Act (Alberta);
- (c) the execution and delivery of this Agreement and the completion of the transaction contemplated by this Agreement have been duly and validly authorized by all necessary corporate action on the part of the Purchaser, and this Agreement constitutes a legal, valid, and binding obligation of the Purchaser enforceable against the Purchaser in accordance with its terms;
- (d) there is no Legal Proceeding in progress, pending against or threatened against or affecting the Purchaser, and there are no grounds on which any such Legal Proceeding might be commenced and there is no Order outstanding against or affecting the Purchaser which, in any such case, affects adversely or might affect adversely the ability of the Purchaser to enter into this Agreement or to perform its obligations hereunder;
- (e) the Purchaser is not a "non-Canadian" within the meaning of the *Investment Canada Act*, RSC 1985, c 28 (1<sup>st</sup> Supp);
- (f) the Purchaser is or will be upon Closing registered under Part IX of the ETA, and shall provide its registration numbers to the Receiver at or prior to Closing; and
- (g) the Receiver will not be liable for any brokerage commission, finder's fee or other similar payment in connection with the Transaction because of any action taken by, or agreement or understanding reached by, the Purchaser.

## ARTICLE 5 CLOSING

#### 5.1 Closing

Subject to the terms and conditions of this Agreement, and the satisfaction or the waiver of the conditions precedent contained herein, the purchase and sale of the Debtors' right, title and interest, if any, in and to the Purchased Assets will be completed at the Closing Time. If required, the Purchaser shall obtain title insurance, at its own expense, with gap coverage, to allow for the adjusted balance of the Purchase Price to be fully releasable to the Receiver no later than 12:00 P.M. (Alberta time) on the Closing Date.

## 5.2 Purchaser's Deliveries on Closing

At the Closing Time, the Purchaser will deliver, or cause to be delivered to the Receiver:

- (a) payment of the balance of the Purchase Price, as adjusted in accordance with Section 2.8 hereof;
- (b) a certificate dated as of the Closing Date confirming that all of the representations and warranties of the Purchaser contained in this Agreement are true as of the Closing Date with the same effect as though made on and as of the Closing Date;
- a certificate dated as of the Closing Date confirming that each of the conditions precedent in favour of the Purchaser contained in this Agreement have been fulfilled, performed or waived as of the Closing Date;
- if necessary, payment or evidence of payment of applicable taxes or, if applicable, appropriate tax exemption certificates in accordance with Section 2.6;
- (e) an undertaking to re-adjust all items on or omitted from the statement of adjustments in accordance with Section 2.8;
- (f) any other documentation as is referred to in this Agreement or as the Receiver may reasonably require to give effect to this Agreement or required by Applicable Law or any Governmental Authority.

## 5.3 Receiver's Deliveries on Closing

At the Closing Time, the Receiver shall deliver, or cause to be delivered to the Purchaser:

- (a) a receipt in respect of the payment of the Purchase Price;
- (b) a true copy of the filed Vesting Order;
- (c) a statement of adjustments in accordance with Section 2.8;
- (d) an undertaking to re-adjust all items on or omitted from the statement of adjustments in accordance with Section 2.8;

- (e) a certificate dated as of the Closing Date confirming that all of the representations and warranties of the Receiver contained in this Agreement are true as of the Closing Date with the same effect as though made on and as of the Closing Date; and
- (f) a certificate dated as of the Closing Date confirming that each of the conditions precedent in favour of the Receiver contained in this Agreement have been fulfilled, performed or waived as of the Closing Date.

#### 5.4 Possession of Assets

The Receiver will remain in possession of the Books and Records and the Purchased Assets until Closing. On Closing, the Purchaser will take possession of the Books and Records and the Purchased Assets where situate at Closing. The Purchaser acknowledges that the Receiver has no obligation to deliver physical possession of the Books and Records and the Purchased Assets to the Purchaser. In no event will the Books and Records be delivered or the Purchased Assets be sold, assigned, transferred or set over to the Purchaser until the Purchaser has satisfied all delivery conditions in Section 5.2

#### 5.5 Access to Assets

The Purchaser may have reasonable access to the Purchased Assets during normal business hours prior to Closing for the purpose of enabling the Purchaser to conduct any inspections of the Purchased Assets as it deems appropriate. Those inspections will only be conducted in the presence of a representative of the Receiver if so required at the discretion of the Receiver. For greater certainty, all communications and approvals to obtain access shall go through the Receiver, in advance. The Purchaser agrees to indemnify and save the Receiver harmless from and against all Claims, demands, losses, damages, actions and costs incurred or arising from or in any way directly related to the inspection of the Purchased Assets.

#### 5.6 Risk

The Purchased Assets will be at the Receiver's risk until the completion of the transaction contemplated herein on the Closing Date and thereafter at the Purchaser's risk. If, before the Closing, any of the Purchased Assets is lost, damaged or destroyed or is appropriated, expropriated or seized by any Governmental Authority, then:

- (a) the Parties shall agree on an adjustment to the Purchase Price to account for such loss, damage, destruction, appropriation, expropriation or seizure; or
- (b) if such loss, damage, destruction, appropriation, expropriation or seizure is materially adverse to the Purchaser, as determined by the Purchaser, acting reasonably, then the Purchaser, at its sole discretion may terminate this Agreement.

#### 5.7 Termination

This Agreement may be terminated at any time prior to the Closing:

(a) by mutual written consent of the Receiver and the Purchaser; or

(b) by either the Receiver or the Purchaser if the Closing has not occurred on or before January 31, 2023; provided, however, that a Party may not exercise such termination right if they are in material breach of their obligations under this Agreement.

If either the Receiver or the Purchaser validly terminates this Agreement under the provisions of this Section 5.7 or Section 3.4 or Section 5.6:

- (c) all the obligations of the Receiver and the Purchaser under this Agreement will be at an end;
- (d) neither Party will have any right to specific performance or other remedy against, or any right to recover damages or expenses from, the other; and
- (e) the Deposit shall be forfeited to the Receiver unless the termination results from the Receiver not satisfying the conditions in Section 3.3 in which case the Deposit shall be refunded to the Purchaser as liquidated damages upon termination of the Agreement.

## 5.8 Breach by the Purchaser

If the Purchaser fails to comply with its obligations under this Agreement, the Receiver may by notice to the Purchaser elect to treat this Agreement as having been repudiated by the Purchaser. In that event, other than as provided in Section 5.7, the Deposit and any other payments made by the Purchaser will be forfeited to the Receiver on account of its liquidated damages, and the Purchased Assets may be resold by the Receiver. In addition, the Purchaser will pay to the Receiver, on demand, the deficiency, if any, arising upon such resale (after deducting the Deposit, the interest on the Deposit and the expenses of resale) together with interest and all other damages or charges occasioned by or resulting from the default by the Purchaser.

# ARTICLE 6 GENERAL

## 6.1 Receiver's Liability

The Purchaser hereby expressly acknowledges and agrees that MNP Ltd. is acting only in its representative capacity as Court-appointed receiver and manager of the Debtors and shall have no personal or corporate liability under or as a result of entering into or carrying out the transaction which is the subject of this Agreement.

#### 6.2 Obligations to Survive

The obligations and covenants of the Parties set out in the following Sections of this Agreement shall survive Closing, shall remain in full force and effect, shall not merge as a result of Closing and shall be binding on the Parties thereafter: Section 2.6 Taxes, Section 2.7 As is, Where is, Section 6.3 Further Assurances and Section 6.5 Expenses.

#### 6.3 Further Assurances

The Parties will execute such further and other documents and do such further and other things as may be necessary to carry out and give effect to the intent of this Agreement.

#### 6.4 Notice

All notices required or permitted to be given under this Agreement will be in writing and delivered by courier or email as follows:

To the Receiver at:

MNP Ltd., in its capacity as receiver of the property, assets and undertaking of Faissal Mouhamad Professional Corporation, Delta Dental Corporation and Michael Dave Management Ltd. 1500, 640 5 Avenue SW Calgary, AB T2P 3G4

Attention: Vanessa Allen

Email: vanessa.allen@mnp.ca

With a copy to:

McMillan LLP TD Canada Trust Tower, Suite 1700 421 7<sup>th</sup> Avenue SW Calgary, AB T2P 4K9

Attention: Adam Maerov and Mitchell Allison

Email: adam.maerov@mcmillan.ca; mitchell.allison@mcmillan.ca

To the Purchaser at:

Bryan & Company LLP 2900 Manulife Place, 10180 101 Street Edmonton, AB T5J 3V5

Attention: Jordan Mertz Email: jmertz@bryanco.com

With a copy to:

NDC Group Inc. o/a National Dental Care 1734 24A Street SW Calgary, AB T3C 1J4

Attention: Viet Tran, Scott Newman, Andrew Ardell

Email: viet@nationaldental.ca; scott@nationaldental.ca; andrew@nationaldental.ca

#### 6.5 Expenses

Each Party shall pay all of its own expenses (including taxes imposed on those expenses) incurred in the authorization, negotiation, preparation, execution and performance of this

Agreement and the Transaction, including all fees and expenses of its legal counsel, bankers, investment bankers, brokers, accountants or other representatives or consultants.

## 6.6 No Third Party Beneficiary

This Agreement is solely for the benefit of the Parties and no third party accrues any benefit, Claim or right of any kind pursuant to, under, by or through this Agreement.

#### 6.7 Entire Agreement

This Agreement constitutes the entire agreement between the Parties and there are no representations or warranties, express or implied, statutory or otherwise and no collateral agreements other than as expressly set forth or referred to in this Agreement.

#### 6.8 Amendment

No amendment of this Agreement will be binding unless made in writing by both Parties.

#### 6.9 Severability

If, in any jurisdiction, any provision of this Agreement or its application to any Party or circumstance is restricted, prohibited, or unenforceable, that provision will, as to that jurisdiction, be ineffective only to the extent of that restriction, prohibition, or unenforceability without invalidating the remaining provisions of this Agreement, without affecting the validity or enforceability of that provision in any other jurisdiction and, if applicable, without affecting its application to the other Parties or circumstances.

#### 6.10 Assignment

This Agreement may not be assigned by any Party hereto without the prior written consent of the other Party hereto, which consent may be arbitrarily withheld, provided that the Purchaser may designate one or more nominees to take title in and to the Purchased Assets, or any part thereof, by giving the Receiver written notice of such assignment at least two clear Business Days prior to the date of the hearing of the application for the Vesting Order. This Agreement will enure to the benefit of and be binding upon the Parties and their respective successors and permitted assigns. No assignment shall relieve the assigning Party of any of its obligations hereunder.

#### 6.11 Time of the Essence

Time will be of the essence of this Agreement.

## 6.12 Disclosure of Agreement

Each of the Parties agree that this Agreement shall be filed in the Receivership Proceedings with redactions as agreed upon between the Parties and the Court.

## 6.13 Applicable Law and Court Jurisdiction

This Agreement shall be governed by, and construed in accordance with, the laws of the Province of Alberta and the laws of Canada applicable therein, and the Parties hereby attorn to the jurisdiction of the Alberta Court of King's Bench, Judicial District of Calgary.

#### 6.14 Counterparts

This Agreement may be signed in counterparts and each such counterpart will constitute an original document, and such counterparts, taken together, will constitute one and the same instrument. A counterpart may be delivered by email or any other form of electronic transmission.

#### 6.15 Strict Construction

The Parties have participated jointly in the negotiation and drafting of this Agreement. In the event any ambiguity or question of intent or interpretation arises, this Agreement shall be construed as if drafted jointly by the Parties, and no presumption or burden of proof shall arise favouring or disfavouring either Party by virtue of authorship of any provision of this Agreement.

#### 6.16 Joint and Several Liability

NDC Group Inc. and V. Tran and T. Sivanantha Professional Corporation, as Purchaser agree to be jointly severally liable for the obligations and liabilities of the Purchaser under this Agreement and all closing documents to be delivered by the Purchaser pursuant to this Agreement.

[Remainder of page intentionally left blank]

**AS EVIDENCE OF THEIR AGREEMENT** the Parties have executed this Agreement as of the day and year first written above.

MNP LTD., solely in its capacity as courtappointed receiver and manager of the property, assets and undertaking of FAISSAL MOUHAMAD PROFESSIONAL CORPORATION, DELTA DENTAL CORPORATION AND MICHAEL DAVE MANAGEMENT LTD., and not in its personal or corporate capacity

Name:

Title:

NDC Group Inc.

Name: Viet Tran

V. Tran and T Sivanantha Professional Corporation

Name: Viet Tran Title: Director

#### **SCHEDULE "A" PURCHASED ASSETS**

## Personal Property:

- 1.
- Clinical equipment, as further set out in the attached listing
  The Debtors' interest in any software, including Dentrix practice management software
  Instruments and materials used for the provision of dental services 2.
- 3.
- Leasehold improvements and cabinetry 4.
- Books and Records 5.
- Goodwill 6.

Real Property:

**PLAN 2223KS** BLOCK 1 LOT 4A EXCEPTING THEREOUT ALL MINES AND MINERALS

# SCHEDULE "B" PERMITTED ENCUMBRANCES

- 1. Minor title defects or irregularities that do not, in the aggregate, materially impair the servicing, development, construction, operating, occupation, use, management, marketability or value of the Property.
- 2. Any subsisting reservations, limitations, provisos, conditions or executions, including royalties, contained in the original grant of the Property from the Crown.
- 3. Any reservations, exceptions, limitations, provisos and conditions to title contained in Section 61 of the *Land Titles Act* (Alberta) and reservations or exceptions of mines and minerals.
- 4. Those specific instruments more particularly set out below.

REGISTRATION NUMBER	DATE (D/M/Y)	PARTICULARS
2976ML	11/12/1961	UTILITY RIGHT OF WAY GRANTEE - THE CITY OF RED DEER
1100RK	21/03/1969	UTILITY RIGHT OF WAY GRANTEE - THE CITY OF RED DEER
952 262 999	02/10/1995	RESTRICTIVE COVENANT

## SCHEDULE "C" FORM OF VESTING ORDER

COURT FILE NUMBER	2203 12557	Clerk's Stamp
COURT	COURT OF KING'S BENCH OF ALBERTA	
JUDICIAL CENTRE	EDMONTON	
PLAINTIFF	ROYAL BANK OF CANADA	
DEFENDANT	FAISSAL MOUHAMAD PROFESSIONAL CORPORATION, MCIVOR DEVELOPMENTS LTD., 985842 ALBERTA LTD., 52 DENTAL CORPORATION, DELTA DENTAL CORP., 52 WELLNESS CENTRE INC., PARADISE MCIVOR DEVELOPMENTS LTD., MICHAEL DAVE MANAGEMENT LTD., FAISSAL MOUHAMAD and FETOUN AHMAD also known as FETOUN AHMED	
DOCUMENT	APPROVAL AND VESTING ORDER (Sale by Receiver)	
ADDRESS FOR SERVICE AND CONTACT INFORMATION OF PARTY FILING THIS DOCUMENT	McMillan LLP TD Canada Trust Tower #1700, 421-7 <sup>th</sup> Avenue SW Calgary, Alberta T2P 4K9  Attention: Adam Maerov/Kourtney Rylands/	
	Preet Saini Telephone: 403.531.4700 Fax: 403.531.4720	
DATE ON WHICH ORDER WAS PRONG	File No.: 293571	

**UPON THE APPLICATION** by MNP Ltd. in its capacity as the Court-appointed receiver and manager (the "**Receiver**") of the undertakings, property and assets of Faissal Mouhamad Professional Corporation, Delta Dental Corporation and Michael Dave Management Corporation (collectively referred to as the "**Debtor**") for an order approving the sale transaction (the "**Transaction**") contemplated by an agreement of purchase and sale (the "**Sale Agreement**") between the Receiver and NDC Group Inc. and V. Tran and T. Sivanantha Professional Corporation (collectively, the "**Purchasers**") or its nominee dated

LOCATION WHERE ORDER WAS PRONOUNCED: \_\_\_\_\_

NAME OF JUSTICE WHO MADE THIS ORDER:

December 20, 2022 and appended to the [x] Report of the Receiver dated [Date] (the "Report"), and vesting in the Purchasers (or its nominee) the Debtor's right, title and interest in and to the assets described in the Sale Agreement (the "Purchased Assets");

AND UPON HAVING READ the Receivership Order dated September 16, 2022 (the "Receivership Order"), the Report and the Affidavit of Service; AND UPON HEARING the submissions of counsel for the Receiver, and any other interested parties appearing at the application;

## IT IS HEREBY ORDERED AND DECLARED THAT:

#### **SERVICE**

 Service of notice of this application and supporting materials is hereby declared to be good and sufficient, no other person is required to have been served with notice of this application and time for service of this application is abridged to that actually given.

#### APPROVAL OF TRANSACTION

2. The Transaction is hereby approved and execution of the Sale Agreement by the Receiver is hereby authorized and approved, with such minor amendments as the Receiver may deem necessary. The Receiver is hereby authorized and directed to take such additional steps and execute such additional documents as may be necessary or desirable for completion of the Transaction and conveyance of the Purchased Assets to the Purchasers (or its nominee).

#### **VESTING OF PROPERTY**

- 3. Upon delivery of a Receiver's certificate to the Purchasers (or its nominee) substantially in the form set out in **Schedule** "A" hereto (the "Receiver's Closing Certificate"), all of the Debtor's right, title and interest in and to the Purchased Assets listed in **Schedule** "B" hereto shall vest absolutely in the name of the Purchasers (or its nominee), free and clear of and from any and all caveats, security interests, hypothecs, pledges, mortgages, liens, trusts or deemed trusts, reservations of ownership, royalties, options, rights of pre-emption, privileges, interests, assignments, actions, judgements, executions, levies, taxes, writs of enforcement, charges, or other claims, whether contractual, statutory, financial, monetary or otherwise, whether or not they have attached or been perfected, registered or filed and whether secured, unsecured or otherwise (collectively, "Claims") including, without limiting the generality of the foregoing:
  - (a) any encumbrances or charges created by the Receivership Order;
  - (b) any charges, security interests or claims evidenced by registrations pursuant to the Personal Property Security Act (Alberta) or any other personal property registry system;

- (c) any liens or claims of lien under the Builders' Lien Act (Alberta); and
- those Claims listed in **Schedule "C"** hereto (all of which are collectively referred to as the "**Encumbrances**", which term shall not include the permitted encumbrances, caveats, interests, easements, and restrictive covenants listed in **Schedule "D"** (collectively, "**Permitted Encumbrances**"))

and for greater certainty, this Court orders that all Claims including Encumbrances other than Permitted Encumbrances, affecting or relating to the Purchased Assets are hereby expunged, discharged and terminated as against the Purchased Assets

- 4. Upon delivery of the Receiver's Closing Certificate, and upon filing of a copy of this Order, together with any applicable registration fees, all governmental authorities including those referred to below in this paragraph (collectively, "Governmental Authorities") are hereby authorized, requested and directed to accept delivery of such Receiver's Closing Certificate and copy of this Order as though they were originals and to register such transfers, interest authorizations, discharges and discharge statements of conveyance as may be required to convey to the Purchasers or its nominee clear title to the Purchased Assets subject only to Permitted Encumbrances. Without limiting the foregoing:
  - (a) the Registrar of Land Titles ("Land Titles Registrar") for the lands defined below shall and is hereby authorized, requested and directed to forthwith:
    - (i) cancel existing Certificates of Title No. 162 262 370 for those lands and premises municipally described as 7151-50 Ave, Red Deer, Alberta T4N 4E4 and legally described as:

PLAN 2223KS
BLOCK 1
LOT 4A
EXCEPTING THEREOUT ALL MINES AND MINERALS
(the "Lands")

- (ii) issue a new Certificate of Title for the Lands in the name of the **[Name]** (or its nominee), namely, **[Name]**;
- (iii) transfer to the New Certificate of Title the existing instruments listed in Schedule "D", to this Order, and to issue and register against the New Certificate of Title such new caveats, utility rights of ways, easements or other instruments as are listed in Schedule "D"; and

- (iv) discharge and expunge the Encumbrances listed in Schedule "C" to this Order and discharge and expunge any Claims including Encumbrances (but excluding Permitted Encumbrances) which may be registered after the date of the Sale Agreement against the existing Certificate of Title to the Lands; and
- (b) the Registrar of the Alberta Personal Property Registry (the "PPR Registrar") shall and is hereby directed to forthwith cancel and discharge any registrations at the Alberta Personal Property Registry (whether made before or after the date of this Order) claiming security interests (other than Permitted Encumbrances) in the estate or interest of the Debtor in any of the Purchased Assets which are of a kind prescribed by applicable regulations as serialnumber goods.
- 5. In order to effect the transfers and discharges described above, this Court directs each of the Governmental Authorities to take such steps as are necessary to give effect to the terms of this Order and the Sale Agreement. Presentment of this Order and the Receiver's Closing Certificate shall be the sole and sufficient authority for the Governmental Authorities to make and register transfers of title or interest and cancel and discharge registrations against any of the Purchased Assets of any Claims including Encumbrances but excluding Permitted Encumbrances.
- 6. No authorization, approval or other action by and no notice to or filing with any governmental authority or regulatory body exercising jurisdiction over the Purchased Assets is required for the due execution, delivery and performance by the Receiver of the Sale Agreement.
- 7. Upon delivery of the Receiver's Closing Certificate together with a copy of this Order, this Order shall be immediately registered by the Land Titles Registrar notwithstanding the requirements of section 191(1) of the *Land Titles Act*, RSA 2000, c.L-7 and notwithstanding that the appeal period in respect of this Order has not elapsed, which appeal period is expressly waived. The Land Titles Registrar is hereby directed to accept all Affidavits of Corporate Signing Authority submitted by the Receiver in its capacity as Receiver of the Debtor and not in its personal capacity.
- 8. For the purposes of determining the nature and priority of Claims, net proceeds from sale of the Purchased Assets (to be held in an interest bearing trust account by the Receiver) shall stand in the place and stead of the Purchased Assets from and after delivery of the Receiver's Closing Certificate and all Claims including Encumbrances (but excluding Permitted Encumbrances) shall not attach to, encumber or otherwise form a charge, security interest, lien, or other Claim against the Purchased Assets and may be asserted against the net proceeds from sale of the Purchased Assets with the same priority as they had with respect to the Purchased Assets immediately prior to the sale, as if the Purchased Assets had not been sold and remained in the possession or control of the person having that possession or control immediately prior to the sale. Unless otherwise

ordered (whether before or after the date of this Order), the Receiver shall not make any distributions to creditors of net proceeds from sale of the Purchased Assets without further order of this Court, provided however the Receiver may apply any part of such net proceeds to repay any amounts the Receiver has borrowed for which it has issued a Receiver's Certificate pursuant to the Receivership Order.

- 9. Except as expressly provided for in the Sale Agreement or by section 5 of the Alberta *Employment Standards Code*, the Purchasers (or its nominee) shall not, by completion of the Transaction, have liability of any kind whatsoever in respect of any Claims against the Debtor.
- 10. Upon completion of the Transaction, the Debtor and all persons who claim by, through or under the Debtor in respect of the Purchased Assets, and all persons or entities having any Claims of any kind whatsoever in respect of the Purchased Assets, save and except for persons entitled to the benefit of the Permitted Encumbrances, shall stand absolutely and forever barred, estopped and foreclosed from and permanently enjoined from pursuing, asserting or claiming any and all right, title, estate, interest, royalty, rental, equity of redemption or other Claim whatsoever in respect of or to the Purchased Assets, and to the extent that any such persons or entities remain in the possession or control of any of the Purchased Assets, or any artifacts, certificates, instruments or other indicia of title representing or evidencing any right, title, estate, or interest in and to the Purchased Assets, they shall forthwith deliver possession thereof to the Purchasers (or its nominee).
- 11. The Purchasers (or its nominee) shall be entitled to enter into and upon, hold and enjoy the Purchased Assets for its own use and benefit without any interference of or by the Debtor, or any person claiming by, through or against the Debtor.
- 12. Immediately upon closing of the Transaction, holders of Permitted Encumbrances shall have no claim whatsoever against the Receiver.
- 13. The Receiver is directed to file with the Court a copy of the Receiver's Closing Certificate forthwith after delivery thereof to the Purchasers (or its nominee).
- 14. Pursuant to clause 7(3)(c) of the Personal Information Protection and Electronic Documents Act (Canada) and section 20(e) of the Alberta Personal Information Protection Act, the Receiver is authorized and permitted to disclose and transfer to the Purchasers (or its nominee) all human resources and payroll information in the Debtor's records pertaining to the Debtor's past and current employees. The Purchasers (or its nominee) shall maintain and protect the privacy of such information and shall be entitled to use the personal information provided to it in a manner which is

in all material respects identical to the prior use (of such information) to which the Debtor was entitled.

#### **MISCELLANEOUS MATTERS**

#### 15. Notwithstanding:

- (a) the pendency of these proceedings and any declaration of insolvency made herein;
- (b) the pendency of any applications for a bankruptcy order now or hereafter issued pursuant to the Bankruptcy and Insolvency Act, R.S.C. 1985, c.B-3, as amended (the "BIA"), in respect of the Debtor, and any bankruptcy order issued pursuant to any such applications;
- (c) any assignment in bankruptcy made in respect of the Debtor; and
- (d) the provisions of any federal or provincial statute:

the vesting of the Purchased Assets in the Purchasers (or its nominee) pursuant to this Order shall be binding on any trustee in bankruptcy that may be appointed in respect of the Debtor and shall not be void or voidable by creditors of the Debtor, nor shall it constitute nor be deemed to be a transfer at undervalue, settlement, fraudulent preference, assignment, fraudulent conveyance, or other reviewable transaction under the BIA or any other applicable federal or provincial legislation, nor shall it constitute oppressive or unfairly prejudicial conduct pursuant to any applicable federal or provincial legislation.

- The Receiver, the Purchasers (or its nominee) and any other interested party, shall be at liberty to apply for further advice, assistance and direction as may be necessary in order to give full force and effect to the terms of this Order and to assist and aid the parties in closing the Transaction.
- 17. This Honourable Court hereby requests the aid and recognition of any court, tribunal, regulatory or administrative body having jurisdiction in Canada or in any of its provinces or territories or in any foreign jurisdiction, to act in aid of and to be complimentary to this Court in carrying out the terms of this Order, to give effect to this Order and to assist the Receiver and its agents in carrying out the terms of this Order. All courts, tribunals, regulatory and administrative bodies are hereby respectfully requested to make such order and to provide such assistance to the Receiver, as an officer of the Court, as may be necessary or desirable to give effect to this Order or to assist the Receiver and its agents in carrying out the terms of this Order.
- 18. Service of this Order shall be deemed good and sufficient by:
  - (a) Serving the same on:
    - (i) the persons listed on the service list created in these proceedings;

- (ii) any other person served with notice of the application for this Order;
- (iii) any other parties attending or represented at the application for this Order;
- (iv) the Purchasers or the Purchasers' solicitors; and
- (b) Posting a copy of this Order on the Receiver's website at: https://mnpdebt.ca/en/corporate/corporate-engagements/fmpc

and service on any other person is hereby dispensed with.

19. Service of this Order may be effected by facsimile, electronic mail, personal delivery or courier. Service is deemed to be effected the next business day following transmission or delivery of this Order.

Justice of the Court of King's Bench of Alberta

#### Schedule "A"

#### Form of Receiver's Closing Certificate

COURT FILE NUMBER

2203 12557

Clerk's Stamp

COURT

COURT OF KING'S BENCH OF ALBERTA

JUDICIAL CENTRE

**EDMONTON** 

**PLAINTIFF** 

ROYAL BANK OF CANADA

**DEFENDANTS** 

FAISSAL MOUHAMAD PROFESSIONAL

CORPORATION, MCIVOR

DEVELOPMENTS LTD., 985842 ALBERTA LTD., 52 DENTAL CORPORATION, DELTA DENTAL CORP., 52 WELLNESS CENTRE INC., PARADISE MCIVOR DEVELOPMENTS LTD., MICHAEL DAVE

MANAGEMENT LTD., FAISSAL

MOUHAMAD and FETOUN AHMAD also

known as FETOUN AHMED

**DOCUMENT** 

RECEIVER'S CLOSING CERTIFICATE

ADDRESS FOR SERVICE AND CONTACT INFORMATION OF PARTY

McMillan LLP

FILING THIS **DOCUMENT** 

TD Canada Trust Tower #1700, 421-7th Avenue SW Calgary, Alberta T2P 4K9

Attention: Adam Maerov/Kourtney Rylands/

**Preet Saini** 

Telephone: 403.531.4700 403.531.4720 Fax: File No.: 293571

#### RECITALS

A. Pursuant to an Order of the Honourable Justice D.R. Mah of the Court of King's Bench of Alberta, Judicial District of Edmonton, Alberta (the "Court") dated September 16, 2022, MNP Ltd. was appointed as the receiver (the "Receiver") of the undertakings, property and assets of Faissal Mouhamad Professional Corporation, Delta Dental Corporation and Michael Dave Management Corporation (collectively referred to as the "Debtor").

- B. Pursuant to an Order of the Court dated [Date], the Court approved the agreement of purchase and sale made as of December 20, 2022 (the "Sale Agreement") between the Receiver and NDC Group Inc. and V. Tran and T. Sivanantha Professional Corporation (collectively, the "Purchasers") and/or nominee and provided for the vesting in the Purchasers of the Debtor's right, title and interest in and to the Purchased Assets, which vesting is to be effective with respect to the Purchased Assets upon the delivery by the Receiver to the Purchasers of a certificate confirming (i) the payment by the Purchasers of the Purchase Price for the Purchased Assets; (ii) that the conditions to Closing as set out in Article 5 of the Sale Agreement have been satisfied or waived by the Receiver and the Purchasers; and (iii) the Transaction has been completed to the satisfaction of the Receiver.
- C. Unless otherwise indicated herein, capitalized terms have the meanings set out in the Sale Agreement.

## THE RECEIVER CERTIFIES the following:

- 1. The Purchasers (or its nominee) has paid and the Receiver has received the Purchase Price for the Purchased Assets payable on the Closing Date pursuant to the Sale Agreement;
- 2. The conditions to Closing as set out in Article 5 of the Sale Agreement have been satisfied or waived by the Receiver and the Purchasers (or its nominee); and
- 3. The Transaction has been completed to the satisfaction of the Receiver.
- 4. This Certificate was delivered by the Receiver at [Time] on [Date].

MNP Ltd., in its capacity as Receiver of the undertakings, property and assets of Faissal Mouhamad Professional Corporation, Delta Dental Corporation and Michael Dave Management Corporation, and not in its personal capacity.

Per;		
Name:		
Title:		

#### **SCHEDULE B**

#### **LIST OF ASSETS**

## Personal Property:

- 1.
- Clinical equipment, as further set out in the attached listing
  The Debtors' interest in any software, including Dentrix practice management software
  Instruments and materials used for the provision of dental services
  Leasehold improvements and cabinetry 2.
- 3.
- 4.
- Books and Records 5.
- Goodwill 6.

## **Real Property:**

**PLAN 2223KS** BLOCK 1 LOT 4A EXCEPTING THEREOUT ALL MINES AND MINERALS

## SCHEDULE C

## **CLAIMS**

None.

## **SCHEDULE D**

## PERMITTED ENCUMBRANCES

- 1. Minor title defects or irregularities that do not, in the aggregate, materially impair the servicing, development, construction, operating, occupation, use, management, marketability or value of the Property.
- 2. Any subsisting reservations, limitations, provisos, conditions or executions, including royalties, contained in the original grant of the Property from the Crown.
- Any reservations, exceptions, limitations, provisos and conditions to title contained in Section 61 of the Land Titles Act (Alberta) and reservations or exceptions of mines and minerals.
- 4. Those specific instruments more particularly set out below.

REGISTRATION NUMBER	DATE (D/M/Y)	PARTICULARS				
2976ML	11/12/1961	UTILITY RIGHT OF WAY GRANTEE - THE CITY OF RED DEER				
1100RK	21/03/1969	UTILITY RIGHT OF WAY GRANTEE - THE CITY OF RED DEER				
952 262 999	02/10/1995	RESTRICTIVE COVENANT				

# SCHEDULE "D" ALLOCATION STATEMENT

Real Property - \$1,400,000.00

Business - \$2,315,000.00

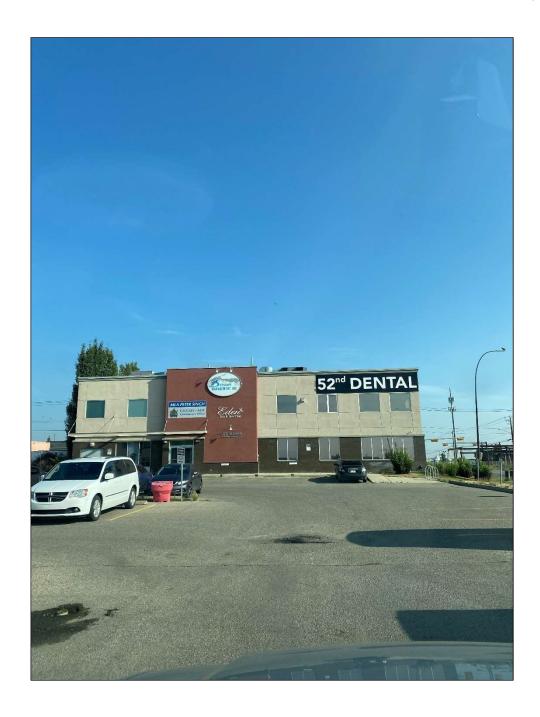
# **SCHEDULE 6**



# 52<sup>nd</sup> Dental Practice Appraisal

What follows is our valuation of 52<sup>nd</sup> Dental (completed for MNP Ltd. in its capacity as Receiver and Manager of 52 Dental Corporation and not in its personal or corporate capacity). The practice is located at 3505 52<sup>nd</sup> Street SE, Suite 100, Calgary, Alberta, T2B 3R3 and this document has been prepared as of October 6, 2022.







#### **SUMMARY**

#### **OVERVIEW**

The assets are being offered for sale on an as-is-where-is basis with no representations or warranties. Any sale will be subject to the approval of the Receiver and Manager and the Court of King's Bench of Alberta.

The Receiver has noted that the information they provided was obtained from the books and records of the company as well as from discussions with management of the company. The Receiver specifically notes that they have not independently verified or audited any of the information provided and interested parties should conduct their own investigation and due diligence regarding this opportunity. The Receiver provides no representation or warranty as to the accuracy or completeness of the information provided and shall have no liability for any representations, expressed or implied, or for any omissions from the information or for any other written or oral communication transmitted to an interested party in the course of them evaluating the opportunity.



We have personally inspected the practice in question and have valued it based on the information provided to us by our investigation of the premises, our knowledge of dental practices, and by information provided by MNP Ltd. (in its capacity as Receiver and Manager of 52 Dental Corporation and not in its personal or corporate capacity). It is our opinion that the fair market value of the practice, if sold in an asset sale as of October 6, 2022 is:

## \$1,636,000

This value has been arrived at after considering an income valuation, an asset valuation and an analysis of practice sales in the market. However, given that the practice is insolvent, there may be reduced interest which would impact the salability of the practice. With that consideration, the value noted above may not be realized. Given this uncertainty, we feel it prudent to project a range of error of minus 15%, resulting in a value of:

## \$1,390,600

Please note that this value is for the dental practice assets identified in this report. It includes accounts receivable and does not include cash or investments, or other assets, nor does it include any liabilities of the practice. Patients with credits on file will be entitled to receive their credits back after all other secured debts have been settled. It has been assumed that all assets are 100% owned by the practice, free and clear of all leases, liens, security agreements or other encumbrances. However, given that the equipment is currently leased, a purchaser could seek to have the lease assigned to them upon purchase. Please refer to Schedule D for a copy of these leases.



#### **LIMITING CONDITIONS**

This appraisal is subject to the following conditions, restrictions and qualifications:

- 1. In preparing this report we have relied extensively on information provided to us. The comments, as well as all documents, leases, financial statements, contracts, and other information supplied are assumed to be correct and accurate. We have not independently investigated the information or documents, nor do we make any representation as to their accuracy.
- 2. No responsibility is assumed for matters of a legal nature. Leases, contracts and other legal documents should be separately reviewed by qualified legal counsel.
- 3. Financial statements for the practice are assumed to accurately reflect only the revenue and expenses for the dental practice and no other items, unless otherwise indicated. It is possible that other non-dental revenues or expenses are included in the statements, which could distort the true earnings of the dental practice. Tier Three has not independently investigated this, and any user of this report is urged to do so, before making any decision based on the data contained herein.
- 4. Any estimates or projections used in this report are provided for illustrative purposes only. No representation is made as to their accuracy or the likelihood of achieving any specific projected results. Anyone relying on this report should, with the proper support of a qualified professional, perform their own projections based upon the results that they anticipate.
- 5. This report may be used by MNP Ltd. in its capacity as Receiver and Manager of 52 Dental Corporation and not in its personal or corporate capacity only, and cannot be used by any other party for any purpose, including reproduction, duplication or publication, in whole or in part, without the express written consent of Tier Three Brokerage.
- We will not assume any responsibility or liability for losses occasioned to the 6. party for whom the report was prepared, the shareholders of the Company, the Company, or to third parties as a result of the circulation, publication, reproduction or use of this opinion.
- 7. Our liability is limited to our fees charged.
- 8. Neither this company, nor any of its representatives will be required to give testimony in a court of law, or be in attendance during any hearings or depositions in connection with this report, unless mutually agreed upon and witnessed via a separate agreement.



- 9. The various estimates of value in this report apply to this valuation only, and may not be used out of the context presented herein. The estimates of value are only an opinion of market value. Readers are cautioned that the actual value that may be achieved if the practice was sold in the market could be impacted by a variety of factors and could be guite different than the value expressed in this report.
- 10. We reserve the right (but will be under no obligation) to review all calculations referred to in this opinion and, if considered necessary by us, to revise our opinion in the light of any new facts, trends or changing conditions existing at any date prior to or at the valuation date, which become apparent to us subsequent to the date of this report.
- 11. We have tested our valuation conclusions by methods other than those detailed in this opinion and, accordingly, reserve the right (but will be under no obligation) to further support our conclusions by those other methods if considered necessary by us in the future, for whatever reasons.
- 12. All values expressed herein are in terms of Canadian dollars.



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#### **SCHEDULES**

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SCHEDULE B - EQUIPMENT PICTURES

SCHEDULE C - MARKET RENT LETTER

SCHEDULE D - EQUIPMENT LEASE



## **DESCRIPTION**

This turn-key opportunity is being offered by MNP Ltd. in its capacity as Receiver and Manager of 52 Dental Corporation and not in its personal or corporate capacity.

#### **LOCATION PROFILE**

#### AREA AND DESCRIPTION

The practice is located in Calgary within a professional building. There is free parking and the practice is wheelchair accessible.

#### PRACTICE HISTORY

This is a new location which was opened in June 2022 by Dr. Faissal Mouhamad. The building was upgraded and renovated prior to opening. Dr. Mouhamad is no longer working at this practice, and it is currently being managed by MNP Ltd. In its appointed capacity as Receiver and Manager.

#### **DENTISTS PROFILE**

#### **CURRENT ASSOCIATE**

Dr. Ghalib Hadi graduated from the University of Alberta in 2016 as a general practitioner.



## **PRACTICE PROFILE**

#### COMPUTER SYSTEM AND SCHEDULING

- The practice uses Dentrix practice management software.
- The practice is primarily paperless and new patient charts are opened/maintained on the computer only.

## **MARKETING**

The practice has a website: <a href="https://52nddental.ca/">https://52nddental.ca/</a>



The practice opened in 2022 and has only done initial marketing/advertising since.



## FACILITIES, DESIGN AND LEASE

#### SIZE OF SUITE

The practice contains approximately 6,965 square feet of rentable space. This includes 6 equipped operatories, staff room, a large sterilization bay, waiting area, reception desk, large storage room, and two offices for doctors. There are two rooms plumbed/wired for future use as operatories, and a large area available for possible expansion.

#### LEASE INFORMATION

The building is owned by 52 Wellness Centre Inc., which is a related company also in receivership. The building is being marketed separately through NAI Commercial. Please refer to Schedule C for a market rent estimate.

**Caution:** We have assumed that if a purchaser of the practice did not purchase the building at the same time as the practice, they would be able to negotiate a lease with at least 12 years of tenancy certainty. Users of this report are advised to obtain a copy of the future lease and have it reviewed by qualified legal experts. We are not experts in commercial landlord tenant law. Commercial leases are long, complex documents that often contain elements that can negatively impact the tenant and that may contradict the assumptions we have made.



## STAFF PROFILE AND OFFICE HOURS

## STAFF, HOURS, AND WAGES

	Mon	Tues	Wed	Thurs	Fri	Avg Hours /Wk	Provider Type	% Comp	Vac. (wks)	Start Year
<b>Practice Hours</b>	12:00 PM	12:00 PM	11:00 AM	11:00 AM		30.0				
(Doors Open)	8:00 PM	8:00 PM	6:00 PM	6:00 PM						
Associate:	12:00 PM	12:00 PM	11:00 AM	11:00 AM		20.0	0.0 GP	45%		2022
Dr. Hadi	8:00 PM	8:00 PM	6:00 PM	6:00 PM		30.0				

	Mon	Tues	Wed	Thurs	Fri	Avg Hours /Wk	Wage/ Hr. or %	Vac. (wks)	Vac. Pay %	Start Year
Hygienist:	12:00 PM	12:00 PM	11:00 AM	11:00 AM		30.0	\$ 50.00			2022
Yar Abou-Fayeh	8:00 PM	8:00 PM	6:00 PM	6:00 PM		30.0	\$ 50.00			2022
Assistant:	12:00 PM	12:00 PM	11:00 AM	11:00 AM		30.0	\$ 20.00			2022
Hadia Zeineddine	8:00 PM	8:00 PM	6:00 PM	6:00 PM						2022
Receptionist:	12:00 PM	12:00 PM	11:00 AM	11:00 AM		30.0	\$ 18.00			2022
Sally Elkari	8:00 PM	8:00 PM	6:00 PM	6:00 PM			٦٥.00 ج			2022
Admin:	12:00 PM	12:00 PM	11:00 AM	11:00 AM		30.0	\$ 32.00			2022
Jessetta Baltazar	8:00 PM	8:00 PM	6:00 PM	6:00 PM		30.0	ې 32.00			2022

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Note: The practice is sometimes open for a half day on Fridays.

Note: The wage rates above reflect pre-receivership rates and reflect that staff members were retained as employees and had medical benefits.

## OFFICE CLOSURES AND SCHEDULED HOLIDAYS

• The office usually closes for all statutory holidays during the year.



#### STAFF SCHEDULING/COMPENSATION INFORMATION

- All staff members take lunch breaks of 30 minutes.
- Staff members are paid for lunch breaks.
- Staff members are paid an hourly wage.

#### ASSOCIATE CONTRACTS

Tier Three Brokerage has not been provided with a signed associate contract. We advise users of this report to obtain a copy of the signed contract and have it reviewed by a qualified legal expert.

#### STAFF CONTRACTS

- Staff members were terminated as a result of the receivership proceedings but have been retained on a contract basis during the receivership proceedings.
- Tier Three Brokerage has not been provided with signed staff contracts. We advise users of this report to obtain copies of the signed contracts and have them reviewed by a qualified legal expert.

**Caution:** Employment law is complex and continually changing. It can have a significant impact on dental practice operations and costs. Any user of this report is urged to have all contracts reviewed by a lawyer skilled in employment law. Tier Three makes no representations regarding the quality or enforceability of staff and associate contracts.

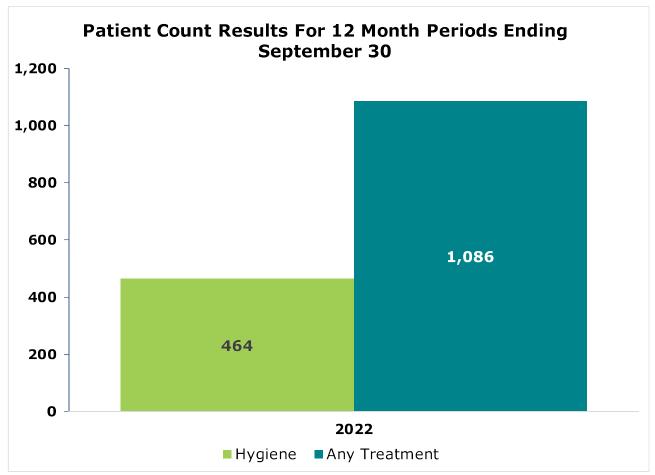


#### **ADVANCED PATIENT METRICS®**

#### PATIENT COUNTS

The practice operates using Dentrix practice management software.

The patient records were reviewed as of September 30, 2022, to determine a profile of patients. 1,086 patients attended the practice in the past year for any kind of dental treatment. Of these, 464 had at least one hygiene appointment as determined by either a prophy or scaling code being charged.

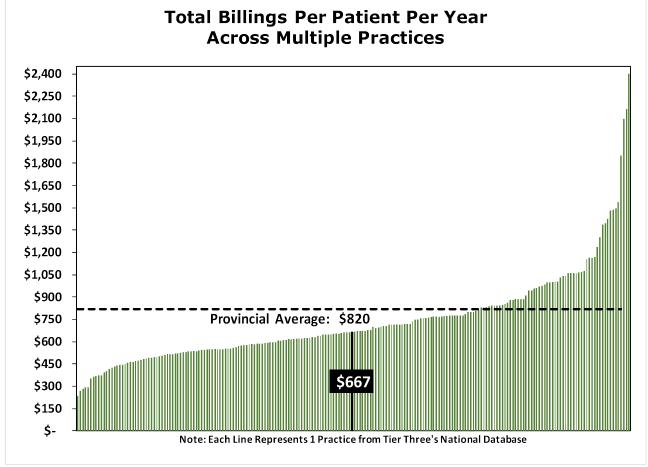


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#### BILLINGS PER PATIENT PER YEAR

The practice billed approximately \$667 per patient per year during the 4 months ending September 30, 2022, below the average practice at \$820.

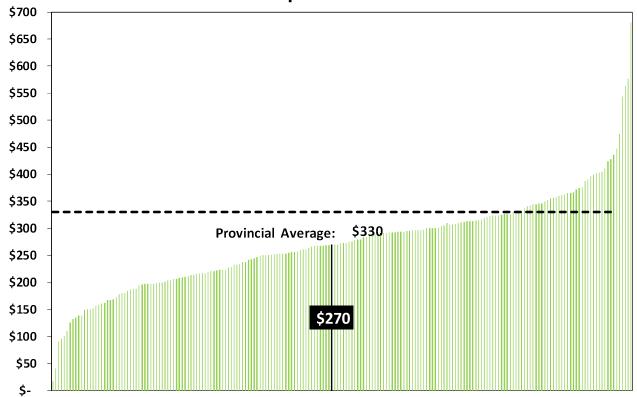


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During the 4 months ending September 30, 2022, hygiene revenues per patient were below the average at \$270 per hygiene patient per year compared with the average practice at \$330.

## Hygiene Billings Per Hygiene Patient Per Year Across **Multiple Practices**

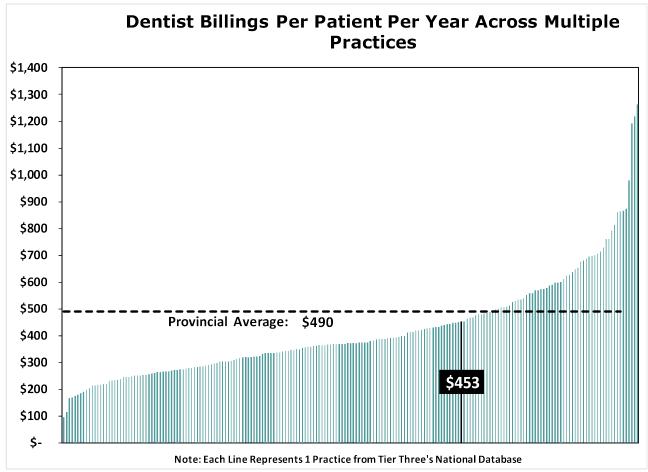


Note: Each Line Represents 1 Practice from Tier Three's National Database

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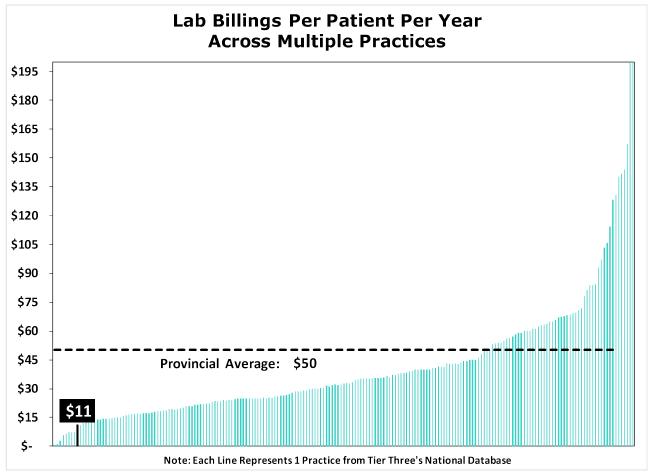
At \$453 per patient per year during the 4 months ending September 30, 2022, dental revenues are below the average practice at \$490.



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At \$11 per patient per year during the 4 months ending September 30, 2022, lab revenues are below the average practice at \$50.



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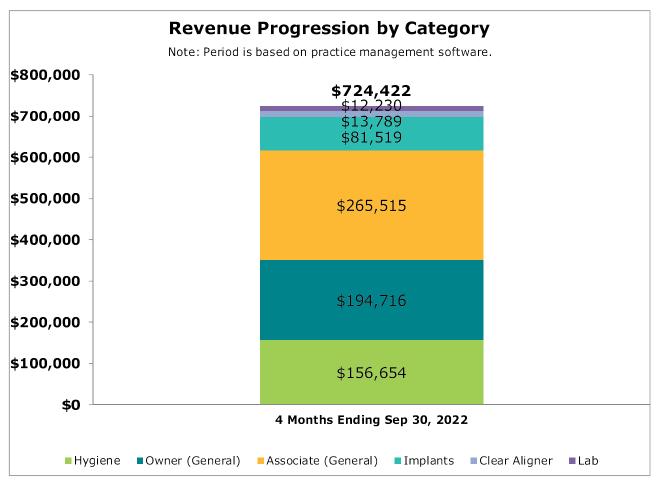
#### PATIENT INFORMATION

Approximately 90% of patients are of Arab descent. Approximately 5% of patients do not speak English. Patients who do not speak English typically bring a friend or family member to translate for them. Some of the staff members can speak Arabic or Spanish.



#### **REVENUE PROFILE**

#### REVENUE PROGRESSION



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Note - The above numbers adjust actual billings by provider by allocating exam revenue to Dentistry rather than Hygiene. Hygiene includes all radiographs taken by hygienists and any scaling, polishing, fluoride or root planing performed by the dentists.



#### TREATMENT APPROACH

The following is a breakdown of revenue by procedure, based on practice production reports for the 4 months ending September 30, 2022. Please refer to Schedule A for a detailed breakdown of production codes.

CATECORY	REVENUE BREAKDOWN BY			AVED A CE O/ N
CATEGORY	EXAMPLES	CODES	REVENUE %	AVERAGE %*
Diagnostic	Exams, radiographs, plans, etc.	0100-09999	19.8%	13.9%
Preventive	Polishing, scaling, topical fluoride, sealants	10000-19999	17.6%	31.8%
Restorative	Restorative services, veneer applications, Onlays, single crowns	20000-29999	35.9%	32.9%
Endodontics	Endodontics	30000-39999	3.4%	2.8%
Periodontal	Gum grafting, periodontal surgery, root planing	40000-49999	0.3%	2.4%
Prosthetics (Removable)	Removable prosthodontics	50000-59999	0.1%	1.6%
Prosthetics (Fixed)	Fixed prosthodontics	60000-69999	1.8%	2.6%
Oral Surgery	Extractions, implant placement	70000-79999	17.8%	4.3%
Orthodontics	Orthodontics	80000-89999, 93331	1.9%	1.5%
Other	Various, including lab	90000-99999 excl. 93331	1.6%	6.2%

<sup>\*</sup>Based on a Tier Three database sample.



### PROCEDURES OFFERED

PROCEDURES/SERVICES/TREATMENT PRO	OVIDED
Digital radiography	✓
Digital panoramic radiography with CT Scan or CT scan upgrade	✓
"Zoom" or comparable whitening	✓
Cerec or comparable crowns	✓
Simple extractions	✓
Simple impacted wisdom teeth extractions	✓
Complex impacted wisdom teeth extractions	✓
Anterior endodontics	✓
Molar endodontics	✓
Implant placement	
Clear aligners	✓
Simple conventional braces	✓
Complex conventional braces	
TMJ Appliances	
Sleep Apnea Appliances	
Nitrous	✓
IV sedation	

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#### ASSIGNMENT AND COPAYMENT POLICY

- The Receiver was advised that the practice accepts assignment for approximately 75% of the insured patient base.
- The Receiver was advised that assignment balances are ideally collected at the time of treatment or at the time of the patients next appointment.
- The Receiver was advised that the practice is collecting substantially all of the co-payment from insurance patients.
- Based on information contained within the Dentrix software, as of October 31, 2022, total accounts receivable were \$175,618.

#### FEE GUIDE, BILLING, AND INSURANCE

- The Receiver was advised that the practice has developed its own fee guide which it follows for all services.
- The Receiver was advised that approximately 85% of patients have insurance.
- The Receiver was advised that approximately 75% of patients receive dentistry provided by government social assistance.



#### **INCOME VALUATION**

#### **DISCOUNTED CASH FLOW VALUATION AND LOAN REPAYMENT**

We have not conducted an income valuation/discounted cash flow for this practice since it has only been in operation for approximately 4 months. In that time, the practice has seen 1,086 patients according to the information contained with their Dentrix system.

With renewed focus from a new owner operator, net income/net cash flow could improve but we have no databased methodology on which to do specific income forecast.

We have therefore used an asset-based valuation, the details of which are laid out on subsequent pages.



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## **ASSET VALUATION**

We have valued the tangible assets of the practice and provide the following breakout for informational purposes.

Goodwill @ \$400/Patien	\$ 434,400		
Tangible Assets Clinical Equipment Administrative Equipment Software Leaseholds	\$ \$ \$	497,400 12,650 12,400 679,150	
Total Tangible Assets			\$ 1,201,600
Patients + Assets			\$ 1,636,000

Details are provided on the following pages.

Please note: The equipment listing is valid as of as of August 24, 2022 and is based upon an equipment inventory provided by MNP Ltd. in its capacity as Receiver and Manager of 52 Dental Corporation and not in its personal or corporate capacity. Tier Three has not independently verified that all of the equipment in the practice is in good working order. Any user of this report should ensure that all equipment is still present and in good working order. Given that the equipment is currently leased, a purchaser could seek to have the lease assigned to them upon purchase. Please refer to Schedule D for a copy of these leases.



#### **GOODWILL**

Goodwill is very challenging to calculate in this specific instance as the practice has only been in operations for a short time. However, the tangible assets of the facility could have significant value to a dentist looking to relocate their existing practice or set up a new one, at which point there would be a quantifiable allocation of goodwill to the existing patients, assuming the practice had sufficient positive earnings. We have allocated goodwill as follows:

We have assigned a below average value per patient, given the limited pool of potential purchasers for this practice, which indicates a substantial incentive may be required to secure a sale. Normal values for patients range between \$300 and \$700 per patient depending on the nature of the patient base and situation. Given the nature of this situation and the type of procedures patients receive within the practice, we believe a value of \$400 per patient is appropriate.

Approximately 1,086 patients @ \$400 per patient

\$434,000

Note: The above goodwill calculation is based on patient counts as of **September 30, 2022.** 



#### **CLINICAL EQUIPMENT**

Clinical Equipment includes all operatory equipment, as well as x-ray, dark room, laboratory and sterilization equipment, and utility items.

Cabinetry and built-in desks, and if applicable, shelves, cupboards, hot water tanks, furnaces, signal systems, eyewash stations, nitrous/oxide heads and solenoids are contained within the value included in the leaseholds.

OPERATORY 1	Approx Age/Yrs	Market Value
Belmont Quolis Patient Operatory Chair	1	11,200
Belmont Clesta Touchless Operatory Light	1	3,850
Belmont Control/Delivery Unit	1	5,100
Dentsply Cavitron Plus Ultrasonic Scaler	1	4,650
Belmont 099 Assistant's Stool	1	1,050
Belmont Phot-X II S X-Ray	1	5,450
Belmont Doctor's Stool	1	600
Renfert Pro Mix Amalgamator	1	500
CPU with Monitor	1	650
Television	1	400
Monitor	1	50
		\$33,500
OPERATORY 2		
Belmont Quolis Patient Operatory Chair	1	11,200
Belmont Clesta Touchless Operatory Light	1	3,850
Belmont Control/Delivery Unit	1	5,100
Dentsply Cavitron Plus Ultrasonic Scaler	1	4,650
Belmont 099 Assistant's Stool	1	1,050
Belmont Phot-X II S X-Ray	1	5,450
Belmont Doctor's Stool	1	600
Renfert Pro Mix Amalgamator	1	500
CPU with Monitor	1	650
Television	1	400
Monitor	1	50
		\$33,500

#### **OPERATORY 3**



Belmont Quolis Patient Operatory Chair Belmont Clesta Touchless Operatory Light Belmont Control/Delivery Unit Belmont Assistant's Stool Belmont Phot-X II S X-Ray Belmont Doctor's Stool Renfert Pro Mix Amalgamator CPU with Monitor Monitor Television	1 1 1 1 1 1 1 1 1	11,200 3,850 5,100 700 5,450 600 500 650 50 400 \$28,500
ODED A TORY 4		
OPERATORY 4  Belmont Quolis Patient Operatory Chair	1	11,200
Belmont Clesta Touchless Operatory Light	1	3,850
Belmont Control/Delivery Unit	1	5,100
Belmont Phot-X II S X-Ray	1	5,450
CPU with Monitor	1	, 650
Dentsply Cavitron Plus Ultrasonic Scaler	1	4,650
DentsplySirona PrimScan Acquisition Unit	1	39,000
Television	1	400
Monitor	1	50
		\$70,350
OPERATORY 5		
Belmont Patient Operatory Chair	1	6,500
Belmont Clesta Touchless Operatory Light	1	3,850
Belmont Control/Delivery Unit	1	5,100
Belmont Phot-X II S X-Ray	1	5,450
Dentsply Cavitron Plus Ultrasonic Scaler	1	4,650
CPU with Monitor	1	650
Monitor	1	50
Television	1	400
OPERATORY 6		\$26,650
Belmont Patient Operatory Chair	1	6,500



Belmont Clesta Touchless Operatory Light Belmont Control/Delivery Unit Belmont Phot-X II S X-Ray CPU with Monitor 2 Belmont Doctor's Stools Dentsply Cavitron Plus Ultrasonic Scaler Monitor Television	1 1 1 1 1 1 1	3,850 5,100 5,450 650 1,200 4,650 50 400 <b>\$27,850</b>
iSonic CD-4875 II Ultrasonic Cleaner Midwest Automate Handpiece Lubricator 2 W&H Lexa Sterilizers 3M Attest Incubator 2 SciCan Hydrim L110W G4 Instrument Washers	1 1 1 1	850 2,900 20,550 600 30,200 <b>\$55,100</b>
PANORAMIC AREA  2 CPU with Monitors  Laminate Desk  Sirona Axeos Panoramic X-Ray	1 1 1	1,200 200 156,800 <b>\$158,200</b>
UTILITY ITEMS  Air Techniques Mojave V7 Suction/Vacuum  Air Techniques AirStar 70 Triple Compressor  Air Techniques Acadia Amalgam Separator	1 1 1	15,150 15,100 950 <b>\$31,200</b>
MISCELLANEOUS CLINICAL ITEMS Belmont 099 Assistant's Stool	1	1,050



TOTAL CLINICAL EQUIPMENT		\$497,400
		\$32,550
Sirona Schick 33 Size 2 Sensor	1	10,900
2 Sirona Schick 33 Size 1 Sensors	1	19,100
3 Renfert Pro Mix Amalgamators	1	1,500



#### **ADMINISTRATIVE EQUIPMENT**

Administrative Equipment includes chairs, copiers, computers, typewriters, as well as bookkeeping/accounting systems, filing cabinets, etc., and all other non-clinical equipment in the reception room, business office, private office and elsewhere.

If applicable, built-in desks, cabinetry, bookcases, and cupboards as well as alarm systems are contained within the value included in the leaseholds. The following items are specifically excluded from this appraisal: Visa Printer; Art; Loupes; Dental Text Books; Diplomas, Degrees, Licenses; and other personal items.

RECEPTION ROOM		
18 Reception Chairs	1	900
Television	1	400
		\$1,300
BUSINESS OFFICE		
Secretarial Chair	4	100
4 CPU with Monitors	1	2,600
3 Epson Printers	1	1,200
		\$3,900
DOCTORS PRIVATE OFFICE		
2 Chairs	1	200
Epson Printer	1	400
CPU with Monitor	1	650
Television	1	400
		<b>\$1,650</b>
ELECTRICAL ROOM		
CPU with Monitor	1	\$650
SERVER ROOM		
CPU Server	1	\$4,300
STORAGE ROOM		
Epson Printer	1	\$400



**STAFF ROOM** 

1 5 Chairs 250 2 Tables 1 200 \$450

TOTAL ADMINISTRATIVE EQUIPMENT

\$12,650



#### PRACTICE MANAGEMENT SOFTWARE

Dentrix practice management software

\$12,400

**Caution:** The inclusion of the practice management software as an asset reflects an assumption that the software is transferable to a new owner of the practice at no cost. While this is often the case, assignment or transferability rules vary by individual software company and specific circumstances. Tier Three has not investigated the transferability of this practice's software, and any users of this document are urged to review the details of the practice management software agreement to determine if this asset is in fact transferable.

#### **LEASEHOLD IMPROVEMENTS**

Leasehold improvements include all costs for such things as walls, ceilings, floors, electrical wiring and outlets, plumbing runs and drains, mechanical (heat and air conditioning ducts, etc.) wall bracing for x-ray, dental lights, etc., as well as decorating costs (painting and wallpaper, carpets, etc.). Leasehold improvements also include all cabinetry, built-in desks, and if applicable built-in bookcases, solenoids, alarm systems, signal systems, nitrous/oxide wall outlets and manifolds etc.

Approximately 3,200 square feet on the main floor @ \$200.00 Approximately 3,765 square feet on the main floor @ \$50.00 Total base leaseholds	\$ \$	640,000 188,250 <b>828,250</b>
Initial depreciation upon occupancy at 10%	\$	82,825
Annual depreciation at 4% for the next 2 years	\$	66,260
Total depreciation	\$	149,085
Net value	\$	679,165
Rounded to	\$	679,150



## **SCHEDULE A**

PROCEDURE CODE BREAKDOWN REPORT

#### **52 Dental Corporation**

# All Codes All Billing Types, 01/10/2021 - 30/09/2022 All Providers

Page:

21/10/2022

Date:

Date.	21/10/2022							raye. '
01101	- Exam, Primary Quantity:	5	Total:	358.72	Average:	71.74	Percent:	0.05
01102	- Exam, Mixed Quantity:	3	Total:	315.60	Average:	105.20	Percent:	0.04
01103	- Exam Permanent Quantity:	28	Total:	2,656.86	Average:	94.88	Percent:	0.35
01202	- Exam, Recall Quantity:	178	Total:	11,480.83	Average:	64.49	Percent:	1.50
01204	- Exam, Specific Quantity:	399	Total:	24,495.01	Average:	61.39	Percent:	3.19
01205	- Exam, Emergency Quantity:	322	Total:	21,242.27	Average:	65.96	Percent:	2.77
02101	- Comp Series Xrays Quantity:	<b>s</b> 1	Total:	25.00	Average:	25.00	Percent:	0.00
02111	- 1 PA Quantity:	184	Total:	5,641.04	Average:	30.65	Percent:	0.74
02112	- 2 PA Quantity:	96	Total:	4,742.88	Average:	49.40	Percent:	0.62
02113	- 3 PA Quantity:	147	Total:	10,198.50	Average:	69.37	Percent:	1.33
02114	- 4 PA Quantity:	54	Total:	4,654.96	Average:	86.20	Percent:	0.61
02115	- 5 PA Quantity:	16	Total:	1,657.75	Average:	103.60	Percent:	0.22
02116	- 6 PA Quantity:	5	Total:	451.02	Average:	90.20	Percent:	0.06
02117	- 7 PA Quantity:	14	Total:	1,634.40	Average:	116.74	Percent:	0.21
02118	- 8 PA Quantity:	2	Total:	348.42	Average:	174.21	Percent:	0.05
02141	- 1 B.W. X-Ray Quantity:	53	Total:	1,631.72	Average:	30.78	Percent:	0.21
02142	- 2 B.W. X-Ray Quantity:	243	Total:	11,915.69	Average:	49.03	Percent:	1.55
02143	- 3 B.W. X-Ray Quantity:	24	Total:	1,625.10	Average:	67.71	Percent:	0.21
02144	- 4 B.W. X-Ray Quantity:	39	Total:	3,105.40	Average:	79.62	Percent:	0.40
02601	- Panoramic Quantity:	473	Total:	39,000.91	Average:	82.45	Percent:	5.09
02932	- Tomography X-Ray Quantity:	<b>/-2 films</b> 2	Total:	190.00	Average:	95.00	Percent:	0.02

#### **52 Dental Corporation**

#### All Codes All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	21/10/2022			All Pro	viders			Page:	2
02934	- Tomography X-Ray Quantity:	<b>/-4 films</b> 42	Total:	4,070.58	Average:	96.91	Percent:	0.53	
04501	- Pulp Vitality 1 unit Quantity:	1	Total:	76.89	Average:	76.89	Percent:	0.01	
07011	- CBCT, small field Quantity:	1	Total:	95.00	Average:	95.00	Percent:	0.01	
1001	- INSURANCE FOLL( Quantity:	<b>OW UP N</b> 5	OTES Total:	0.00	Average:	0.00	Percent:	0.00	
11101	- Polishing 1U Quantity:	63	Total:	3,769.50	Average:	59.83	Percent:	0.49	
11102	- Polishing 2U Quantity:	1	Total:	45.00	Average:	45.00	Percent:	0.01	
11107	- 1/2unit of Polish Quantity:	274	Total:	8,468.34	Average:	30.90	Percent:	1.10	
11111	- Scaling 1U Quantity:	27	Total:	1,853.16	Average:	68.63	Percent:	0.24	
11112	- Scaling 2U Quantity:	95	Total:	13,071.44	Average:	137.59	Percent:	1.70	
11113	- Scaling 3U Quantity:	207	Total:	42,447.52	Average:	205.06	Percent:	5.54	
11114	- Scaling 4U Quantity:	150	Total:	40,269.08	Average:	268.46	Percent:	5.25	
11115	- Scaling 5U Quantity:	21	Total:	6,627.20	Average:	315.58	Percent:	0.86	
11116	- Scaling 6U Quantity:	4	Total:	1,748.16	Average:	437.04	Percent:	0.23	
11117	- Scaling 1/2 unit Quantity:	132	Total:	4,571.79	Average:	34.63	Percent:	0.60	
12111	- Fluoride Rinse Quantity:	4	Total:	97.88	Average:	24.47	Percent:	0.01	
12112	- Fluoride Gel or Fo Quantity:	am 312	Total:	9,224.91	Average:	29.56	Percent:	1.20	
12113	- Fluoride Varnish Quantity:	1	Total:	31.44	Average:	31.44	Percent:	0.00	
13211	- OHI Inst 1 unit Quantity:	3	Total:	230.67	Average:	76.89	Percent:	0.03	
13401	- Sealants-1st tooth Quantity:	37	Total:	1,258.65	Average:	34.01	Percent:	0.16	
13409	- Sealants-add tooth Quantity:	1 4	Total:	70.80	Average:	17.70	Percent:	0.01	
14611	- Perio Max Appl-ind Quantity:	lude Bru 1	x/Imp Total:	453.98	Average:	453.98	Percent:	0.06	

#### **52 Dental Corporation**

# All Codes All Billing Types, 01/10/2021 - 30/09/2022 All Providers

Page:

3

21/10/2022

Date:

Date:	21/10/2022							Page: 3
14612	- PerioMand Appl-ind Quantity:	clude Brux/Im 1	ıp Total:	453.99	Average:	453.99	Percent:	0.06
16204	- 3 MON HYG RECAL Quantity:	. <b>L</b> 9	Total:	0.00	Average:	0.00	Percent:	0.00
16205	- 4 MON HYG RECAL Quantity:	<b>.L</b> 85	Total:	0.00	Average:	0.00	Percent:	0.00
16206	- 6 MON HYG RECAL Quantity:	. <b>L</b> 71	Total:	0.00	Average:	0.00	Percent:	0.00
16208	- NEEDS FINISH HYO Quantity:	<b>3</b> 7	Total:	0.00	Average:	0.00	Percent:	0.00
16511	- Occlusal Adjustmen Quantity:	nt 1 unit 3	Total:	284.70	Average:	94.90	Percent:	0.04
20111	- Caries/Trauma/Pain Quantity:	- <b>Rest/Gnv At</b> t 79	t Total:	11,641.01	Average:	147.35	Percent:	1.52
22311	- S.S. Cr Perm Post Quantity:	2	Total:	509.88	Average:	254.94	Percent:	0.07
23101	- Comp Perm Ant 1 S Quantity:	Su 1	Total:	122.43	Average:	122.43	Percent:	0.02
23111	- Comp perm ant. ac Quantity:	<b>1 sur</b> 134	Total:	18,619.65	Average:	138.95	Percent:	2.43
23112	- Comp perm ant ac Quantity:	<b>2 Sur</b> 105	Total:	17,738.32	Average:	168.93	Percent:	2.31
23113	- Comp perm ant ac Quantity:	<b>3 Sur</b> 45	Total:	8,795.22	Average:	195.44	Percent:	1.15
23114	- Comp perm ant ac Quantity:	<b>4 Sur</b> 20	Total:	5,188.37	Average:	259.41	Percent:	0.68
23115	- Comp perm ant ac Quantity:	<b>5 Sur</b> 11	Total:	3,598.65	Average:	327.15	Percent:	0.47
23211	- Comp perm bi 1 Su Quantity:	r 2	Total:	238.36	Average:	119.18	Percent:	0.03
23212	- Comp perm bi 2 Su Quantity:	r 2	Total:	303.36	Average:	151.68	Percent:	0.04
23215	- Comp perm bi 5 Su Quantity:	r 1	Total:	241.64	Average:	241.64	Percent:	0.03
23221	- Comp prm mol 1 S Quantity:	ur 3	Total:	390.06	Average:	130.02	Percent:	0.05
23223	- Comp prm mol 3 S Quantity:	ur 1	Total:	199.38	Average:	199.38	Percent:	0.03
23311	- Comp perm bi ac 1 Quantity:	<b>Su</b> 136	Total:	20,621.25	Average:	151.62	Percent:	2.69
23312	- Comp perm bi ac 2 Quantity:	<b>Sur</b> 126	Total:	25,106.30	Average:	199.25	Percent:	3.27

#### **52 Dental Corporation**

# All Codes All Billing Types, 01/10/2021 - 30/09/2022 All Providers

D-4	24/40/2022			All	Providers			D	4
Date:	21/10/2022							Page:	4
23313	- Comp perm bi ac 3 Quantity:	S <b>Sur</b> 41	Total:	9,629.82	Average:	234.87	Percent:	1.26	
23314	- Comp perm bi ac 4 Quantity:	Sur 7	Total:	1,950.60	Average:	278.65	Percent:	0.25	
23315	- Comp perm bi ac 5 Quantity:	Sur 1	Total:	355.09	Average:	355.09	Percent:	0.05	
23321	- Comp perm mol ac Quantity:	: <b>1 Sur</b> 152	Total:	23,795.16	Average:	156.54	Percent:	3.10	
23322	- Comp perm mol ac Quantity:	2 <b>Sur</b> 211	Total:	44,446.12	Average:	210.64	Percent:	5.80	
23323	- Comp perm mol ac Quantity:	3 <b>Sur</b> 76	Total:	19,452.93	Average:	255.95	Percent:	2.54	
23324	- Comp perm mol ac Quantity:	2 <b>4 Sur</b> 13	Total:	3,529.08	Average:	271.46	Percent:	0.46	
23325	- Comp perm mol ac Quantity:	3 <b>5 Sur</b>	Total:	1,153.11	Average:	384.37	Percent:	0.15	
23411	- Comp prim ant ac Quantity:	<b>1 Sur</b> 1	Total:	148.70	Average:	148.70	Percent:	0.02	
23412	- Comp prim ant ac Quantity:	<b>2 Sur</b> 2	Total:	348.58	Average:	174.29	Percent:	0.05	
23511	- Comp prim post ac Quantity:	: <b>1 Su</b> 13	Total:	1,985.48	Average:	152.72	Percent:	0.26	
23512	- Comp prim Post ad Quantity:	<b>2 Sur</b> 43	Total:	8,164.45	Average:	189.87	Percent:	1.06	
23513	- Comp prim Post ad Quantity:	2 <b>3 Sur</b> 14	Total:	3,569.16	Average:	254.94	Percent:	0.47	
23602	- Comp Core Crown Quantity:	Acid Etch/Be	ond Total:	262.54	Average:	262.54	Percent:	0.03	
25731	- Post Prefab 1 Quantity:	5	Total:	764.28	Average:	152.85	Percent:	0.10	
27201	- Cr Porc Jacket Quantity:	25	Total:	16,376.20	Average:	655.04	Percent:	2.14	
27205	- Crown, Porc/Cer-Ir Quantity:	nplant Supp- 10	+L Total:	7,514.00	Average:	751.40	Percent:	0.98	
27211	- Cr Porc Fused Met Quantity:	<b>al</b> 5	Total:	3,015.00	Average:	603.00	Percent:	0.39	
27213	- Cr Porc to Metal at Quantity:	<b>t Implant</b> 9	Total:	6,298.00	Average:	699.77	Percent:	0.82	
27215	- Cr Porc Fused Met Quantity:	al Implant 6	Total:	4,551.00	Average:	758.50	Percent:	0.59	
29101	- Recement-1 unit Quantity:	20	Total:	1,488.62	Average:	74.43	Percent:	0.19	

#### **52 Dental Corporation**

#### All Codes All Billing Types, 01/10/2021 - 30/09/2022 **All Providers**

Date:	21/10/2022			All F	Providers			Page	<b>e:</b> 5
29102	- Recement-2 units Quantity:	17	Total:	2,934.04	Average:	172.59	Percent:	0.38	
32231	- Pulpotomy Prim Quantity:	1	Total:	165.12	Average:	165.12	Percent:	0.02	
32311	- Pulpectomy, Perm/F Quantity:	Ret Prim 1 C 2	an Total:	175.00	Average:	87.50	Percent:	0.02	
32312	- Pulpectomy, Perm/F Quantity:	Ret Prim 2 C 1	an Total:	250.00	Average:	250.00	Percent:	0.03	
32313	- Pulpectomy, Perm/F Quantity:	Ret Prim 3 C 4	an Total:	1,088.04	Average:	272.01	Percent:	0.14	
33111	- One canal Perm/Ret Quantity:	<b>Prim</b> 15	Total:	10,217.32	Average:	681.15	Percent:	1.33	
33121	- 2 Canal Perm/Ret P Quantity:	rim 8	Total:	4,195.74	Average:	524.46	Percent:	0.55	
33131	- 3 Canal Perm/Ret P Quantity:	rim 5	Total:	5,691.80	Average:	1,138.36	Percent:	0.74	
33141	- 4+ Canal Perm/Ret   Quantity:	Prim 2	Total:	3,087.16	Average:	1,543.58	Percent:	0.40	
39202	- O&D Mol Quantity:	12	Total:	935.56	Average:	77.96	Percent:	0.12	
41301	- Desensitize 1u Quantity:	15	Total:	1,135.04	Average:	75.66	Percent:	0.15	
41302	- Desensitize 2u Quantity:	1	Total:	173.34	Average:	173.34	Percent:	0.02	
42621	- Grafts/Osseous Allo Quantity:	ograft Per Si 2	Total:	625.12	Average:	312.56	Percent:	0.08	
52101	- Dent Part Acry Max Quantity:	1	Total:	252.90	Average:	252.90	Percent:	0.03	
52111	- Dent Part Acry Max Quantity:	Tran 1	Total:	252.90	Average:	252.90	Percent:	0.03	
		585	Total:	0.00	Average:	0.00	Percent:	0.00	
62501	- Pontics, Porc Fused Quantity:	d to Metal 11	Total:	8,387.00	Average:	762.45	Percent:	1.09	
66212	- Remov, bridge-2 u Quantity:	1	Total:	191.98	Average:	191.98	Percent:	0.03	
67101	- Bridge Ret. Acr. Pro Quantity:	2	Total:	1,200.00	Average:	600.00	Percent:	0.16	
67205	- Bridge Ret. Porc/Ce Quantity:	2	Total:	1,028.00	Average:	514.00	Percent:	0.13	
67212	- Br.Ret.Porc.Fused t Quantity:	o Met.St.+L 3	Total:	2,850.00	Average:	950.00	Percent:	0.37	

#### **52 Dental Corporation**

# All Codes All Billing Types, 01/10/2021 - 30/09/2022 All Providers

Date:	21/10/2022		All Pro	viders			Page:	6
71101	- Removal Erup. Th.Uncomp Quantity: 55	o 1 tooth Total:	6,957.44	Average:	126.49	Percent:	0.91	
71201	- Removal Erupt. Th Surg. Quantity: 94	Total:	22,904.44	Average:	243.66	Percent:	2.99	
72211	- Removal, Part Bone Imp. Quantity: 12	Total:	4,116.72	Average:	343.06	Percent:	0.54	
72221	- Removal, Comp. Bone Imp Quantity: 4	o. Total:	2,077.92	Average:	519.48	Percent:	0.27	
72231	- Remov,impact,diff-1 tooth Quantity: 4	Total:	2,833.00	Average:	708.25	Percent:	0.37	
72311	- Res.Root Erupt 1 th Quantity: 2	Total:	240.50	Average:	120.25	Percent:	0.03	
72419	- Simple Ridge Preservation Quantity: 3	n-Addt Total:	991.29	Average:	330.43	Percent:	0.13	
72421	- Alveolar - Allograft 1st th + Quantity: 2	·E Total:	660.86	Average:	330.43	Percent:	0.09	
72431	- Alveolar - Xenograft 1st th Quantity: 5	+E Total:	1,652.15	Average:	330.43	Percent:	0.22	
72439	- Alveolar - Xenograft ea+ th Quantity: 7	ı +E Total:	2,313.01	Average:	330.43	Percent:	0.30	
77111	- PROGGRESS SUMMARY N Quantity: 590	IOTES Total:	0.00	Average:	0.00	Percent:	0.00	
79353	- Open Lat Approach Xenog Quantity: 3	raft +E Total:	3,900.00	Average:	1,300.00	Percent:	0.51	
79354	- Indirect Infer App Autograf Quantity: 2	ft +E Total:	850.00	Average:	425.00	Percent:	0.11	
79912	- Implants Blade Mandib Quantity: 2	Total:	1,600.00	Average:	800.00	Percent:	0.21	
79931	- Implant Screw & Tripoidal Quantity: 16	Max. Total:	14,118.17	Average:	882.38	Percent:	1.84	
79932	- Implant Screw & Tripoidal Quantity: 5	Mand Total:	4,450.00	Average:	890.00	Percent:	0.58	
79951	- Implant First Stage (Max) Quantity: 47	Total:	40,000.00	Average:	851.06	Percent:	5.22	
79952	- Endosseous-1st stage,Mar Quantity: 30	nd Total:	26,200.00	Average:	873.33	Percent:	3.42	
79992	- Remov implant, Complica Quantity: 1	ted Total:	350.00	Average:	350.00	Percent:	0.05	
80003	- STATEMENT SENT Quantity: 41	Total:	0.00	Average:	0.00	Percent:	0.00	
80010	- STATEMENT SENT FM Quantity: 147	Total:	0.00	Average:	0.00	Percent:	0.00	

### **52 Dental Corporation**

# All Codes All Billing Types, 01/10/2021 - 30/09/2022 All Providers

21/10/2022

Date:

80011	- STATEMENT SENT GH Quantity: 107	Total:	32.73	Average:	0.30	Percent:	0.00	
83101	- Retention, Appl. Rev. max Quantity: 4	Total:	801.85	Average:	200.46	Percent:	0.10	
83201	- Retention Appl. Fixed. ma Quantity: 1	x. Total:	275.00	Average:	275.00	Percent:	0.04	
84101	- Perm Dent. Class I Maloco Quantity: 5	clus Total:	13,500.00	Average:	2,700.00	Percent:	1.76	
880025	- PRE AUTH/RESPONSEBA Quantity: 2	ACK INS RESP Total:	0.00	Average:	0.00	Percent:	0.00	
88018	- LMOM OUTSTANDING BA Quantity: 1	LANCE Total:	0.00	Average:	0.00	Percent:	0.00	
88887	- PT CANCELLED APPOINT Quantity: 131	MENT Total:	0.00	Average:	0.00	Percent:	0.00	
88888	- NO SHOW APPOINTMENT Quantity: 54	- Total:	0.00	Average:	0.00	Percent:	0.00	
902	- 6M DDS RECALL Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
913	- 24M DDS RECALL Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
95004	- PT WILL BE CALLING FOI Quantity: 265	R APPOINTM Total:	35.00	Average:	0.13	Percent:	0.00	
95040	- PATIENT PRE AUTH SENT Quantity: 105	Total:	0.00	Average:	0.00	Percent:	0.00	
99111	- "+ L" Commercial Lab Pro Quantity: 4	oced Total:	2,338.00	Average:	584.50	Percent:	0.30	
99333	- "+ L" In-Office Lab Proced Quantity: 1	dures Total:	50.00	Average:	50.00	Percent:	0.01	
99555	- "+ E" Additional Expense Quantity: 1	Total:	25.00	Average:	25.00	Percent:	0.00	
99993	- RECALL Quantity: 1	Total:	0.00	Average:	0.00	Percent:	0.00	
99111	- Lab Fee Quantity: 38	Total:	9,842.00	Average:	259.00	Percent:	1.28	
99555	- Lab Fee Quantity: 1	Total:	135.00	Average:	135.00	Percent:	0.02	

TOTAL Production Charges: 766,790.70
Average Charge for All Procedures: 100.09

Page:

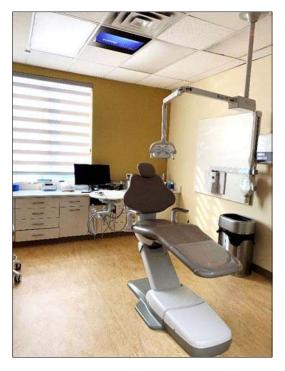


# **SCHEDULE B**

# **EQUIPMENT PICTURES**

## CLINICAL EQUIPMENT PICTURES

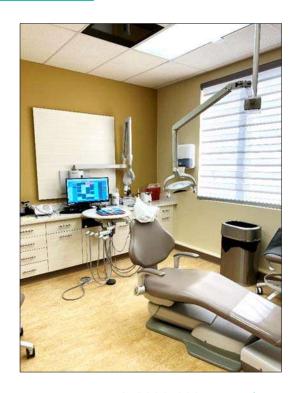
## OPERATORY 1



### **OPERATORY 2**



OPERATORY 3



## PANORAMIC AREA



## ADMINISTRATIVE EQUIPMENT PICTURES

## **RECEPTION ROOM**



## **BUSINESS OFFICE**





# SCHEDULE C

# **MARKET RENT LETTER**



October 13, 2022

Vanessa Allen, CIRP., LIT., Senior Vice President MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation 1500, 640 - 5th Avenue SW Calgary, AB

**Re:** Analysis of market rent for a Retail Retail Property Located at 3505 52<sup>nd</sup> Street SE, Calgary, AB, Prepared By Newmark Knight Frank Canada Ltd. (herein "Firm" or "Newmark")

**NKF Job No.:** 22-0175422

We have been requested by MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation to comment on the market rent conclusion of the above referenced property.

#### **Analysis of Market Rent**

	Address	Lease Area	10000000	Lease Rate	22200 PM
No.	/Legal Description	(Sq. Ft.)	Tem	/Sq. Ft.	Remarks
			05/22 - 04/25	\$12.00	Tenant: Unknown
					Lease Type: New Headlease
1	7407 - 7427 44 Street SE	1,534			
	Calgary, AB				Incentives not known.
					Built in 1983.
			08/22 - 07/27	\$12.00	Tenant: Allsold.ca Inc.
					Lease Type: New Headlease
2	502-544 42 Avenue SE	3,410			
	Calgary, AB				Incentives not known.
					Built in 2000.
	Atrium Square		09/22 - 08/27	\$12.00	Tenant: Unknown
	Unit(s) 206				Lease Type: New Headlease
3	4014 Macleod Trail S	1,007			
	Calgary, AB				Incentives not known.
					Built in 1978. Addtl. rent of \$14.82 PSF.
	Glendeer Professional Building		03/23 - 02/33	\$18.00	Tenant: Unknown
	Unit(s) Various (9,10,12)	Unit sizes from			Lease Type: Asking Rent
4	901 64 Avenue SE	(1,441 - 12,112),			
	Calgary, AB	total of 18,041.			Incentives not known.
					To be completed in 2023. Addtl. rent of \$12.00 PSF.
	Glendeer Professional Building		03/23 - 02/33	\$24.00	Tenant: Unknown
	Unit(s) Various (1-8)	Unit sizes from			Lease Type: Asking Rent
5	901 64 Avenue SE	(807 - 8,257),			
	Calgary, AB	total of 22,316.			Incentives not known.
					To be completed in 2023. Addtl. rent of \$12.00 PSF.
	Deerfoot 17		08/22-07/27	\$8.00	Tenant: Altitude Communications
	Unit(s) 440				Lease Type: New Headlease
6	2710 17 Avenue SE	2,715			
	Calgary, AB				Incentives not known.
					Built in 1981.
	Deerfoot 17		10/22 - 09/27	\$10.00	Tenant: Unknown
	Unit(s) 151				Lease Type: Asking Rent
7	2710 17 Avenue SE	1,465			
	Calgary, AB				Incentives not known.
					Built in 1981. Addtl. rent of \$15.03 PSF.



Vanessa Allan, CIRP., LIT. Senior Vice President MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation October 13, 2022 Page 2 of 5

Our analysis of signed and asking lease rates leases to date indicates that comparable rental rates for the subject retail space range from \$8.00 - \$24.00 per square foot for office space. The high end of the range typically represents smaller bays with asking rates in established well located professional buildings. The low end of the range, conversely, is typically represented by larger bays and more poorly located and antiquated developments.

The subject reportedly consists of 13,931 square feet of office space. The dental component consists of 6,965 square feet, of which some is minimally finished. We have estimated market rent for the building at \$12.00 per square foot. We typically see a premium for dental space and we have estimated it to be \$20.00 per square foot. Given the finishing in the Eden Spa space we have estimated it to be \$20.00 per square foot.

#### **Market Rent Conclusion**

Based on the analysis contained within the above referenced report market rent has been concluded to be:

#### \$12.00 per square foot - General Office Area \$20 per square foot - Dental and Spa Area

\*Leased on fully net basis with tenant responsible for all taxes, operating expenses, and management. Lease rate is based on net rentable area of 3,504 square feet.

This letter, its content and all attachments/addendums and their content are the property of Newmark Knight Frank Canada Ltd. The client and MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation, and their successors and assigns and any appraisal facilitator are strictly forbidden, and no permission is expressly or implicitly granted or deemed to be granted, to modify, alter, merge, publish (in whole or in part) screen scrape, database scrape, exploit, reproduce, decompile, reassemble or participate in any other activity intended to separate, collect, store, reorganize, scan, copy, manipulate electronically, digitally, manually or by any other means whatsoever this appraisal report, addendum, all attachments and the data contained within for any commercial, or other, use.

Sincerely,

Liam Brunner, AACI, P.App., MRICS

Senior Managing Director. Market Leader - Canada

Telephone: (403) 380-4884 Email: liam.brunner@nmrk.com



Vanessa Allan, CIRP., LIT.
Senior Vice President
MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation
October 13, 2022
Page 3 of 5

### Certification

We certify that, to the best of my knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 5. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 6. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 7. This appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Canadian Uniform Standards of Professional Appraisal Practice.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute of Canada.
- 10. The use of this report is subject to the requirements of the Appraisal Institute of Canada relating to review by its duly authorized representatives.
- 11. As of the date of this report, Liam Brunner, AACI, P.App., MRICS has completed the continuing education program for Designated Members of the Appraisal Institute of Canada.
- 12. Liam Brunner, AACI, P.App., MRICS made a personal inspection of the property that is the subject of this report.
- 13. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 14. The Firm operates as an independent economic entity. Although employees of other service lines or affiliates of the Firm may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.
- 15. Within this report, "Newmark Knight Frank Canada Ltd.", "NKF Valuation & Advisory", "NKF, Inc.", and similar forms of reference refer only to the appraiser(s) who have signed this certification and any persons noted above as having provided significant real property appraisal assistance to the persons signing this report.



Vanessa Allan, CIRP., LIT.
Senior Vice President
MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation
October 13, 2022
Page 4 of 5

### **Assumptions and Limiting Conditions**

The Appraisal contained in this Report (herein "Report") is subject to the following assumptions and limiting conditions:

- 1. Unless otherwise stated in this report, title to the property which is the subject of this report (herein "Property") is assumed to be good and marketable and free and clear of all liens and encumbrances and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. No responsibility is assumed for the legal description, zoning, condition of title or any matters which are legal in nature or otherwise require expertise other than that of a professional real estate appraiser. This report shall not constitute a survey of the Property.
- 2. Unless otherwise stated in this report, it is assumed: that the improvements on the Property are structurally sound, seismically safe and code conforming; that all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; that the roof and exterior are in good condition and free from intrusion by the elements; that the Property and improvements conform to all applicable local, state, and federal laws, codes, ordinances and regulations including environmental laws and regulations. No responsibility is assumed for soil or subsoil conditions or engineering or structural matters. The Property is appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained in this report is based, unless otherwise stated. The physical condition of the Property reflected in this report is solely based on a visual inspection as typically conducted by a professional appraiser not someone with engineering expertise. Responsible ownership and competent property management are assumed.
- 3. Unless otherwise stated in this report, this report did not take into consideration the existence of asbestos, PCB transformers or other toxic, hazardous, or contaminated substances or underground storage tanks, or the cost of encapsulation, removal or remediation thereof. Real estate appraisers are not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater or other potentially hazardous materials and substances may adversely affect the value of the Property. Unless otherwise stated in this report, the opinion of value is predicated on the assumption that there is no such material or substances at, on or in the Property.
- 4. All statements of fact contained in this report as a basis of the analyses, opinions, and conclusions herein are true and correct to the best of the appraiser's actual knowledge and belief. The appraiser is entitled to and relies upon the accuracy of information and material furnished by the owner of the Property or owner's representatives and on information and data provided by sources upon which members of the appraisal profession typically rely and that are deemed to be reliable by such members. Such information and data obtained from third party sources are assumed to be reliable and have not been independently verified. No warranty is made as to the accuracy of any of such information and data. Any material error in any of the said information or data could have a



Vanessa Allan, CIRP., LIT. Senior Vice President MNP, in its capacity as Receiver and Manager of Faissal Mouhamad Professional Corporation October 13, 2022 Page 5 of 5





### SCHEDULE D

### **EQUIPMENT LEASES**

### Balance of Purchase Price Contract - Security Agreement

Effective Date: April 28, 2022

731575

PATTERSON DENTAL PROPERTY OF THE PATTERS OF THE PAT

Seller Name Address Address

PATTERSON DENTAL CANADA, INC. 1205 Henri-Bourassa Blvd. West Montreal, Quebec H3M 3E6 Individual Buyer(s) and Address

Name: Dr. Faissal Mouhamad 52 Dental Centre

Address: 3505 52nd Street NE, Suite 100

Calgary, AB, T2B 3R3

This Balance of Purchase Price Contract - Security Agreement ("Agreement") is entered into by and between the Seller and Buyer(s) above (collectively "Buyer") as of the Effective Date. Seller and Buyer agree as follows:

1. Property Sold Seller hereby sells and Buyer (jointly and severally, if more than one) hereby purchases the Property described on the attached Schedule A(s) (together with all present and future accessions, attachements, enhancements, accessories, additions, supplements, improvements, spare parts, substitutions, replacements, exchanges and trade-ins, thereto or thereof (if any) as well all proceeds of any of the foregoing in whatever form, including any chattel paper, documents of title, goods, instruments, intangibles, money, fixtures or investment property, including amounts payable under insurance policies, the "Property") at the price described below. Buyer has elected not to pay the Unpaid Balance stated below on the Effective Date but rather to make installment payments in accordance with Section 3 hereof.

a. Price. b. Texas (If Any). b. Texas (If Any). b. Texas (If Any). c. Official Foes (Filing Fees, Recording Fees, Service Provider Charges etc.). d. Installation Charges. e. Total Price. f. Texade-in (If Buyer is not required to collect GST/HST/GST, deduct from Total Price. f. Trade-in (If Buyer is not required to collect GST/HST/GST, deduct from Total Price. f. Trade-in (If Buyer is not required to collect GST/HST/GST, deduct from Total Price. f. Trade-in (If Buyer is not required to collect GST/HST/GST, deduct from Total Price. f. Trade-in (If Buyer is not required to collect GST/HST/GST, deduct from Total Price. f. Trade-in (If Buyer is not required to collect GST/HST/GST. f. Trade-in where Buyer is required to collect GST/HST/GST. f. Trade-in where Buyer is required to collect GST/HST/GST. f. Second from the collect GST/HST/GST. f. Annual Interest Rate (per annum). f. Annual Interest Rate (per annum). f. Total Interest. f. Total Interest. f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Childsation of Buyer for the Original Term (n-t-t). f. Total Interest Childsation of Buyer for the Original Term (n-t-t). f. Total Interest Childsation of the Original Term (n-t-t). f. Total Interest Childsation of the Original Term (n-t-t). f. Total Interest Childsation of the Original T	E time sale Price Computation	
D. Takes (If Arry).  2. Official Fees (Filing Fees, Recording Fees, Service Provider Charges etc.).  3. 17,856,42 \$ 3. 100,00  4. Installation Charges.  5. Trade-in (If Buyer is not required to collect GST/HST/CST, deduct from Total Price	a. Price	
d. Installation Charges.  6. Total Price.  7. Tracia-in (if Buyer is not required to collect GST/HST/QST, deduct from Total Price.  8. \$375,084.72  9. Down Payment. (1) Cash.  8. \$51,823.69  (2) Trade-in where Buyer is required to collect GST/HST/QST\$  (3) Total Down Payment (1) +(2)	D. Taxes (If Any)	
C. Total Price	W VIII TOO (TIME FOOS, RECORDING FORS, SERVICE Provider Charges etc.)	
S. Trade-In (if Buyer is not required to collect GST/HST/QST, deduct from Total Price	d. Installation Charges	\$ 100.00
g. Down Payment	e. Total Price	
(2) Trade-in where Buyer is required to collect for GSTh/HST/QST\$  (3) Total Down Payment (1) +(2)\$  (3) Total Down Payment (1) +(2)	f. Trade-in (If Buyer is not required to collect CSTHST/OST dodget from Total Collection	\$ 375,084.72
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Notwithstanding the signature(s) on this Agreement may indicate a representative capacity, the individual(s) signing below for the Buyar agree(s) that in order to induce the Selfer to enter into this Agreement, they will unconditionally guarantee payment and performance of all liability of Buyar to Selfer under this Agreement, whether now existing or hereafter incurred. Each reference herein to "Buyar" shell include the individual(s) signing below.

Buyer's algusture below shall constitute Buyer's acceptance and agreement to be bound to all terms of this Agreement. A faceimile, scanned or electronic copy shall be considered equally effective and of the same evidentiary status as an original. The additional terms and conditions on Page 2 and Page 3 hereof are part of his agreement.

Buyer:	Buyer: Dr. Faissal Mouhamad
Ву:	B

- If, Security interest in order to secure to obtactions to Select under the Admentent Suyer hanking greats to select a purchase money security interest in and hypothec on, and also monthly people, products, charges and easigns, this property. Buyer represents and agreed that, careapt for the security hereing greated, Buyer is the owner of the Property free local any lice, security literates, hypothec, encurrence or other security, and the Buyer will deforted the Property against of claims and demands of all parents at any time hamefler claiming the same or any interest, hypothec, encurred and security, whether or not filled in any public officer or purposes to select the representative security, whether or not filled in any public officer, which selected or purposes to select the Property and Buyer will have such other and Security before the Property and Buyer will have such other and security by purposes and security by purposes and recovery or described to protect, perfect and maintain solices purchase money assembly have each other and security by purposes and recovery or described to protect, perfect and maintain solices purchase money assembly have each other and security or all the property from the property for or said or transition any interest in the Property willows price written onesent of select. Buyer shall not reportly recovery and selection or said or transition any interest in the Property willows price and selection of the series of the series and selection of the series and selection of the series of the series of the series of the property is entired or an endured the selection of the series of the series of
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  8. Instanced This unpeak Belanzos shall bear Inlaneal at the Annitial Internet Rais from the date of databasery of the property to Buyer one). Unpeak Delanzos is unconditionally paid in full to Selver, and shall be payable in extent on each installment.

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- 7. Title, Ownership Title to connership of, and stillights in the Property shall be brancferred to Buyer upon the Effective data hereof, but subject allverys to the purchase conney include in the typodesc created hereogram and the order provisions hereof, said at Buyer's sole field, until the preparent is sent of all encursh whos yable hereunders prior to such payment. Buyer's rights thereof was no or order engineers and use on the across and conditions of this Agreement to forget build thus not consumed under Section 12 hereof.
- 8. Personal Proporty Security Filings The Boyes incody involuntive appoints the Seller, with full power of substitution, as the Buyers atternary in-fact and mandatary, with full authority in the place of the Buyer and in the name of the Buyer or observine, to take any exists an exceeding a security of the seller may down necessary to accomplish the purposes of this Agreement, including without eitherities the fining of a figure-time gesterment or other regularities at a personal or movable propagit registry (in each sales, a "inspiring eleteration"). Buyer involve subtracted and salffee of actions of the Seller in assembling and filings of thereofing destreament, buyer involve such sales and salffee of actions of the Seller, spon based and fallers of the transfer prior to the electric spon based by the Agreement Euger shall second deliver to Boller, spon based, such other decorated as the later deares recreasely or advisable for the protection or particulation of the far and Sealer's place because the shall go all cools incident Network. Buyer wholes the fight to restrict a copy of any financing eleientrant or financing changes statement registered by Seller and of entry related.
- e. Prepayment Credit Euryer may pay out or all of the termining Unpaid Belleton at any time wellhout menalty. Any Unpaid Belleton shall include all feat. Notwithdatereding any serms to the certainty betoin, payments shall be expliced first to any Overdue Payments and their to reseating lessetments in inverse order of maturity.
- 16. Texass and Other Charges Suyer and pay when due, and defend and indemnity Sal at a patent in billy for all teas charges, assessments and taxes of any kind row or hereafter imposed by any governmental solicy upon the Agreement or on the disposition of the Property
- 11. Indianarily Suyer shall beet sil risk of isses with respect to the Property and Indomnify, hold termines and defend Seller equates any liabilities and expenses arbing out of the materials, andering, plumbers, accleptance, ownership, hilling frequency powersion, uses, recurs or other deposition of Property, including point for learnt defects, any claims beast on absolute and liability, represent or observed indocrant or comprised fringerent. The owner rants and Indemnified consideration in the Section 11 and Section 31 and section 41 and Section 51 and Section 51 and Section 51 and Section 52 and Section 51 and Section 52 and Section 52 and Section 53 and Section 53 and Section 54 and Section 54 and Section 54 and Section 55 and
- YZ. SELLEP'S LIBITATION OF LIABILITY SELLER SHALL HOT SE RESPONSIBLE OR LIABLE FOR ANY DEFECTS.
  REFARS, IMPROPER FUNCTIONING OF THE PROPERTY SERVICING, OR MAINTAINING THE PROPERTY OR FOR ANY DIRECT. SERRISCT, SPECIAL INCIDENTAL, CONSEQUENTIAL OR OTHER DAMAGES OF ANY KIND OR ANTURE, N. LAW OR EQUITY, SUIVER HAS ELECTED THE PROPERTY BASED UPON BUYGER'S OWN INVESTIGATION AND AUDOCHIENT. SUITE HERESY WARRANTES AND REPRESENTS THAT SUIVER IS NOT PROCHASING. THE PROPERTY BASED UPON THE CUMPANTIES, WARRANTES, STATEMENTS OF FACT, VERSAL, OR VERTICEN, OR ANY REPRESENTATIONS OF SELLER SUIVER AGREES THAT IT SHALL SELECT TO REMEDIES FROM THE MANUFACTURERS BASED SOLET UPON THE MANUFACTURERS WARRANTES RELATED TO THE PROPERTY. This SHOOTEN IS A SHALL SHALL
- 13. Buyer's Representations and Warrenties buyer represents Duyer will use the Property solely in the operation of buyerness (not for personal, household or femily outposes), in compliance with all supplicable laws and at the Property Localizate. If Buyer is excitation, the server sole of the server sole of the server of t
- 1.4. Location of Property: Buyer's Nume Except as otherwise supressly sermitted herocross, buyer shad not past with possession of the Property nor service any of same from Ceneds. Super converts that it shad not change its name, chief security, neglatured office and desatite nor note the Property from the Property Location with out first providing at least 50 days prior witten notice to Salder
- 30 days provertisent recorded oversetted and the second of the Agreement upon (a) indure to make a payment within 10 days after the due cade, or (b) Salars to performer observe any term or condition of this Agreement which continues for 10 bestness days after notice thereof to Buyer, or (c) any representation or wentrarity make by Edyne is protected by incorrect or (d) the Selar occurs is easily representation to a control of the second of the se

- 18. Remedies Lipon default. Seller may elective dity or all of the biliveing (smedies with respect to any or all Property Inducting of additions, accessories, expellements, extendibutions and proceeding in the Property Inducting and additions, accessories, expellements, extendibutions and proceeding in the Property of the International Property or Committee of Property or Committee or Committ
- 17. Use of Properly Ruyer will operate Properly eccording to standardurer's manuals or reportmented procedures and in obreplience with applicable leave. Buyer shall keep Property in good contribution and working order, it still or past of the Property shall become lost, stoken, deskryed, damaged beyond repair, until no use for any research, per unif or curveturement, confineation, extractor, extractor or requisition of fids. Buyer with pay Soller an amount equal to the outstanding Linguist Statence.
- 18. Inspection Any representative of Solins study have the right to require Property at all reasonable three upon notice is Suyer.
- 10. Insuranne bruth moveme outgrant.

  10. Insuranne bruth moveme outgrant.

  10. Insuranne vert responsible insurance, aubelestory to Select, (mustanne ovvernoe shall include (6).

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- 20. If us markly Euch Gues strips agrees that this is a questarity of parameter and conformance not of collection. Each Questarito's abibity shall not be affected by any irreadicty in or estanderosatelly or an liabilities under this Agreement, or any collection and controlled the programment of the Agreement, or any collection of such first independent of such fidelities. Each Guestarity and of parameters are independently of such fidelities and conformation of such fidelities. Each Guestarity and of prescriptors and descriptor or description of such fidelities and indicate of descriptor or description, protects and an office of disproprior or description that the protection of such fidelities and description of such fidelities and description of such descriptions and description of the such fidelities and description of such descriptions and description of the such fidelities and description of the such des
- 21. Statutory Wishware and Acknowledgement Screen waters, to the fullest stant permined by law, the application of the provisions of its The Limitation of Chril Rights Act (Sestatchesen), and (b). The Celevan Act (Marrisdow). Duyer across that the provisions of this Agreement are convenedably accounts.
- 22. Ferther Assum nees and Power of Altomey Suyer and Selectoch shell do, suscule and parform of such acts, deptit, documents and things as may be reasonably required to enable Sellar to have the full benefits of all tights and remained manetals in the reasonably required to enable Sellar to sasker, nighters and perfect the Living gential or let on it meeting in the Property. Sellar to the horse property of the part of the information of the Property of the part of the articles of the Property. Sellar is hereby appointed Suyerslavinit allowers to complicite and/or correct any articles are consistent or the face the property of the part of the property.
- Each power of altorney granted in this Agreement is greated with full power of subabilition, is with an interest shall survive familiarion of this Agreement and may be exercised during only subasquant legal incapacity of Buyer or Beller
- common terrorest, strate sharrow terrorestations as the registerance in the time) and emergency users of the seasons of the se
- 24. Language of Documentation The parties hands have expressly required that this Agreement and it documents agreements and rockets mister thereto be deathed in the English language. Les perties exit of deather on languagement, augic area is perfectly a perfect contract of duty less suites documents, convenient and our service and some and the deather of the contract of duty less suites documents, convenient out of the contract of duty less suites documents, convenient out of the contract of duty less suites documents.



# PATTERSON DENTAL/DENTAIRE

## SCHEDULE A

INVOICE#: 964/1090959

0-00 CALGARY, AB T1Y 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC.

Printed: 04/28/22

7:03 PM

GST#: R101355113

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Calgary, AB T2B 3R3 100-3505 52 St SE Dr Faissal Mouhamad 52 DENTAL CENTRE

Dept: EQUIP Account: EQUIP 0-0 W

Telephone: (403) 250-9838 Order#: 964/000000

Customer#: 964/201415-7 Representative: 964-04

Submitted: 04/21/22

	068-1283	068-1282	068-1281	068-1280	068-1279	068-1278	Item# 068-1277
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ID# 002550	10# 002550	ID# 002550	: ID# 002550 , W/ HEADREST UPGRDE, STONE 3602	: ID# 002550 , W/ HEADREST UPGRDE, STONE 3602	: ID# 002550 , W/ HEADREST UPG	t ID# 002550 , W/ HEADREST UPGRDE,	, W/ HEADREST UPGRDE, STONE 3602
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charges not to exceed 1.75% per month. (21% per year) Payment due upon receipt.

Diverdue balance is subject to service Page 1 of 6

Total

0000 100-3505 52 St SE Dr Faissal Mouhamad 52 DENTAL CENTRE

PATTERSON DENTAL/DENTAIRE

0 -1 Calgary, AB T2B 3R3

Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

> 0 -00 CALGARY, AB TIY 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC.

Telephone: (403) 250-9838 order#: 964/0000000

Submitted: 04/21/22

INVOICE#: 964/1090959

Printed: 04/28/22 7:03 PM

GST#: R101355113

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	3145.30	3145.30	4975.14	4975.14	4975.14	4975.14	Unit Price 4975.14
	3145,30	3145,30	4975.14	4975.14	4975.14	4975.14	Amount 4975.14
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Payment due upon receipt.

Dverdue balance is subject to service charges not to exceed 1.7% per month. (21% per year)

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<sup>\*\*</sup> YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INVOICE#: 964/1090959

0000 Calgary, AB T2B 3R3 52 DENTAL CENTRE
Dr Faissal Mouhamad 100-3505 52 St SE

PATTERSON DENTAL/DENTAIRE

0 -

Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP

Account: EQUIP

0-00 CALGARY, AB T1Y 738 112-4152 27TH STREET NE. CALGARY BRANCH

PATTERSON DENT CANADA INC.

Telephone: (403) 250-9838 Order#: 964/0000000 Submitted: 04/21/22

Printed: 04/28/22 7:03 PM

GST#: R101355113

Total		068-1297	068-1296		068-1295			068-1294			068-1293			068-1292			068-1291	Item#
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Equipment Specialist ID# 002550	Serial#	Equipment Specialist DF 002550		Serial#	UNIT COMP, POWER OPTIC KIT	Equipment Specialist ID# 002550	Serial# AV21K0339	LIGHT, CLESTA LED, LOFT	Equipment Specialist ID# 002550	Serial# AV21K0345	LIGHT, CLESTA LED, 10FT	Equipment Specialist ID# 002550	Serial# AV21K0335	LIGHT, CLESTA LED, 10FT	Equipment Specialist ID# 002550	Serial# AV21K0330	LIGHT, CLESTA LED, 10FT	Item Description
	,	590 27	590.27		590.27			3145.30			3145.30			31.45.30			3145.30	Unit Price
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Payment due upon receipt.
Overdue balance is subject to service charges not to exceed 1.75% per month. (21% per year) 3 of

Page

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<sup>\*\*</sup> YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

# PATTERSON DENTAL/DENTAIRE

# SCHEDULE A

INVOICE#: 964/1090959

Dr Faissal Mouhamad Calgary, AB T2B 3R3 100-3505 52 St SE 52 DENTAL CENTRE

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Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

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0000 CALGARY, AB T1Y 738 112-4152 27TH STREET NE. CALGARY BRANCH PATTERSON DENT CANADA INC.

Telephone: (403) 250-9838 order#: 964/0000000

GST#: R101355113

Printed: 04/28/22

7:03 PM

Submitted: 04/21/22

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Serial Secial Specialist D# 002550	UNIT COMP, HVE TUBING Serial# Equipment Specialist ID# 002550	Equipment Specialist ID# 002550 UNIT COMP,HVE TUBING Serial# Equipment Specialist ID# 002550	Equipment Specialist ID# 002550 UNIT COMP, POWER OPTIC KIT Serial#	Equipment Specialist ID# 002550 UNIT COMP, POWER OPTIC KIT Serial#	Item Description UNIT COMP, POWER OFTIC KIT Serial#
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INSTALLED BY WARREN

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Payment due upon receipt.

Overdue balance is subject to service charges not to exceed 1.75% per month. (21% per year)

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# PATTERSON DENTAL/DENTAIRE SCHEDULE A

INVOICE#: 964/1090959

0-00 52 DENTAL CENTRE
Dr Faissal Mouhamad 100-3505 52 St SE

Calgary, AB T2B 3R3

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Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

> 0 -CALGARY, AB T1Y 738 112-4152 27TH STREET NE. PATTERSON DENT CANADA INC. CALGARY BRANCH

Telephone: (403) 250-9838 Order#: 964/000000 Submitted: 04/21/22

GST#: R101355113

Printed: 04/28/22

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Total		068-1311	068-1310		068-1309			068-1308			068-1307			068-1306			068-1305	Item#
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Equipment Specialist ID# 002550	Serial# EX21L0574	Segual EXXIKO129 Equipment Specialist D 002550 XR INTRA, PHOT-X 11 1-RAY   W/ 8000M		Serial# EX21K0126	XR INTRA, PHOT-X II I-RAY , W/ 800MM	Equipment Specialist ID# 002550	Serial# EX21L0582	XR INTRA, PHOT-X II I-RAY , W/ 800MM	Equipment Specialist ID# 002550	Serial# EX21L0581	XR INTRA, PHOT-X II I-RAY , W/ 800MM	Equipment Specialist ID# 002550	Serial#	UNIT COMP, HVE TUBING	Equipment Specialist ID# 002550	Serial#	UNIT COMP, HVE TUBING	Item Description
		4496.05	4496.05		4496.05			4496.05			4496.05			140.54		9	140.54	Unit Price
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INSTALLED BY WARREN

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Payment due upon receipt.

Overdue balance is subject to service charges not to exceed 1.75% per month. (21% per year) 5 of

<sup>\*\*</sup> YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INVOICE#: 964/1090959

Calgary, AB T2B 3R3 52 DENTAL CENTRE
Dr Faissal Mouhamad 100-3505 52 St SE

PATTERSON DENTAL/DENTAIRE

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Customer#: 964/201415-7 Representative: 964-04

Account: EQUIP
Dept: EQUIP

Item#

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0 CALGARY, AB TIY 738 112-4152 27TH STREET NE. CALGARY BRANCH

PATTERSON DENT CANADA INC.

GST#: R101355113

Printed: 04/28/22 7:03 PM

Telephone: (403) 250-9838 Order#: 964/0000000 Submitted: 04/21/22

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Equipment Specialist ID# 002550	Serial#	Serial Serial Specialist De 02550 Sanight	Equipment Specialist ID# 002550  EYA COMPAN, 1" WATER VALVE , SOLEMOID	Serial# AP100-22030028	EVA. COMPNT, ACADIA AMALGAM , SEPARATOR	Equipment Specialist ID# 002550	Serial# AS700-22040008	COMPRESSOR, AIRSTAR 70	Equipment Specialist ID# 002550	Serial#	EVAC PUMP, MOJAVE DUAL INST	Equipment Specialist ID# 002550	Serial# MM700-22040017, MM100-22040024	EVAC PUMP, MOJAVE V7	Equipment Specialist ID# 002550	Serial# EX2110575	XR INTRA, PHOT-X II I-RAY , W/ 800MM	Item Description
		446.00	2063.00		925.00			14800.00			611.00			14867.00			4496.05	Unit Price
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charges not to exceed 1.75% per month. (21% per year) overdue balance is subject to service Payment due upon receipt.

6 of

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Total

INSTALLED BY WARREN

068-1487

068-1486

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SCHEDULE A INVOICE#: 964/1090959

PATTERSON DENTAL/DENTAIRE

0000 Dr Faissal Mouhamad Calgary, AB T2B 3R3 100-3505 52 St SE

52 DENTAL CENTRE

0-

Customer#: 964/201415-7 Representative: 964-04

Dept: EQUIP Account: EQUIP

> 0-00 CALGARY BRANCH PATTERSON DENT CANADA INC.

CALGARY, AB TIY 738 112-4152 27TH STREET NE.

Submitted: 04/21/22

Telephone: (403) 250-9838 Order#: 964/000000

Printed: 04/28/22 7:03 PM

GST#: R101355113

Total		068-1439	068-1438		068-1437			068-1416			068-1421			068-1418			068-0501	Item#
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Equipment Specialist ID# 002550	Serial#	Equipment Specialist D# 002550		Serial#	DIG XR SEN, 5M USB CABLE	Equipment Specialist ID# 002550	Serial# WL20000099	DIG XR SEN, SCHICK 33 SIZE 2, USB 9FT	Equipment Specialist ID# 002550	Serial# WL10000005	DIG XR SEN, SCHICK 33 SIZE 1, USB 9FT	Equipment Specialist ID# 002550	Serial# WI10000026	DIG XR SEN, SCHICK 33 SIZE 1, USB 9FT	Equipment Specialist ID# 002550	Serial# 10812/51245	CONEBEANKR, AXEOS 17 X 13	Item Description
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Payment due upon receipt.

Overdue balance is subject to service Charges not to exceed 1.75% per month. (21% per year)

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\*\* YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*

INVOICE#: 964/1090959

52 DENTAL CENTRE

DENTAL/DENTAIRE

OFOG Dr Faissal Mouhamad 100-3505 52 St SE

Calgary, AB T2B 3R3

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Customer#: 964/201415-7 Representative: 964-04

Item#

Dept: EQUIP Account: EQUIP

068-1501

00 CALGARY BRANCH PATTERSON DENT CANADA INC.

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< 00 CALGARY, AB T1Y 738

112-4152 27TH STREET NE.

Submitted: 04/21/22 order#: 964/0000000 Telephone: (403) 250-9838

GST#: R101355113

Printed: 04/28/22

7:03 PM

Ordered Shipped Pkg H -1 ш ٢ -E.A EA EA EA EA EA H9M H%W H3M Mfr HSW SCICAN SCICAN Mfr Catalog# Serial Specialist m# 002550 Serial# AUTOCLAVE, AUTOFILL KIT Serial# 162320 Serial# 162302 AUTOCIAVE, LEXA 220V Item Description AUTOCLAVE, LEXA 220V Serial# 400122D00008 THERMO DIS, HYDRIM L110W G4 Serial# 400122D00004 THERMO DIS, HYDRIM L110W G4 Equipment Specialist ID# 002550 , W/ VALVE Unit Price 6968.00 6968.00 9955.00 9955.00 233.28 233,28 6968.00 6968.00 9955.00 Amount 9955.00 233.28 233.28 **⊣** *u* i a Н H н H 13 03 03 SC 03 03 03 03

Payment due upon receipt.

Dverdue balance is subject to service charges not to exceed 1.75% per month. (21% per year) 00 of 6

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INSTALLED BY WARREN

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<sup>\*\*</sup> YOUR PATTERSON ORDER SHIPPED COMPLETE \*\*



### Balance of Purchase Price Contract - Security Agreement

Effective Date: May 3, 2022

Seller Name Address Address

PATTERSON DENTAL CANADA, INC. 1205 Henri-Bourassa Blvd. West Montreal, Quebec H3M 3E6

Individual Buyer(s) and Address	732002
Name: Dr. Faissal Mouhamad	
. 52 Dental Centre	annonemental property.
Address: 3505 52nd Street NE. Suite 100	K
Celgary, AB, T2B 3R3	**************************************

This Balance of Purchase Price Contract - Security Agreement ("Agreement") is entered into by and between the Seller and Buyer(a) above (collectively "Buyer") as of the Effective Date. Seller and Buyer agree as follows:

1. Property Sold Seller hereby sells and Buyer (jointly and severally, if more than one) hereby purchases the Property described on the attached Schedule A(s) (together with all present and future accessions, attachements, enhancements, accessories, additions, supplements, improvements, apare parts, substitutions, replacements, exchanges and trade-ins, thereto or thereof (if any) as well all proceeds of any of the foregoing in whatever form, including any chattel paper, documents of title, goods, instruments, intangibles, money, follures or investment property, including amounts payable under insurance policies, the "Property") at the price described below. Buyer has elected not to pay the Unpaid Balance stated below on the Effective Date but rather to make installment payments in accordance with Section 3 hereof.

Balance stated below on the Effective Date but rather to make installment payments in	accordance with Section 3 hereof.
2. Time Sale Price Computation	
s. Pdcs	· · · · · · · · · · · · · · · · · · ·
b. Taxes (If Any)	\$ 35,000.00
c. Official Fees (Filing Fees, Recording Fees, Service Provider Charges etc.)	
d. Installation Charges	
e. Total Price	
f. Trade-in (if Buyer is not required to collect GST/HST/QST, deduct from Total Price:	38,850.00
g. Down Payment(1) Cash\$	
(2) Trade-In where Buyer is required	
to collect for COTA (CTICOT	•
(3) Total Down Payment (1) +(2).	49-14-5
(3) Total Down Payment (1) +(2).	**************************************
and the same of th	
I. Affilial interest Rate (per annum)	4.50%
j. lotal interest	\$ 5,306,00
k. Total Credit Charges for the Original Term (c+d+i)	\$ 5,406.00
I. Monthly Payment	
m. Total Obligation of Buyer for the Original Term (h + 1)	42,158,00
(2017EUSIC OT NET CROSS) and All related credit charace)	7A1100.07
* All amounts herein are stated in Canadian dollars.	
3. Payment Schedule. Buyer hereby acknowledges that it is indebted to and agrees to hereof or such other place notified by Seiler to Buyer, the Unpaid Balance, together with Schedule B hereto. Unless otherwise stated, installments are due on the dates stated or last day of the month, if there is no corresponding date) (each, an "installment Date"). Date, Buyer shall pay Seiler the outstanding balance of the Unpaid Balance, all accrued hereunder.	a Interest thereon, by paying the installments stated on a Schedule B hereof in each month, or other period (on the
Buyer may at any time prepay in whole or in part, without penalty, the unpaid outstanding any Overdue Payments, all other amounts then owing under this Agreement. Any portion remaining installments in inverse order of maturity.	g portion of the Unpaid Balance, upon payment to Seller of n of the Unpaid Balance prepaid shall be applied to the
4. Delivery and Acceptance of Property The Property has been delivered by Seiler unless otherwise noted. Buyer has accepted the Property. Without in any way limiting the part of Seiler contained in the terms of conditions governing any purchase order, invoice Property, no failure or delay in installation of Property for whatever reason shall affect the with this Agreement. The Property shall at all times remain at the following location (the specified below the Property Location shall be deemed at the Buyer's address specified.	ne generality of any limitation of liability on the of other document relating to the purchase of the e Buyer's payment or other obligations in connection Property Location), provided that if no address is above:
Sidness	
SELLER MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, OF ANY KIND, INC.	TE LENGTH SEPTEMBER CONTRACTOR OF THE PROPERTY
MENUTANIANIT UNTIREES FOR A PARTICILAR STRUCTUS USTS DEGREETTA TEST PRANTISS	W TANGET WAS A SECOND WITH A S
TIMITER BY BUIER OF ANY WARRANTY WHICH MAY HE PROVIDED BY THE MARRIED AND ALL	NO DEPORTED A PROPERTIES AND A PROPERTIES AND A PROPERTY AND A PRO
ALLEGED DEFECTS IN THE DESIGN OR THE MANUFACTURE OF THE PROPERTY SHALL BE AGAINST	THE HAMITACY DEDICATION SOLE REMEDY FOR
Notwithstanding the algusture(s) on this Agreement may indicate a representative capacity, the insidd	malful blomba balous for the Disease summated to a
other to induce the sense to criest this line agreement, they will unconditionally may arise obvinent as	of performance of all liability of Brews as Submander
and officered and right has greated of university (normed) from indications interest to "Birdel" shall be	inter the Individual of the form before
Super-s signeture below shall constitute Buyar's acceptance and agreement to be bound to all terms of	this Agreement & feedfalls accessed as about and
copy arms no considered educaly effective and of the same syldentiary status as an original. The additi	onal tarms and conditions on Page 2 and Page 3
hereof are part of his agreement.	
Datasa	Ç
Buyer:	uyer: Dr. Falsael Mouhamad
Rur	

S. Researity interest in order to assume its chiquidens to findler under this Agreement, those freely greats to eater a just date review particly listerius; it is said liquotine cut; and also mortgapes, padges, charges and assigns, the property provides are the provident of the control of the transfers, the provident providence, provident providence, in the providence of the interest being any flowers. In providing the control of the property of the first providence or offers because, and interest providence of the property of district of the property of the p

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7. Title, Chimandelli Thin in, oversimble of, and all rights in the Property shall be transferred to Buyer upon the Effective chair, branch, test subject allowed to the purchase mining security interest and reporting case the transfers and the other providers haved, and a Bityarta sole and, and half purposes in each of all animets reported between public to such private, Empirical, Empirical rights strong one to qualte physical and use on the terms and outsides, of the Agreement as long or Delault has not occurred under Section 12 beared.

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10. Names and Cities Charges Stapes shall see when the and defend and indepently Solite against jubility for all fear, charged, assembly failer against jubility for all fear, charged, assembly failer against jubility for all fear, charged by any governmental cutty upon this Agreement or or the deposition of the Property.

14. Indicatelly Einer Mod I have all risk of fees with respect to the Property and Indicatelly indicates and desped delign algebraichts for the Property and Indicates, acceptance, conversates, Elling, Elling, Descarables, Commission, two, intern or other disposables of Property, Indicating patent or placed deviace, any children beamed on absolute for Indicate, security or patent, indicated or patent, and other patent or patent of the Commission of the Property Indicates and The contrained artif indicated for mile Section 11 and Oscillon Carlot Contrained on the Agreence of the Oscillon Carlot Contrained on the Agreement of the Agreement of the Contrained on the Contrained C

THE RELIEF SERVE STORY OF CLARESTY SECLER BYALL NOT BE RESPONSIBLE OF LABOR FOR ANY DEFECTS, REPAIRED APPROPRIATE SECURITY SECURI

12. Beinger's Representations and Warranciae Departmentation to the first Property socialy in the operation of the Environment (set for presents). Interest the Environment (set for presents), it consists on which applicable form and at the Property Locations. If Beight is not instabling Engine moments that Hispert's principal materians in althous an Reject a deteor's referred to the Engine of the Engine is a state of the Engine of Engine of the Engine of Engine of the Engine of Engin

14. Location of Property: Between Manue Emergi in other ball confessor perceived increased a Julier shall not part with passession of the Property nor prove any of single form Contents. Buyer convents that it will not change its relation, which wouldn't property from the property from the first providing at large 20 days pring without chair and contents are made and Property from the Property Location with out first providing at large.

13. Confinedt Eurov simil be in sinfauxt of this signement upon (a) failure to assist a payment within 10 dates wise the date of a) failure to continue the full beauty of the signement which continues the 10 beauty wise and of a payment within 10 dates with a failure of a continue of a payment within 10 dates with 10 beauty within 10 dates with 10 beauty of 10 bea

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17. Uses of Protein's Daver side operate Prisolety according to meanthmature's reasonable or recommended procedures and by compliance with epithelists fairer. Bispec stall lower Property in good confidence and ventury order. If all or part of the Property stall beloops back moles, desirences, property in the part of the conference of the Property stall beloops back moles, such as property of the part of the conference of the property of the conference of the conference of the stall part of the part of

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21. Manutuur Visionen and Achievisiademment furper entres; to the foliast accest parelled by law, the application of the mortaline of in The Lindselm of Chill Pippis full-Candalchievinit and (b) The Pinenes Aid (Maclioba) Duryer agrees that the production of this Agreement are conscisingly

22. Further Assumption and Power of Atterming Burger and Safet onch what do, and safe and perform at each acts, cook, documents and things to may be representably empired to spurite Balletin for fall find the last of a first and personal find the safety of the safety and to be the sacrons, regular and person to the personal release in relation to the Property are any part of the Property. Beller is hereby experienced Burger's bartot attempts to compliate kindler cornect may be safety as any part of the form to the focus to the focus

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24. Language of Decemental on The parties here's justs separately rectified that blo Agrantises and decements, agreements and policies helded there's be dealed by the English language. Lee jet's and private here are private here agreement and the parties of the language. Lee jet's and private dealers agreement and the parties of the language of the language. Lee jet's benefits and and agreement and the parties of the language agreement.

By Co Buyers Initia

### SUMEDULE A

INVOICE#: 964/1090981

52 DENTAL CENTRE
Dr Faissal Mouhamad
100-3505 52 St SE
Calgary, AB T2B 3R3 DENTAL/DENTAIRE PATTERSON

Customer#: 964/201415-7
Customer P.O.: SURESMILE Representative: 964-04

Account: EQUIP
Dept: EQUIP

tem#

Ordered Shipped Pkg

Mfr

Mfr Catalog#

Item Description

Unit Price

Amount 🕴 🤄

SC

PATTERSON DENT CANADA INC. CALGARY BRANCH 112-4152 27TH STREET NE. CALGARY, AB T1Y 7J8

Telephone: (403) 250-9838 Order#: 964/000000 Submitted: 03/21/2022

GST#: R101355113

Printed: 05/03/2022

7:58 AM

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